

diffeo

Collaborative Intelligence

Updated: 2018-10-22



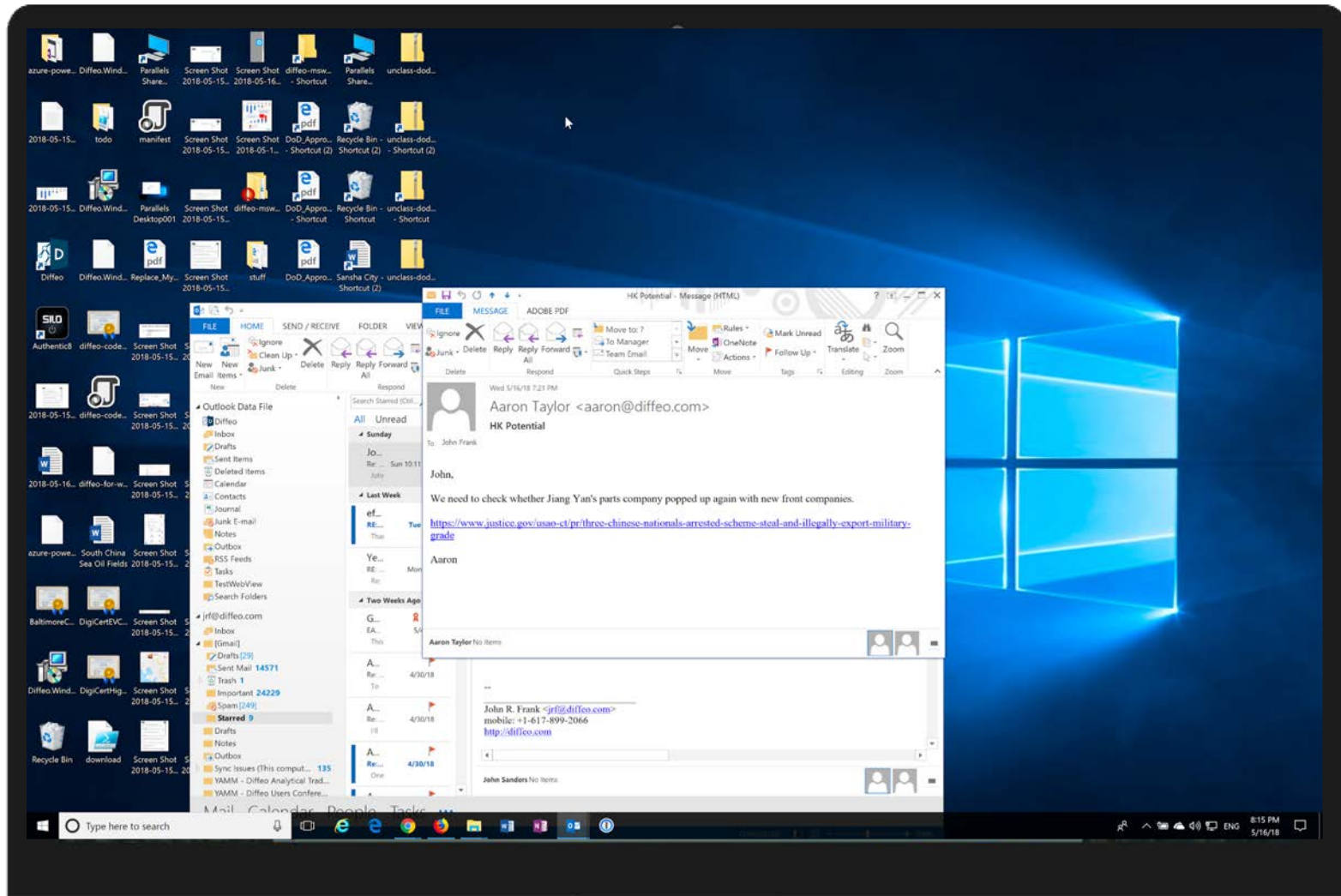
- Analysts spend too much time doing (re)search and not enough doing analysis.
- Creating knowledge takes time.
- “Our goal is to automate 75% of their tasks, so they can look harder at our toughest problems.”

Robert Cardillo

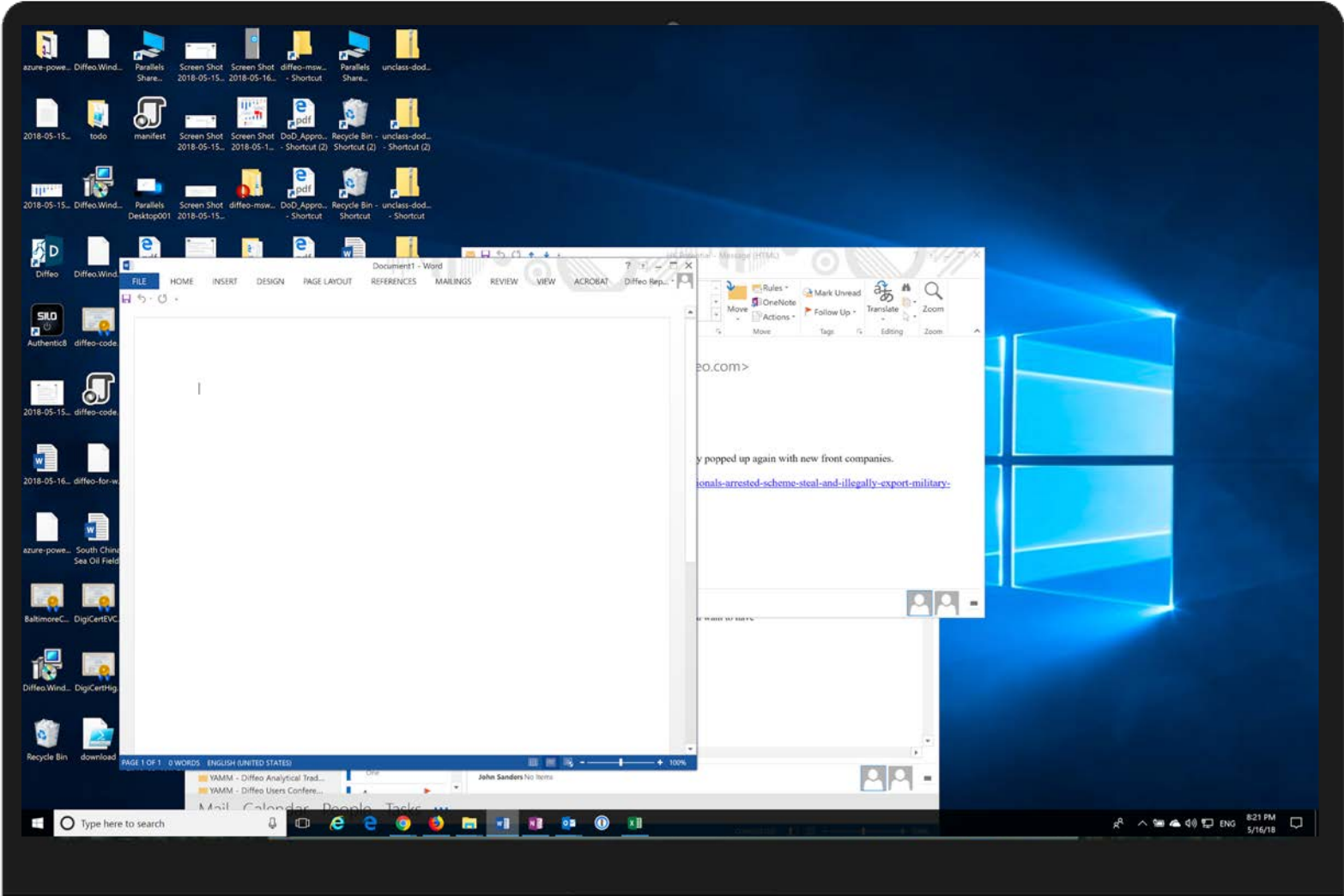
Director of NGA

US Dept of Defense

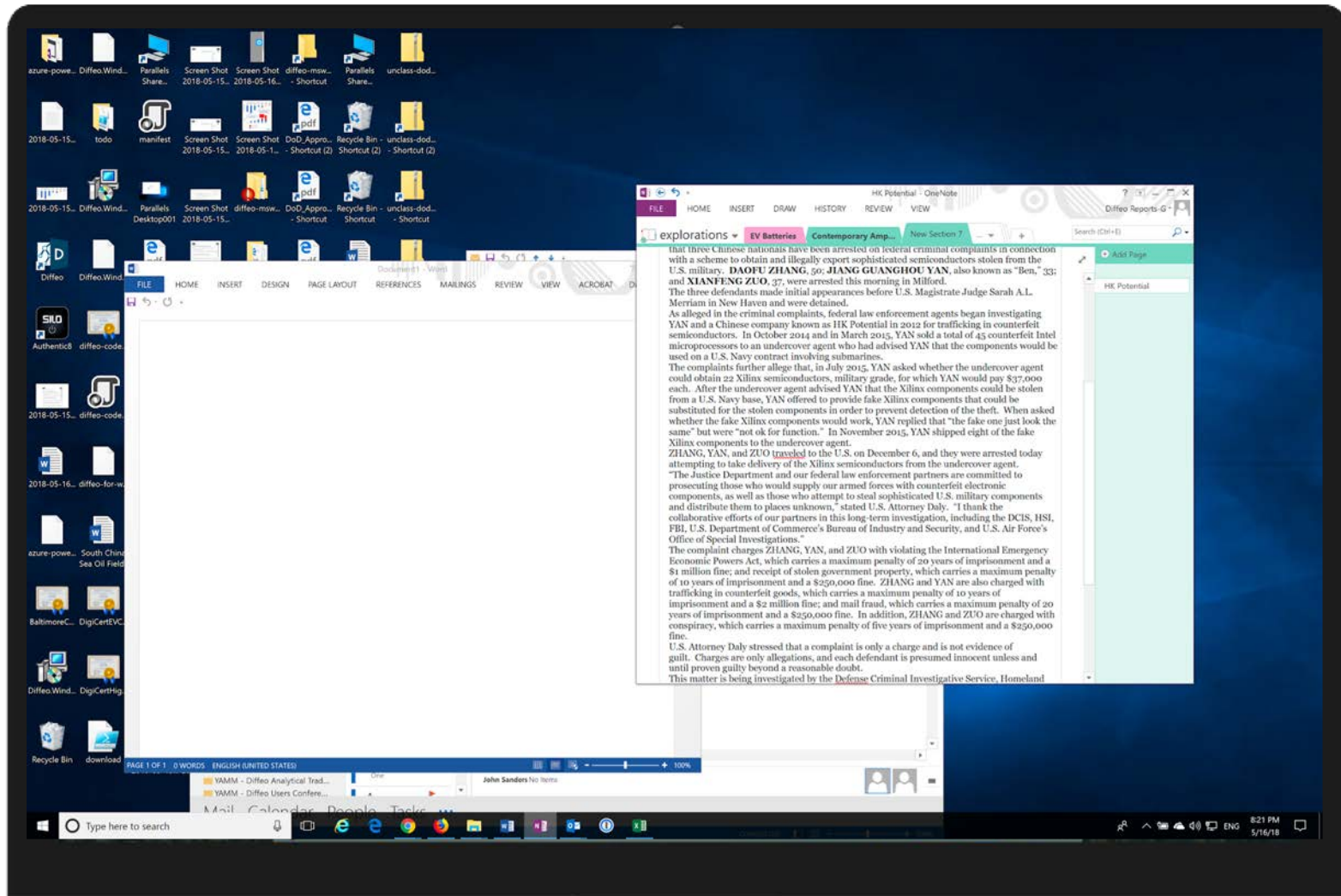
Status quo before Diffeo



Status quo before Diffeo



Status quo before Diffeo



Status quo before Diffeo

The screenshot displays a Windows desktop with several open windows. The primary window is a web browser showing the HK-INFO profile for HK Potential Electronics Co., Limited. The profile includes the following details:

- COMPANY INFORMATION:** HK POTENTIAL ELECTRONICS CO., LIMITED
- Contacts:** Address, Phone/Fax number, Web-site, and E-mail are all listed as "no data".
- Details:** Company Name (CN) is 香港湘江电子有限公司; Company Type is Private company limited by shares; Active Status is Live; Date of Incorporation is 2002-07-29.

A map titled "HK POTENTIAL ELECTRONICS CO., LIMITED on the map" shows the company's location in Shenzhen, China, with a red pin. The map also labels Hong Kong and Hainan.

Other windows include a news article from www.ce.cn discussing semiconductor industry trends and a legal document detailing a complaint against ZHANG, YAN, and ZUO for violating the International Emergency Economic Powers Act and other laws.



Status quo before Diffeo

The screenshot displays a Windows desktop with several open applications:

- Web Browser:** Shows the HK-INFO page for HK POTENTIAL ELECTRONICS CO., LIMITED. The page includes company information, contacts, and details. A map of Hubei, China, is visible in the background.
- Microsoft Word:** A document titled "GDEP Counterfeit Rating" is open, showing a table with columns for Year, Team, Report, Type, Status, Product, Name, and Risk. The table contains multiple rows of data.
- Text Document:** A document with Chinese text is open, discussing the semiconductor industry and government support. It mentions the Ministry of Industry and Information Technology and the National Integrated Circuit Industry Investment Fund.
- Taskbar:** Shows various icons including "South China Sea Oil Field", "BaltimoreC... DigiCertVC", "Diffeo Wind... DigiCertHig", "Recycle Bin", and "download".
- System Tray:** Shows the date and time as 8:22 PM on 5/16/18.



Status quo before Diffeo

The screenshot displays a Windows desktop with several open applications:

- Browser:** Shows the website for HK Potential Electronics Co., Limited. The page title is "HK POTENTIAL ELECTRONICS CO., LIMITED" and it includes a search bar and "COMPANY INFORMATION" section.
- Word Document:** Titled "Document1 - Word", it contains a report. A key section reads: "Based on links discovered across open web sites, we assess that the following entities may be connected to HK Potential." followed by a bulleted list: "HK BMC Electronics".
- Spreadsheet:** A table with columns for Name, Title, and other details. The table contains several rows of data, including names like "HONGKONG ELECTRONICS" and "HONGKONG ELECTRONICS".



Status quo before Diffeo

HK POTENTIAL ELECTRONICS CO., LIMITED

Information about company: address, status, contacts, company type.

