

REALIZE TOMORROW'S FINANCIAL GOALS TODAY

DISCOVER HOW YOU CAN UNLOCK
THE FULL POTENTIAL OF YOUR
FINANCIAL SUPPLY CHAIN



basware

Simplify Operations, Spend Smarter.

“ Since we implemented the solution, the very first benefit we saw was that the approval process improved tremendously. Secondly, now the process has improved, we are able to pay vendors on time.

We are now able to go back to our top 25 vendors and say that we can pay you earlier, instead of paying you in 30 days, why don't you offer us a discount and we can pay you sooner? We have transformed accounts payable from being a cost center to being a revenue generator. ”

MOOLCHAND 'ROCK' PERSAUD,
Sr. Manager, Accounts Payable, Take-Two Interactive





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THE NEW HEROES OF BUSINESS

AT ONE TIME, FINANCE DEPARTMENTS WERE LARGELY SEEN AS BACK-OFFICE, ADMIN SUPPORT. TODAY, THEY'RE AT THE HEART OF BUSINESSES, PROVIDING FINANCIAL INSIGHTS THAT ARE HELPING TO DRIVE CORPORATE GROWTH AND PROFITABILITY.

But, with increasing pressures to cut costs - without cutting corners - how can finance fulfil its new role? The secret's in the financial supply chain.

For many businesses, the financial supply chain is an untapped reservoir of working capital. Every single invoice, purchase and payment flows through it. Your challenge is to keep that cash moving and working for the business, so it can support your operations and growth.

