



## About GLASIAOUS



**Toyo Business Engineering Corporation**

# Contents

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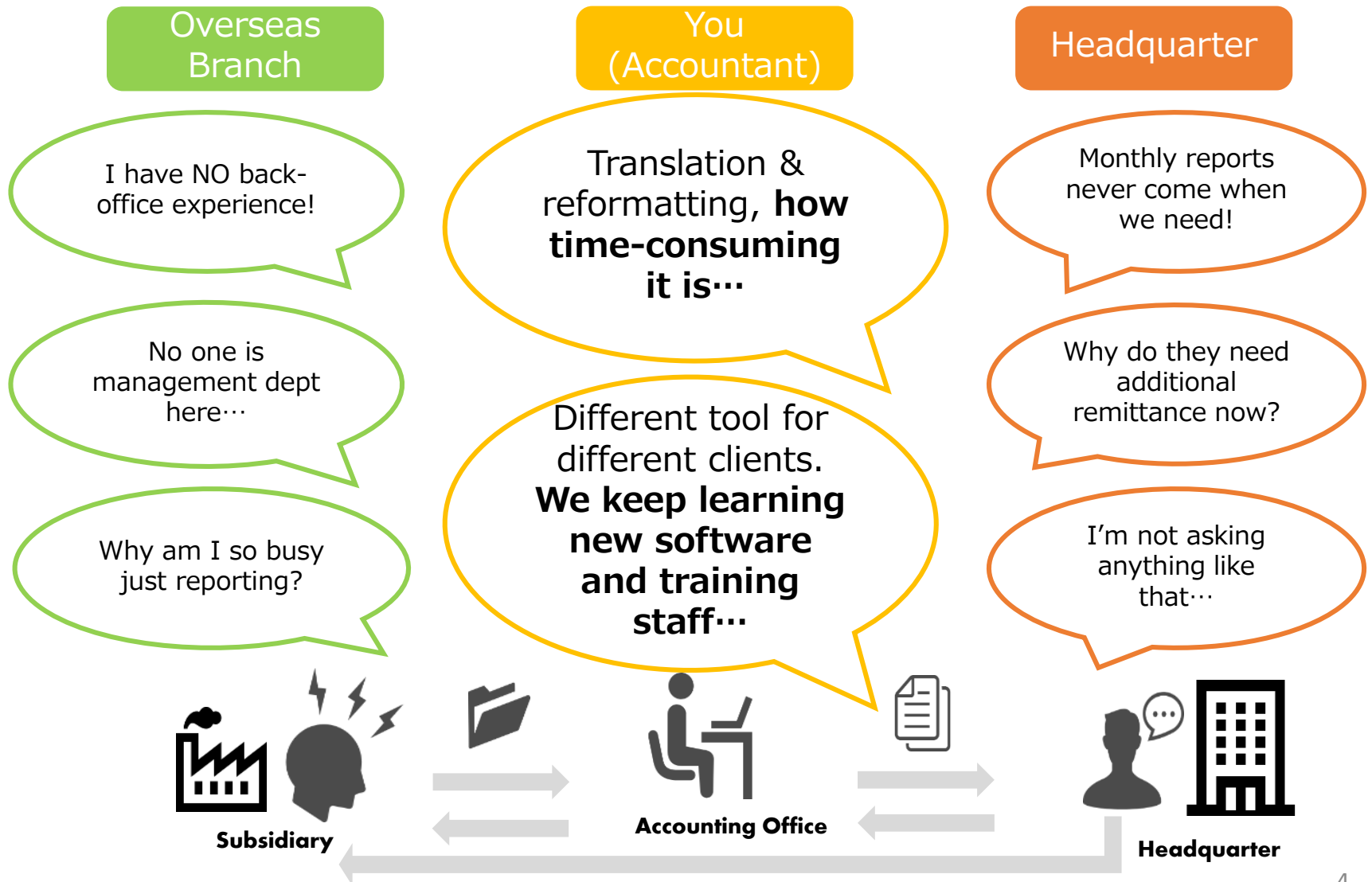
1. GLASIAOUS as Our Solution to You
2. GLASIAOUS as Your Solution to Your Client
3. Functions & Modules
4. Example
5. GLASIAOUS Consortium
6. Appendix



# 1. GLASIAOUS as Our Solution to You

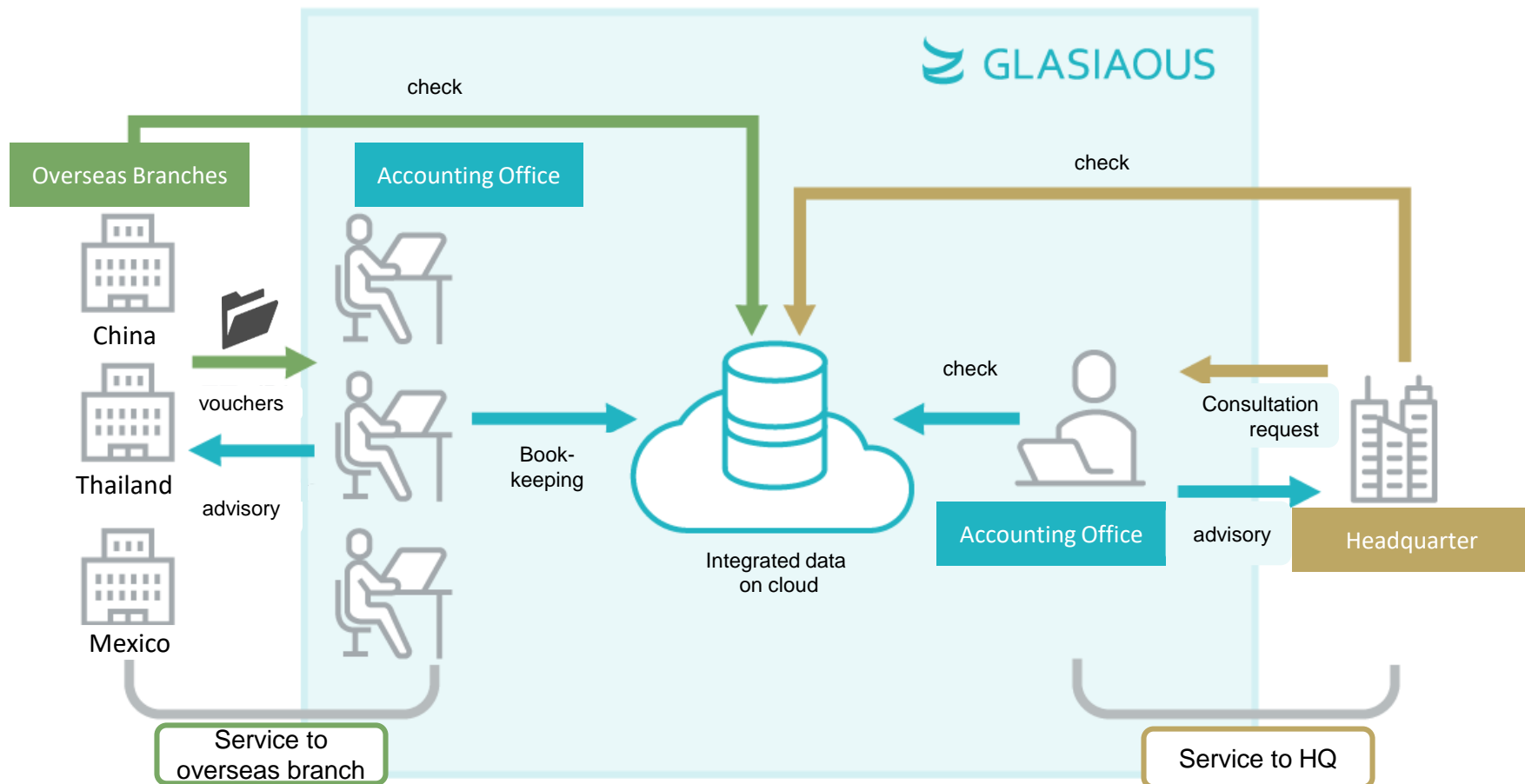
# Issues of Each Party

Miscommunication possible anywhere among the three parties



# Here is GLASIAOUS -

## Professional Service by Accounting/Consulting Firms + Cloud-app for Global Communication



# How GLASIAOUS Helps You

---

through **visualization** of financial data of overseas branch

## Cloud-based App



- Accessible anytime & anywhere
- No installation required

## Multi-language Multi-currency



- Language-switch without re-login
- Automatic calculation of foreign exchange gains & losses