COMPANY INFORMATION

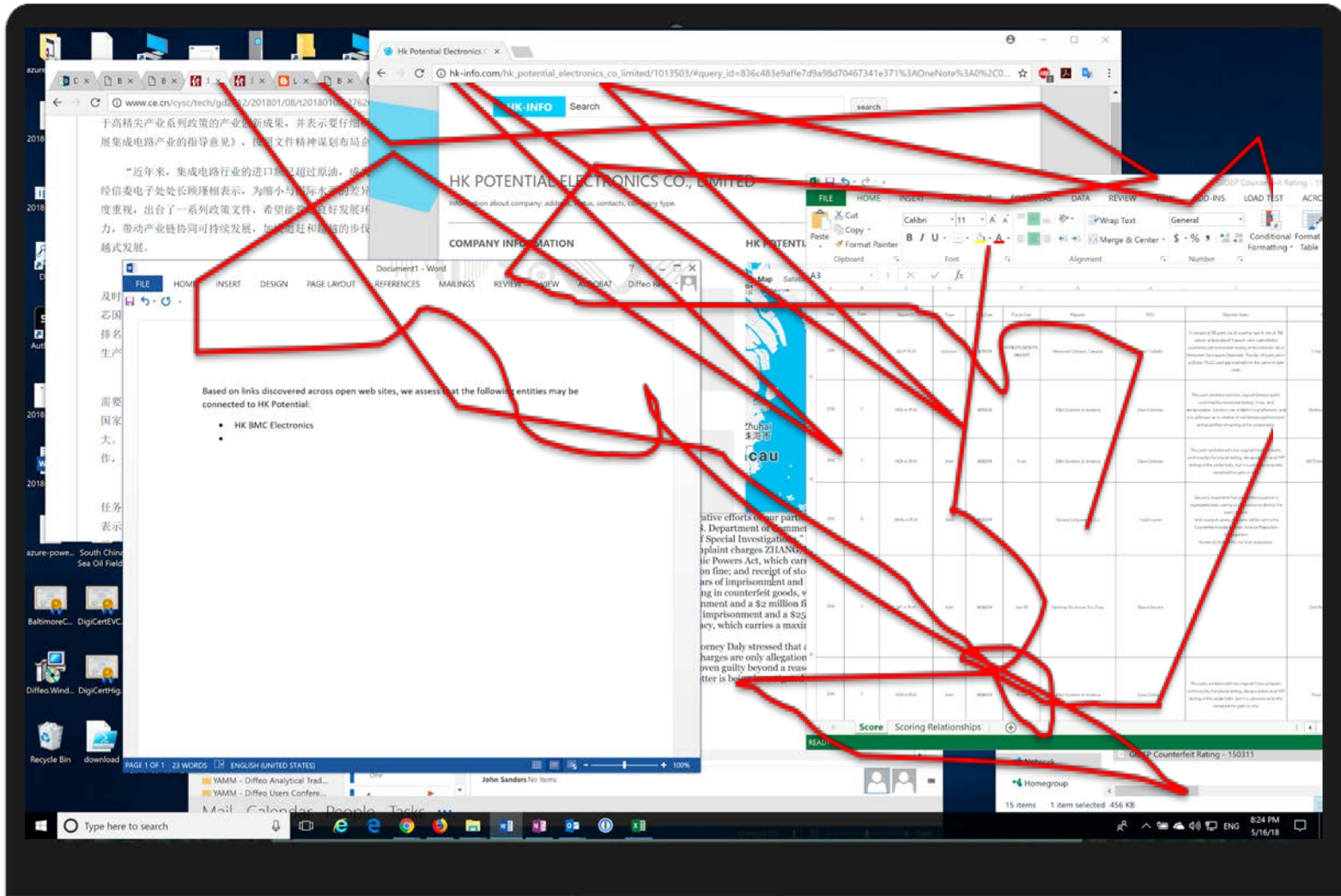
Based on links discovered across open web sites, we assess that the following entities may be connected to HK Potential:

- HK BMC Electronics

Year	Team	Report	Year	Status	Product	Name	MSD	Remarks
2008	1	103-0-001	2008	103-0-001	103-0-001	103-0-001	103-0-001	103-0-001
2008	1	103-0-002	2008	103-0-002	103-0-002	103-0-002	103-0-002	103-0-002
2008	1	103-0-003	2008	103-0-003	103-0-003	103-0-003	103-0-003	103-0-003
2008	1	103-0-004	2008	103-0-004	103-0-004	103-0-004	103-0-004	103-0-004
2008	1	103-0-005	2008	103-0-005	103-0-005	103-0-005	103-0-005	103-0-005
2008	1	103-0-006	2008	103-0-006	103-0-006	103-0-006	103-0-006	103-0-006
2008	1	103-0-007	2008	103-0-007	103-0-007	103-0-007	103-0-007	103-0-007
2008	1	103-0-008	2008	103-0-008	103-0-008	103-0-008	103-0-008	103-0-008
2008	1	103-0-009	2008	103-0-009	103-0-009	103-0-009	103-0-009	103-0-009
2008	1	103-0-010	2008	103-0-010	103-0-010	103-0-010	103-0-010	103-0-010



Status quo before Diffeo



Before Diffeo, users had to switchboard data between windows...

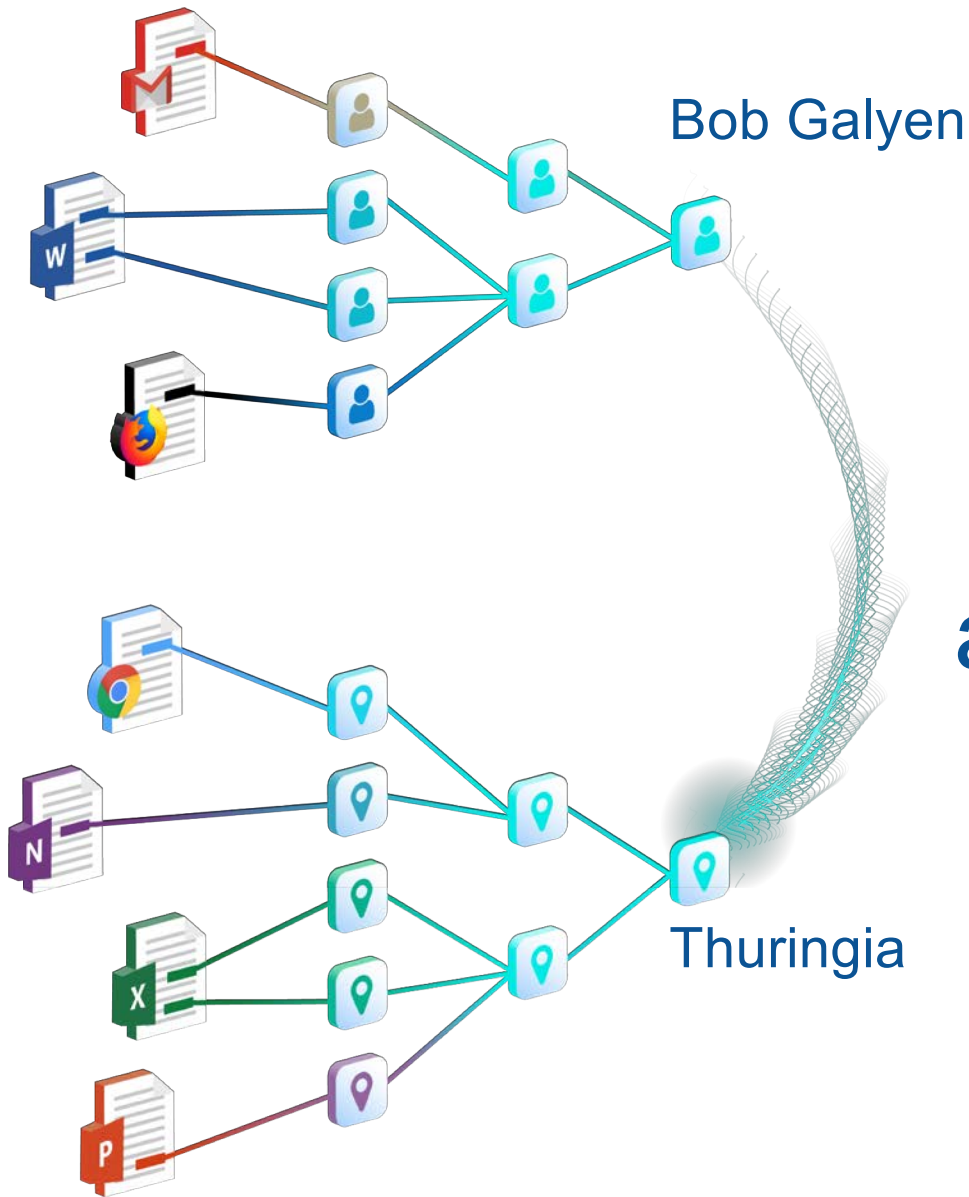


Problem

13

... and manually query
disparate data silos...





... and manually connect the dots across unstructured content.

AI-powered research assistant

You invite Diffeo into your documents, so it can **highlight knowledge gaps**, track mentions, run queries, digest results, and **find relationships**.

Automate
discovery

Accelerate
(re)search

Augment
intelligence

Invite Diffeo to draft email

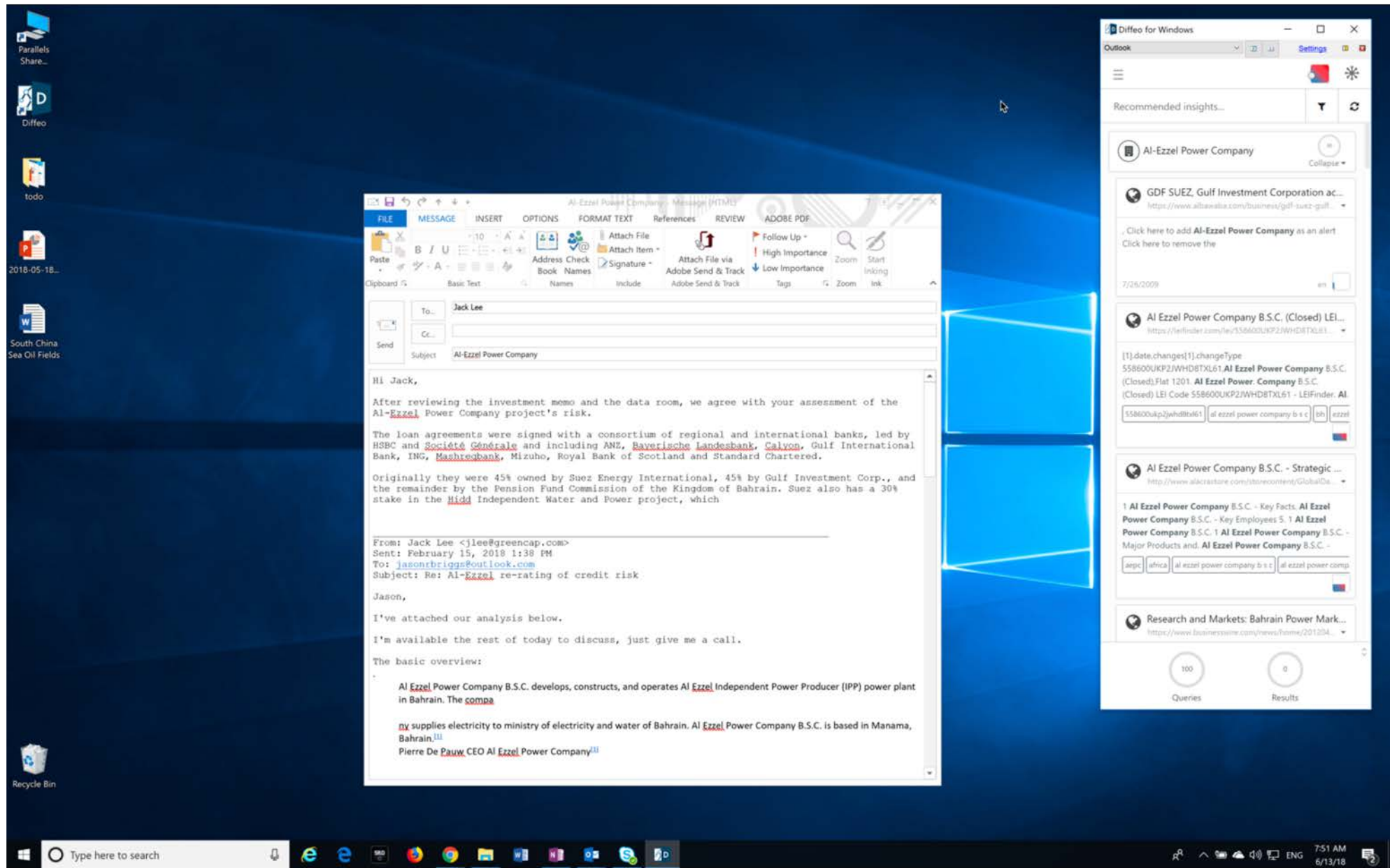
The screenshot shows a Windows desktop environment. In the center, an Outlook window displays an email draft titled "AI-Ezzel Power Company". The email content includes a greeting to Jack Lee, a discussion of investment memos and data room reviews, and details about loan agreements with various banks. The email header shows it was sent by Jack Lee on February 15, 2018. To the right, a "Diffeo for Windows" settings window is open, showing a notification that the Diffeo client can see the user is working on the "AI-Ezzel Power Company" document. It offers an option to "Invite Diffeo to this document" and a choice to invite Diffeo to all Outlook documents: "Automatically" or "Ask for each document".

