

# SMART SUPPLY

### REGIONAL EXPERIENCE

**Signature South Consulting** is the leading Plaftorm in Latin America for the Exchange of digital signature based documents, including Electronic Invoicing, which is developed pursuant to dhe regulations set forth by the Tax Authority for each country.

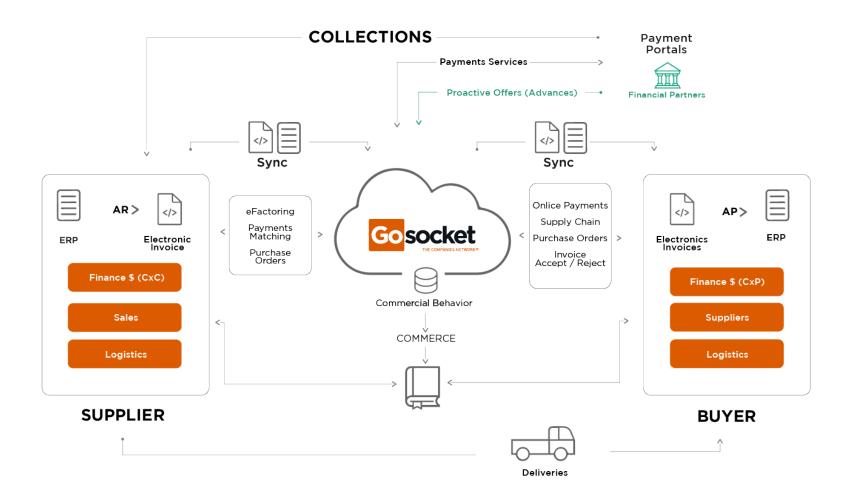
Signature South Consulting is a solution by Gosocket Corporation, a multinational Company with more than 15 years of experience in Electronic Invoicing models, being the protagonist in the 12 mandatory adoption processes of the countries in the region.

With offices and staff across Latin America, we offer local support for our customers all around the continent.



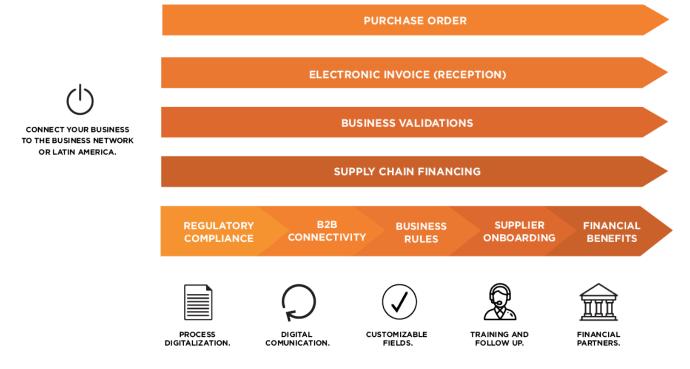


## **VALUE PROPOSAL**





# **WHAT IS SMART SUPPLY?**





IMPROVEMENTS ON ACCOUNTS
PAYABLE (BUYER) AND ACCOUNTS
RECEIVABLE (SUPPLIER) PROCESSES.

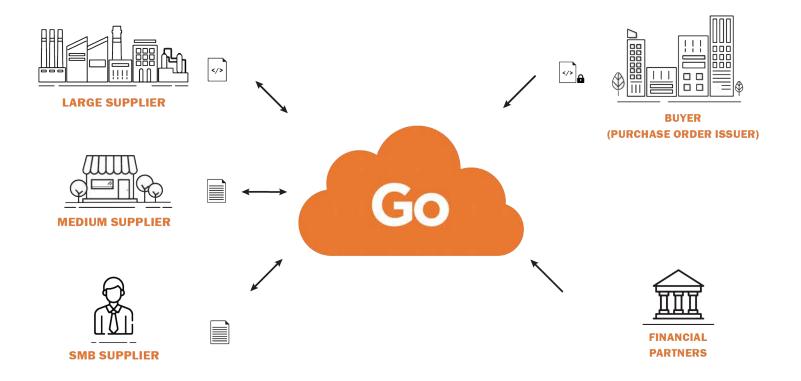


TRANSFER THE BENEFITS OF DIGITAL TRANSFORMATION TO YOUR SUPPLIERS.