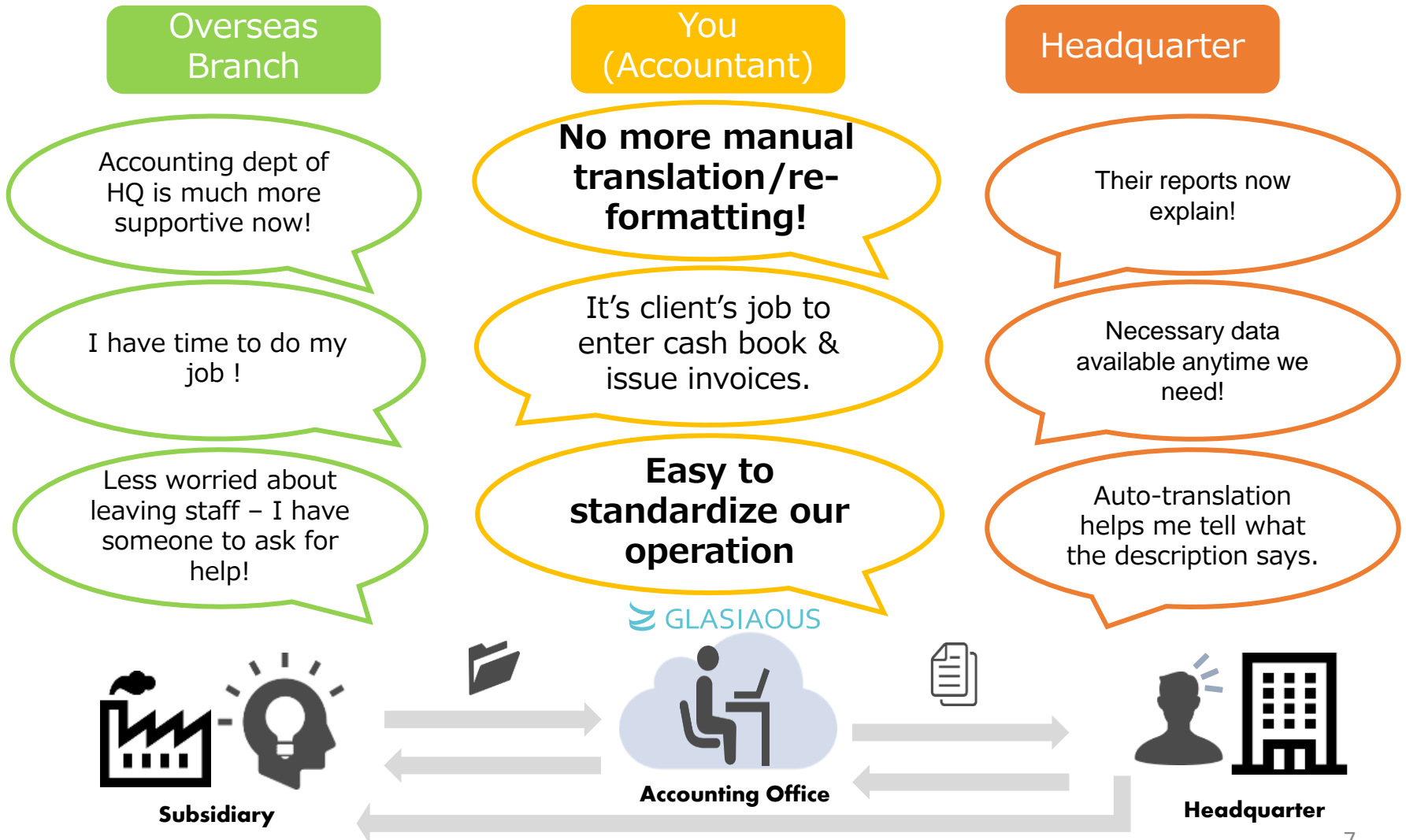
## for Global Use



- Selected in 24 countries & regions, by over 500 companies
- Covers multiple accounting standard

# BPO, and beyond that

- Support insourcing through work-share with your clients (Co-sourcing (\*p.33)).
- Provide review and advisory service to those who no longer need BPO.



## **2. GLASIAOUS as Your Solution to Your Client**

# Visualization, to be Self-reliant

New-comer

## GLASIAOUS BPO

- Service delivery by global network
- Assistance for step-by-step insourcing
- Automatic translation of description(\*)

\*Microsoft Azure Account is required.

Growing

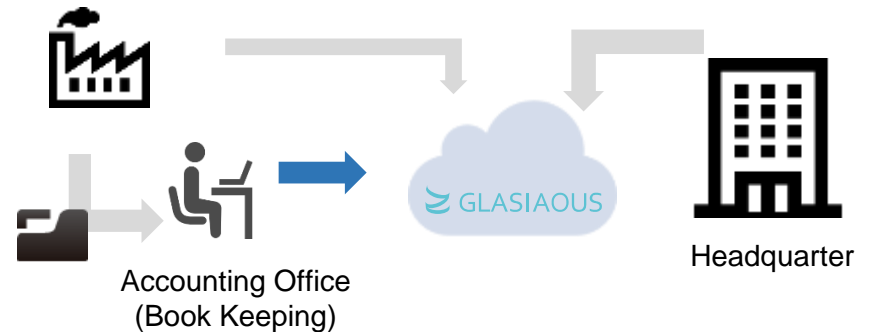
## Monitoring

- Easy & quick start
- Your current operation not disrupted
- Compatible with major packages of various regions

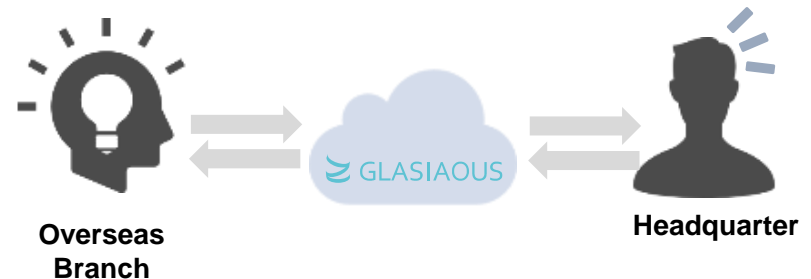
Mature

## Global Use

- Timely data collection
- Internal control strengthened
- PrEvent s personalization of business operation