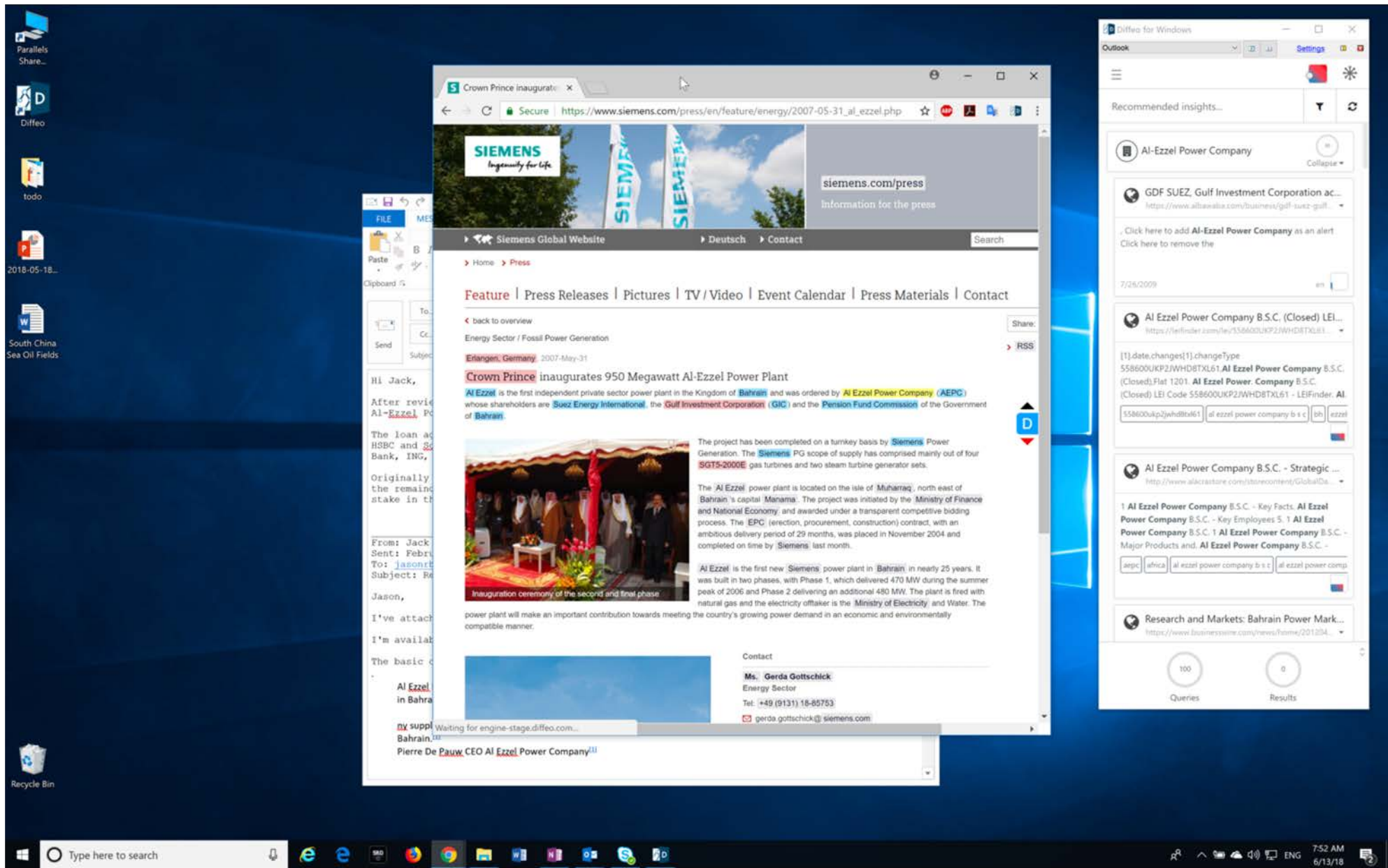
Microsoft

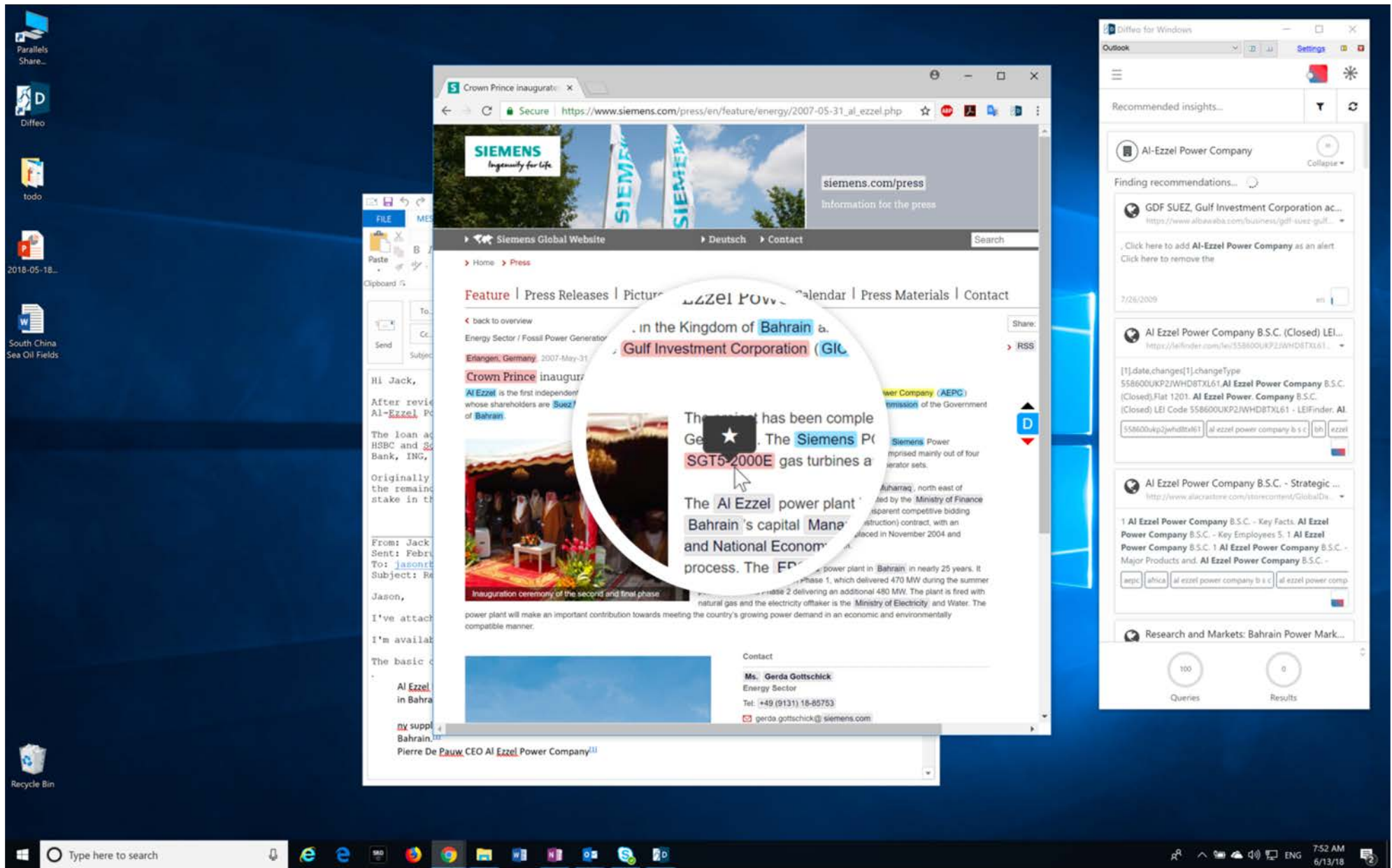
salesforce

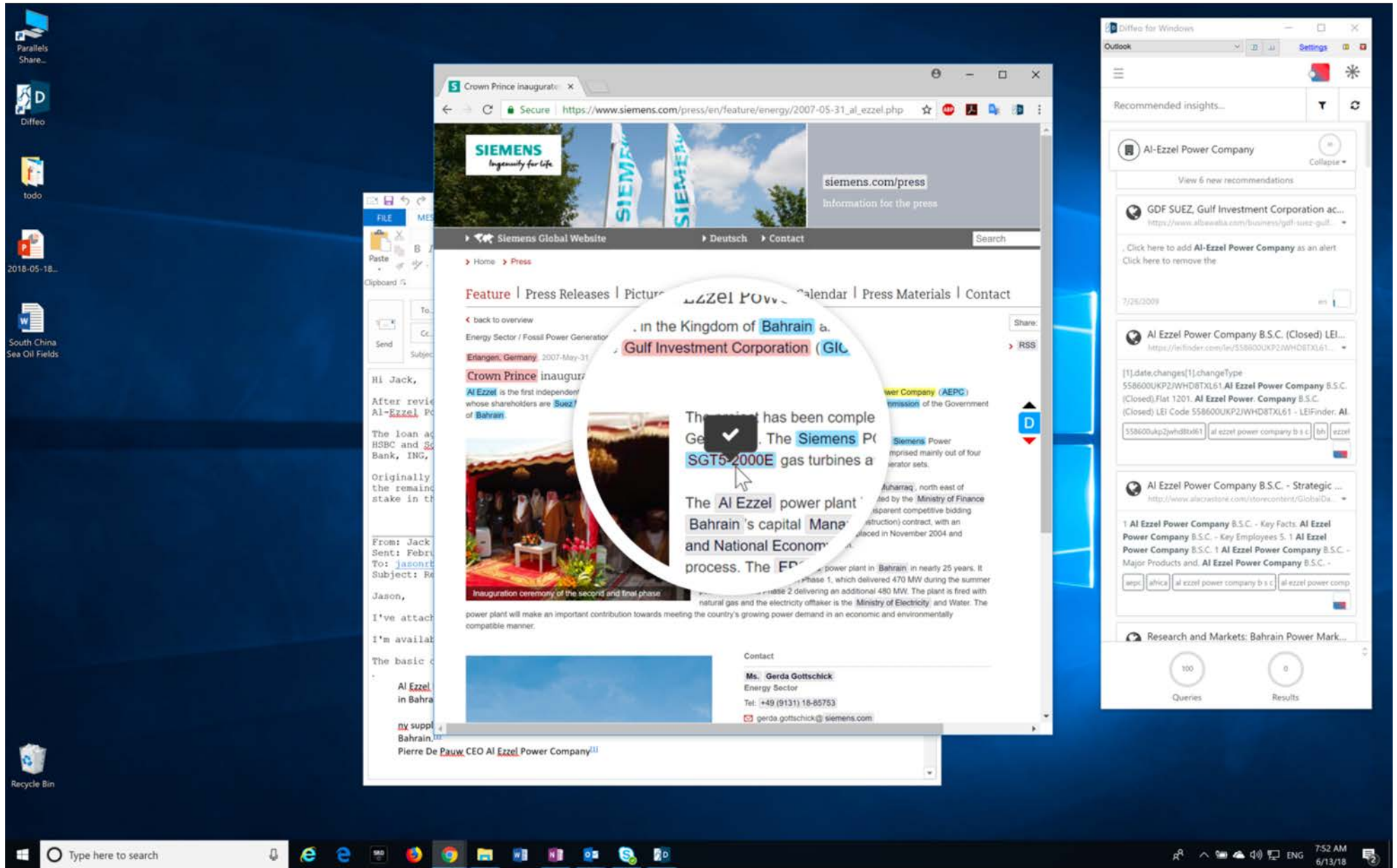
FinTech Innovation Lab

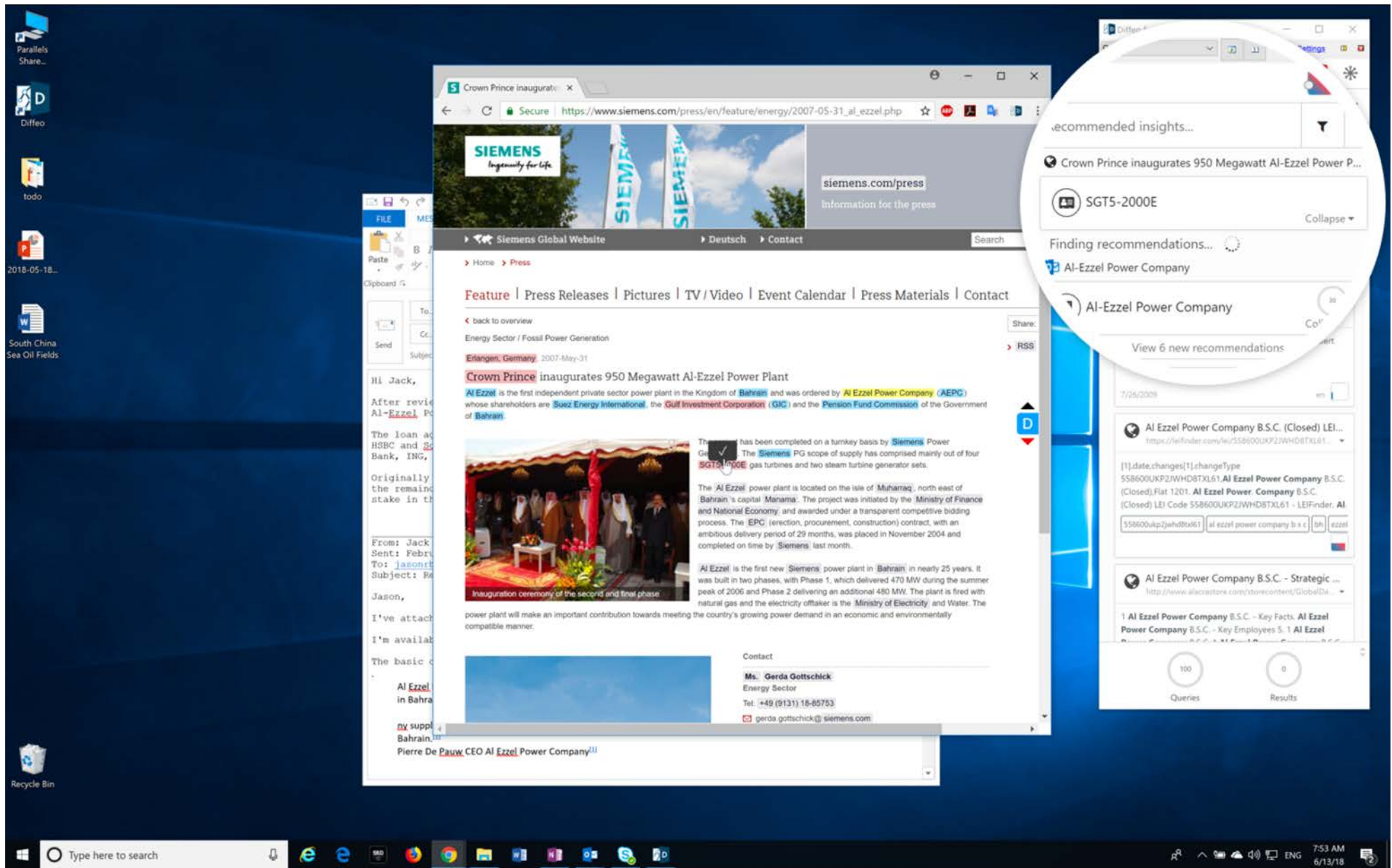
diffeo

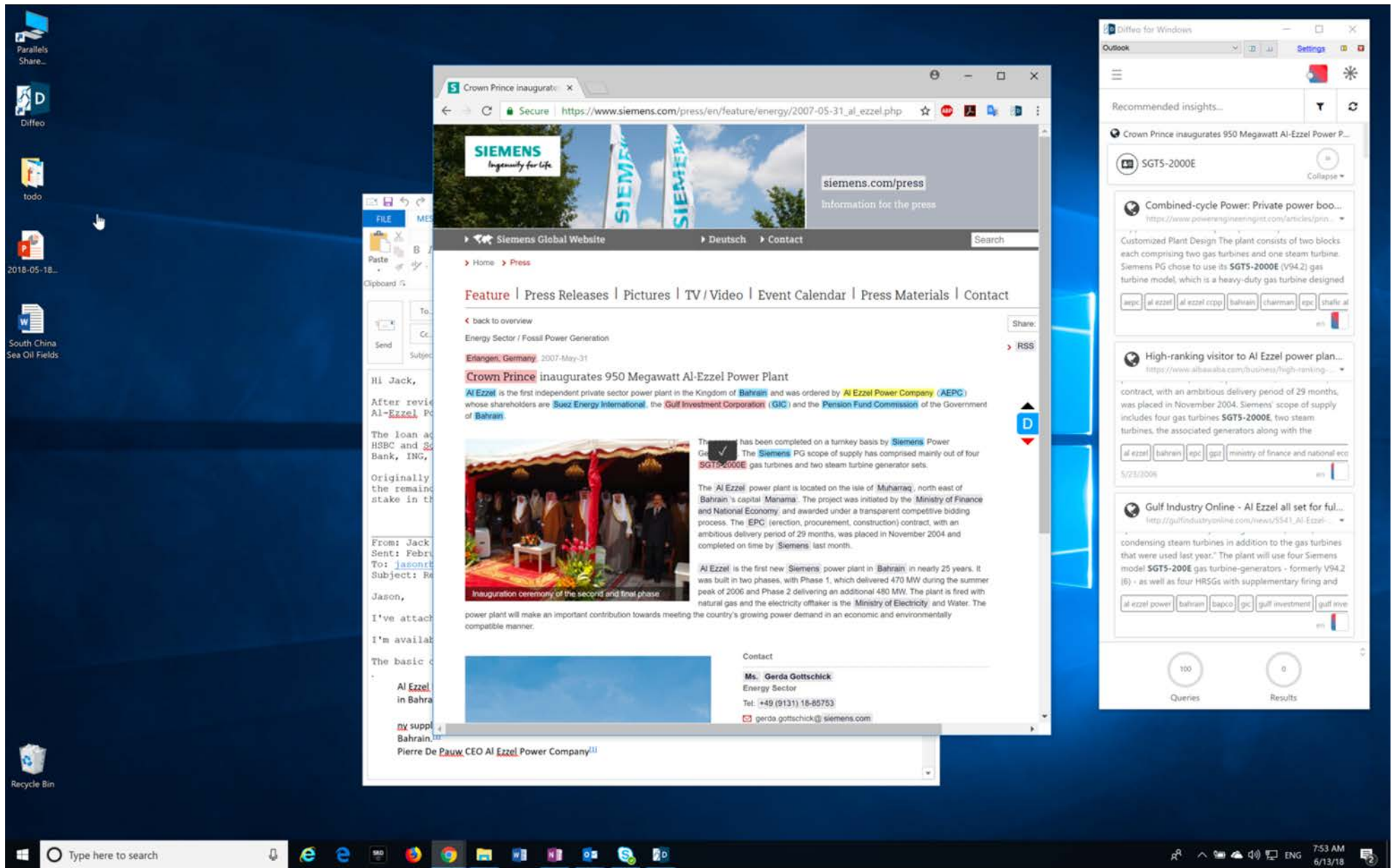


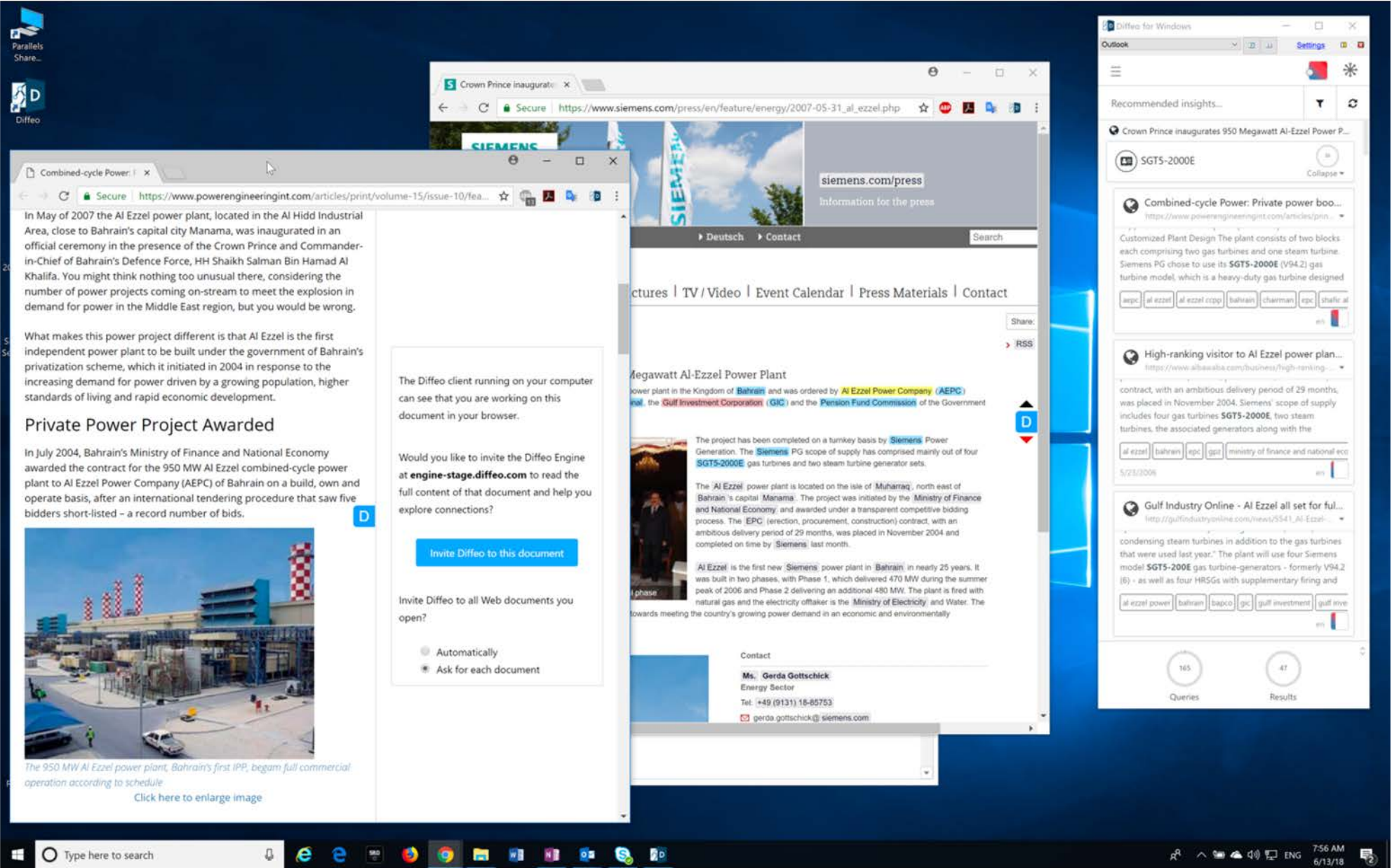










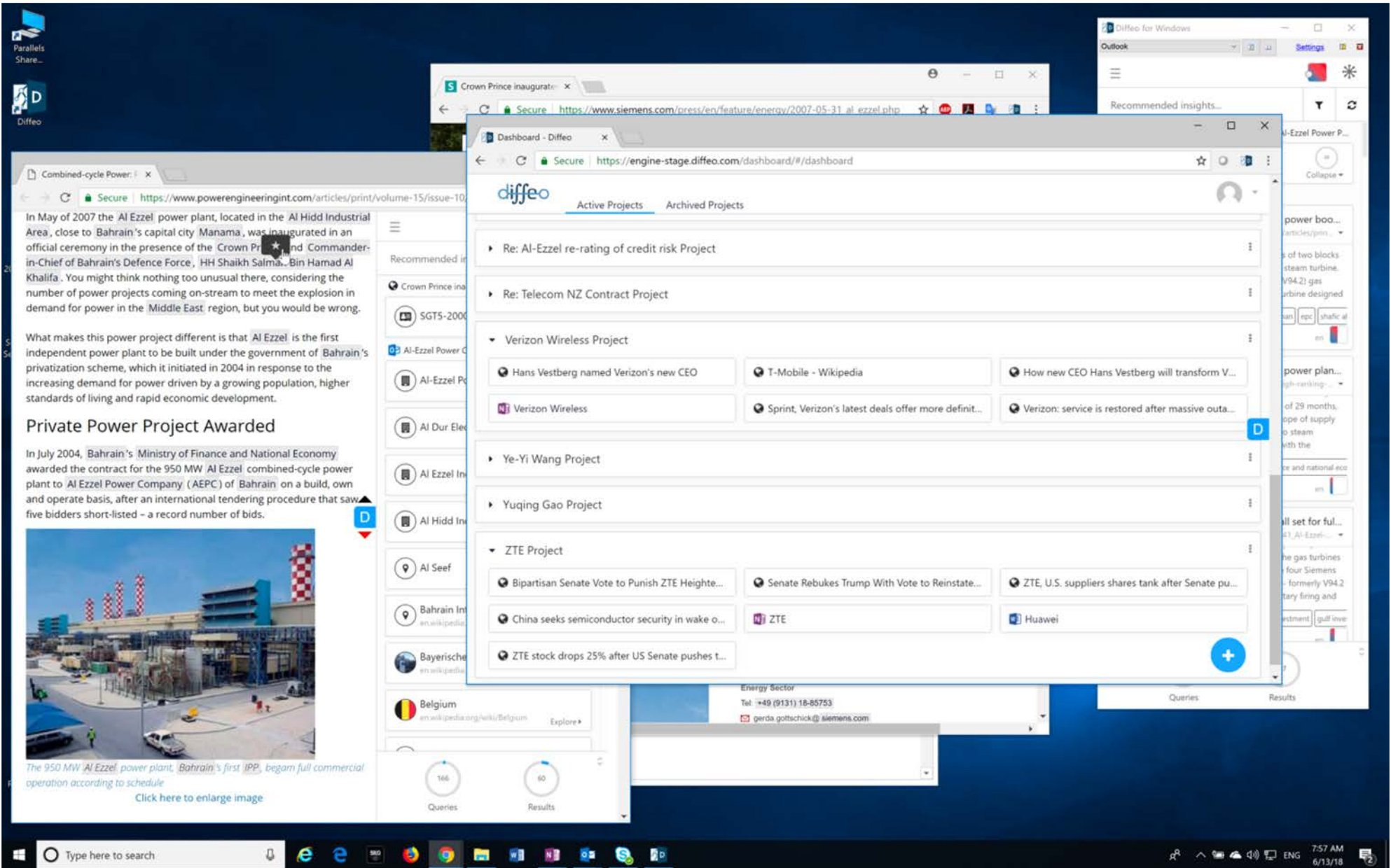


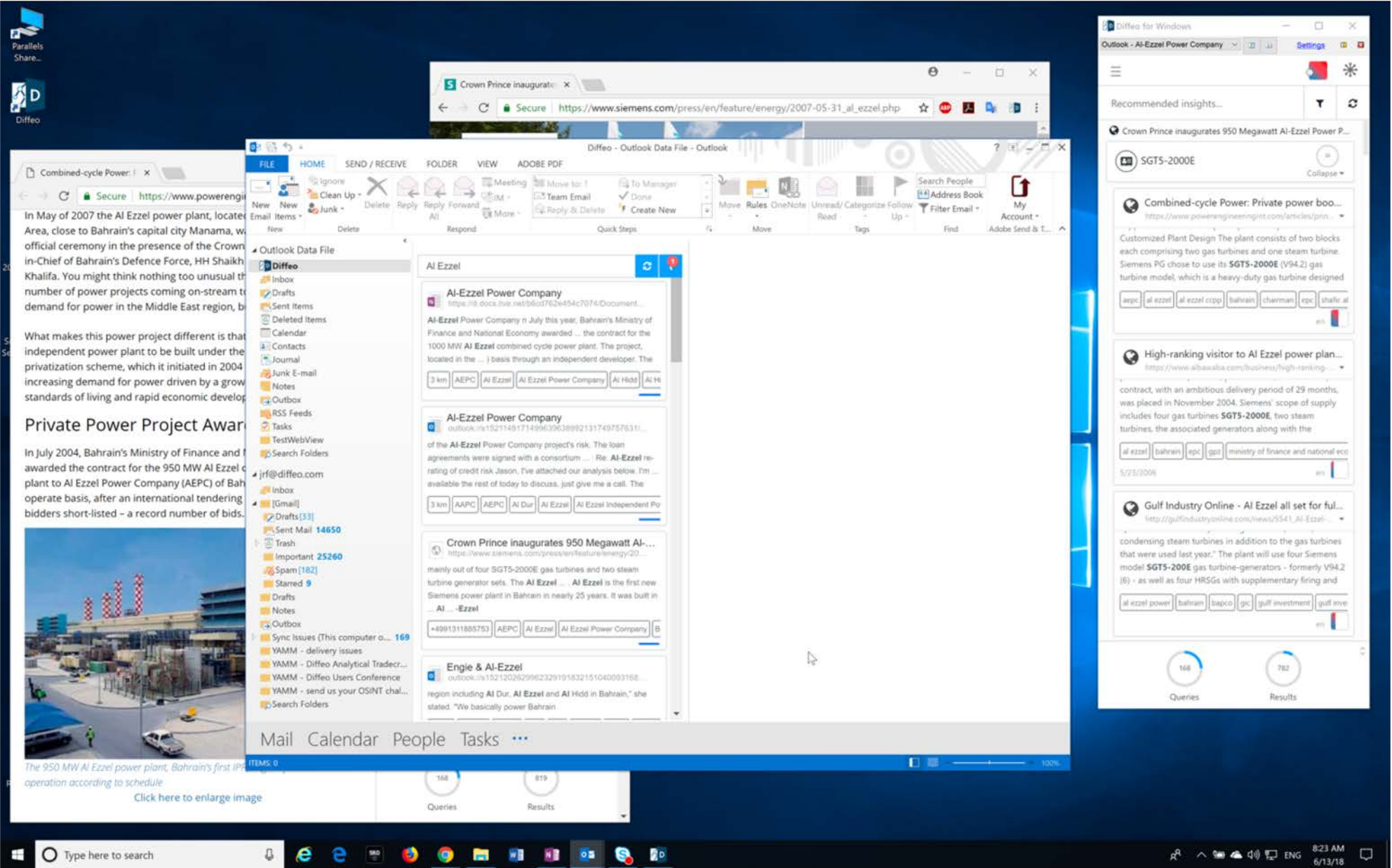
The screenshot displays a Windows desktop environment with a search application named 'Diffeo' open. The search query is 'Al Ezzel power plant'. The search results are presented in a sidebar on the left, listing