

# SAP HANA as a Service on Azure

SAP HANA offering with Pay-As-You-Use payment model for Digital Companies.



**Do you know that companies who invested in SAP HANA for 3 years re-invested next year due to unplanned growth?**

## What is «SAP HANA as a Service»?

Service includes SAP HANA based system setup for your Development, Quality, Production, Production HA/DR and Managed Services for SAP Systems including Backup & DR solutions. At any size from 128GB to 20TB.



## Why customers use «SAP HANA as a Service»?

- Rapid Deployment possibility within minutes not weeks.
- Unlimited growth possibility from 128GB to 20TB.
- Pay-As-You-Use Model suitable for Non-Productive systems.
- Azure's Global Infrastructure gives you always-on SAP infrastructure.

## Value Proposition for SAP Customers

- SAP HANA growth control
- Increased uptime
- Reducing costs while growing
- Rapid deployment

## How we achieve values?

- You can deploy SAP HANA systems from 128GB to 20TB on Azure.
- Leverage Azure Automation to reduce your TCO.
- Deploy an SAP HANA system in 15 minutes.

## Impacts for SAP Customers

- 27% of customers say ROI in 12-18 months
- 99.5% uptime in the cloud
- Short project timelines.
- Managed growth in time.

«As we made the digital transformation, we needed a reputable partner with the right experience. Hosting SAP on an Azure platform is a perfect fit from a cost and flexibility perspective, and we are very excited about the deployment. We followed a very quick planning and execution cycle to get up and running.»

- Engin Şahin, IT Manager, Penti Giyim

# SIZE DOESN'T MATTER, STRENGTH DOES!



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*During the eInvoice project for Turkey, I very much appreciated your knowledge, expertises on the subject and most importantly your responsiveness and willingness to help us with quality solution and support during critical phases of the project. I was especially impressed with your speed of thoughts, direction setting during pressure situation and issue resolutions. It would be a pleasure to work with you again in the future.*

Rivhu Khan, Shell IT PM

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## Why Choose Us?

CoreToEdge has more than 17 years SAP Technology experience. Our **key differentiators** can be listed as below:



### 18+ Years Experience

We're in business since 1999.



### 18+ Technology Consultants

One of the strongest SAP Technical Team in Turkey.



### 70+ Out-tasking Customers

We're managing National and International Customers.



### Run SAP Like a Factory

We're using SAP Solution Manager to improve our service quality.



## GET.BASIS.SUPPORT

# How it Works?



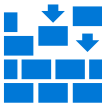
## Architecture Design

- Collect customer requirements
- Design Azure infrastructure
- Create migration or new deployment plan



## Deployment

- Deploy new systems for new implementation aligned with Project plan
- Or Migrate existing systems with DMO
- Provide Project support



## Managed Services after Go-Live

- Qualitative Proof
- Measurable Success or Statistics
- Business Outcome

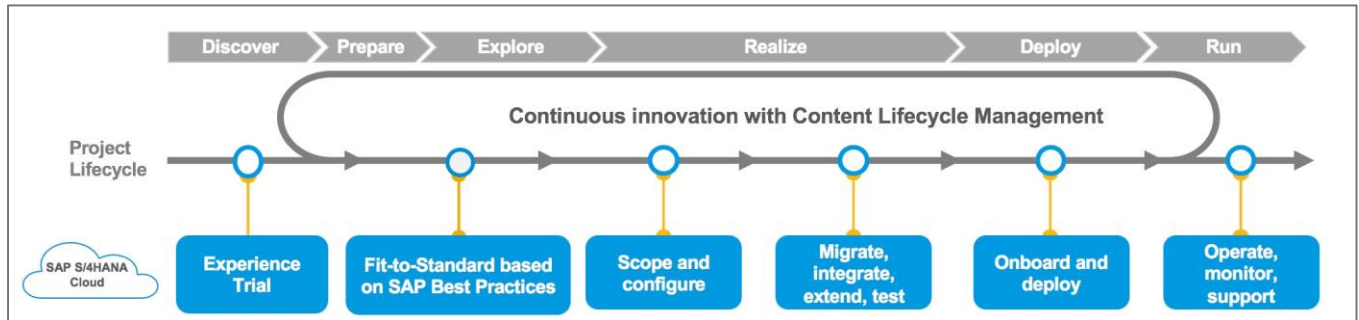
## SAP HANA as a Service on Azure

### Our promise to you

is to help you during your SAP HANA journey with our SAP Basis and Azure Cloud expertise.

### An offer to get you started

- Digital Transformation
- With OPEX investment instead of CAPEX
- And unlimited growth capability instantly.



## From Design to Support

- Ready to use toolset for SAP HANA projects.
- Onboard systems based on Project milestones
- Provide end-to-end Support during Project and after go-live

## Why CoreToEdge?

CoreToEdge is a SAP Service Partner company founded in 2013. SAP Basis Services, SAP HANA solutions, SAP Training Services, Cloud Solutions are key services provided by CoreToEdge. With our 18 Certified Consultants we're providing solutions to National (including Akbank, ETİ, Yıldız Holding, A101, TCDD) and Global (including Apple, Shell, Nestle, SAP, P&G) customers. Providing Cloud based solutions since 2006 as Amazon AWS Partner and now become Microsoft Azure Cloud Service Provider (CSP).