

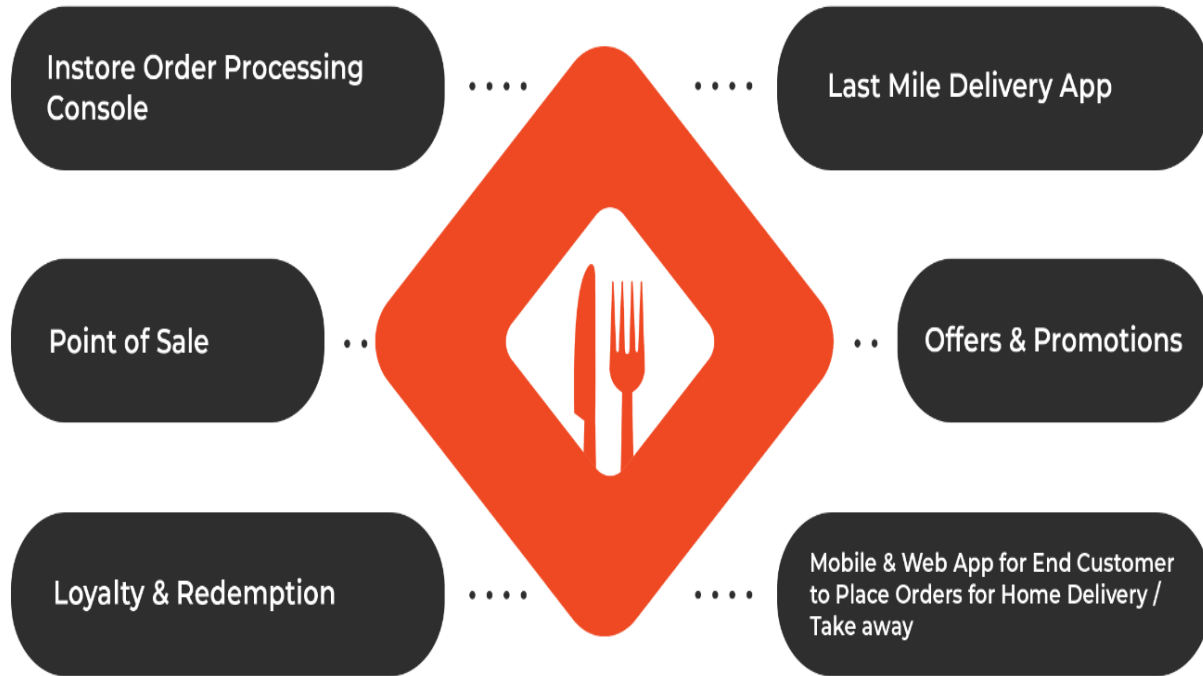


# The complete Hospitality Solution

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# FOS365 OVERVIEW



# FOS365

## Solution Components



### Admin Portal

To configure the master data required to run a restaurant



### M site

Mobile friendly browser app



### POSlite

Simple Point Of Sale for single restaurant owners



### ERP Integration

Integration with Dynamics 365 Business Central (& earlier versions) is readily available. Work on integrating with other leading ERP solutions are in progress



### Web Portal

Web site for consumers to place online orders for delivery or takeaway



### POS

comprehensive Point Of Sale Software module for Chain of Restaurants



### Delivery App

Restaurant can track the order delivery status  
Restaurant Managers can assign orders to Delivery Team  
Delivery Team can manage their delivery routes, update status



### Analytics

Analytics via PowerBI deployed on the Azure cloud, accessed via browser or mobile device







## Are You?

---

- A single Restaurant Owner or owning a chain of multiple restaurants?
- Already have a Point Of Sale (POS) system to manage your walk-in business?
- Looking for your own branded web ordering system and Mobile App for your consumers to place orders via browser or mobile devices?

**FOS365's Online Ordering System is the solution you need.**

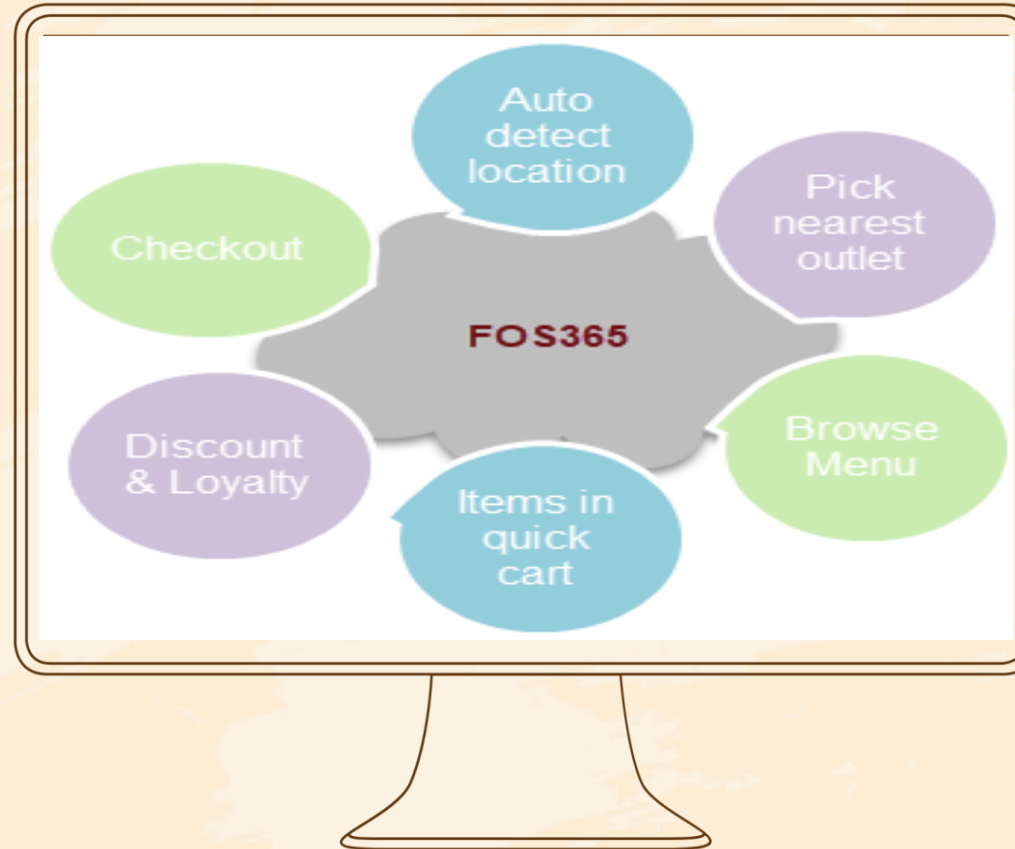


# Online Ordering System



## Overview

- Consumers can browse through the menu, place an order in 6 easy steps and track their order status.
- Consumers can also maintain a favourite list
- Can repeat an earlier order
- Customer can give feedback about the order