various entities and locations related to the search, such as 'Crown Prince inaugurates 950 Megawatt Al-Ezzel...', 'SGT5-2000E', 'Al-Ezzel Power Company', 'Al Dur Electricity and Water Comp...', 'Al Ezzel Independent Power Produ...', 'Al Hidd Industrial Area', 'Al Seef', 'Bahrain International Airport', 'Bayerische Landesbank', and 'Belgium'. Each result includes a small icon and an 'Explore' link.

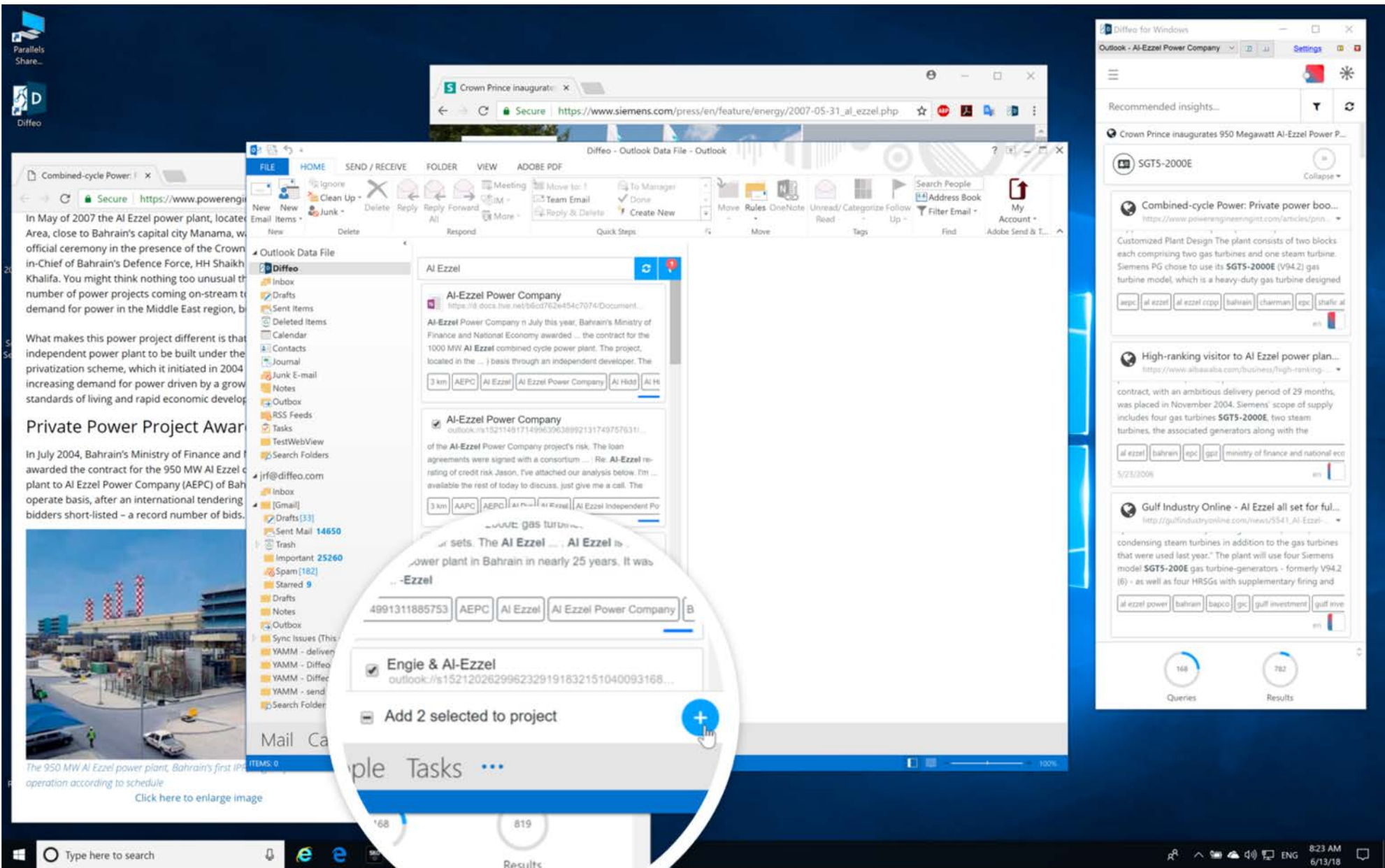
The main content area shows a Siemens press release article titled 'Crown Prince inaugurates 950 Megawatt Al-Ezzel Power Plant'. The article text includes:

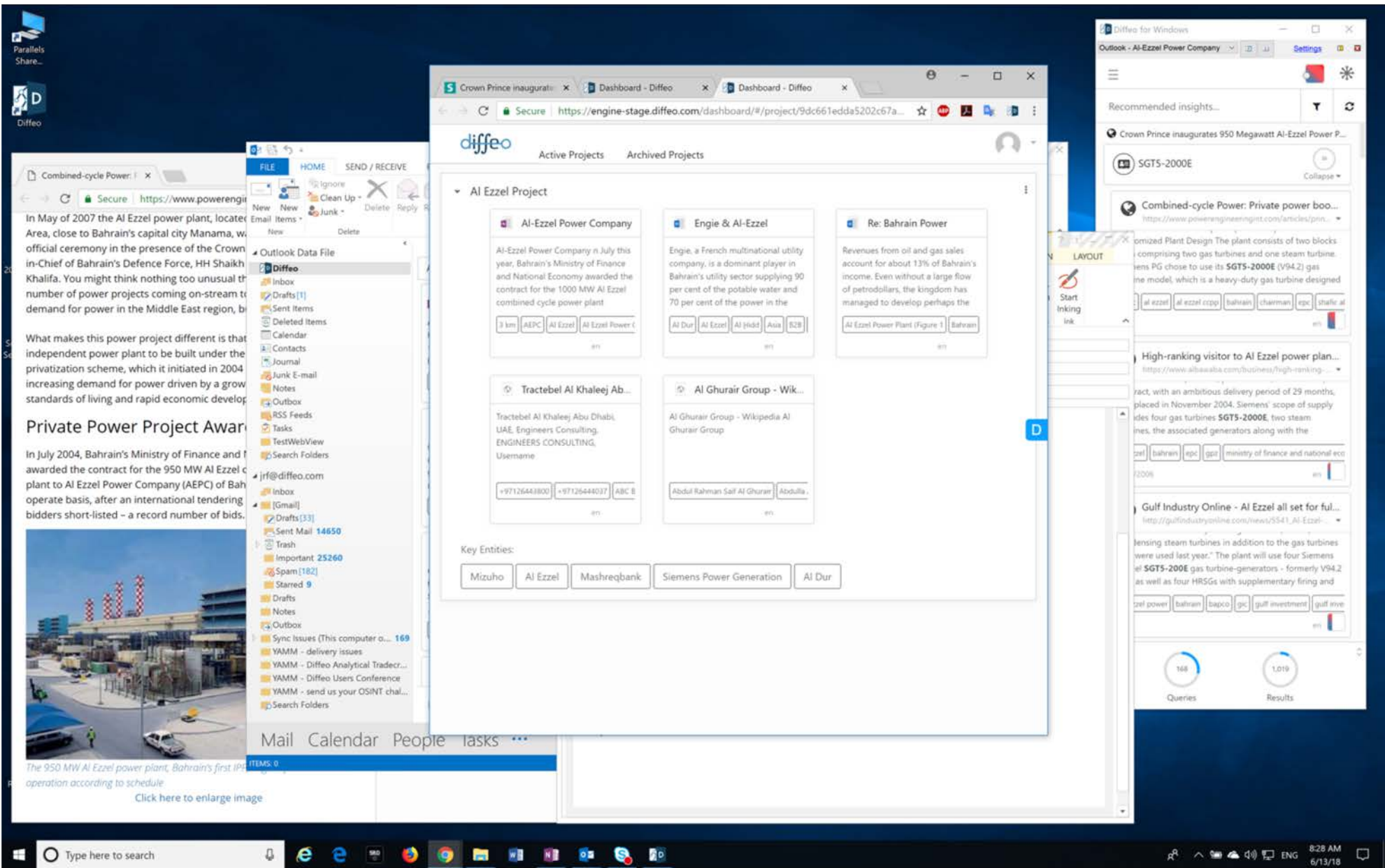
- Private Power Project Awarded**: In July 2004, Bahrain's Ministry of Finance and National Economy awarded the contract for the 950 MW Al Ezzel combined-cycle power plant to Al Ezzel Power Company (AEPC) of Bahrain on a build, own and operate basis, after an international tendering procedure that saw five bidders short-listed – a record number of bids.
- Project Details**: The project has been completed on a turnkey basis by Siemens Power Generation. The Siemens PG scope of supply has comprised mainly out of four SGT5-2000E gas turbines and two steam turbine generator sets.
- Location and History**: The 'Al Ezzel' power plant is located on the isle of Muharraq, north east of Bahrain's capital Manama. The project was initiated by the Ministry of Finance and National Economy, and awarded under a transparent competitive bidding process. The EPC (erection, procurement, construction) contract, with an ambitious delivery period of 29 months, was placed in November 2004 and completed on time by Siemens last month.
- Significance**: Al Ezzel is the first new Siemens power plant in Bahrain in nearly 25 years. It was built in two phases, with Phase 1, which delivered 470 MW during the summer peak of 2006 and Phase 2 delivering an additional 480 MW. The plant is fired with natural gas and the electricity offtaker is the Ministry of Electricity and Water. The plant is towards meeting the country's growing power demand in an economic and environmentally friendly manner.

The Diffeo interface also features a 'Recommended insights...' section at the top of the sidebar, a search bar, and a 'Queries' and 'Results' counter at the bottom of the sidebar, showing 166 queries and 60 results.







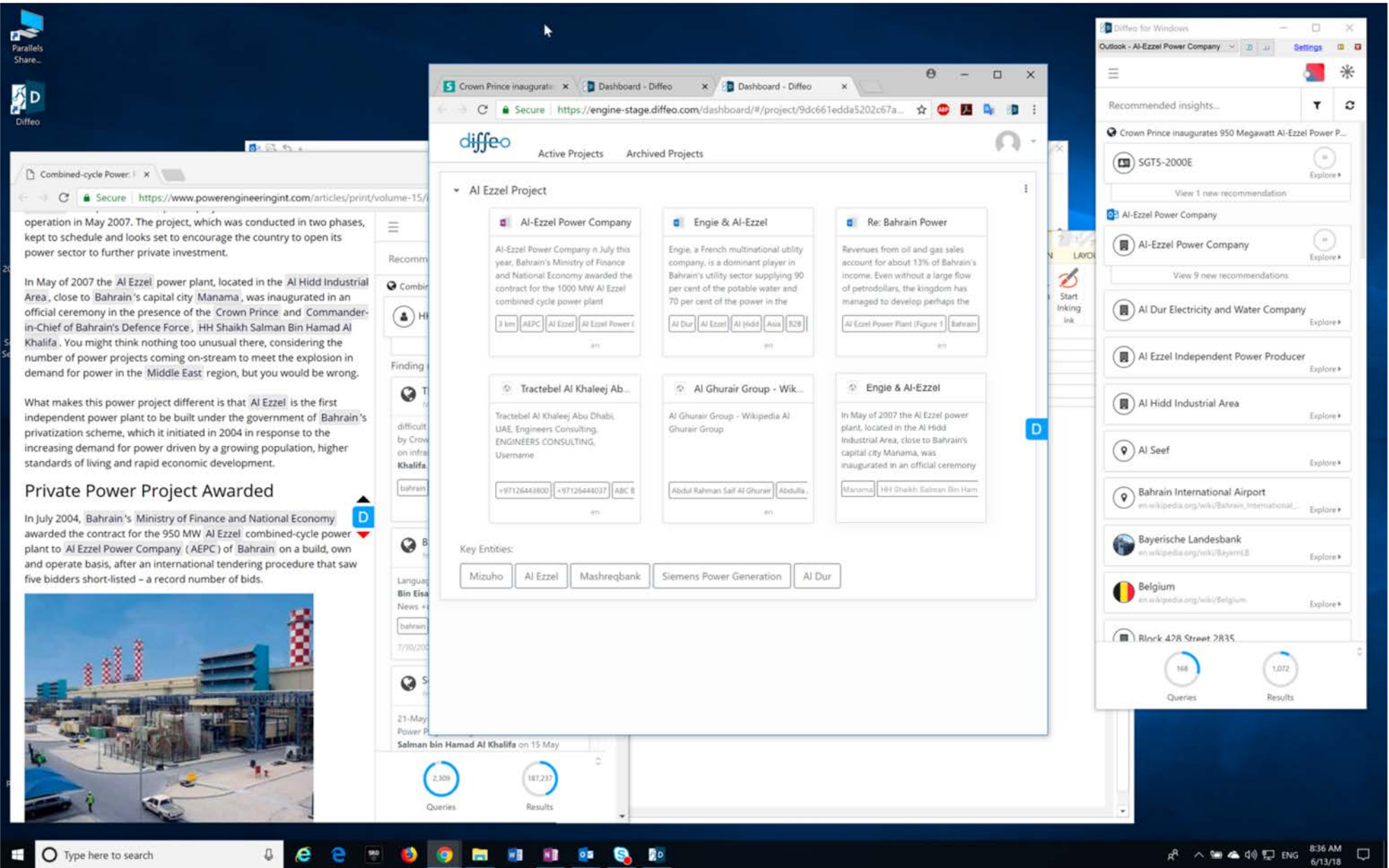


The screenshot displays a Windows desktop environment with several overlapping windows. The primary window is the Diffeo dashboard, which shows search results for 'Al Ezzel Power Company' and 'Al Hidd Industrial Area'. A search bar at the top left of the dashboard contains the text 'Al Hidd Industrial Area, was inaugurated in May 2007 by Crown Prince and Commander in Chief of Bahrain's D. Al Shaikh Salman Bin Hamad Al Khalifa. You might think this is a casual there, considering the number of power projects in the area to meet the exploding demand for power in the region.' Below the search bar, there are several search results, including 'Al Ezzel Power Company', 'AEPC', 'Al Hidd Industrial Area', 'ANZ', and 'Bayerische Landesbank'. A circular callout highlights the search results for 'Al Hidd Industrial Area' and 'Al Ezzel Power Company'. The dashboard also features a 'Recommended insights' section with a card titled 'Crown Prince inaugurates 950 Megawatt Al-Ezzel Power P...' and another card titled 'Combined-cycle Power: Private power boo...'. The dashboard includes a 'Queries' section with a value of 2,295 and a 'Results' section with a value of 187,113. The taskbar at the bottom shows the Windows Start button, a search bar, and several application icons. The system tray in the bottom right corner shows the date and time as 8:29 AM on 6/13/18.

The screenshot displays a Windows desktop environment with several overlapping windows. The primary window is the Diffeo dashboard, which features a search bar at the top and a list of search results. A search overlay is active, showing a magnified view of a search result snippet. The snippet text is: "located in the Al Hidd Industrial Area, was inaugurated in May 2007. The Crown Prince and Commander in Chief of Bahrain's Defence Force, Shaikh Salman Bin Hamad Al Khalifa, was present at the inauguration ceremony, considering the importance of the project to meet the growing demand for power in the country." A checkmark icon is overlaid on the text "Crown Prince and Commander in Chief".

Other visible windows include:

- A browser window showing the Diffeo dashboard with the URL <https://engine-stage.diffeo.com/dashboard/#/project/9dc661edda5202c67a...>
- A browser window showing a news article titled "Private Power Project Awarded" with a photograph of an industrial facility.
- A browser window showing a search results page with a "Queries" count of 2,295 and a "Results" count of 187,113.
- A browser window showing a search results page with a "Queries" count of 168 and a "Results" count of 1,019.
- A browser window showing a search results page with a "Queries" count of 168 and a "Results" count of 1,019.



The screenshot displays a Windows desktop environment with several applications open. The primary focus is the Salesforce Diffeo dashboard for the 'Al Ezzel Project'. The dashboard includes sections for 'Active Projects' and 'Archived Projects', with the 'Al Ezzel Project' section containing cards for 'Combined-cycle Power...', 'Al-Ezzel Power Company', 'Engie & Al-Ezzel', 'Re: Bahrain Power', 'Tractebel Al Khaleej Ab...', and 'Engie & Al-Ezzel'. A 'Key Entities' section lists 'Al Ezzel', 'Mizuho', 'Siemens Power Generation', 'Mashreqbank', and 'Al Dur'. A circular callout highlights the 'Queries formulated' section, which lists several search queries in Arabic and Russian, such as 'société générale' and 'энергетическая компания al ezzel', with associated result counts.

In the background, a web browser window shows an article titled 'Private Power Project Awarded' from powerengineeringint.com, detailing the inauguration of the 950 MW Al Ezzel combined-cycle power plant in Bahrain. Another window shows an Outlook email titled 'Crown Prince inaugurates 950 Megawatt Al-Ezzel Power P...'. The Windows taskbar at the bottom shows the time as 8:37 AM on 6/13/18.

The screenshot displays a Windows desktop environment with the Diffeo application open. The central focus is a network diagram showing the relationships between various entities involved in the Al-Ezzel Power Company project. The diagram includes nodes for Siemens Power Generation, Tractebel EGI, Al-Ezzel Power Company, Ministry of Water, Ministry of Finance and National Economy, and others, all interconnected by lines representing relationships.

On the left side, there is a search bar with the text "By: Heather Johnstone, Senior Editor" and a list of document thumbnails. One of the thumbnails is titled "Private Power Project Awarded" and contains the following text:

In July 2004, Bahrain's Ministry of Finance and National Economy awarded the contract for the 950 MW Al Ezzel combined-cycle power plant to Al Ezzel Power Company (AEPC) of Bahrain on a build, own and operate basis, after an international tendering procedure that saw five bidders short-listed – a record number of bids.

Below the text is a small image of the power plant. At the bottom of the search results, there are two circular indicators: "72 Queries" and "168 Results".

On the right side, there is a "Recommended insights" panel. It contains several cards, including one titled "AI Ezzel: a first in private power for Bahrain..." which provides a detailed overview of the project, its location in Manama, and the roles of various companies like Tractebel EGI and GIC.

The top of the screen shows a browser window with the URL "https://engine-stage.diffeo.com/evidence/#/standalone/journal/9dc661edda5202c..." and a "Dashboard - Diffeo" window with the URL "https://engine-stage.diffeo.com/boards/#/standalone/journal/9dc661edda5202c...".

Evidence - Google Chrome
<https://engine-stage.diffeo.com/evidence/#/standalone/journal/9dc661edda5202c...>

Siemens Power Generation — Tractebel EGI

AI-Ezzel Power Company
[https://d.docs.live.net/b6c1762e454c7074/Documents/Text Notebook/Validation one#page-id=31...](https://d.docs.live.net/b6c1762e454c7074/Documents/Text%20Notebook/Validation%20one#page-id=31...)

The project, located in the capital Manama is the first independent power project under the Government of Bahrain Growth in power demand in Bahrain currently stands at 7 per cent annum and is expected to remain strong, driven by the Kingdom's increasing population and rapid economic development. In view of this increasing energy demand, the Kingdom of Bahrain decided to contract its

NONAV - Bahrain - Oil Gas & Utilities Report - Business Intelligence Middle East ...
<http://di-ma.com/main.php?id=7&t=1&x=42&og=5&met=1011>

It comprises two distinct components of work and consultancy work is ongoing prior to the construction phase. The first pertains to the production and post-treatment of the distillate water and the second pertains to the transmission of the treated water to the various water distribution stations. The consultants include the UK's Black & Veatch Consulting. In addition to the US\$400 million of work being done at Hidd, the government awarded a contract in 2001 to **Siemens Power Generation** to extend the life of the Rifaa power plant with a new turbine. In July 2004 the Kingdom approved a US\$900 million contract for the nation's first private power station. Bahrain and a private consortium signed an agreement to develop the US\$500 million Al Ezzel independent power plant project. The plant is expected to provide at least one-third of the Kingdom's power requirements when it becomes operational by 2007. **Tractebel EGI** and the Gulf Investment Corporation are designing, building, and will own and operate the plant, located in Al Hidd.

By: Heather Johnstone, Senior Editor

Bahrain's first private power plant is set to begin operation in May 2007. The plant is expected to provide at least one-third of the Kingdom's power requirements when it becomes operational by 2007. You might expect a number of power plants to be built in Bahrain in view of the increasing demand for power in the country.