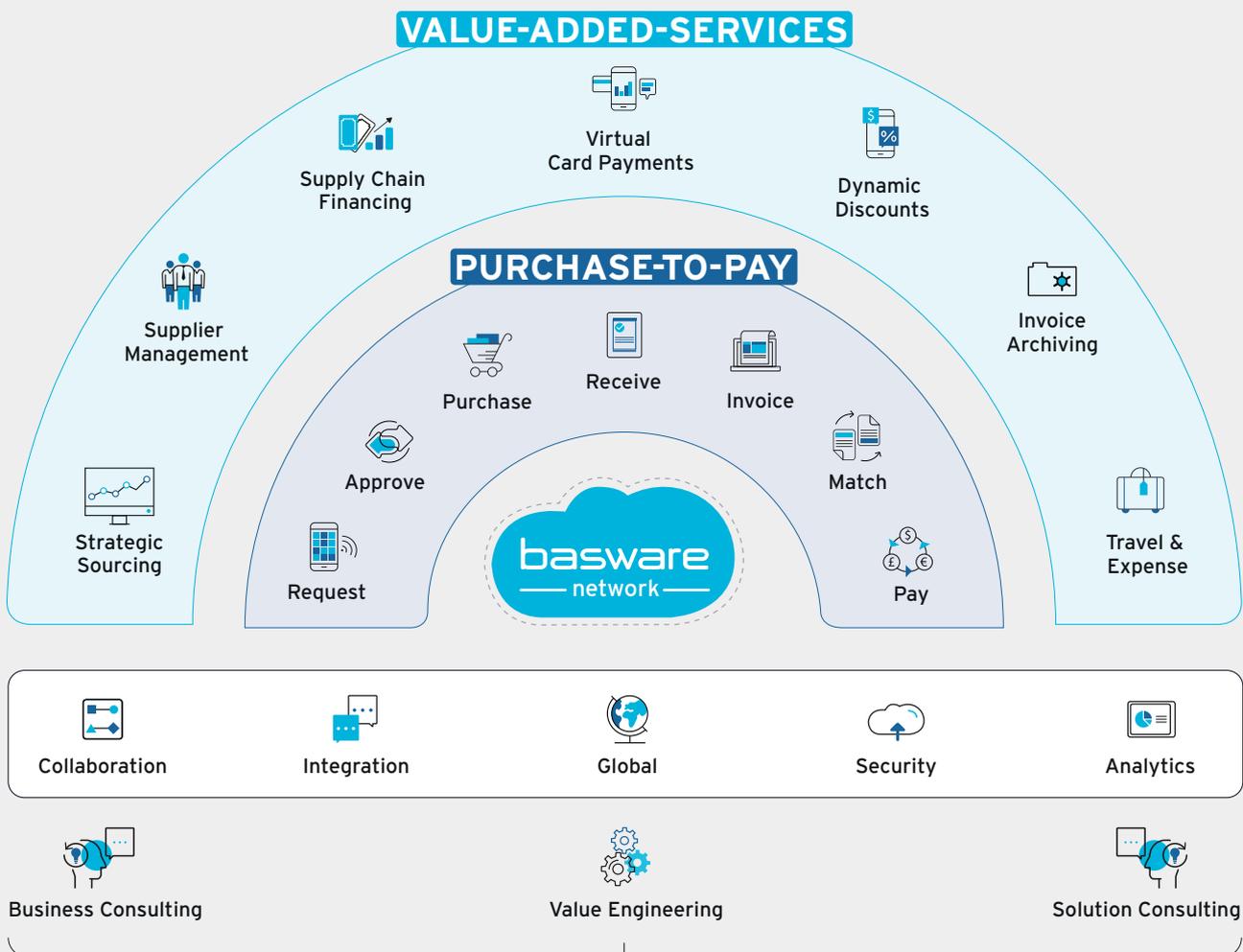
WE CAN HELP

With our range of innovative solutions and services, you can simplify your operations and spend smarter. You can:

- Get a clearer picture of your financial operations
- Automate your financial processes, so you can focus on the business strategy
- Hold on to cash longer, pay suppliers faster and capture higher discounts
- Change your spend culture, so you can find new ways to save
- Release hidden capital back into your business

BASWARE

A SNAPSHOT





WE DON'T JUST TALK THE TALK

We created the purchase-to-pay market over 30 years ago, so we understand what it takes for businesses to overcome their spending challenges.

Our range of innovative services and end-to-end solutions are used around the world, by organizations of all shapes and sizes. You can connect and transact with more than a million businesses on the **Basware Network**. You can achieve savings and operational excellence with our **Purchase-to-Pay solution**. And you can grow your business

through smarter supplier and working capital management, with our **Value-Added Services**.

No matter what your goal - whether it's holding onto cash longer, helping suppliers get paid faster or using excess capital to capture early payment discounts - we can help you achieve it and realize tomorrow's financial goals today.

GO ON, UNLOCK YOUR POTENTIAL

Our solutions aren't just about improving the everyday, they're designed to help you unlock the full potential of your financial supply chain through smarter cash flow management. So, you can focus on business growth and driving competitive advantage.

We'll save your business time and money by helping you to simplify your operations and spend smarter.

You'll be able to:

- Get a full picture of spend and cash flow across the business
- Empower employees to make smarter spending decisions
- Optimize working capital and improve supplier relationships
- Make your financial supply chain more agile and resilient

What's more, you can achieve it all with as little disruption as possible to your current operations - and with a great return on your investment.

Operational Excellence

Drive efficiency and savings with 100% invoice capture & automation



Planning & Forecasting

Make better decisions with total spend and cash flow visibility



Business Growth

Access flexible financing options to optimize working capital



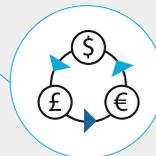
Visibility & Control

Control spend & risk with actionable, predictive analytics



Competitive Advantage

Leverage working capital to fuel business innovation



“ We told Basware what we wanted, and were impressed by their proven technology and best practices. One of our requirements was that the solution had to integrate seamlessly into our existing financial back end. Basware’s solutions are easy to combine with existing standard AP modules. That’s one of the reasons we chose Basware. Over the years, SITA has switched from British accounting software Sage over to SAP, but Basware has stayed. ”

SERGE FLANTUA,
Director of Shared Services, SITA



THE BASWARE NETWORK

THE FOUNDATION FOR SMARTER BUSINESS DECISIONS

The Basware Network makes doing business easy. It lets you send and receive orders, invoices, credit notes and catalogs - quickly, simply and with fewer errors. No wonder it's the network of choice for over one million organizations, across more than 100 countries.