# PURCHASE ORDERS

# **PURCHASE ORDER**

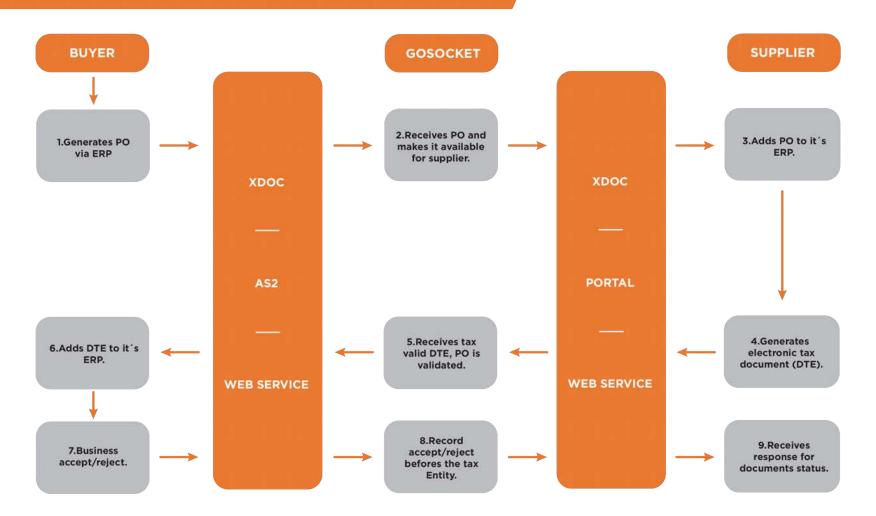


1.The Buyer can easily integrate into Gosocket to send Purchace Orders to it's suppliers, free of charge, using various formats. 2.Suppliers recive Purchase Orders free of charge in Gosocket and can join to download or sync them with their systems.

3.Suppliers receive proactive offers from fnancial partners or the Buyer to advance invoice payments.



# **PURCHASE ORDER FLOWCHART**





### **FUNCTIONAL ASPECTS**

**\_PO TRACEABILITY:** Shows the documents and status during the entire lifecycle and integrated with other business documents, such as electronic invoices and dispatch guides.

\_MULTIPLE LOCATIONS PER PO: Allows for purchase orders to be addressed to various locations and has the features so these can flow in the event of errors.

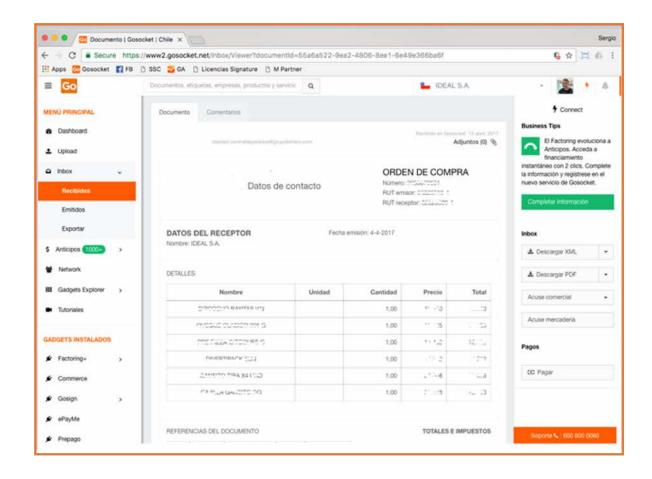
**\_HANDLING OF DISCREPANCIES:** Shows purchase order with discrepancies and allows to easily resolve them, so the Supplier ERP integration flow can eventually continue.