What makes this project unique is that it is the first independent power plant to be built in Bahrain. It is also the first privatization scheme in the country. The project is expected to provide at least one-third of the Kingdom's power requirements when it becomes operational by 2007. You might expect a number of power plants to be built in Bahrain in view of the increasing demand for power in the country.

Private Power Project Awarded

In July 2004, Bahrain's Ministry of Finance and National Economy awarded the contract for the 950 MW Al Ezzel combined-cycle power plant to Al Ezzel Power Company (AEPC) of Bahrain on a build, own and operate basis, after an international tendering procedure that saw five bidders short-listed – a record number of bids.

Dashboard - Difféo
<https://engine-stage.diffeo.com/boards/#/standalone/journal/9dc661edda52...>

Difféo for Windows
 Outlook - AI-Ezzel Power Company

Recommended insights...

AI-Ezzel Power Company — Sidem

View evidence ▶

AI-Ezzel Power Company — Kuwaitbased Gulf Investment Corporation

View evidence ▼

AI Ezzel: a first in private power for Bahrain...
<http://www.power-engineering-journal.com/articles/m...>

The project, located in the capital Manama is the first independent power project under the Government of Bahrain Growth in power demand in Bahrain currently stands at 7 per cent annum and is expected to remain strong, driven by the Kingdom's increasing population and rapid economic development. In view of this increasing energy demand, the Kingdom of Bahrain decided to contract its first power plant on a build-own-operate(BOO) basis through an independent developer. The contract was awarded to **AI Ezzel Power Company** (AEPC) of Bahrain after an international tendering procedure, which saw five bidders shortlisted. AEPC is a company jointly established by Tractebel EGI, a business division of Belgium-based Suez, and **Kuwaitbased Gulf Investment Corporation** (GIC). Tractebel EGI and GIC each hold 50 percent of the project. The approximately \$500 million project will sell electricity to the Ministry of Water and Electricity (MEW) Bahrain under a 20-year power purchase agreement commencing on May 1, 2007. Four of these will be installed at Al Ezzel. Click here to enlarge image at the top of the page and click here to enlarge image at the bottom of the page.

Queries: 72 Results: 168

Wang Qishan
王岐山



Wang Qishan

Secretary of the Central Commission for Discipline Inspection	
Incumbent	
Assumed office	
15 November 2012	
Deputy	Zhao Hongzhu
General Secretary	Xi Jinping
Preceded by	He Guoqiang
Vice Premier of the People's Republic of China	
In office	
March 2008 – March 2013	
Serving with Li Keqiang	
Hui Liangyu, Zhang Dejiang	
Premier	Wen Jiabao
Member of the 17th, 18th Central Politburo of the Communist Party of China	
Incumbent	
Assumed office	
November 2007	
General Secretary	Hu Jintao
	Xi Jinping
Personal details	
Born	July 1, 1948 (age 65)
	Qingdao, Shandong
Nationality	Chinese
Political party	Communist Party of China
Alma mater	Northwest University

What entity resolvers do easily is boring.

Wang Qishan, China's top graft buster and a member of the Politburo Standing Committee, making him one of the seven most powerful people in China

Wang Qishan, male, Han nationality, is a native of Tianzhen County, Shanxi province. Director, Rural Development Research Center of the State Council, Communication Office. **He** served as a member of the CPC Beijing Municipal Committee in 2003, and he was appointed mayor of Beijing in the same year.

Wang, 64, is member of the Political Bureau of the 17th CPC Central Committee and vice premier. **He** was also elected into the new Central Commission for Discipline Inspection.

An entity profile used as a retrieval target for generating recommendations.

High confidence, low novelty recommendations typical of a coref classifier.

What entity resolvers *should* do is exciting.

Wang also announced that Trinidad and Tobago would receive a 40M yuan grant (approximately TT\$40M) from the Chinese government to fund projects mutually agreed upon by both governments.

Do you realize that Harry Reid and his son Rory have a deal for that land with Chinese Vice Premier **Wang Qishan** for a 5 billion solar plant. Its all over social media...

The U.S. Chamber of Commerce co-hosted a dinner last night at the JW Marriot in Washington to honor Chinese Vice Premier **Wang Qishan**, who is in the United States to co-chair the 23rd China - U.S. Joint Commission on Commerce and Trade

High novelty recommendations, often near the decision boundary of the coref classifier.

Users deeply engage with Diffeo in their work



Analyst comments:

- In ~10 minutes I was able to reproduce research from scratch using Diffeo that took about 16 person-hours.
- Used Diffeo to identify a counterparty's hidden connection to an investment organization in Silicon Valley.

Surveys (N>250) indicate that:

>90% “recommend Diffeo to colleagues” and
~30% use Diffeo multiple times each week.

See [Diffeo's graduation video](#) from the [FinTech Innovation Lab](#) with mentors from:



diffeo

Diffeo Analytical Tradecraft and Technology Conference

Featured Speakers:
Dr. James Tripp, *Technical Director, NSOC*
Ms. Patricia Guitard, *Deputy CIO and Senior OSINT Advisor, SES*
Mr. Elmo Wright, *Senior Advisor, INSCOM Army OSINT Office, SES*
Dr. Kfir Bar, *Chief Scientist, Basis Technology*
Guest Speaker, *Senior Analyst, AFOSI*

Wednesday, June 6, 2018
8:00am - 12:00pm ET
DoubleTree by Hilton

REGISTER NOW »

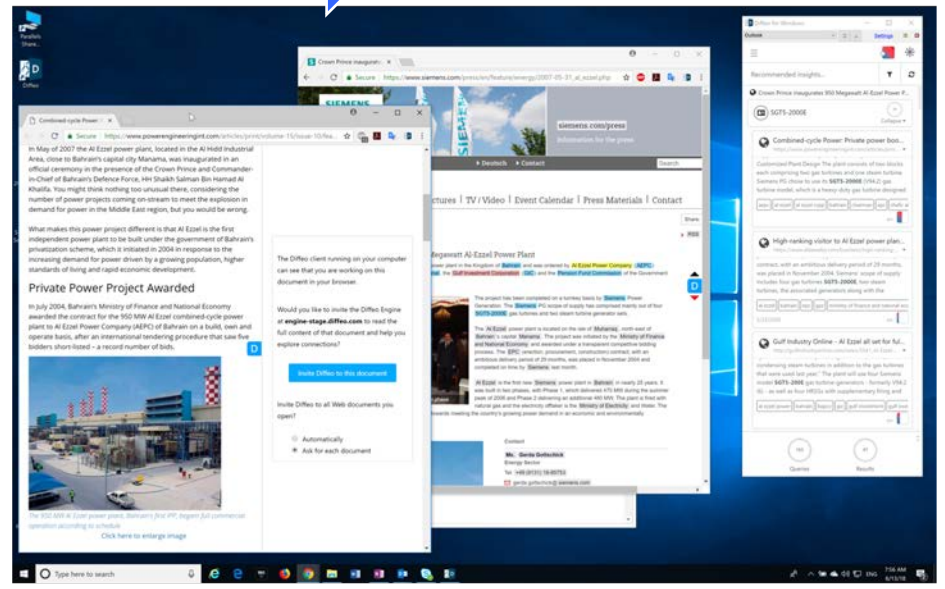
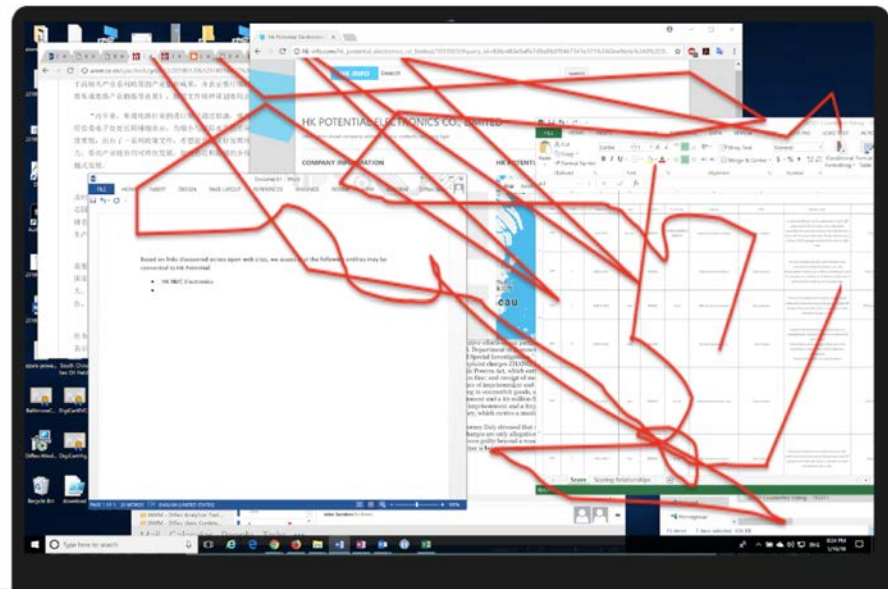
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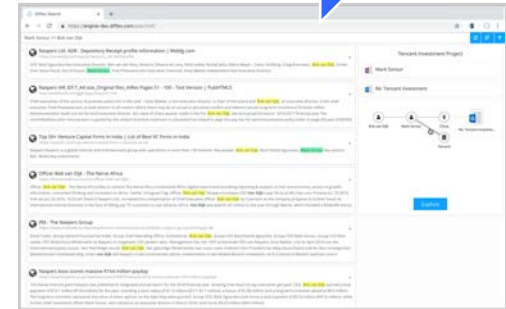
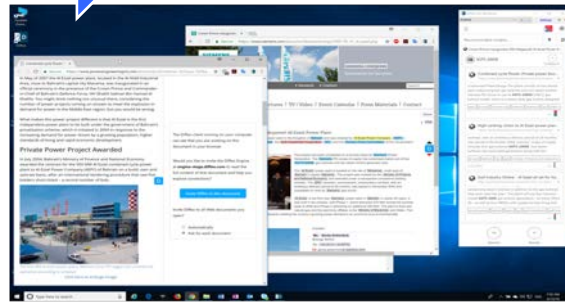
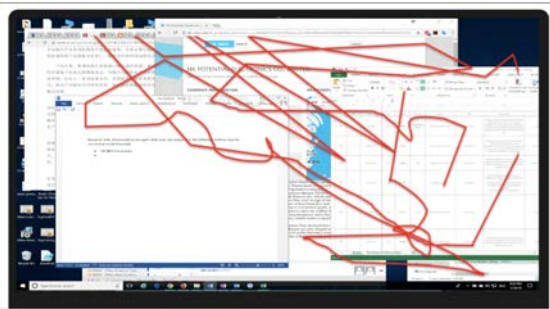


Invite the agent into your work



Invite the agent into your work

Capture Institutional Knowledge



Diffeo Search x +
 https://engine-dev.diffeo.com/search/#/
 bob van dijk

Bob van Dijk
 outlook://s1521247456823137214580913395161296/searchkey-5uYdjMSVDUq65nc4M2nk/A==
 Hi, Just got a super exciting lead... **Bob van Dijk**: He runs Naspers, a media company based in South Africa that has a lot of investment activity. Let's try to get **Bob** into the pipeline as soon as possible, okay? Thanks, Emily -- Emily Pavlini Product Manager, Diffeo
 emily@diffeo.com

Bob van Dijk | Emily Pavlini | emily@diffeo.com | Naspers | Product Manager | South Africa

Tencent Investment Project
 https://engine-dev.diffeo.com/dashboard/#/project/bb1100329e6deef09c3fd9539beacc68:OneNote

Africa | Amsterdam | Asia | Basil | Bekker | Bob van Dijk | Cape Town | China | DStv | Group | Group CIO | Hong Kong | Imtiaz Patel | Johannesburg | JSE | JSE Limited | Koos Bekker | Mark Sorour | Mastercard | Media | Meloy Horn | Middle East Thailand | MIH | MIH Holdings | Movie

Bob van Dijk -
 https://www.hertog.nl/zoeken.aspx?table=Auteur&searchword=Bob%20van%20Dijk

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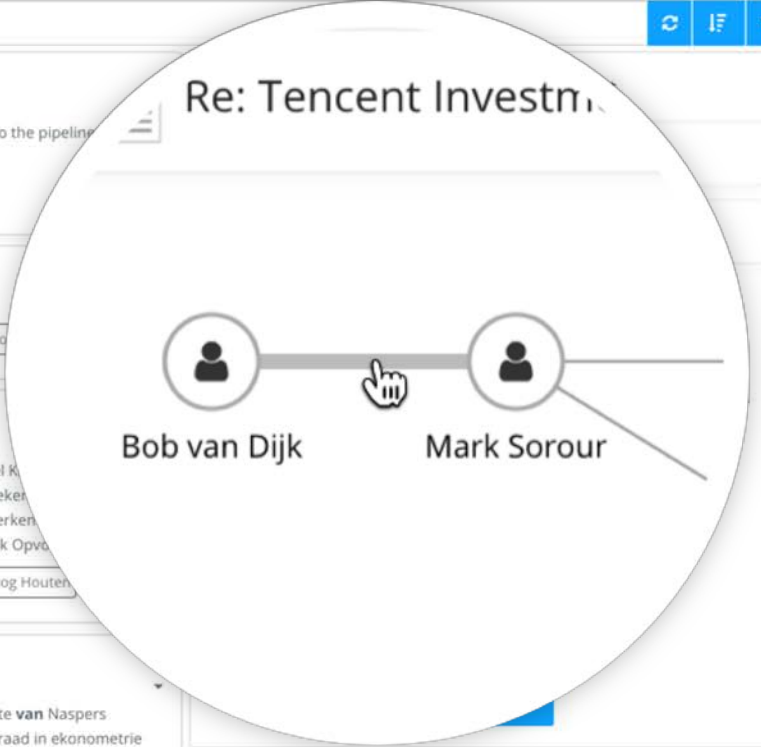
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CFO: Basil Sgourdos Non-Executive Director: Ben van der Ross, Roberto Oliveira de Lima, Nolo Letele, Rachel Jafta, Debra Meyer , Cobus Stofberg, Craig Enenstein, **Bob van Dijk**, Emilie Choi, Steve Pacak, Don Eriksson, **Mark Sorour**, Fred Phaswana Non-Executive Chairman: Koos Bekker Independent Non-Executive Director:

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Chief executives of the various businesses assist him in this task. • Koos Bekker, a non-executive director, is chair of the board and **Bob van Dijk**, an executive director, is the chief executive. Fred Phaswana acts as lead director in all matters where there may be an actual or perceived conflict and where it would Long-term incentive (LTI) levels reflect their remuneration levels are set for each executive director. fair value of share awards made in the For **Bob van Dijk**, the annual performance- 2016/2017 financial year. The committee Executive remuneration is guided by the related incentive maximum is calculated has looked to align the pay mix for each remuneration policy (refer to page 93) year (US\$'000)

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Officer **Bob van Dijk** - The Nerve Africa Skip to content The Nerve Africa Continental Africa digital news brand providing reporting & analysis on the new economy, access to growth information, connected thinking and innovation in Africa. Twitter Instagram Tag: Officer **Bob van Dijk** Naspers increases CEO **Van Dijk**'s pay 5% as profit rises Loni Prinsloo Jul. 23 2016, 9:49 am Jul. 23 2016, 10:53 am Share 0 Naspers Ltd., increased the compensation of Chief Executive Officer **Bob van Dijk** by 5 percent as the company prepares to further boost its international internet business in the face of falling pay TV customers in sub-Saharan Africa. **Van Dijk** was paid \$1.67 million in the year through March, which included a \$568,000 bonus,


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David Tudor, Group General Counsel Pat Kolek, Group Chief Operating Officer Aufsichtsrat: **Bob van Dijk**, Group CEO Basil (Vasili) Sgourdos, Group CFO Mark Sorour, Group CIO Nolo Letele, CEO Multichoice Mittlerweile ist Naspers in insgesamt 120 Ländern aktiv. Management Der seit 1997 amtierende CEO von Naspers, Koos Bekker, trat im April 2014 von der Unternehmensspitze zurück. Sein Nachfolger wurde **Bob van Dijk**. Der gebürtige Niederländer war zuvor unter anderem Vice President bei eBay Deutschland und für den norwegischen Medienkonzern Schibsted tätig. Unter **van Dijk** will Naspers in den kommenden Jahren insbesondere in den Mobile-Bereich investieren, im E-Commerce-Bereich wachsen und in

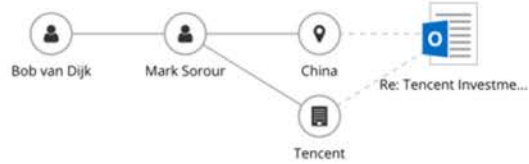
Naspers boss scores massive R164 million payday
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143 shares Internet giant Naspers has published its integrated annual report for the 2018 financial year, showing how much its top executives got paid. CEO, **Bob van Dijk** earned a total payment of \$12.1 million (R164 million) for the year, including a basic salary of \$1.3 million (2017: \$1.1 million), a bonus of \$1.06 million and a long-term incentive valued at \$9.6 million. The long-term incentive represents the value of share options on the date they were granted. Group CFO, Basil Sgourdos took home a total payment of \$3.53 million (R47.6 million), while former chief investment officer Mark Sorour, who retired as an executive director in March 2018, took home \$3.63 million (R49 million).