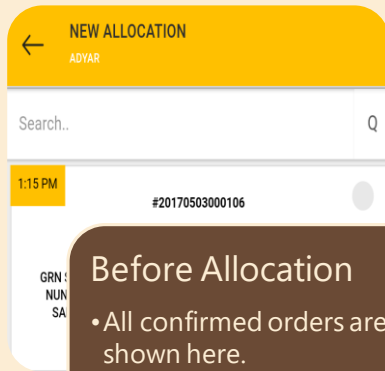


## Highlights

- Consumers can locate your own branded apps in Google PlayStore and Apple Store
- APP-shy consumers can opt to place their orders on their phone's browser as well (M-Site)
- Desktop / Laptop users can use any of their browsers to place orders as well
- Restaurant Managers, Delivery Team can manage these orders from their mobile devices itself

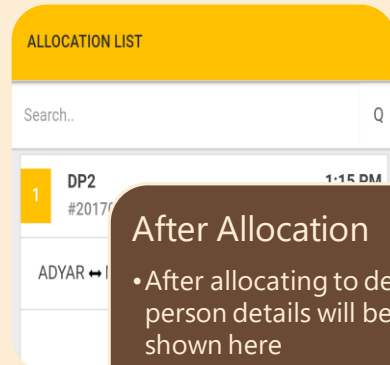


# Track your Online Orders



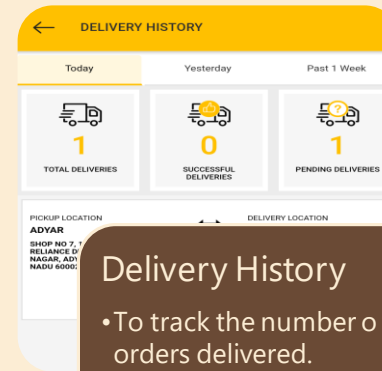
## Before Allocation

- All confirmed orders are shown here.
- User can allocate the order to suitable delivery person
- Delivery person can do self allocation of orders.



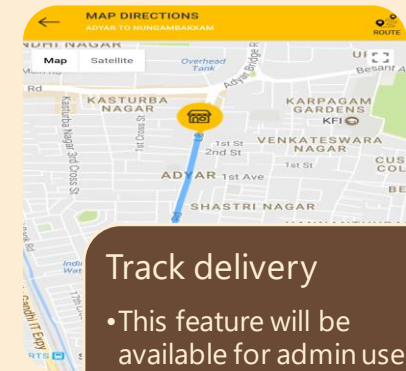
## After Allocation

- After allocating to delivery person details will be shown here
- Restaurant user can make a call to the delivery person.
- Delivery person can edit and change the status of the record as delivered or deallocate.



## Delivery History

- To track the number of orders delivered.
- This will show whether the orders were delivered on time or not.
- Total turn over of current day, yesterday and past 1 week is shown




## Track delivery




- This feature will be available for admin users.
- An admin user can track the pace of the delivery person.



# Browse menu




OUTLETS **MENU** STORE LOCATOR FEEDBACK CONTACT US

 LOGIN  SIGN UP ENGLISH 

HELPLINE NO  
**+91-9830192752**

Offers

All 

Dip

Rice

Salad

Starters

Sandwich

Beverages

Pasta

Best Sellers

FILTERS


Recipes



Veg Non-veg Both



Spiciness


All Hot


Mild Low






 Lunch 


 






Artichoke and white bean  
₹ 60.00 


  Add to Cart






BBQ chicken salad  
₹ 80.00 


  Add to Cart






Caesar salad  
₹ 80.00 


  Add to Cart






Garden fresh salad  
₹ 80.00 


  Add to Cart






Grilled chicken caesar  
₹ 80.00 


  Add to Cart






Grilled chicken salad  
₹ 80.00 


  Add to Cart






Hummus  
₹ 60.00 


  Add to Cart




Non veg rice bowl  
₹ 100.00 

  Add to Cart


GUINDY  Change

Quick Cart  Clear Cart



Total : ₹ 0.00  CheckOut



# Checkout







OUTLETS   MENU   STORE LOCATOR   FEEDBACK   CONTACT US

MY ORDER  0 

ENGLISH ▾

HELPLINE NO  
+91-9830192752



Item	Quantity	Rate Per Item ₹	Price ₹	Discount Amount ₹	Special Instruction	Amount ₹
Artichoke and white bean	1	60.00	60.00	0.00		60.00
BBQ chicken salad	1	80.00	80.00	0.00		80.00

Do you have any Promo Code/Coupons?

Bill promo

Cancel Promo

Gross Amount140.00

Promo Amount21.00

Other Charges ( Click for Details)0.00

ST Total Amount 10.00

ST Total Amount 20.00

Total Amount119.00

RoundOff0.00

Net Amount119.00

Edit Cart

Cancel Order


Save & Submit Later

Proceed Checkout







# Payment



OUTLETS   MENU   STORE LOCATOR   FEEDBACK   CONTACT US

MY ORDER    0    SIGN IN   ENGLISH ▾


HELPLINE NO  
**+91-9830192752**







Order Type	Home Delivery	Name	soniya	<div>Pay Now</div> <div>COD</div> <div>Edit Cart</div> <div>Cancel Order</div>
Order Date & Time	20/03/2019 02:45 PM	Mobile No.	729989451	
Delivery Date & Time	20/03/2019 03:15 PM	Delivery Address	Thilaganga nagar bangalore	
Net Amount	₹ 119			





# Order success page



[OUTLETS](#) [MENU](#) [STORE LOCATOR](#) [FEEDBACK](#) [CONTACT US](#)




[MY ORDER](#)    [SOWMYA](#) [ENGLISH](#) 


 **HELPLINE NO**  
**+91-9830192752**



**THANKS FOR YOUR ORDER**  
**Your order has been placed successfully**

Order No	20190320000066
Order Date & Time	20/03/2019 02:49 PM
Delivery Date & Time	20/03/2019 03:15 PM
🏠 Delivery Address	Sowmya T222222221 Thillaiyanga Nagar  Chennai Chennai