## Local Package

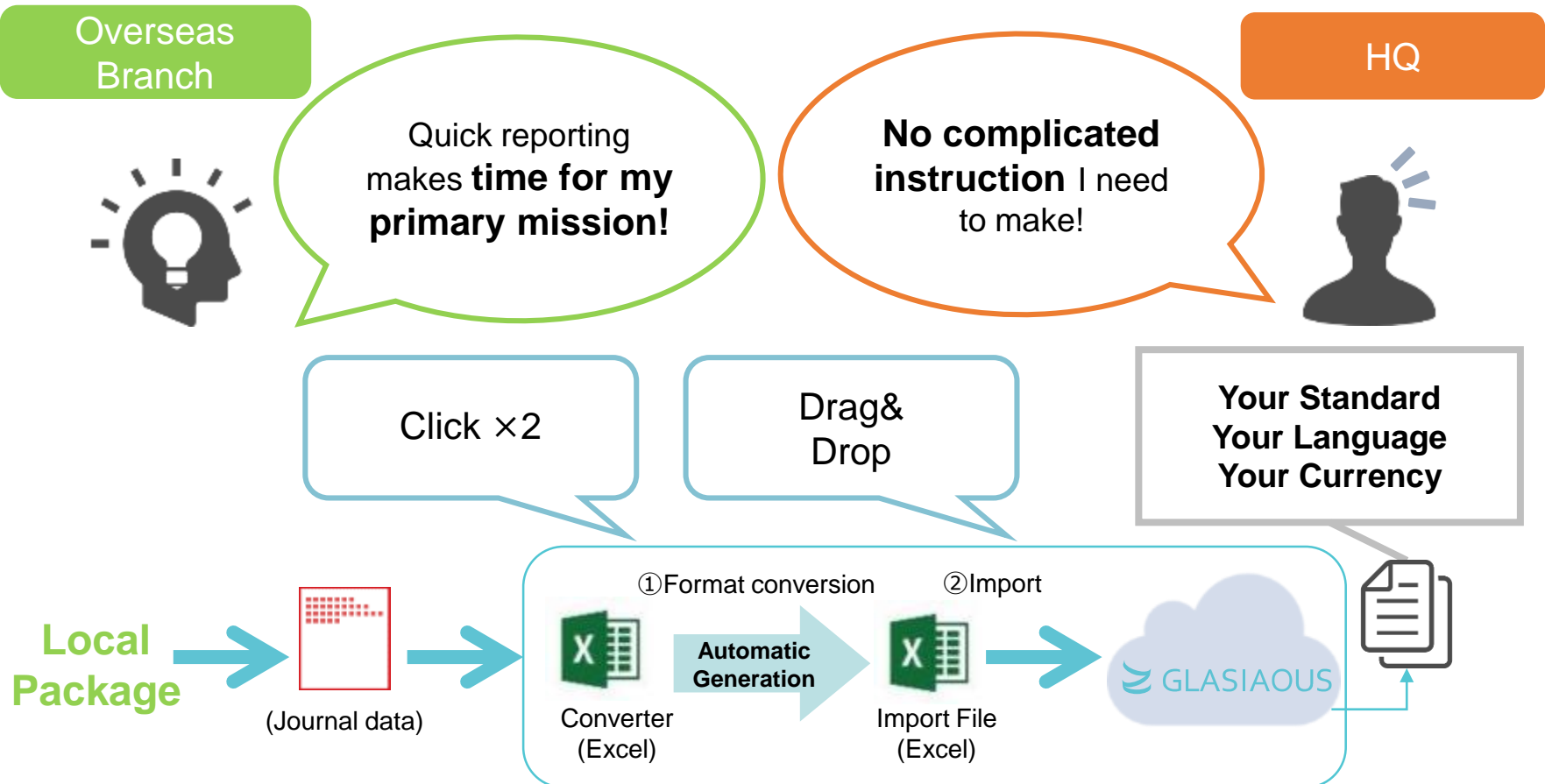


# Monitoring

Growing



- As report-checking tool for HQ, also as reporting tool for overseas branch
- Only two steps for data import





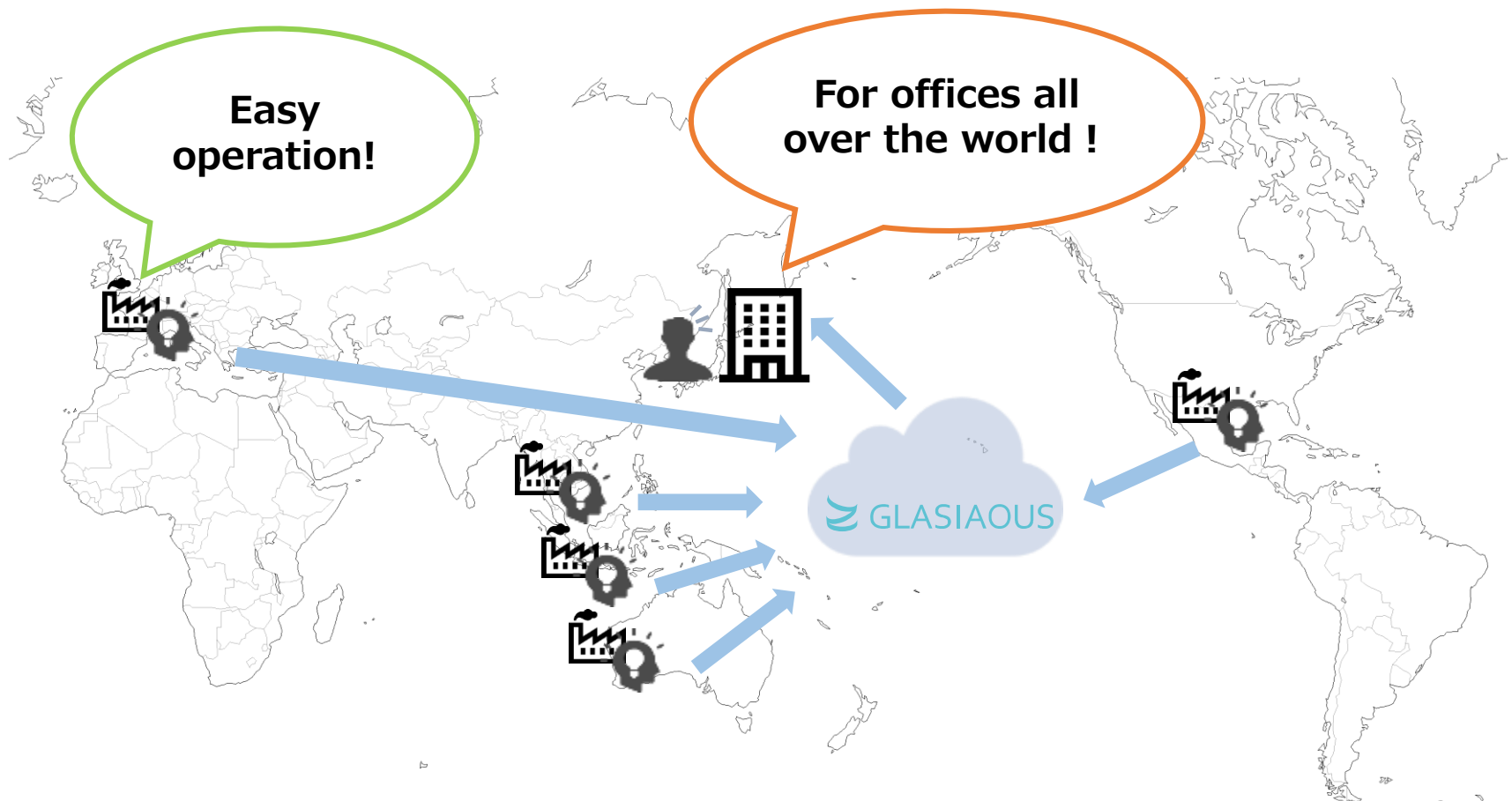
■ Compatible with software/apps below;

※Contact us for packages not listed.

