

# Leading customers trust ToolsGroup



We selected ToolsGroup because of its unique abilities to both manage seasonal finished goods and scale to our aftermarket parts network.

**Chris Debergh**  
VP Supply Chain Logistics  
Lennox



In a luxury business like ours, nothing affects team morale more than our ability to meet service requirements. Thanks to ToolsGroup applying its new machine learning technology to our problem in a creative way, we're now much better geared up to serve our demanding client base without impacting our bottom line.

**Nick Wilson**  
Senior Planner Parts Operations  
Aston Martin



A truly integrated approach allows us to plan and optimize the stock needed to ensure the best possible service for our partners. It provides us with the right tools to be effective and keep our customers faithful in the long term.

**Marino Roberto**  
After Sales & Spare Parts Director  
Carraro



# Aliaxis

## Integrated supply chain planning to reduce costs and improve service

**Objectives** Identify inefficiencies, improve performance, and optimize the supply chain by implementing a system to strategically plan demand while reducing inventory

**Tactics** Aliaxis developed a strategic supply chain platform with ToolsGroup, combining demand data and supply constraints information to deliver the most profitable plan

- Results**
- Increased first-time availability to >99%
  - Reduced inventory holding costs
  - Enhanced sales
  - Decreased customer service expense
  - Improved brand name



“ We saw our best ever fill rates on stocking items, at 98.2% for moulded fittings, 98.0 for pipe, and 96.5 for purchased fittings.

— Edmundo Frias,  
Forecast Manager”