 Set as Favourite  Order Again  Back To Home



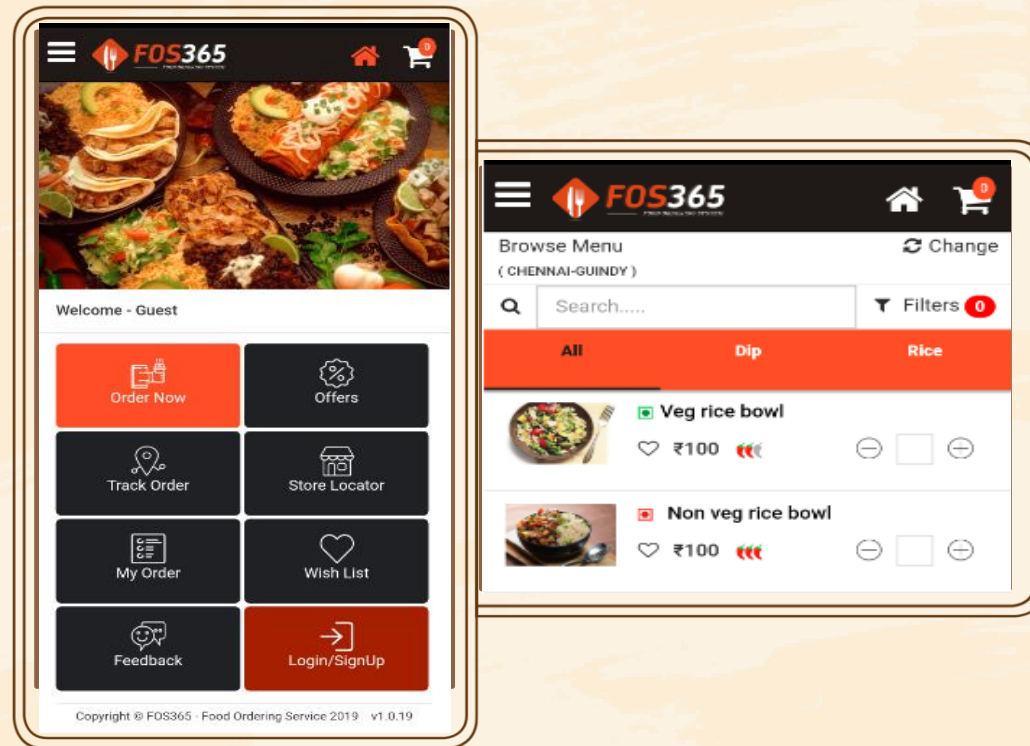


# Consumer MOBILE App



## Features

- Search Feature. Give your users a handy search bar to find items quickly
- Hassle free registration with social media signup
- Responsive Design for Varying Screen Sizes
- Less Keyboarding and More Touch
- Push notifications



## Functions

- Order can be done for home delivery or take away
- Track the order to know the status.
- Check the order history.
- Reorder the same order from my orders or add more items to existing order.
- Make a wish list of items
- Create a profile with multiple delivery address
- Give your feedback about your experience.



# Are You?

---

- Running a single store restaurant?
- Looking for a simple Point Of Sale (POS) solution to run your restaurant?
- Looking for a solution on the Mobile phone or a TAB?

**FOS365's POS*lite* is the right solution for you.**



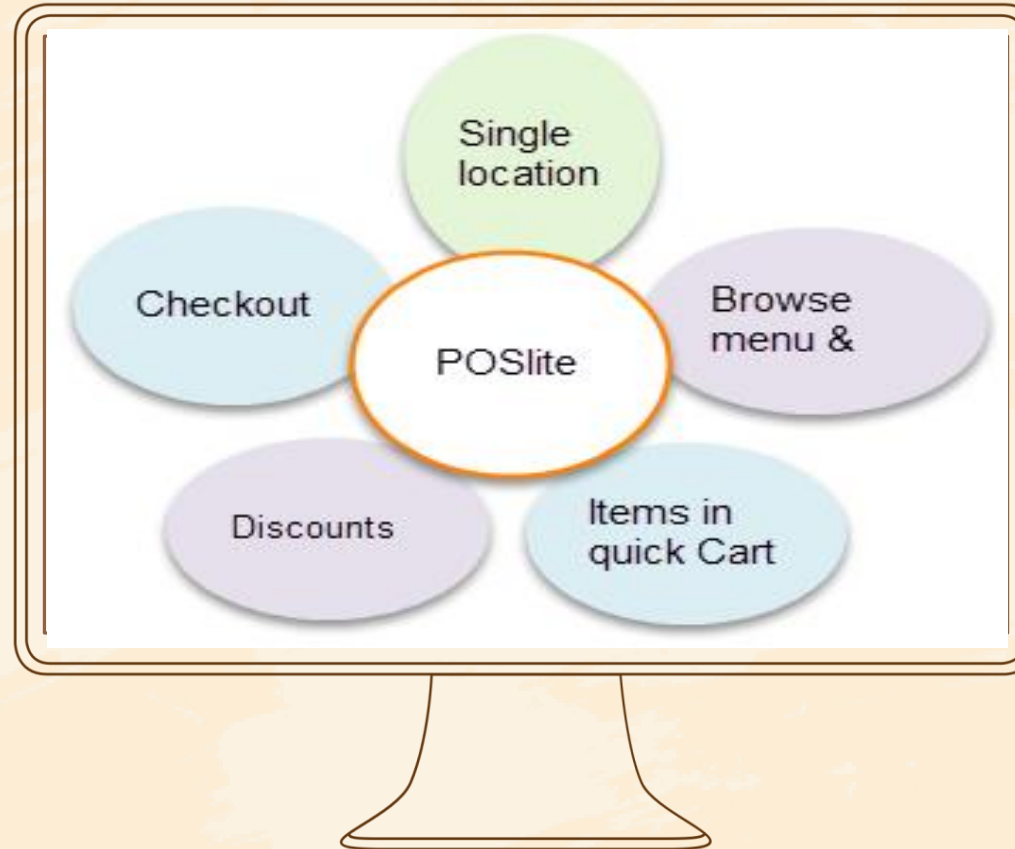


# POS*lite*



## Overview

- Facilitates single outlet owners.
- Availability of browse menu and items to select with.
- All walk in customers, can place order and get discounts.
- Get the invoice printed immediately after placing the order.

