



by ARGGO CONSULTING

FOR... Customer target	Company target	Romanian law firms and individual lawyers.
	Individuals	Managing Partner / Partner / Lawyer

WHO WANT... Need	Business need	On the Romanian market there is no solution specifically created for lawyers that do consultancy for businesses. Real Time access to a secure workspace Effortless invoicing from
	Problem to solve	Reduce the time needed for operational activities Mobility Centralized time & attendance workflow

OUR SOLUTION... Offering description	Generic description	Improve Romanian legal expert's efficiency and facilitate knowledge management on a secure collaborative environment with an integrated and flexible customer centric solution.
	Core components	<ul style="list-style-type: none"> o Timesheets o Integration with portal.just.ro o Azure
	Price point	from 25€

UNLIKE... Positioning	Direct competition	Microsoft Excel Google Apps
	Indirect competition	In-house solutions

THANKS TO... Differentiators	Product differentiator	All-in-one collaborative platform integrated with portal.just.ro
	Company differentiator	Best performing Microsoft Dynamics partner in FY2016 Cloud Solution Provider Gold Partner

BASE LINE	The All-in-one law experts platform
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