WITH THE BASWARE NETWORK, YOU CAN:

- Source and connect with new suppliers
- Easily onboard suppliers with flexible invoice delivery options
- Eliminate paper invoices and reduce handling costs
- Get faster approvals and payments
- Increase efficiency and compliance



“ With its proven customer activation program, Basware helps companies to quickly set up a connection with as many trading partners as possible in a structured and qualitative way.

It’s a win-win situation. The main advantages for us are the cost savings, the international legal compliance and the ease of outsourcing. ”

ARCELOR MITTAL

Flat Carbon Europe (FCE)



ArcelorMittal

PURCHASE- TO-PAY SOLUTION

THE PATH TO SUSTAINABLE SAVINGS

With our world-class Purchase-to-Pay solution, you can maximize savings, efficiency, visibility, compliance and control - across all of your financial and procurement operations.

What's more, because it's cloud-based, it can connect all your people - no matter where they are. And as your business and workforce grows, the solution can grow with you.

WITH THE BASWARE PURCHASE-TO-PAY SOLUTION, YOU CAN:

- Take control of your spend to improve your financial performance
- Improve visibility to make faster, smarter decisions
- Automate processes to reduce costs and complexity
- Optimize payment terms and capture supplier discounts
- Capture and automate 100% of orders and invoices
- Streamline the supplier evaluation process with a collaborative sourcing solution

“ Our employees needed more participation in the purchase-to-pay process, and giving them the ability to recommend items and see the savings they were producing created community engagement and even more support for the mission of the YMCA. ”

HEIDI MURPHY

Director of Procurement
YMCA of the Twin Cities



“Management is very pleased with the visibility and control achieved in accounts payable. They are particularly impressed with the cost savings and efficiencies we’ve been able to achieve, as well as our ability to pay invoices in a timely manner and close our books faster and more accurately.”

KAREN HIGDON

Director of Accounts Payable
SONIC Drive-In





PREDICTIVE ANALYTICS

THE SECRET TO STAYING A STEP AHEAD

Managing spend, payments and cash flow has never been easier with Basware's predictive, actionable analytics.

You can see, at a glance, your business' spend – automatically categorized – and quickly identify maverick spending to help each function spend smarter.

You can drill into process bottlenecks, pending payments and supplier performance, across the entire financial supply chain. With greater visibility across your invoices, you can increase financial control and improve cash flow.

WITH BASWARE ANALYTICS YOU CAN:

- Control spend and risk with actionable, predictive analytics
- Make better decisions with total spend and cash flow visibility
- Access analytics and ad-hoc reports on the go from your tablet
- Drill into process bottlenecks, payment history and financial KPIs
- Consolidate spending and right size your supply base

BASWARE FINANCING SERVICES

THE FUEL FOR BUSINESS GROWTH

Whether you're looking to optimize your cash flow or release capital trapped in your balance sheet, our flexible Financing Services solutions can help.

You'll get the financial insights you need to negotiate better contracts, extend your payment terms, capture early payment discounts and drive your supply chain financing strategy. With flexible payment options, you can reduce risk and payment friction for a healthier supply chain and stronger cash position.

WITH BASWARE FINANCING SERVICES, YOU CAN:

- Grow your business with smarter cash flow management
- Improve payment terms while ensuring your suppliers get paid on time
- Get accurate insights to optimize payment and working capital strategies
- Use excess cash to capture early payment discounts
- Release working capital back in to your business



“ It’s easier for our suppliers and customers to do business with us. With Basware we have been able to unlock valuable time and financial capital back into our systems to give our fund managers a more competitive advantage. ”

MIKE TWEEDIE

IT Applications Manager
TH Real Estate

 TH Real Estate





REALIZE TOMORROW'S FINANCIAL GOALS TODAY

Late payments, invoice errors, inaccurate financial data, trapped capital - in today's competitive landscape, your business can't afford these sorts of setbacks. You need to be operationally and financially fit, so you can grow your business and stay competitive. And we can help you do just that.

TO GET THE FULL STORY ABOUT WHAT WE DO AND HOW WE COULD HELP YOUR BUSINESS SIMPLIFY OPERATIONS AND SPEND SMARTER, HEAD OVER TO

WWW.BASWARE.COM



basware

Simplify Operations, Spend Smarter.

MAKE TODAY A BRILLIANT DAY,
VISIT US AT www.basware.com