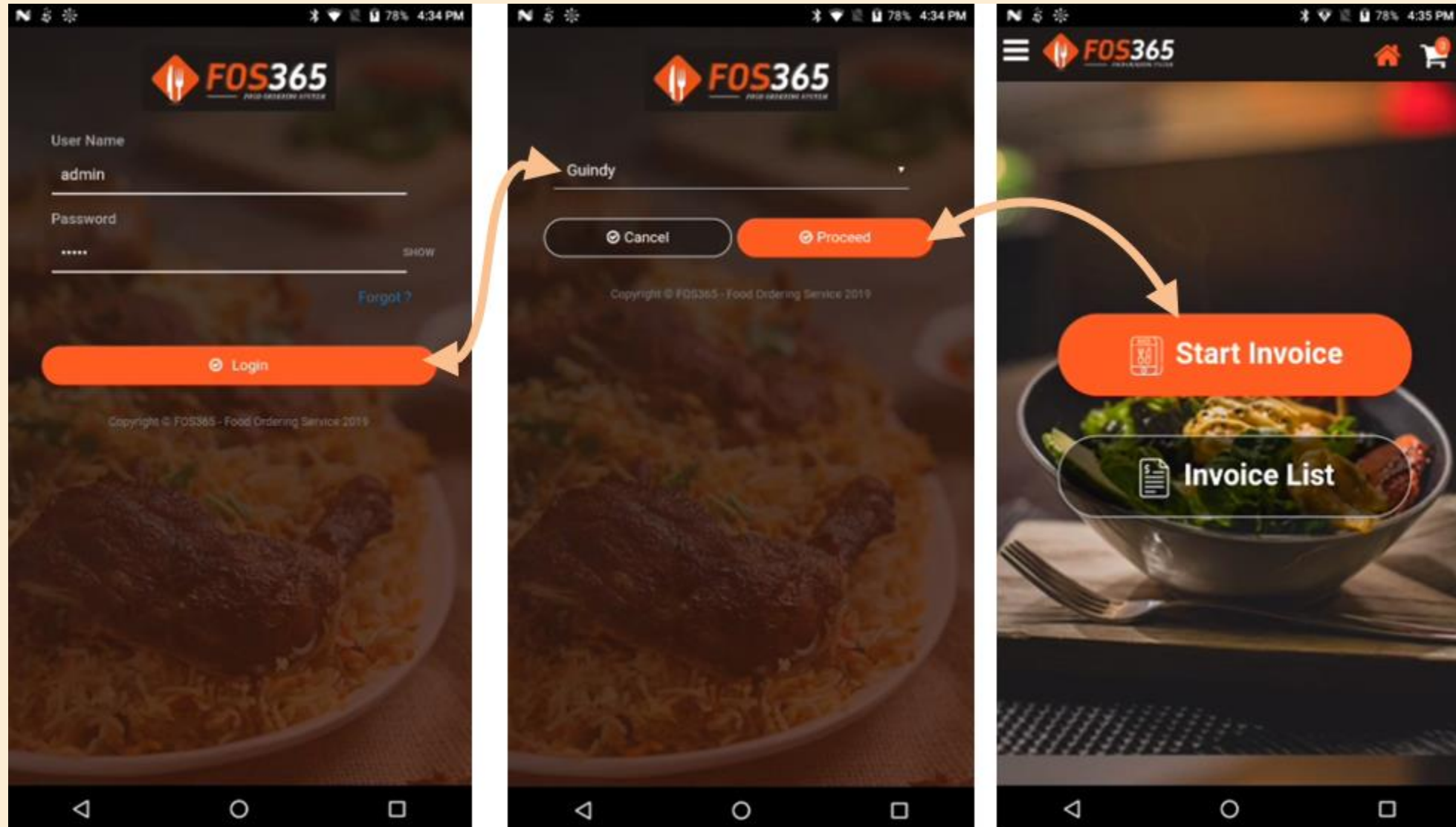


## Highlights

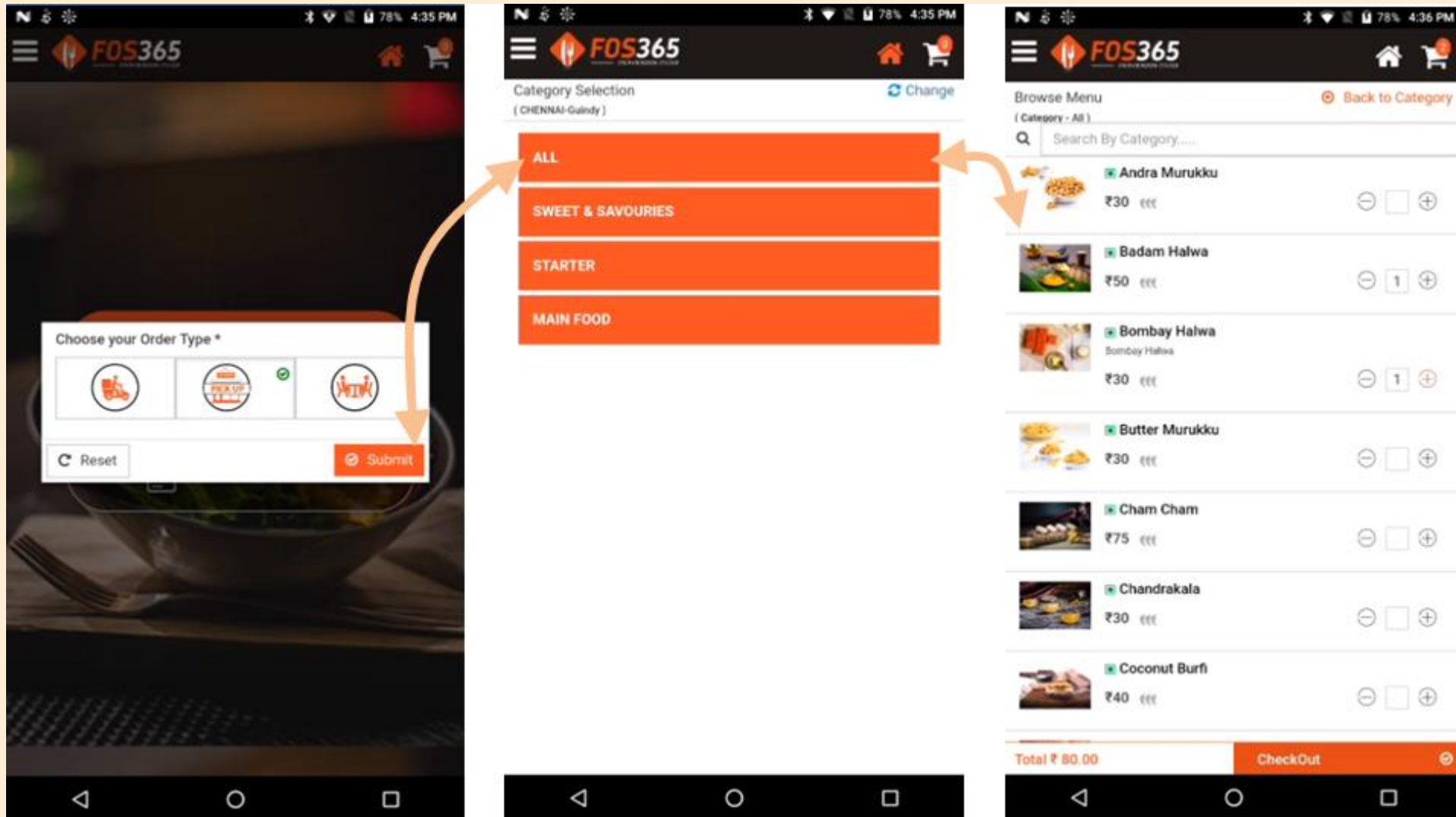
- Very light application with all the basic and important functionalities
- In-house app operated in a tab or POS machine.
- Configurable payment mode like card, foreign currency, cash etc.
- Show list of invoices made for day or week or month or year along with total collected amount and returns.



# Login page



# Browse Menu



# Payment

**CHECKOUT**  
STEP 1 / 2

EditCart Cancel

**Item Details**

Badam Halwa  
50.00 x 1 53.50  
\*\* Inclusive of packing charge ( 3.50 )

Bombay Halwa  
26.79 x 1 26.79  
\*\* Inclusive of packing charge ( 0.80 )

Bill promo

**Charges Details**

Gross Amount	80.29
Promo Amount	12.04
Other Charges (Click for Details)	0.00
SGST	4.10
CGST	4.10
Total Amount	75.45
RoundOff Amount	-0.45
Net Amount	75.00