Country/Region	Accounting software/app
China	用友(Yonyou)
China	金蝶(Kingdee)
China	浪潮(Inspur)
Taiwan	文中(WSTP)
Taiwan	凌越(Lingyue)
Hong Kong	FlexSystem
Thailand	Winspeed
Thailand	Express
Vietnam	Fast
Vietnam	MISA
South-east Asia	MYOB
South-east Asia	Xero
South-east Asia • English-speaking regions	Quick Books
Global	SunSystem
Japan	勘定奉行(Kanjo-bugyo)
Japan	弥生(Yayoi)



- Global standardization of allied companies
- Helps timely decision-making by speeding up monthly/consolidated reporting
- Self-customization of screens for one's comfort prevents mistakes



# +a: Co-sourcing

- Your client enters sales and issue invoice, and you check it for book-keeping and advice, which supports step-by-step insourcing.
- Accurate & timely assistance by sharing the platform

Date	Book	Account	Debit	Credit	Balance
2019/01/01	Initial	1000000000		1000000000	1000000000
2019/01/02	Initial	1000000000		1000000000	1000000000
2019/01/03	Initial	1000000000		1000000000	1000000000

Simple interface for input/output

**Invoice**

GLASIAOUS  
Toyo Business Engineering Co., Ltd.  
Chiyoda-ku, Tokyo 100-0004, Japan  
TEL 03-3515-1555  
FAX 03-3515-1627

Invoice No. INV001000001  
Voucher No. 54510000001  
Date: 2019/01/01  
P.I.C. Administrator  
Commodity: 000

Sold to: 00001  
Ogawa Brothers Bangkok Co., Ltd.  
7th Floor, 235 Tower, 101/100 Ratchadapisek Rd.,  
Klongtoey, Bangkok Thailand  
TEL 0066-2-666-5570  
FAX 0066-2-666-5570

Ship to:

No.	Item code	Item name	Qty	Unit Price	Amount	Tax	Total Amount
1	00001	Accounting Service	300.00	24.00	7200.00	24.00	7224.00
2	00001	Accounting Service	300.00	24.00	7200.00	24.00	7224.00

Total: 14448.00

Checking it directly to keep book for you



Overseas  
Branch



Consultant

## +a:Payment Agent

- Lists all the clients' payment schedule.
- Your client create reimbursement voucher on GLASIAOUS  
⇒ You check the data and make payment
- onetime data entry for regular payment (e.g. house rent)
- Your client may use this function for expense management.

**Payment Request Search**

TOP / Entry / Payment/Collection / Payment Request

Import
New

- Reimbursement
- Regular payment
- Other payment
- A/P

---

**Main Information**

Date\*

This month ▼ 01/04/2019 ▼ 30/04/2019 ▼

---

**Sub Information**

Save/Read Search Condition

Std.Standard

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**Data Table**

100 items per page Total items: 13

Voucher type	Date	Invoice No.	A/P No.	Corresp name	Currency	Vchr Tax	Vchr Amt	Status	Approval
Reimbursement	05/Apr/2019		PPD190400001	DEMO	US Dollar		12100110399999		
A/P	01/Apr/2019	TEST0001	APV190400001	Gyaga Brothers...	US Dollar	7.00	22606	020	18876543
A/P	01/Apr/2019	INV0002	APV190400002	Herald Pictures...	Japanese Yen		22606	030	299999999
A/P	01/Apr/2019	X001	APV190400003	Gyaga Brothers...	US Dollar	70.00	22606	030	11234567
A/P	01/Apr/2019	P2119040001	APV190400004	New Line Degit...	US Dollar	49.00	22606	030	11234567

Drag columns here to create groups



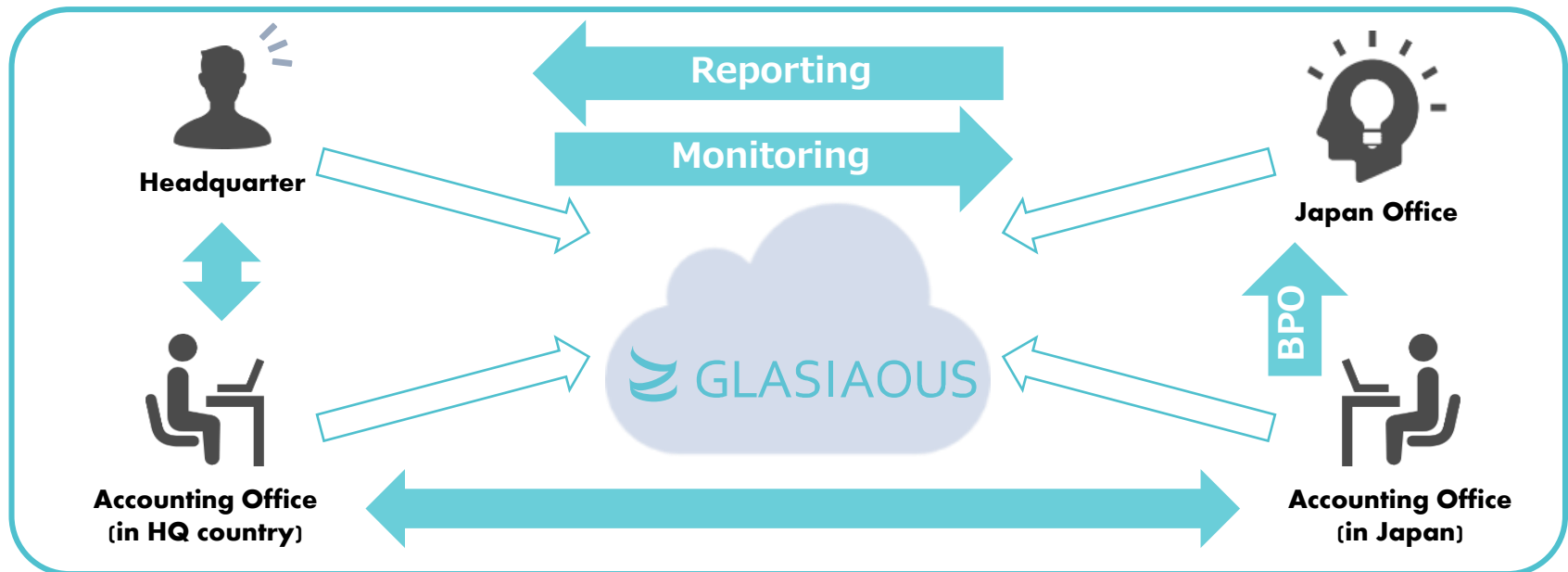
# +a: J-Pack

- For service delivery to clients(subsidiaries) located in Japan
- Financial statements come with tax-excluded/-included amounts

Reports for  
corporate tax return



REPORTs		
TOP / Analytics / 設定 / REPORTs		
REPORTs		
レポートID	レポート名称	レポート概要
1001	消費税集計表	日本向け消費税申告用集計表
1002	簡易FB支払	簡易的に仕訳明細からFBデータを出力します
1003	税込仕訳作成	税込仕訳のインポートCSVを作成します。



## 3. Functions & Modules

# What Makes it Unique

GLASIAOUS works as accounting management platform for cross-border businesses in non-English speaking areas.

