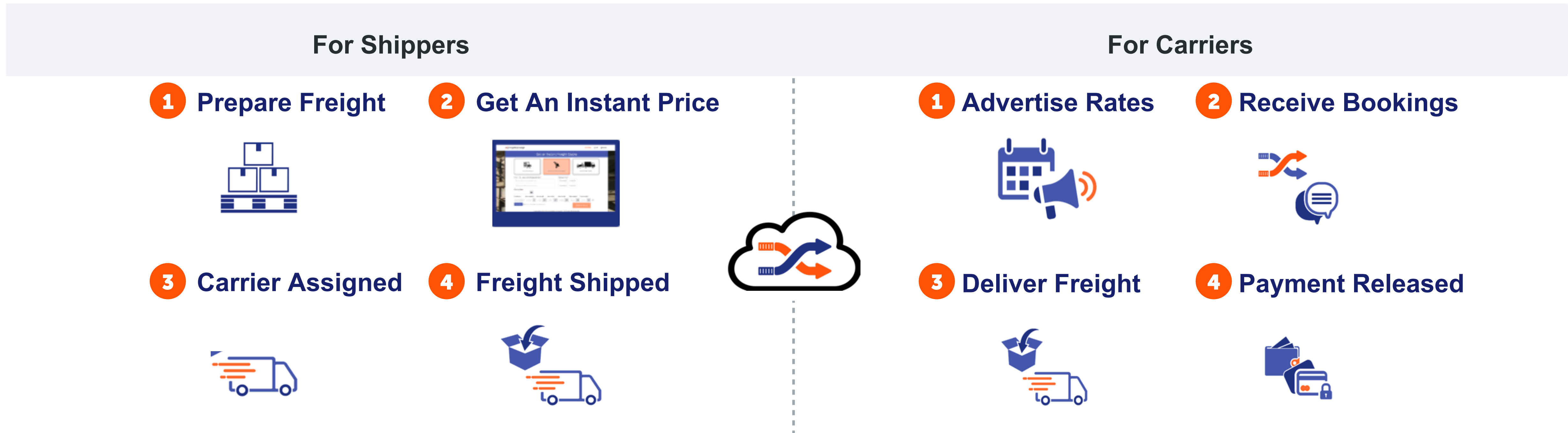# WHAT DRIVES US

Our mission is to reduce waste and provide significant cost efficiencies, revenue generation and sustainability benefits to the logistics industry.

HOW IT WORKS

FreightExchange

The platform and software is designed to be very simple for shippers to make a booking, and an elegant way of presenting jobs to freight carriers.

For Shippers

1 Prepare Freight

2 Get An Instant Price

3 Carrier Assigned

4 Freight Shipped

For Carriers

1 Advertise Rates

2 Receive Bookings

3 Deliver Freight
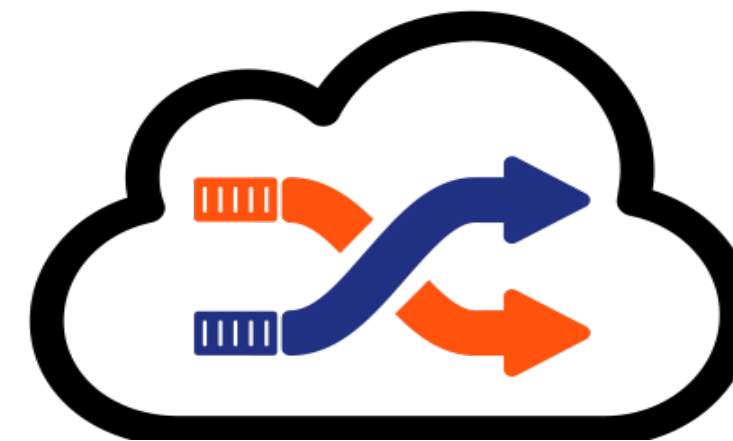
4 Payment Released

SOLUTION DEFINITION

The components that make up the FreightExchange platform are:

Freight Aggregation Platform

Provides an online solution to enable shippers to buy freight from numerous carriers.

Artificial Intelligence Software

Machine learning algorithms orchestrate the operational aspects of freight, identify risky shipments, carriers and shippers and consolidate loads.