Settle →

**CHECKOUT**  
STEP 2 / 2

EditCart Cancel

**Payment Mode**

Bill Amount	Col. Amount	Balance
76	115	-39

Cash Forex Card Cheque

USD

Currency Rate

Converted Amount

Received Amount in Forex

Return Amount in Local Currency

TENDER TYPE	AMOUNT	DELETE ACTION
Cash	50	Delete
Forex_USD	65	Delete

Bill Settle

**CHECKOUT**  
STEP 2 / 2

EditCart Cancel

**Payment Mode**

Bill Amount	Col. Amount	Balance
76	115	-39

Cash Forex Card Cheque

USD

Currency Rate

Converted Amount

Received Amount in Forex

Return Amount in Local Currency

TENDER TYPE	AMOUNT	DELETE ACTION
Cash	50	Delete
Forex_USD	65	Delete

Bill Settle

**FOS365**

**Invoice Details**

Bill has been placed successfully

Invoice No. 20190320000782

Invoice Date & Time 20-03-2019 04:42 PM

TakeAway Date & Time 20-03-2019 05:02 PM

Name Walk-In Customer

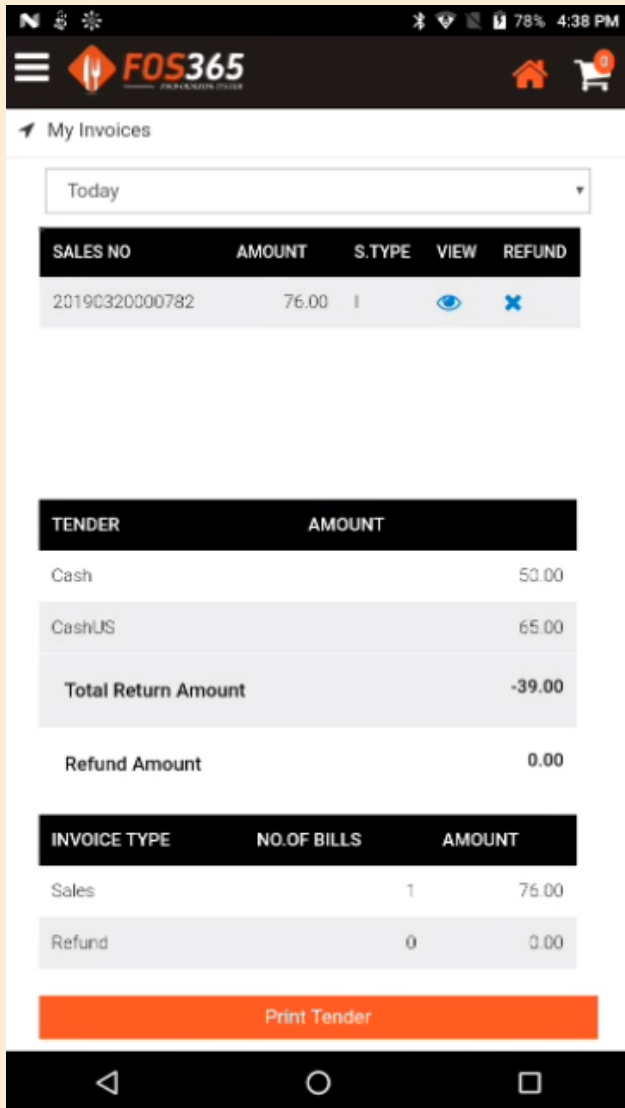
Mobile No.

Next Invoice Re-Print





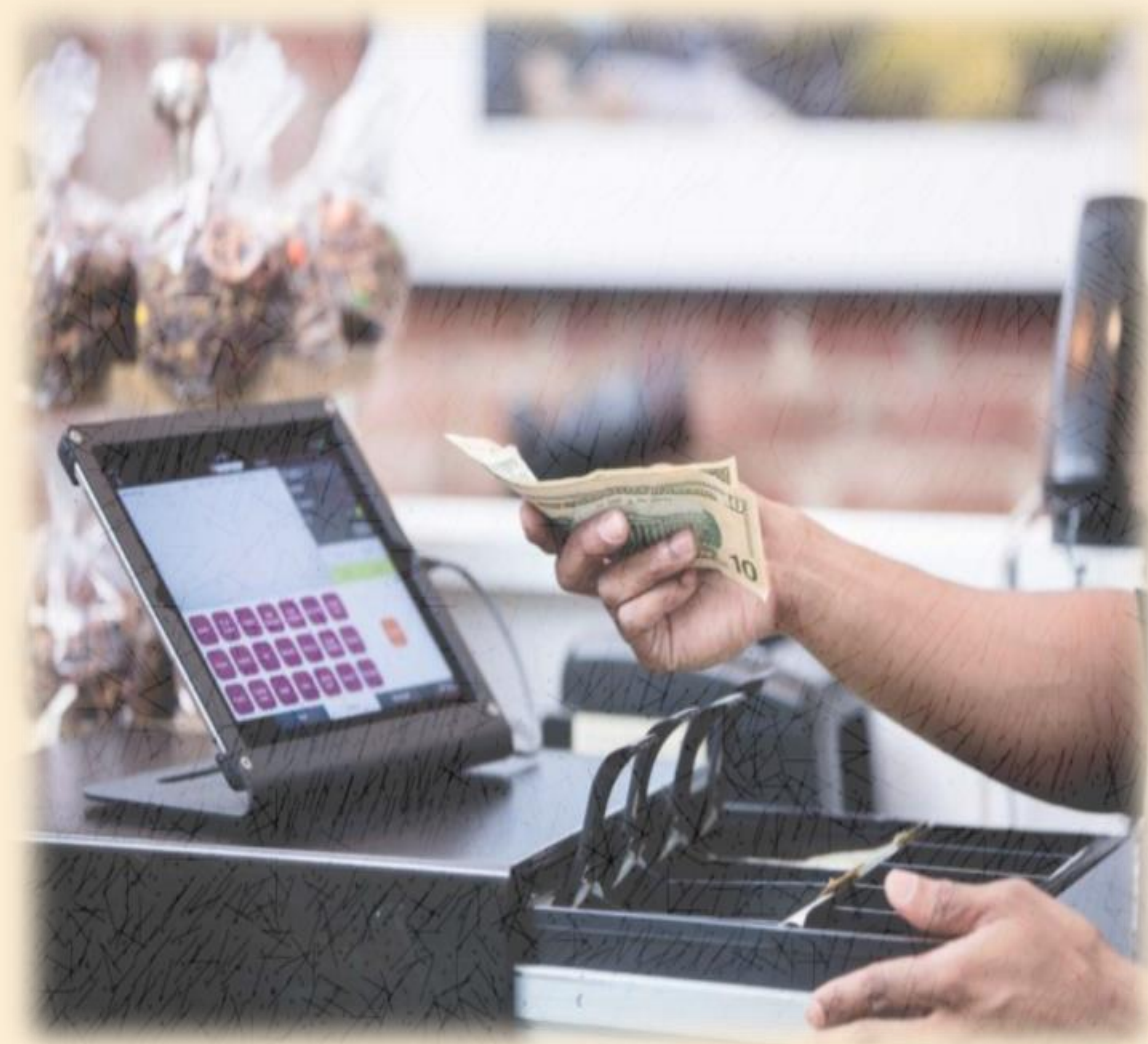
# Invoice



# Are You?

- Running a chain of restaurants?
- Looking for a comprehensive Point Of Sale (POS) solution to run your restaurants?
- Looking for solutions to manage all outlets from the Head Office?