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Naspers boss scores massive R164 million payday
<https://businesstech.co.za/news/business/259875/naspers-boss-scores-massive-r164-million-payday/>

143 shares Internet giant Naspers has published its integrated annual report for the 2018 financial year, showing how much its top executives got paid. CEO, **Bob van Dijk** earned a total payment of \$12.1 million (R164 million) for the year, including a basic salary of \$1.3 million (2017: \$1.1 million), a bonus of \$1.06 million and a long-term incentive valued at \$9.6 million. The long-term incentive represents the value of share options on the date they were granted. Group CFO, Basil Sgourdos took home a total payment of \$3.53 million (R47.6 million), while former chief investment officer Mark Sorour, who retired as an executive director in March 2018, took home \$3.63 million (R49 million).

Tencent Investment Project

Mark Sorour

Re: Tencent Investment

Bob van Dijk Mark Sorour China Tencent

Re: Tencent Investme...

Explore

Diffeo Search x +
 https://engine-dev.diffeo.com/search/#/ Mark Sorour ↔ Bob van Dijk

Naspers Ltd. ADR : Depository Receipt profile information | Webfg.com
https://uk.webfg.com/equity/Naspers_Ltd_ADR/profile

CFO: Basil Sgourdos Non-Executive Director: Ben van der Ross, Roberto Oliveira de Lima, Nolo Letele, Rachel Jafta, Debra Meyer , Cobus Stofberg, Craig Enenstein, **Bob van Dijk**, Emilie Choi, Steve Pacak, Don Eriksson, **Mark Sorour**, Fred Phaswana Non-Executive Chairman: Koos Bekker Independent Non-Executive Director:

Naspers IAR 2017_A4 size_Original files_HiRes Pages 51 - 100 - Text Version | PubHTML5
<http://pubhtml5.com/ggff/rpgu/basic/51-100>

Chief executives of the various businesses assist him in this task. • Koos Bekker, a non-executive director, is chair of the board and **Bob van Dijk**, an executive director, is the chief executive. Fred Phaswana acts as lead director in all matters where there may be an actual or perceived conflict and where it would Long-term incentive (LTI) levels reflect their remuneration levels are set for each executive director. fair value of share awards made in the For **Bob van Dijk**, the annual performance- 2016/2017 financial year. The committee Executive remuneration is guided by the related incentive maximum is calculated has looked to align the pay mix for each remuneration policy (refer to page 93) year (US\$'000)

Top 50+ Venture Capital Firms In India | List of Best VC Firms in India
<https://sutrahr.com/top-venture-capital-firms-india-best-vc-list>

Naspers Naspers is a global internet and entertainment group with operations in more than 130 markets. Key people: **Bob van Dijk**, Basil (Vasili) Sgourdos, **Mark Sorour** Key sectors: B2C, Media Key investments:

Officer Bob van Dijk - The Nerve Africa
<https://thenerveafrica.com/on/officer-bob-van-dijk/>

Officer **Bob van Dijk** - The Nerve Africa Skip to content The Nerve Africa Continental Africa digital news brand providing reporting & analysis on the new economy, access to growth information, connected thinking and innovation in Africa. Twitter Instagram Tag: Officer **Bob van Dijk** Naspers increases CEO **Van Dijk**'s pay 5% as profit rises Loni Prinsloo Jul. 23 2016, 9:49 am Jul. 23 2016, 10:53 am Share 0 Naspers Ltd., increased the compensation of Chief Executive Officer **Bob van Dijk** by 5 percent as the company prepares to further boost its international internet business in the face of falling pay TV customers in sub-Saharan Africa. **Van Dijk** was paid \$1.67 million in the year through March, which included a \$568,000 bonus,

IfM - The Naspers Group
<https://www.mediadb.eu/datenbanken/int-medienkonzerne-2009/the-naspers-group.html?type=98>

David Tudor, Group General Counsel Pat Kolek, Group Chief Operating Officer Aufsichtsrat: **Bob van Dijk**, Group CEO Basil (Vasili) Sgourdos, Group CFO Mark Sorour, Group CIO Nolo Letele, CEO Multichoice Mittlerweile ist Naspers in insgesamt 120 Ländern aktiv. Management Der seit 1997 amtierende CEO von Naspers, Koos Bekker, trat im April 2014 von der Unternehmensspitze zurück. Sein Nachfolger wurde **Bob van Dijk**. Der gebürtige Niederländer war zuvor unter anderem Vice President bei eBay Deutschland und für den norwegischen Medienkonzern Schibsted tätig. Unter **van Dijk** will Naspers in den kommenden Jahren insbesondere in den Mobile-Bereich investieren, im E-Commerce-Bereich wachsen und in

Naspers boss scores massive R164 million payday
<https://businesstech.co.za/news/business/259875/naspers-boss-scores-massive-r164-million-payday/>

143 shares Internet giant Naspers has published its integrated annual report for the 2018 financial year, showing how much its top executives got paid. CEO, **Bob van Dijk** earned a total payment of \$12.1 million (R164 million) for the year, including a basic salary of \$1.3 million (2017: \$1.1 million), a bonus of \$1.06 million and a long-term incentive valued at \$9.6 million. The long-term incentive represents the value of share options on the date they were granted. Group CFO, Basil Sgourdos took home a total payment of \$3.53 million (R47.6 million), while former chief investment officer Mark Sorour, who retired as an executive director in March 2018, took home \$3.63 million (R49 million).

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https://engine-dev.diffeo.com/search/#/

Mark Sorour ↔ Tencent

Why Naspers Is A Solid Choice For International Growth | www.bullfax.com
<https://www.bullfax.com/?q=node-why-naspers-solid-choice-international-growth>

South African media giant Naspers looking to India for growth JOHANNESBURG: South African media giant Naspers is looking to India to emulate its success in China, eyeing the rapid growth in the online shopping sector. Naspers has decided that it wants to focus its investments in areas with strong internet growth potential rather than in mature markets through a linkup with China-based internet leader **Tencent**. India is seen as one such market with Naspers eyeing the rapid growth there in the online shopping sector, which the company said has been growing at a compound average rate of 77 per cent between 2009 and 2013. Update: Choice Hotels Earnings After successfully expanding in Africa and Middle East, Nasper Ltd is

Bob van Dijk's millions fuel Naspers pay debate
<https://www.businesslive.co.za/bd/companies/2017-07-24-bob-van-dijks-millions-fuel-naspers-pay-debate/>

In June, Swiss-based investment adviser Albert Saporta described Naspers's remuneration policy as "intellectually dishonest" in an open letter to the Naspers board. ROB ROSE: Some rather awkward questions for Naspers Saporta was calling on the board to spin off the group's enormously valuable 33% holding in Chinese-based internet group **Tencent**. In the letter he said it was inappropriate to link the Naspers executives' remuneration to **Tencent's** performance as they had no influence over it. "They can just come into the office, open the newspaper to see what the price of **Tencent** is and then go play golf. Whatever they do is irrelevant to the stock, which only moves based on **Tencent**," Saporta told the Financial Mail

GCV Powerlist 2016: Charles Searle, Naspers #3 - Global Corporate Venturing
<https://globalcorporateventuring.com/gcv-powerlist-2016-charles-searle-naspers-3/>

16th May 2016 James Mawson A member of the top 25 from the Global Corporate Venturing Powerlist Talking at the Global Corporate Venturing Symposium in 2012, Charles Searle, who runs listed internet investments for South Africa-based media and e-commerce company Naspers and is a member of the core senior executive team, spoke of "the halo effect" created for the business's corporate venturing operations when it backed runaway success story, China-based internet company **Tencent**. Naspers owns large stakes in China-listed **Tencent**, and in London Stock Exchange-listed internet company Mail.ru Group, which is Russia's largest internet company, among a host of others around the world, such as Movic in Brazil and

News | Naspers
<https://www.naspers.com/news?types=Naspers-press-releases&page=3>


Company info Similarweb-widjet Refine Completion of the Accelerated Offering of **Tencent** shares and lifting of cautionary warning Mar 23 2018 Naspers announced today that it has completed its Accelerated Offering of **Tencent** shares, reducing its stake in **Tencent** from 33,2% to 31,2% (the Transaction). The sale yielded US\$9,8 billion. These funds will be utilised to reinforce Naspers' balance sheet and invested over time in Naspers... Read more Accelerated Offering of **Tencent** shares and Cautionary Announcement Mar 22 2018 Naspers announces its intention to sell up to 190 million Tencent Holdings Limited (**Tencent**) shares, equal to approximately 2% of **Tencent's** total issued share capital, which would reduce its


4
<https://www.sec.gov/Archives/edgar/data/1106051/000120561303000181/naspersann.pdf>

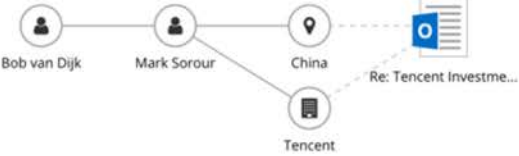
Sequential Page Number • Press release announcing that **Tencent** (BVI) Limited is investigating the feasibility of an initial public offering ("IPO") during the course of 2004 dated December 5, 2003 South Africa, 5 December 2003 - Naspers Limited (JSE: NPN, NASDAQ: NPSN) today announced that **Tencent** (BVI) Limited is investigating the feasibility of an initial public offering ("IPO") during the course of 2004. A final decision in relation to the IPO will depend, amongst other things, on market conditions prevailing at the time. **Tencent** is a joint venture with MIH, which is a part of the Naspers Group. ----- For further information: **Mark Sorour**

Spreading its reach
<https://mybroadband.co.za/news/internet/2483-spreading-its-reach.html>

Tencent Investment Project

 **Mark Sorour**

 **Re: Tencent Investment**



```

graph TD
    B[Dijk] --- S[Sorour]
    S --- C[China]
    S --- T[Tencent]
    C -.-> R[Re: Tencent Investme...]
    T -.-> R
          
```

[Explore](#)

Difeo Projects → Institutional Knowledge Artifacts

The screenshot shows a Bing search results page for the query "contemporary amperex technology". The search bar at the top contains the query. Below the search bar, there are navigation tabs for "All", "Images", "Videos", "Maps", "News", "Shop", and "My saves". The search results include several entries:

- Contemporary Amperex Technology Co., Ltd.: Private Company ...** with a link to <https://www.bloomberg.com/research/stocks/private/snapshot.asp?...>
- Amperex Technology Limited** with a link to <https://www.atlbattery.com/en>
- Contemporary Amperex Technology - Wikipedia** with a link to https://en.wikipedia.org/wiki/Contemporary_Amperex_Technology
- Images of contemporary amperex technology** with a link to <bing.com/images>
- Contemporary Amperex Technology Co Ltd - Bloomberg.com** with a link to <https://www.bloomberg.com/quote/1447922D:CH>

On the right side of the page, there is a knowledge graph titled "Contemporary Amperex Technology". The graph shows a central node "Contemporary Amperex Technology" (CATL) connected to several other nodes: "BByton", "SAIC Motor", "LeEco", "LG Chem", "FAW Group Corporation", "Jia Yueting", and "Pilbara". A dashed arrow points from "FAW Group Corporation" to "Re: EV battery manufacturer partnerships". Below the graph is a blue "Explore" button.

Helps users leverage colleagues' discoveries

The screenshot shows a Bing search results page for the query "Byton <> FAW Group Corporation". A red box highlights the code symbol "<>" in the search bar. A red arrow points from this box to a knowledge graph titled "Contemporary Amperex Technology" on the right side of the page. The knowledge graph shows relationships between entities like Byton, FAW Group Corporation, SAIC Motor, LeEco, and others. A red arrow also points from the search bar to the first search result, which is a news article about Byton raising \$500 million.

contemporary amperex t: X

Secure | <https://www.bing.com/search?q=contemporary+amp...> | HS&pq=con&sc=8-3&cvid=62D1141285C24C928AC2662509DB1590&FORM=QBLH&sp=1

Byton <> FAW Group Corporation

John | Rewards

All Images Videos Maps News Shop

Also try: contemporary amperex technology ipo · contemp...

85,000 Results Any time ▾

Chinese electric car startup Byton raises \$500 million Series B funding round
Byton, a Chinese electric car startup, has secured a \$500 million Series B funding round led by FAW Group, Tus-Holdings and others. This is on top of Byton's previous funding.

Mao's Iconic Sedan to Be Revived With EV
State-owned FAW is announcing on Friday an investment in a new electric car startup, formerly known as Future Mobility Corp., said Daniel Kirchert, one of Byton's founders. Companies are also discussing plans to cooperate in product development, manufacturing, supply chain management and sales, Kirchert said.

拜腾完成5亿美元B轮融资 一汽领投总部设南京
日前，拜腾完成了B轮融资，此次获得了5亿美元的融资，大大的超出预期，造车都不担心拿不到钱。此次由一汽领投，拜腾将总部设南京。6月11日在创业板上市的电池独角兽企业宁德时代也对拜腾进行了较大规模的投资，而由于一汽集团、宁德时代参与，拜腾汽车B轮的融资额度超出预期。此前，外媒披露领投资方一汽集团在拜腾B轮融资中的投资额度约为2.6亿美元。

China's FAW to invest \$260 mln in EV start-up Byton
Chinese state-owned carmaker FAW Group has agreed to invest around \$260 million in China-backed electric car start-up Byton as part of an ongoing series-B funding round, two people with knowledge of the matter told Reuters on Tuesday. The deal was signed over the weekend in Nanjing where Byton is building its headquarters and production facilities as well as a technology centre, they said. Byton is looking to raise a total of about \$500 million in the round.