	Cloud Accounting App from Japan	Cloud Accounting App from English-speaking Countries	GLASIAOUS
language	Japanese	English	Japanese/English/Chinese(traditional, simplified), Thai, Vietnamese, Indonesian
auto-translation	×	×	○
foreign currency	×	△	○
coverage of local tax system	○	×	○
use at overseas branches	×	△	○

# Multi-language · Auto-translation

Input in local languages⇒Output in your language



\*Microsoft Azure account is required.

Switch language anytime you like

Description translated with one click(\*)

Amt(SC)[Dr]	Amt(SC)[Cr]	D Descript(contents)
0.00	1,500.00	นี้คือการทดสอบ
1,500.00	0.00	นี้คือการทดสอบ
0.00	1,500.00	นี้คือการทดสอบ
1,500.00	0.00	นี้คือการทดสอบ
200,000,000.00	0.00	
0.00	200,000,000.00	
0.00	1,500.00	วัสดุสิ้นเปลือง PC
1,500.00	0.00	วัสดุสิ้นเปลือง PC
30,000,000.00	0.00	เงินสดย่อย
0.00	30,000,000.00	เงินสดย่อย
34,000,000.00	0.00	
0.00	34,000,000.00	
0.00	1,500.00	วัสดุสิ้นเปลือง PC
1,500.00	0.00	วัสดุสิ้นเปลือง PC
30,000,000.00	0.00	เงินสดย่อย
0.00	30,000,000.00	เงินสดย่อย
48,000,000.00	0.00	交通費用 美国 洛杉...
0.00	48,000,000.00	美国 洛杉矶—广州

Cr]	D Descript(contents)
1,500.00	This is a test.
0.00	This is a test.
1,500.00	This is a test.
0.00	This is a test.
0.00	
0,000.00	
1,500.00	PC consumables
0.00	PC consumables
0.00	Cash
0,000.00	Cash
0.00	
0,000.00	
1,500.00	PC consumables
0.00	PC consumables
0.00	Cash
0,000.00	Cash
0.00	Transportation costs Lo...
0,000.00	functionalized Guangzh...

# Multi-currency

- holds amounts in foreign currency and standard(function) currency
- displays multiple currencies on the same screen
- auto-calculates foreign currencies into standard currency and revaluation losses/profits upon AP/AR settlement & monthly closing.

TransferVoucherEntry

Layout

Basic Info

Date04/04/2019

Voucher No.T19040000003

P.I.C.User001:User 001

Sub Info

Approval statusPending

Original Vchr No.

Data Table

		A/C Sub A/C	D Descript Department Correspondent	Segment	Tax type Included/Excluded	C R				
+	1	1000:Cash on Hands	101:East Sales 1		None	Japanese Yen				
+	2	1000:Cash on Hands	101:East Sales 1		None	US Dollar	16,951.23	16,951.23	0.00	0.00
+	3	1000:Cash on Hands	101:East Sales 1		None	US Dollar	16,578.23	16,578.23	0.00	0.00
+	4	1000:Cash on Hands				US Dollar	13,488.77	13,488.77	0.00	0.00

Currency  
Rate type  
Rate

Japanese Yen

Internal Rate

0.009800000

25,488

249.78

Delete

Approval

Copy

Tax Entry

Download

Save

# Multi-standard

- Refer to & output reports according to local standards to help your advisory and your clients' decision-making.
- Switch from a style to another with one click.

Balance Sheet  
TOP / Report / Accounting / Balance Sheet

Main Information

Reports No.\*

BS001:BS calculated by summary item  
BS002:BS Sample For Translate  
BS003:Balance Sheet Std

Save/Read Search Condition

Data Table

Name	Carried Balance	Total Balance
Assets		
Current Assets		
Cash on hand & Cash in banks	244,935,495.18	
Cash on hand	18,686,994.56	
Cash on hand	18,686,994.56	
Cash in banks	226,248,500.62	

Register as many  
as needed,  
according to  
purposes

Balance Sheet  
TOP / Report / Accounting / Balance Sheet

Main Information

Reports No.\*

BS003:Balance Sheet Std

Date\*

This fiscal year-This mon 01/01/2019 30/04/2019

Sub Information

Save/Read Search Condition

Data Table

Name	Carried Balance	Total Balance
Assets		
Petty Cash	18,686,994.56	22,529,454.14
Cash on hand	17,989,016.00	21,831,485.58

Reports No.\*

BS001:BS calculated by summary item

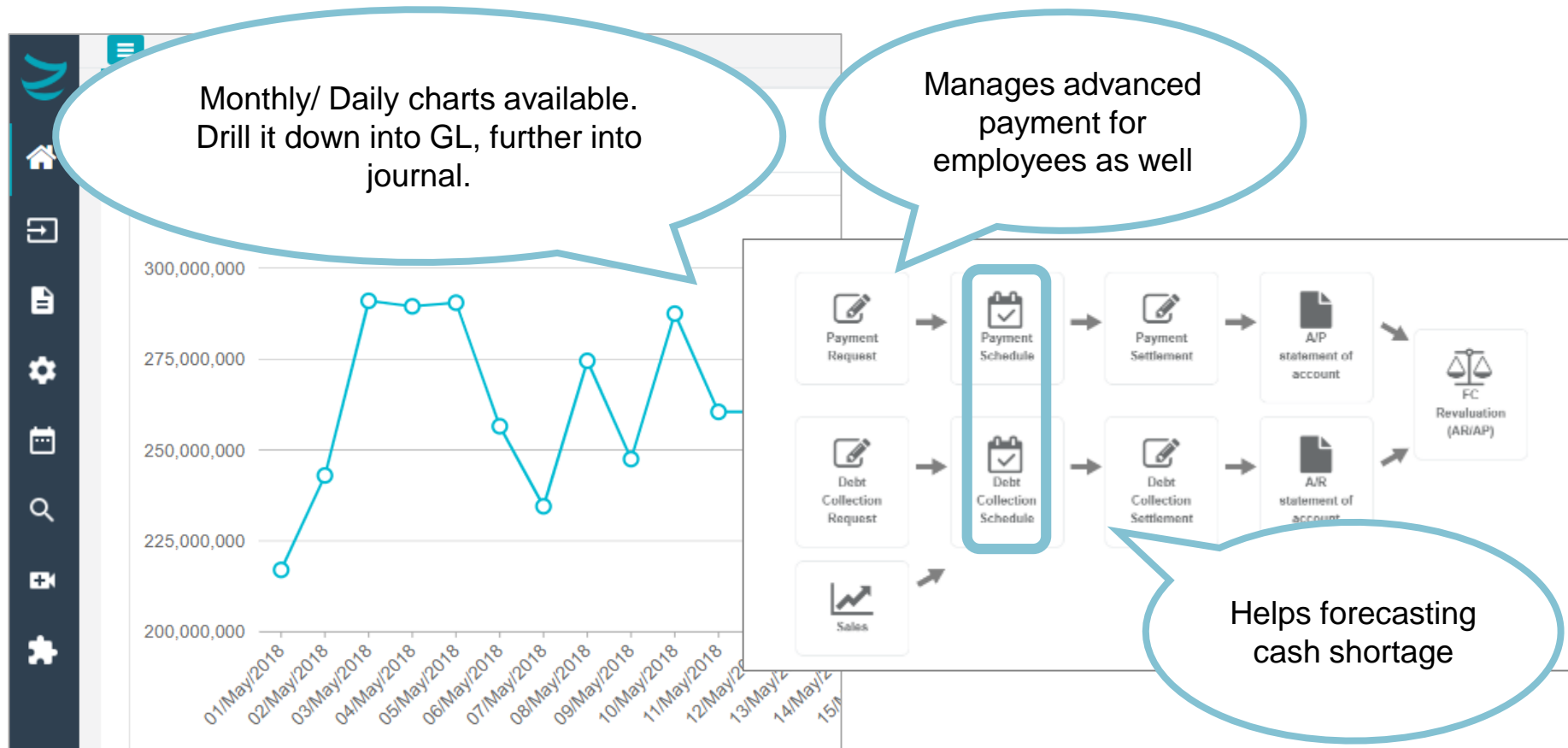
BS002:BS Sample For Translate

BS003:Balance Sheet Std

Save/Read Search Condition

# Use at Overseas Branch – sharing with your client-

- helps decision-making at the right point by visualizing financial data of overseas branches
- Management of payment/collection of AP/AR visualizes cashflow.