**FOS365's POS module is the right solution for you.**

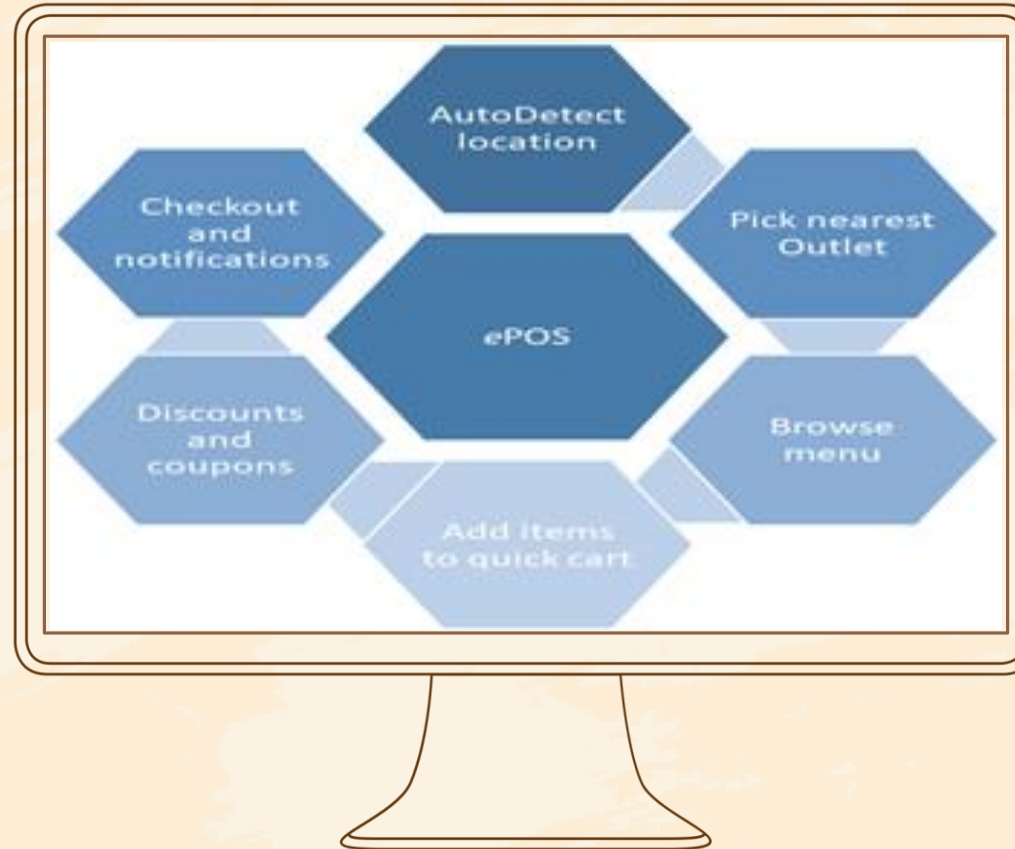


# POS



## Overview

- Facilitates owners having multiple outlets.
- Availability of browse menu and items to select with.
- Options for home delivery and take away available.
- Customers can place order and get discounts.
- Get the invoice printed immediately after placing the order.

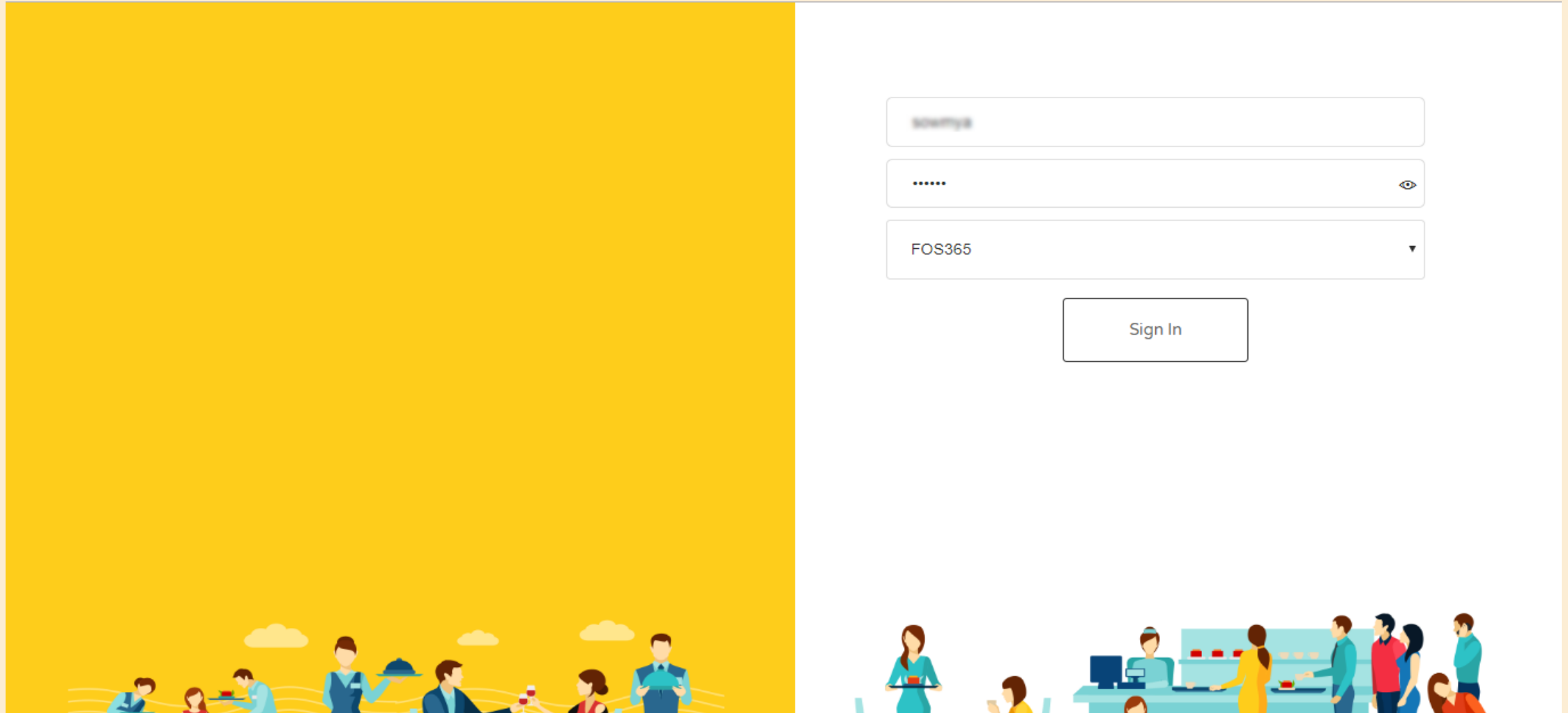


## Highlights

- POS application to handle multiple locations, tills and users.
- Cloud based app operated in a tab or an web or POS machine.
- Configurable UI design and payment mode like card, foreign currency, cash etc.
- Restaurant can void a bill or an item and even hold a bill.
- Discounts can be applied for each item or for total bill
- Show list of invoices made for day or week or month or year along with total collected amount and returns.




# Login page





The login page is divided into two main sections. The left section has a solid yellow background and a horizontal illustration at the bottom showing various people in a social setting. The right section is white and contains the login form. The form consists of three input fields: a text field for the username 'scott@ya', a password field with masked characters and a toggle icon, and a dropdown menu for the company 'FOS365'. Below these fields is a 'Sign In' button.

scott@ya

..... 