Electric Car Startup Byton in Talks to Raise Over \$400 Million

Contemporary Amperex Technology

EV battery manufacturer partnerships

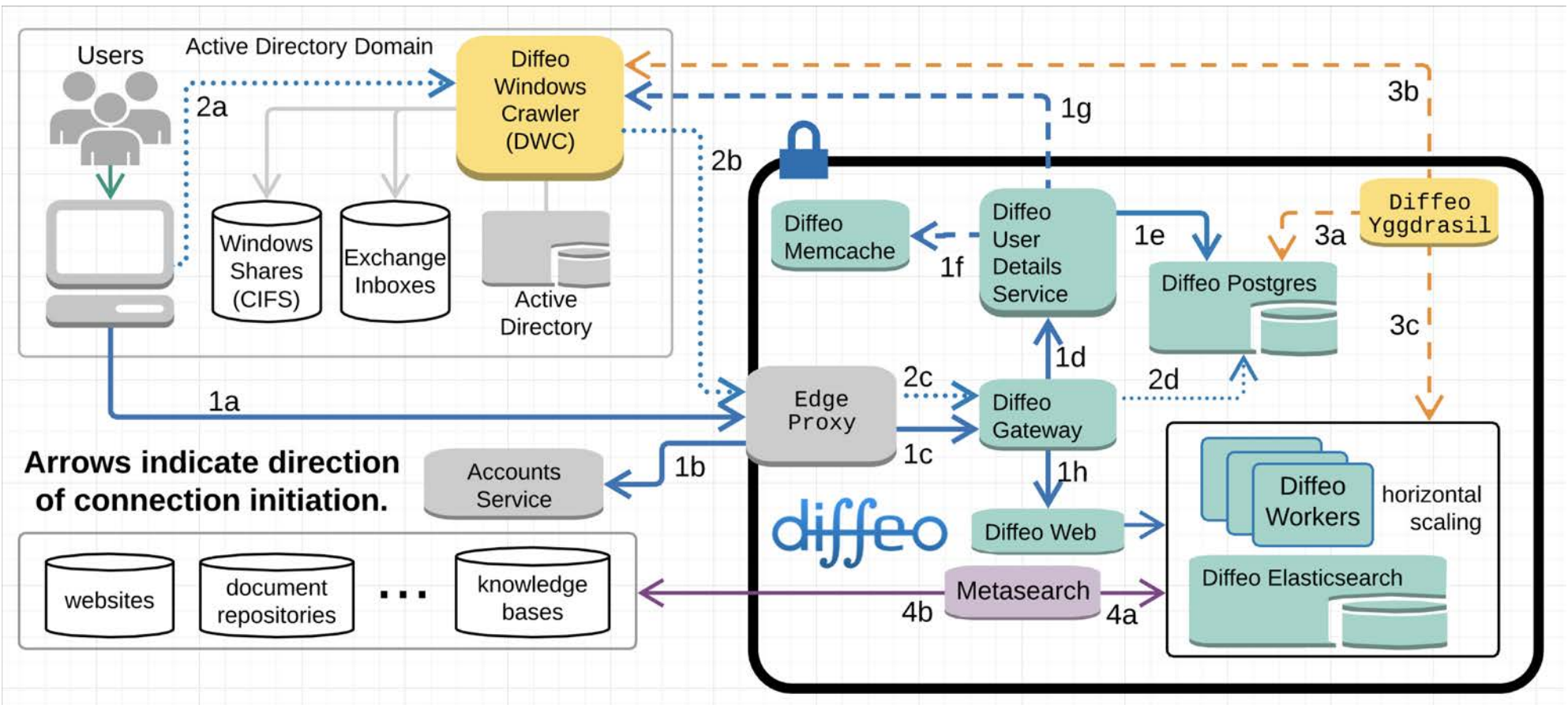
Key Entities

Byton, FAW Group Corporation, SAIC Motor, LeEco, Contemporary Amperex Technology, LG Chem, Pilbara, Jia Yueting

View evidence


Explore

Diffeo in Azure



Secure <https://diffeo.quip.com/law7ANFoEQDq> General Electric Notes External

Document



General Electric Notes

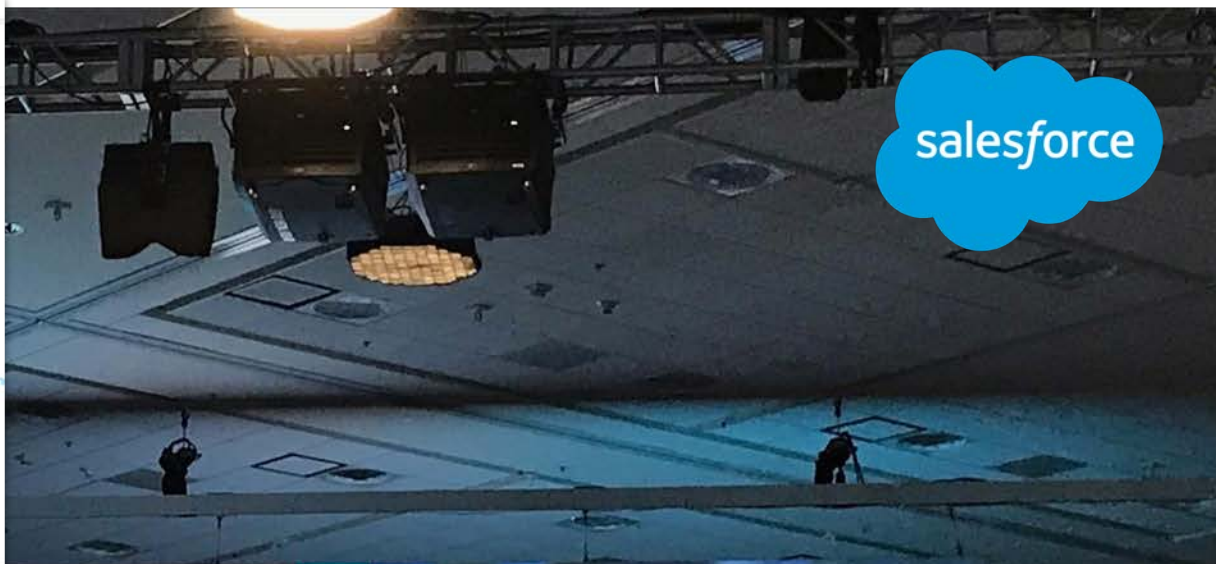
Jim Fowler
Chief Information Officer, General Electric
<https://www.linkedin.com/in/jamesfowler/>

- At GE for almost 20 years
- Previously at GE Capital, GE Power and Water, and GE Aviation
- Before GE, was a manager at Accenture

Recent Forbes article: <https://www.forbes.com/sites/peterhigh/2017/05/01/ge-cio-jim-fowler-system-for-the-industrial-internet/#2ce903f76697>

Diffeo

- General Electric — Jamie Miller — Jim Fowler
- General Electric — Jamie Miller — Bill Ruh — Jim Fowler
- GE Capital — GE Digital — Accenture



Thank you!

John R. Frank
john@diffeo.com



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- 100s of millions of concepts knowledge graphed *per day*
 - in 19 languages
- 100s of thousands of queries augmenting analysts *per day*
 - in English, Russian, Chinese, and Arabic
- 40 active deep Web integrations, *and growing*



Diffeo forest graphs for entity disambiguation

1. The forest of tree graphs lives in probability space. Each leaf vertex represents natural language mentions of an entity from an indexed document or a knowledge base article about an entity. Lower interior vertexes connect leaves that are closer together, i.e. more likely to be the same entity (aka "coreferent").

2. Interior vertexes carry **summaries** of context data from within-doc coref chains of mentions represented by leaves below.

3. Incremental batch clustering selects blocks of mentions based on feature data queries (see red dashed box).

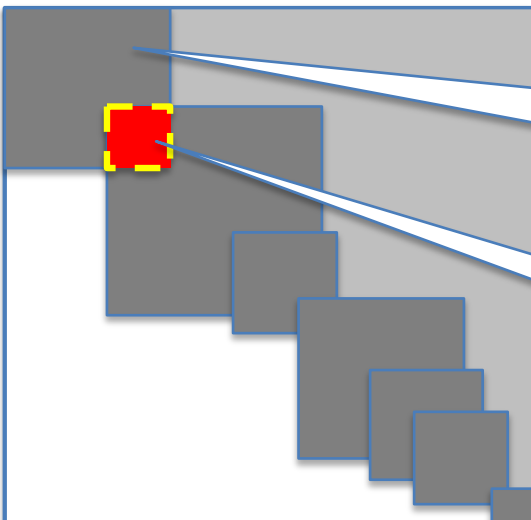
5. Subtrees represent subtopics within an entity. The induced structure enables fast novelty ranking.

4. Mentions are clustered together based on probability of coreference, which captures transitive closure recall gains, $A=B \cup B=C \rightarrow A=C$ even if A and C appeared distant.

6. Roots above entity level connect confusable entities enabling a profile leaf (P) to efficiently discover a surprising mention (S), see blue dotted arcs.

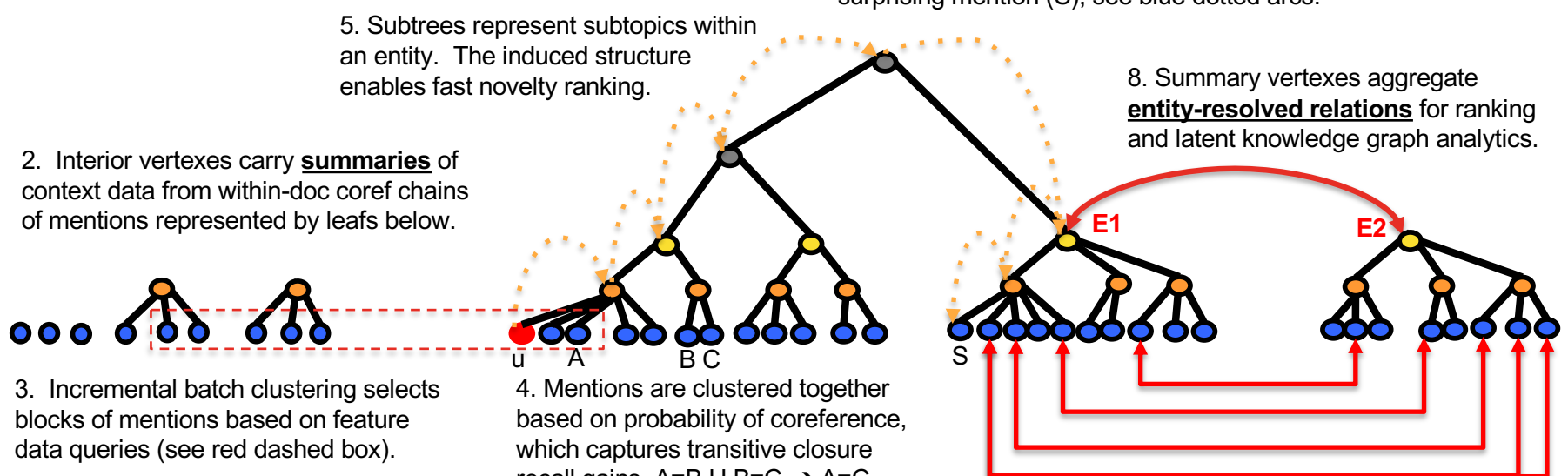
8. Summary vertexes aggregate **entity-resolved relations** for ranking and latent knowledge graph analytics.

7. Resolved co-occurring mentions enable open-domain cross-document relationship resolution. Red lines represent passages in source documents that mention both Entity 1 and Entity 2.



Blocking applies pairwise feature vector comparisons to high-recall subsets of all possible pairs of leaves.

Overlap regions of blocks require merging.



ROI Measurement Methodologies

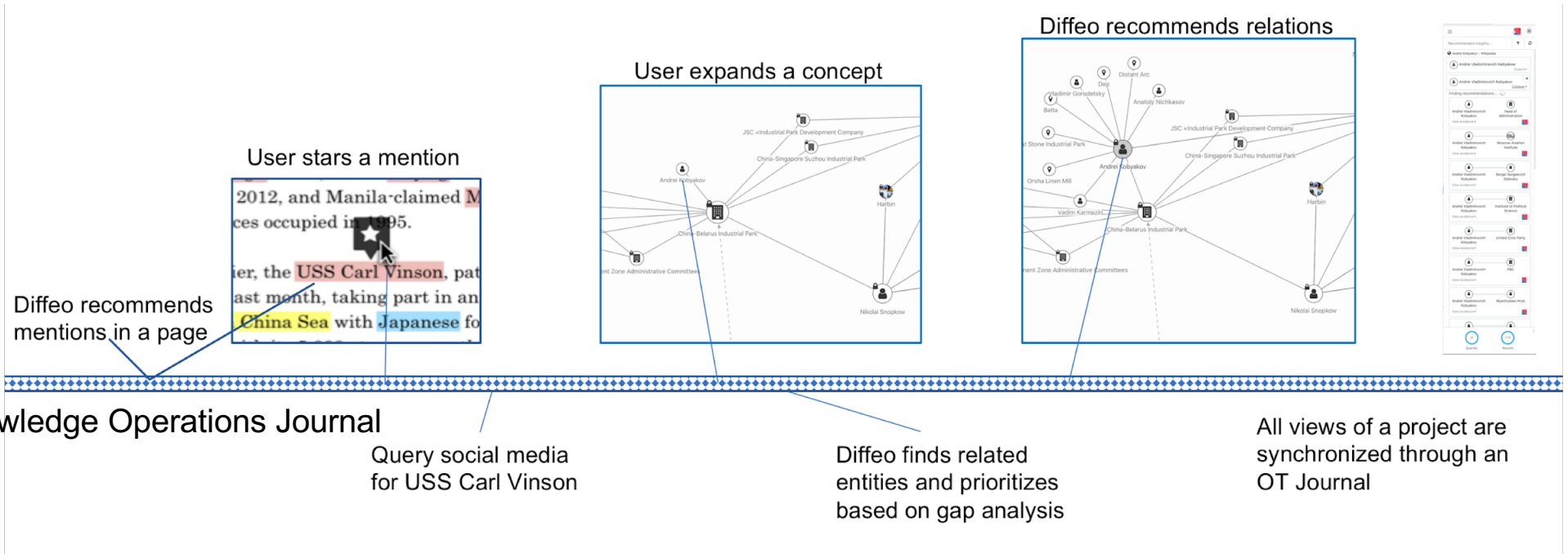
Unexpected Expected Reciprocal Rank u-ERR

1. Submit **profile** as query to search engine
2. Receive items
3. Start reading through the list:
 4. User examines position n
 5. If user finds **new knowledge**:
 6. Update profile
 7. Go to 1 with **updated** profile as query
 8. else
 9. $n += 1$
 10. Go to 4

Figure of merit: depth in the list where user discovers new knowledge

$$u\text{-ERR} = 1 / (\text{expected list position of } \mathbf{surprise})$$

Knowledge Operations Journal



Chinese aircraft carrier *Liaoning* 1

From Wikipedia, the free encyclopedia

Liaoning (16; Chinese: 辽宁舰; pinyin: *Liáoning Jiàn*), a Type 001 aircraft carrier, is the first aircraft carrier commissioned into the People's Liberation Army Navy Surface Force. It is classified as a training ship, intended to allow the Navy to experiment, train and gain familiarity with aircraft carrier operations.

Originally laid down in 1985 for the Soviet Navy as the *Kuznetsov*-class aircraft cruiser *Riga*, she was launched on 4 December 1988 and renamed *Varyag* in 1990.^[6] After the dissolution

Liaoning (CV-16)

The aircraft carrier *Liaoning* in Hong Kong in 2012

History

Soviet Union → Ukraine

Name: *Riga* (1988) then *Varyag* (1990)

Name: Imperial Russian cruiser *Varyag*

Order: 1983

Builder: Mykolaiv South

Nevskoye Planning and Design B

2

Smart Maritime Group (SMG) 8

smart-maritime.com

SMG
Smart Maritime Group

О КОМПАНИИ ВЕРФИ ВИДЫ ДЕЯТЕЛЬНОСТИ

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Public

6

7

Black Sea Shipyard

From Wikipedia, the free encyclopedia Coordinates: 46.9467°N 31.9800°E

The Black Sea Shipyard (Russian: Черноморский судностроительный завод; Russian: Черноморский судостроительный завод) is located in

Black Sea Shipyard 5

Entity Type

3a

3b

4