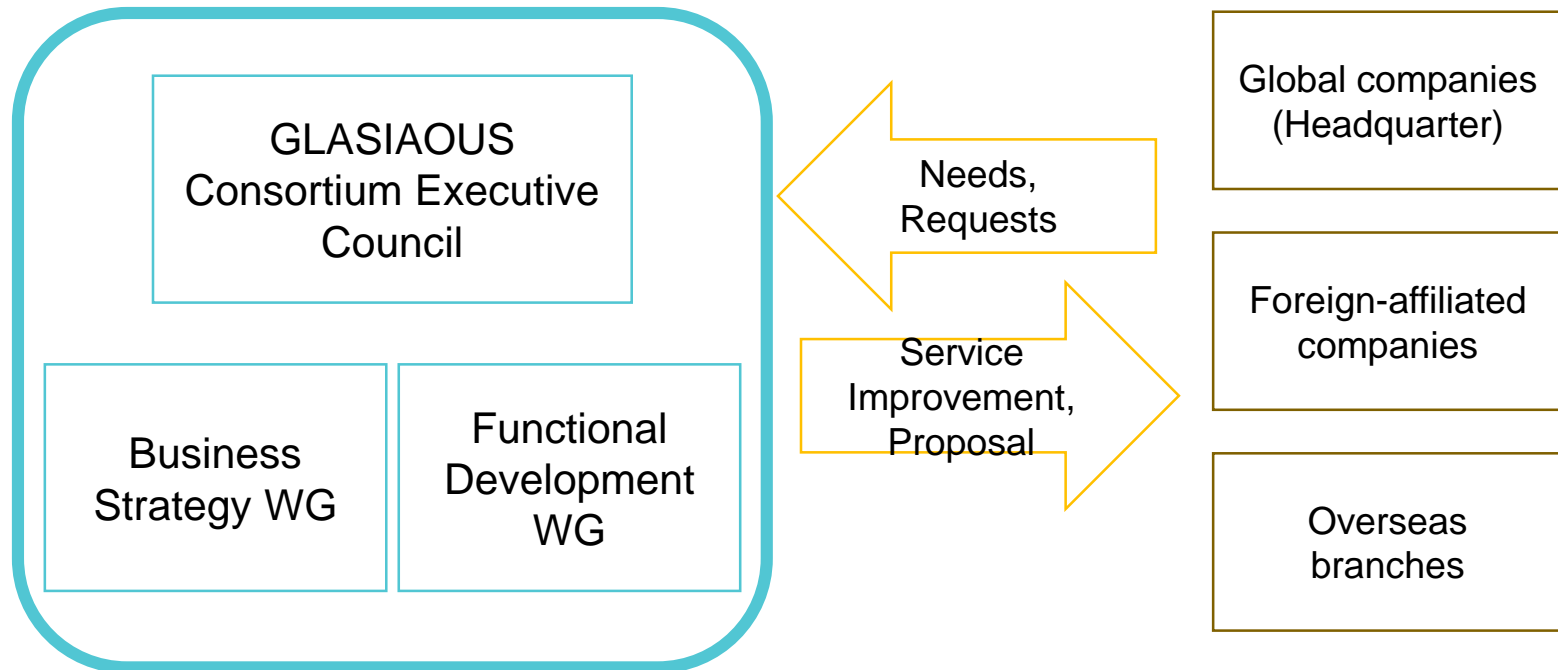


## 4.GLASIAOUS Consortium

# GLASIAOUS Consortium

**To create *de facto* standard of cloud-based global accounting service**

global business professionals & IT specialists share knowledge and experience



# GLASIAOUS Consortium – membership

## Regular Member



ASAHI Tax Corporation



AGS



CaN International



Global Innovation Consulting Inc



Global Partners Consulting Pte. Ltd.



J-CROWN Co.,Ltd.



Grant Thornton Taiyo  
Tax Corporation



Hongo Tsuji Tax & Consulting  
Hongo Toyo Accounting Co., Ltd.



Tokyo Consulting Firm Co.,Ltd.



Nagamine & Mishima  
Accounting Office

## Sponsor Member



NAC Global Co., Ltd



BDO Tax Co.



Meinan Keiei  
Meinan Global Partners



Tokio Marine & Nichido Fire  
Insurance Co.,Ltd.



Microsoft Japan Co.,Ltd.

# Consortium Working Group



# Consortium Working Group

Seeking creation of new value across borders, companies and industries.



# Event – GLASIAOUS Next

Mar 13, 2019

Sponsorship : Nikkei Inc. Support : GLASIAOUS Consortium



谷田 大輔氏 長崎 伸之氏 小田 英毅氏



田村 敏明氏 佐藤 洋史氏 松本 かほり氏

14:55 ~ 15:35 セッション① (RFP/ファシリテーション)

## アジア子会社の 移転価格リスクマネジメント

RDC税理士法人 移転価格担当 パートナー 田村 敏明氏

15:45 ~ 16:25 セッション② (RFP/ファシリテーション)

## 海外拠点の不正事例とその防止策とは?

～東南アジア編～

三井物産税理士法人 タイ事務所長 マネージングディレクター 税理士 佐藤 洋史氏

横濱ビジネスエンジニアリング プロダクト事業本部 公認会計士 松本 かほり氏

13:00 ~ 13:05 開会挨拶

横濱ビジネスエンジニアリング 取締役 プロダクト事業本部 中野 毅士氏

13:05 ~ 13:45 基調講演

## タニタ式海外戦略

タニタ 前代表取締役会長 谷田 大輔氏

13:45 ~ 14:45 パネルディスカッション

## 海外子会社管理の現状とこれから

(パネリスト)

RDC税理士法人 顧問代表社員 公認会計士(日本・中国) 税理士 長崎 伸之氏

CaN International パートナー 公認会計士 小田 英毅氏

東京コンサルティンググループ 代表取締役会長 兼 CEO 公認会計士 税理士 久野 康成氏

東京海上日動リスクコンサルティング ビジネスリスク本部 マネージャー 主席税理士 青島 健二氏

創グローバルソリューションズ 営業本部 事業開発部 グローバル営業グループ 部長 渡辺 俊巳氏

モデレーター

RDCアドバイザーズ ディレクター 高山 重裕氏

### お申し込み方法

下記URLへアクセスして必要事項をご記入の上お申し込みください

<https://events.nikkei.co.jp/11486>

日程イベント&セミナー 検索



※お申し込みから当日参加までの期間が短いため、お申し込みいただいたメールアドレスにご登録のメールアドレスにてご連絡をさせていただきます。お申し込みいただいたメールアドレスが変更の場合は、お申し込みいただいたメールアドレスに連絡をお願いします。