FOS365 ▼

Sign In





# Open Till



Company  
FOS365

Cashier  
Srinivas

Home Delivery

Take Away

EXIT QSR

ITEM	QTY	RATE	DISC	PACKING	AM
Andra Murukku	2	89.29	1.00	25	
Badam Halwa	1	50.00	0.50	3.46	

Gross Amount255.54

CGST15.33

SGST15.33

Service Charge0

Delivery Charge0

Packing Charge0

Bill Discount0

All

SWEET & SAVOURIES

STARTER

MAIN FOOD

BEVERAGES

DESSERT

Andra Murukku

Andra Murukku

Badam Halwa

Bombay Halwa

Butter Murukku

Cham Cham

Chandrakala

Coconut Burfi

Dry Fruit Halwa

Gulkand Burfi

Hand Murukku

Jangeri

Kara Boondhi

Karasev

Malai Beda

Masala Ground Nut

Mini Thattai

Moti Ladoo

Mullu Murukku

Paneer Jamun

Spl Mixture

Spl Mysorepak

Baby Corn Golden Fry

Ginger bread

Sambar Vada

Vada

Veg Soup

Veg Spring Roll

Appam

Biriyani

Void Bill

Line Void

Bill Remarks

Item Search

Discount

Bill Detail

Item Instruction

Customer Info

Hold Order

Retrieve Hold Order

Refund

Settle

1

3

x2

4

5

6

x3

7

8

9

x4

0


Enter

.

CLR



# Bill Settlement



11/11/20

11/11/20

11/11/20

11/11/20

11/11/20

11/11/20

SWEET

S

MA

BE

D

Gross Amount

255.54

CGST

15.33

SGST

15.33

Service Charge

0

Delivery Charge

0

Packing Charge

0

Bill Discount

0

Bill Settlement

Close

Cash

Forex

Amount \*

0


Apply

Collection Info

Bill Amount	Collected	Balance
286	286	0
SETTLEMENT MODE	AMOUNT	DELETE
cash	286	Delete