**\_TRANSLATION OF CODES:** Handles nomenclatures for Product, Currency, Store, etc. which facilitates the exchange of information among Suppliers and Customers.

\_MULTINATIONAL SOLUTION: Currently available in Chile, Brazil, Mexico, Colombia, Costa Rica, Uruguay, Ecuador and soon coming to Argentina. This may be very useful not only to the Buyer, but it is also a requirement from multinational suppliers.



# ACCESS TO PURCHASE ORDERS VIA GOSOCKET





# ELECTRONIC INVOICE

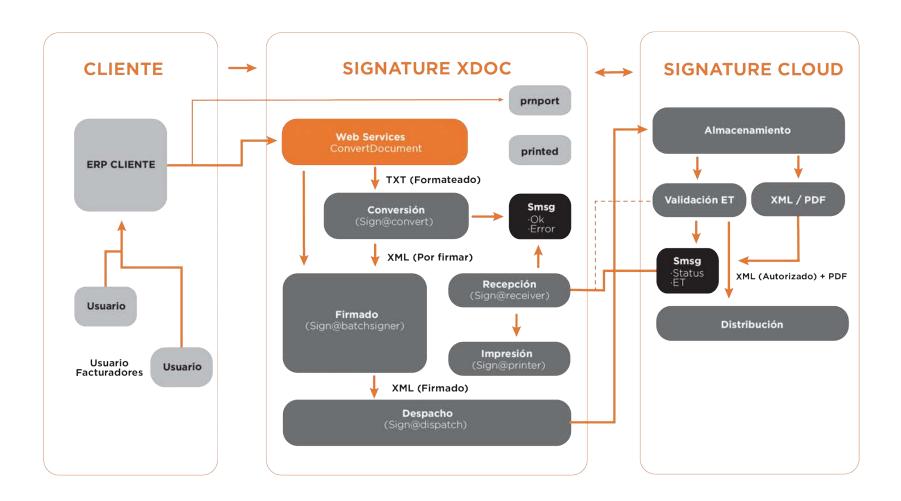
# **ELECTRONIC INVOICE**



1.Suppliers issue their Electronic Invoices using ERP integrated systems or via web solutions. 2.Gosocket connects to each Tax Entity for Electronic Invoice validation pursuant to the Country Regulation. 3.Buyers receive Electronic Invoices from their Suppliers and these can be accepted or rejected from their ERP or the platform. 4.Payment dates for the invoices can be posted on the platform, and digitally interact with suppliers.



# **ELECTRONIC INVOICE FLOWCHART**





### **FUNCTIONAL ASPECTS**

\_SOLUTIONS FOR COMPANIES OF ALL SIZES: We have solutions for small, medium and large companies. This achieves customer diversity in the various countries and markets we are involved.

\_360° CONNECTIVITY: Successful connectivity with the entire ecosystem. This includes customers, suppliers and business partners. Meeting the highest security, confidentiality and accuracy standards.

**\_CENTRALIZED AND INTEGRATED INFORMATION:** Electronic Invoices' information is best used, which allows for the optimization of decision making and related processes.

**\_CROSS-SERVICE:** There is full traceability of the billing process, which includes issuance, reception, integration and exchange of related information.

**\_PROACTIVE STATUS:** Our solution allows to proactively know about eventual issues arising in an issuance and reception related process. Thus achieving better control on accounts payable and receivable.

**\_REGULATORY COMPLIANCE**: There are timely alerts regarding changes related to tax and / or technological aspects which may impact or require modification of the processes.



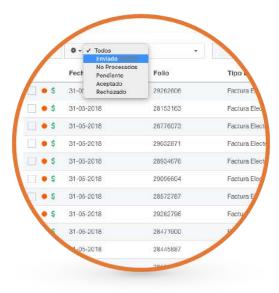
# GRAPHICAL REPRESENTATION OF AN ELECTRONIC INVOICE





# BUSINESS VALIDATIONS

# **BUSINESS VALIDATION**



#### Multiplatform Synchronization:

Posting of document status with smart search filters directly in the platform.