お問い合わせ先 日経産業新聞フォーラム「クラウド時代における海外リスク管理」事務局

TEL.03-3545-2517 (受付時間10:00 ~ 18:00 土・日・祝日を除く)

申し込み締切日 2019年 3月4日(月)



久野 康成氏 青島 健二氏 渡辺 俊巳氏 高山 重裕氏



清水 厚氏 美谷 昇一郎氏 関口 芳直氏

14:55 ~ 15:35 セッション③ (RFP/ファシリテーション)

## 海外事業のガバナンス強化を実現する 組織マネジメントのあり方について

CaN International パートナー 公認会計士 税理士 公認内部監査人 清水 厚氏

15:45 ~ 16:25 セッション④ (RFP/ファシリテーション)

## これで解決! グローバル管理会計

～グローバル経営の意思決定に必要な「多重帳簿」作成のススメ～

太陽 Grant Thornton パートナー 公認会計士 美谷 昇一郎氏

横濱ビジネスエンジニアリング 新商品開発本部 商品開発本部 資本部長 関口 芳直氏

協力: GLASIAOUSコンソーシアム メンバー企業



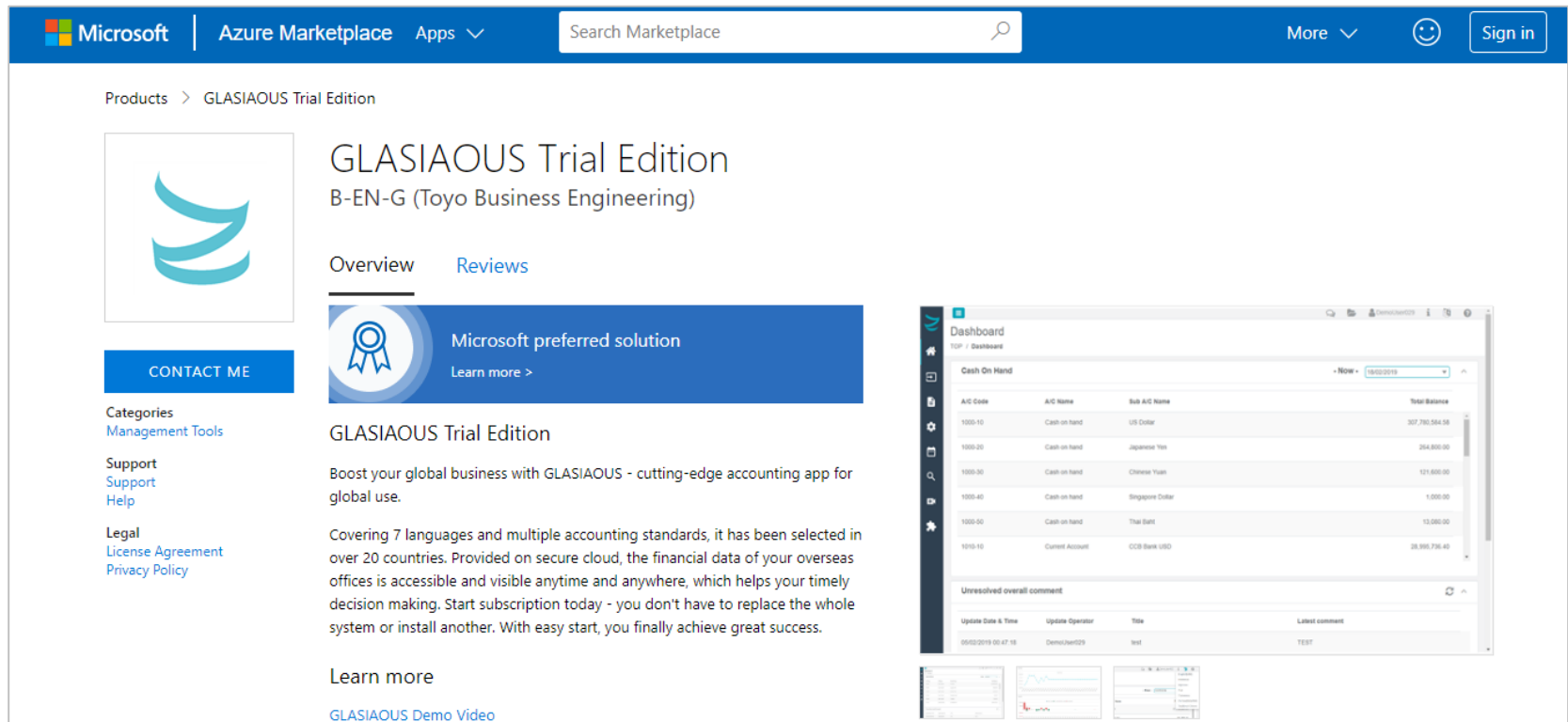
国際会計事務所の特許サービスとクラウドアプリケーションを統合し、企業の海外展開を支援する、クラウド型国際会計アプリケーションサービスです。



# For Overseas Service Development

## Microsoft Japan joined GLASIAOUS Consortium. We, together;

- ①support borderless branch management for multi-national companies
- ②promote GLASIAOUS on Azure Marketplace
- ③work on promotion and marketing all over the world



Products > GLASIAOUS Trial Edition

### GLASIAOUS Trial Edition

B-EN-G (Toyo Business Engineering)

Overview [Reviews](#)

**Microsoft preferred solution**  
[Learn more >](#)

#### GLASIAOUS Trial Edition

Boost your global business with GLASIAOUS - cutting-edge accounting app for global use.

Covering 7 languages and multiple accounting standards, it has been selected in over 20 countries. Provided on secure cloud, the financial data of your overseas offices is accessible and visible anytime and anywhere, which helps your timely decision making. Start subscription today - you don't have to replace the whole system or install another. With easy start, you finally achieve great success.

[Learn more](#)  
[GLASIAOUS Demo Video](#)

**Dashboard**  
TOP / Dashboard

**Cash On Hand** Now 10/10/2019

A/C Code	A/C Name	Sub A/C Name	Total Balance
1000-10	Cash on hand	US Dollar	307,780,564.58
1000-20	Cash on hand	Japanese Yen	284,800.00
1000-30	Cash on hand	Chinese Yuan	121,000.00
1000-40	Cash on hand	Singapore Dollar	1,000.00
1000-00	Cash on hand	Thai Baht	10,000.00
1010-10	Current Account	CCB Bank USD	25,885,756.40

Unresolved overall comment

Update Date & Time	Update Operator	Title	Latest comment
05/10/2019 03:47:16	DemoUser029	test	TEST

<https://azuremarketplace.microsoft.com/en-us/marketplace/apps/b-en-gtoyobusinessengineering-1079490.glasiaous?tab=Overview>

# Appendix

# Operating Environment

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- Accessible on familiar browser anywhere & anytime
- Safely manages precious data on secure cloud

Browser

Google Chrome(recommended)  
Internet Explorer  
Microsoft Edge



Cloud

Microsoft Azure(standard)  
Google Cloud Platform  
Amazon Web Service



# Developer/Provider

Corporate Name : Toyo Business Engineering Corporation

F o u n d e d : Apr 1, 1999 (Spun off from Toyo Engineering Corp.)

