



# tilkee.sales

Revolutionise how you sell by  
analysing exactly how, when and  
for how long your sales documents  
are read



**Business Company**

Customer: 123456789  
Invoice: 123456789  
Date: 2016-01-01  
Total: 123456789

**Company's Growth**

It is a pleasure to work an organization to focus resources on the greatest opportunities to increase sales and address the challenges of a competitive market. The following chart illustrates the company's growth over the last five years, showing a steady increase in sales volume and a corresponding increase in the number of active customers.

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## **SAVE TIME**

Avoid pointless, random follow-up

## **TARGET BETTER**

Improved prospect qualification



## **CLOSE YOUR DEALS**

24% more likely to sign a deal

# HOW DOES TILKEE FOR SALES WORK?



Tilkee **adds tags**  
**to your**  
**documents**

*doc, pdf, ppt, jpeg,  
png, avi, mov,  
youtube...*

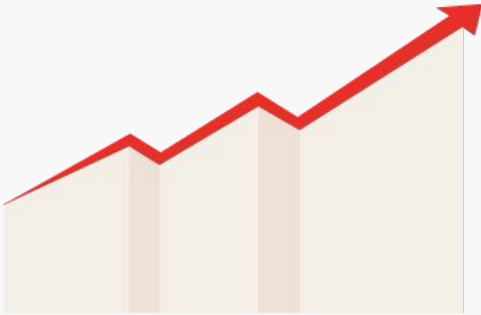
Tilkee **analyses**  
**how your**  
**documents are**  
**read** by your  
prospects &  
**predicts** your sales

**Follow-up** with your  
prospects by  
following Tilkee's  
stats and  
recommendations!

**Sign!**

## **INCREASE**

your conversion rate  
by between  
20 and 70%



## **IMPROVE**

the layout of your  
documents

## **SHORTEN**

your sales cycle







# FOR SALESPEOPLE

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- Save time
- Increase conversion rate

# FOR SALES MANAGERS

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- Predict your sales
- See your team's work in real time





# FOR THE MARKETING DEPT

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- Prospects better targeted
- Improve your sales proposals and other collateral

WITH **tilkee**.sales  
ALWAYS FOLLOW-UP  
WITH THE RIGHT PROSPECT  
AT THE RIGHT TIME!



TOTAL READING TIME



STATISTICS ON PAGES READ



PAGES DOWNLOADED



## CONCRETE RESULTS

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boosted their  
conversion rate by

**24%**



saw their conversion rate  
increase by

**100%**

# INTEGRATED INTO YOUR FAVOURITE TOOLS

YOUR CRM



YOUR  
EMAILING TOOL



YOUR MESSENGER



And **+300** other tools with **zapier**

## SOME OF OUR CLIENTS

+5000

PEOPLE USE TILKEE  
EVERYDAY

+1000

COMPANIES USE TILKEE  
ON A REGULAR BASIS



**BNP PARIBAS**



**Schneider**  
Electric



**VEOLIA**  
Water Technologies



**CA** CRÉDIT  
AGRICOLE



**GAZPROM**