#### Tax and Business Validation:

Regulatory compliance including customizable fields according to the requirements of the buyer in addition to Addendum validation.



#### Financial Benefits:

Publicación de ofertas proactivas, (Anticipos / Pronto Pago) generando mayor liquidez a todas las partes.



# **BUSINESS VALIDATION FLOWCHART**

#### **SUPPLIERS**



**LARGE SUPPLIER** 





Business Terms recorded in the Gosocket portal.

Submittal of **electronic purchase orders** via a secure channel.

Submittal acknowledgment.

Submittal acknowledgment.

Validation or Rejection of merchandise reception.

Suppliers send the Electronic Invoice and can include the **requested information** or the Addendum.

Posting of the document status

Acceptance / Rejection + Payment Date.

Proactive offers:

Advances / Early Payment / Confirming.

Payment of invoice and Accounting / Financial reconciliation.

#### **BUYER**



#### **FINANCIAL PARTNERS**





### **FUNCTIONAL ASPECTS**

\_SINGLE PORTAL: There will be a single access for the various alternatives or scenarios www.gosocket.net

**\_UNLIMITED STORAGE:** There will be unlimited document storage for suppliers, as well as free of charge for all invoices statuses.

**\_PROCESS AUTOMATION:** Syntactic validations and posting of rejection messages by the Buyer with no additional charge.

\_OPTIONS FOR DOCUMENT UPLOADING: All documents will be uploaded by:

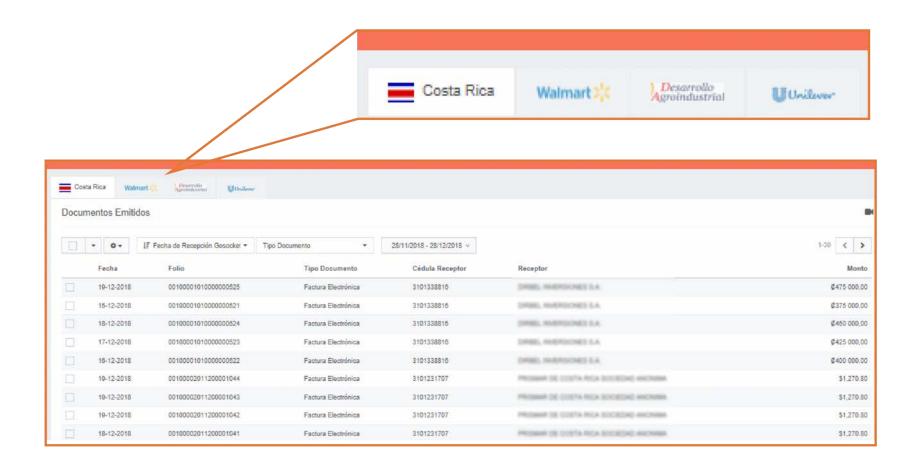
- -Automatic synchronization with free billing entities.
- -Automatic synchronization via Web Service.
- -Manual file upload.
- -Via email.

**\_TOOL CUSTOMIZATION:** Additional fields can be added either one by one, or in batch, or in a plain file either .txt or .csv (to be defined with the initial requirement).

**\_ONBOARDING AND SUPPORT:** The Gosocket team will provide mass training to suppliers and coaching for the use of the tool.



### **REGIONAL EXPERIENCE**





# SUPPLY CHAIN FINANCING

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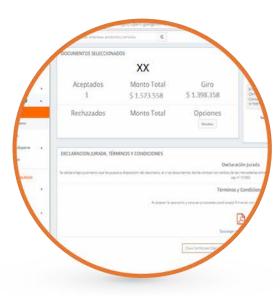
#### Proactive and competitive offers:

Suppliers proactively receive offers to Advance payments of their invoices, from various financial partners.