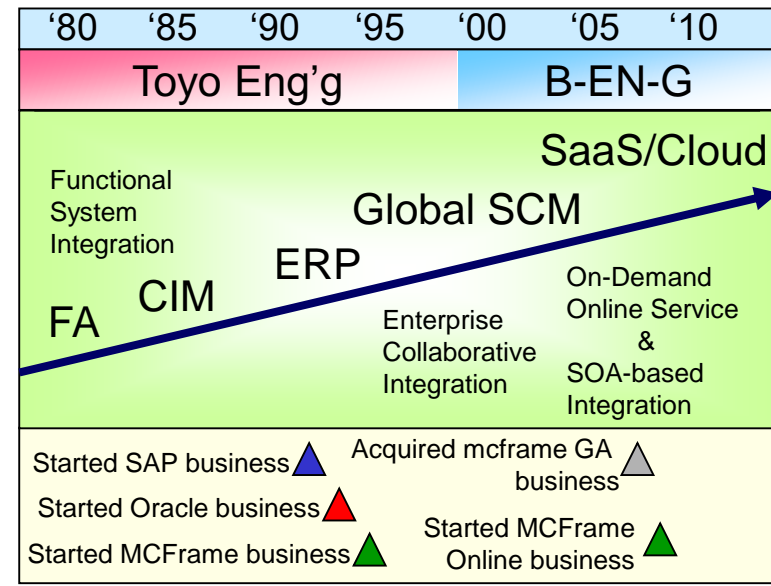
Offices (Japan) : Tokyo, Osaka, Nagoya

A f f i l i a t e s : Toyo Business System Service Corporation (B-SERV)  
 Toyo Business Engineering (Shanghai) Co., Ltd.  
 Toyo Business Engineering (Thailand) Co., Ltd.  
 Toyo Business Engineering Singapore Pte. Ltd.  
 PT. Toyo Business Engineering Indonesia  
 Toyo Business Engineering U.S.A. Inc.

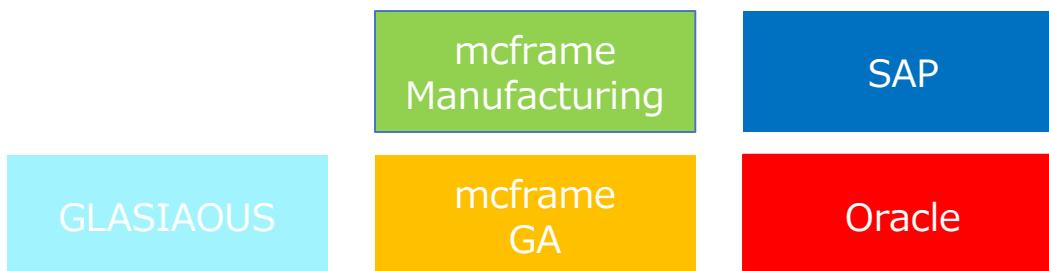
E m p l o y e e s : 597 [as of Mar, 2018]

Annual Revenue : USD 134M [as of Mar, 2018]

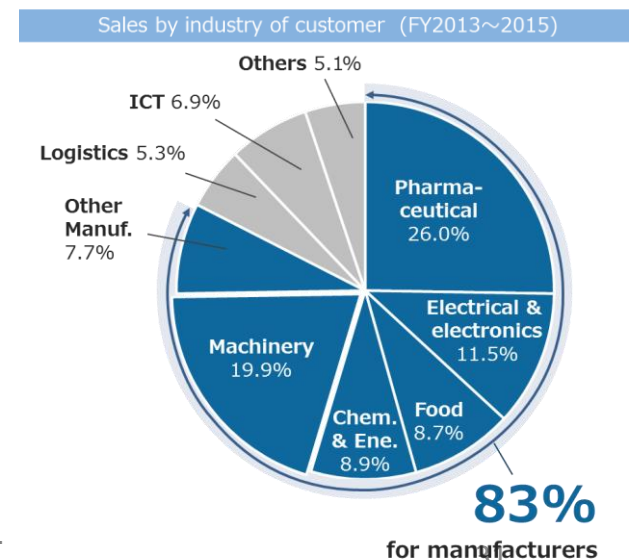
Stock Listing : Tokyo Stock Exchange 1<sup>st</sup> (Apr, 2014)



## Our Product/Service Lineup



Copyright (C) 2019 Toyo Business Engineering Corporation.

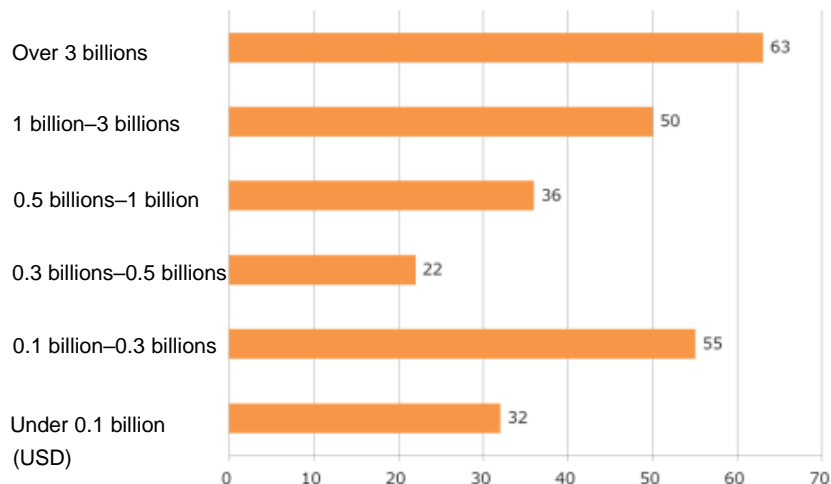


# mcframeGA – basis package for GLASIAOUS

**540** companies  
from **23** countries & regions  
have selected us

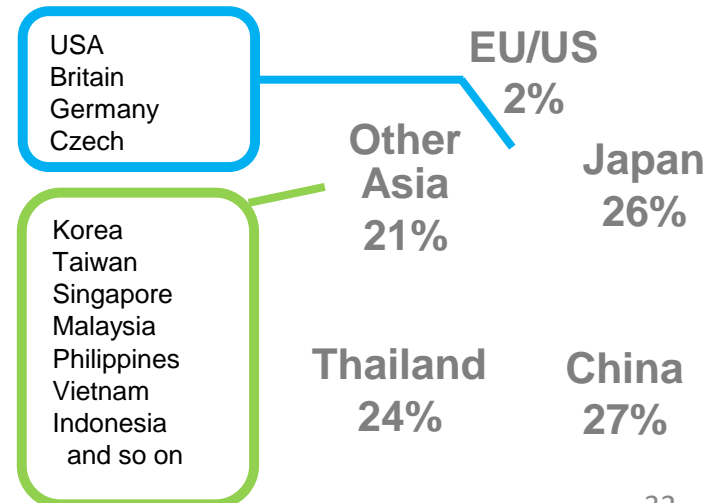
## ■ By HQ's Annual Sales

mcframe GA has been selected by various sizes of Japanese companies.



## ■ By Countries

mcframe GA is used mainly in Asian countries, and some other countries as well.



# Contact Us

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Anytime via e-mail.

Toyo Business Engineering Corporation(B-EN-G)

GLASIAOUS Support Team

[gla-support@to-be.co.jp](mailto:gla-support@to-be.co.jp)

GLASIAOUS official website    site    [glasiaous.com](https://www.glasiaous.com)

GLASIAOUS

<https://www.glasiaous.com/>

Search