Settle

22

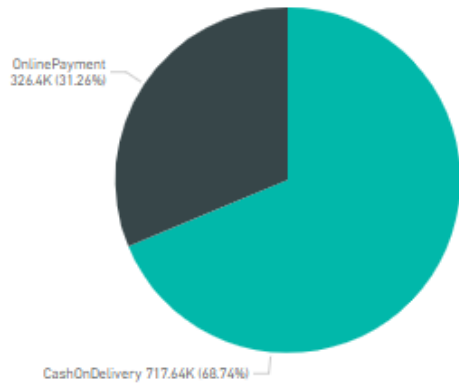
 FOS365  
POS SOFTWARE



## Analytics on PowerBI

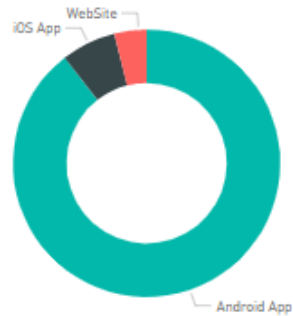


Payment Typewise Sales



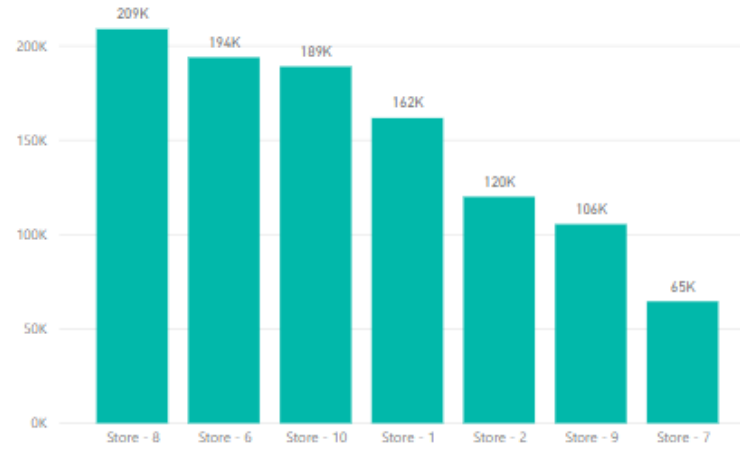
Count of Net Amount by AppChannel

AppChannel  
 ● Android App  
 ● iOS App  
 ● WebSite

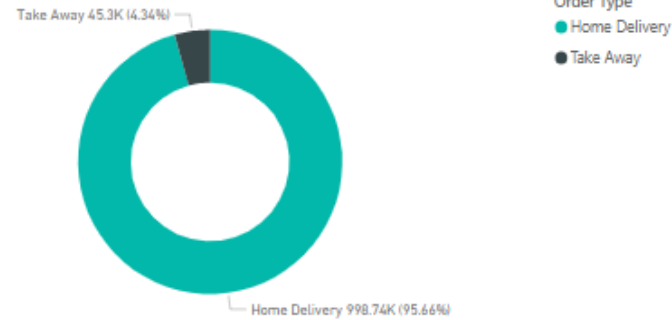


Storewise Sales

PaymentType  
 ● CashOnDelivery  
 ● OnlinePayment



Order Typewise Sales

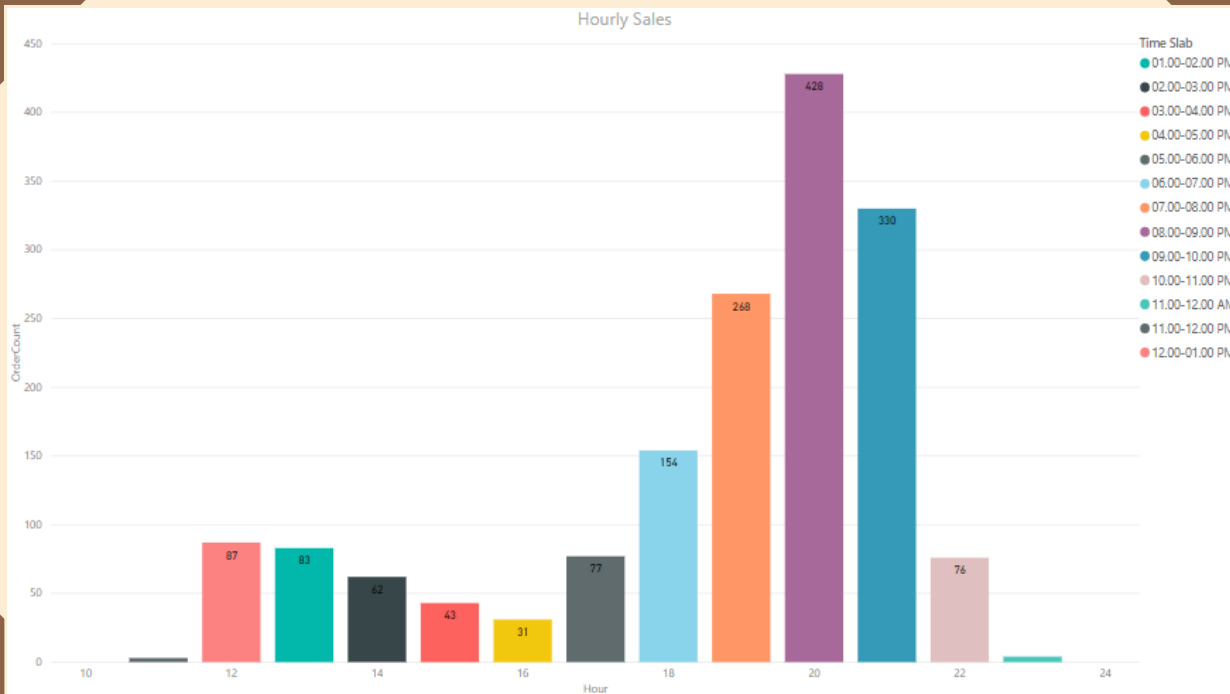


Analytics to help you make the right decision

- Order type-wise sales: Home delivery, Take Away
- Payment mode-wise sales: Cash on Delivery, Online Payment
- Channel-wise sales: Mobile (Android, iOS), Web site

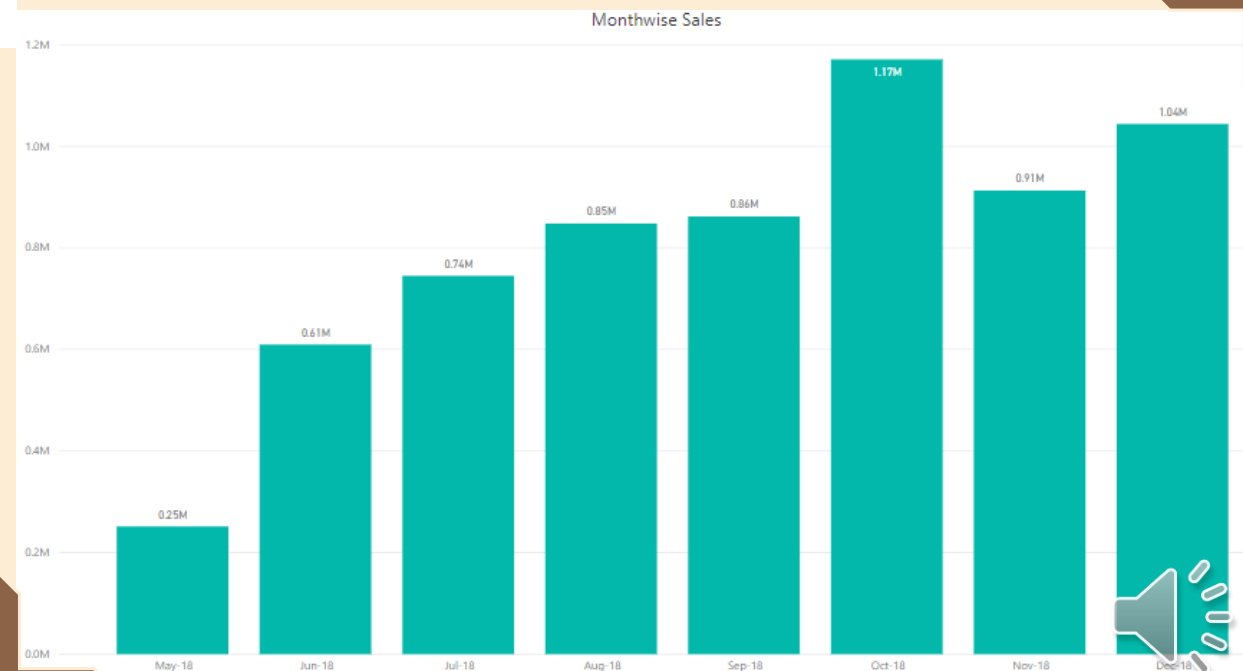






- Hourly sales analysis to plan your delivery team and other operational aspects.

- Monthly sales trend.



Total Order Value

No. Of Orders

Average Order Value

Minimum Order Value

Maximum Order Value

1,044.04K

1513

690.05

122.00

10,964.00

## Order Typewise Sales

Order Type	Net Amount	Count	%
Home Delivery	9,98,744.00	1460	95.66%
Take Away	45,299.00	53	4.34%
<b>Total</b>	<b>10,44,043.00</b>	<b>1513</b>	<b>100.00%</b>

## Channelwise Sales

AppChannel	Net Amount	Count	%
Android App	9,18,052.00	1354	87.93%
iOS App	70,724.00	100	6.77%
WebSite	55,267.00	59	5.29%
<b>Total</b>	<b>10,44,043.00</b>	<b>1513</b>	<b>100.00%</b>

## Payment Typewise Sales

PaymentType	Net Amount	Count	%
CashOnDelivery	7,17,641.00	1049	68.74%
OnlinePayment	3,26,402.00	464	31.26%
<b>Total</b>	<b>10,44,043.00</b>	<b>1513</b>	<b>100.00%</b>

## Storewise Sales

Store	Net Amount	Count	%
Store - 8	2,08,984.00	313	20.02%
Store - 6	1,93,951.00	293	18.58%
Store - 10	1,89,091.00	302	18.11%
Store - 1	1,61,822.00	186	15.50%
Store - 2	1,20,067.00	164	11.50%
Store - 9	1,05,527.00	168	10.11%
Store - 7	64,601.00	87	6.19%
<b>Total</b>	<b>10,44,043.00</b>	<b>1513</b>	<b>100.00%</b>

- 1-page summary of your entire Hospitality business



# ROADMAP

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## Functionalities

Apr-Jun 19

Integration with  
Dynamics 365 Business Central  
Universal Menu database



## Improvements

Jul – Sep 19

Fine Dine functionalities in  
POS  
  
Integration with Dynamics  
365 Finance & Operations  
  
Configuration Wizard for  
*POS<sub>lite</sub>*



## Improvements

Oct – Dec 19

Kitchen Display Service



# TESTIMONIALS

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*We are glad that our regular customers have been ordering more often through our branded app, powered by FOS365 from CETAS.*

**Miss. Poulimi**

*Chowman*

*Kolkata*



*I really appreciate the efforts put in by you and your team in enabling our customers to place catering orders. Thankyou for all the support.*

**Mr. Himanshu**

*Party Rasoi*

*Maharashtra*





# SUMMARY

A comprehensive hospitality system to manage your master data, be compliant with statutory tax computations, enable integration with back-end systems and provide the analytics to make the right decision at the right time. Benefits of FOS365.

- |  |  |
|--|--|
| ➤ Branded online presence in a quick span of time            | ➤ Keep your customer data secure and drive growth by analysing customer spend patterns |
| ➤ Cloud SaaS app, which relieves you from IT infra overheads | ➤ Manage promotions to drive sales   |
| ➤ Ready integration with back-end systems                    | ➤ Helps to utilize capacity with additional revenue channels                           |





# THANK YOU!

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Email:

[sales@cetastech.com](mailto:sales@cetastech.com)

URL:

<http://www.cetastech.com/>

<http://www.fos365.com/>