#### Transparent financial conditions:

Offers received by Suppliers transparently reflect all business terms and conditions.



#### Single transactions record:

Advances operations will be electronically recorded in a simple and secure manner in the platform.



## **FUNCTIONAL FLOWCHART**

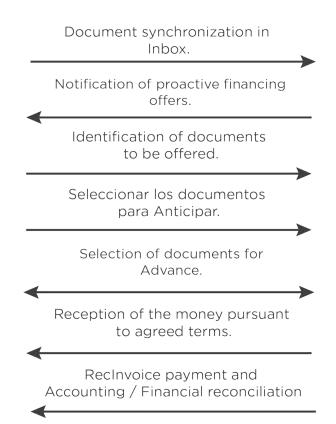
#### **SUPPLIERS**



**LARGE SUPPLIER** 









#### **FINANCIAL PARTNERS**





### **FUNCTIONAL ASPECTS**

\_IMMEDIATE TRANSACTIONS: Financial Entities predefine their Advance offers, based on the parameters of invoices stored at Gosocket, observing the confidentiality of their information, which allows for invoices to be preapproved to be advanced ad for these transactions to be immediate.

**\_PROACTIVE OFFERS:** Gosocket is the Network connecting Suppliers and Buyers based on their electronic invoices exchange, so Advances is able to help Financial Institutions to reach their potential customers with far better precision.

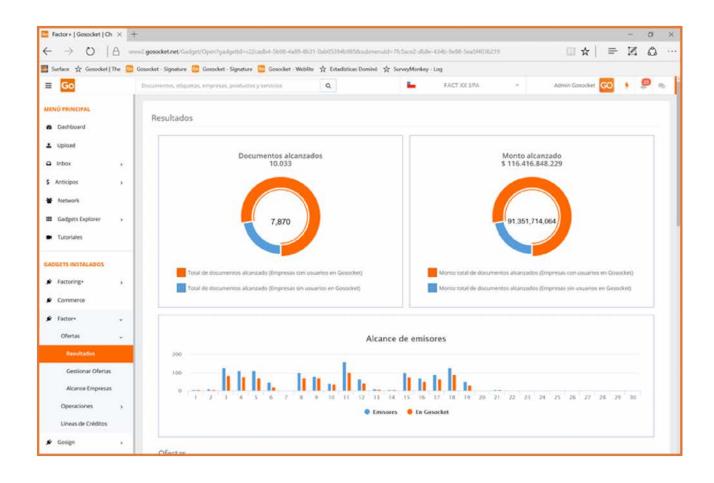
**\_BETTER FINANCIAL CONDITIONS:** One of the main benefits is the competitiveness gained from financial allies from the business relationship between Suppliers and Buyers..

**\_TRANSPARENCY:** The process is fully online, so it does not need signatures or paperwork. Also, Advances provides proactive offers, completely transparent, avoiding complexities, hidden costs, interest rates or long term contracts.

\_REGIONAL SUPPORT: As a part of our added value, we have a regional support unit with high levels of service which allows to serve our users and reply to their questions.



# **OFFERS RESULTS**





# MAXIMIZE THE DIGITAL TRANSFORMATION OF YOUR BUSINESS

#### **Suppliers:**

\_Digitally connect the entire ecosystem of your business based on the exchange of Electronic Invoices.

\_Claim working capital at a low cost, via proactive offers of accounts payable, swiftly and transparently.

\_Improve your Accounts Receivable process, integrating electronic payment for invoices.



#### **Buyers:**

\_Bring the communication with your Suppliers to digital, based on the exchange of electronic documents such as Purchase Orders.

\_Drive relationships via other business messages, such as the acceptance / rejection of invoices.

\_Gain financial benefits via cash Advance offers to your suppliers.



# CONTACT INFORMATION





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