Collaborative Platform

Integrations and connectivity allow carriers to buy, sell and share capacity with others.
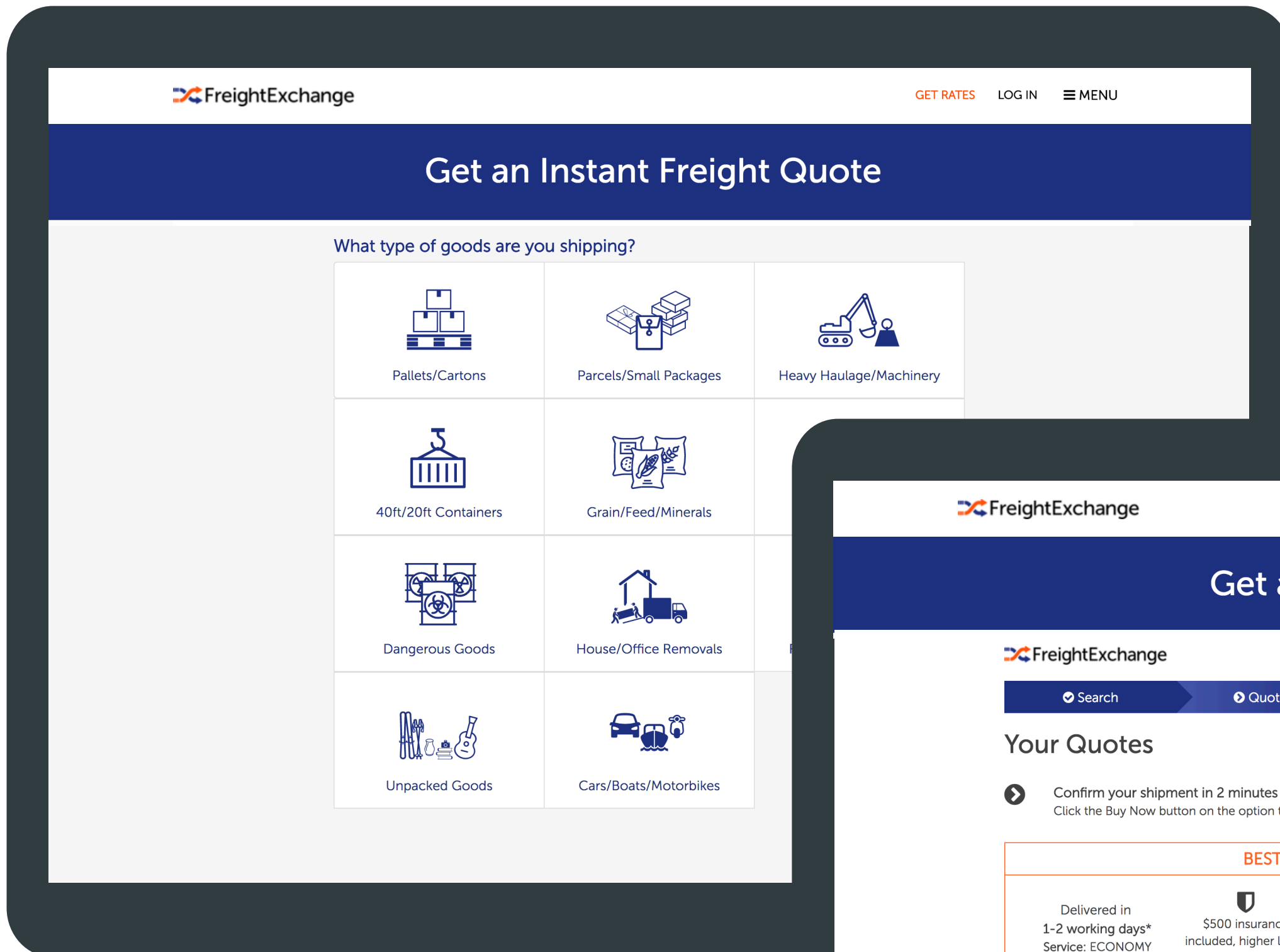
Contract Management Software

API integrations with ERP system. Robust contract management modules allow instant pricing even for complex, multi-leg movements.
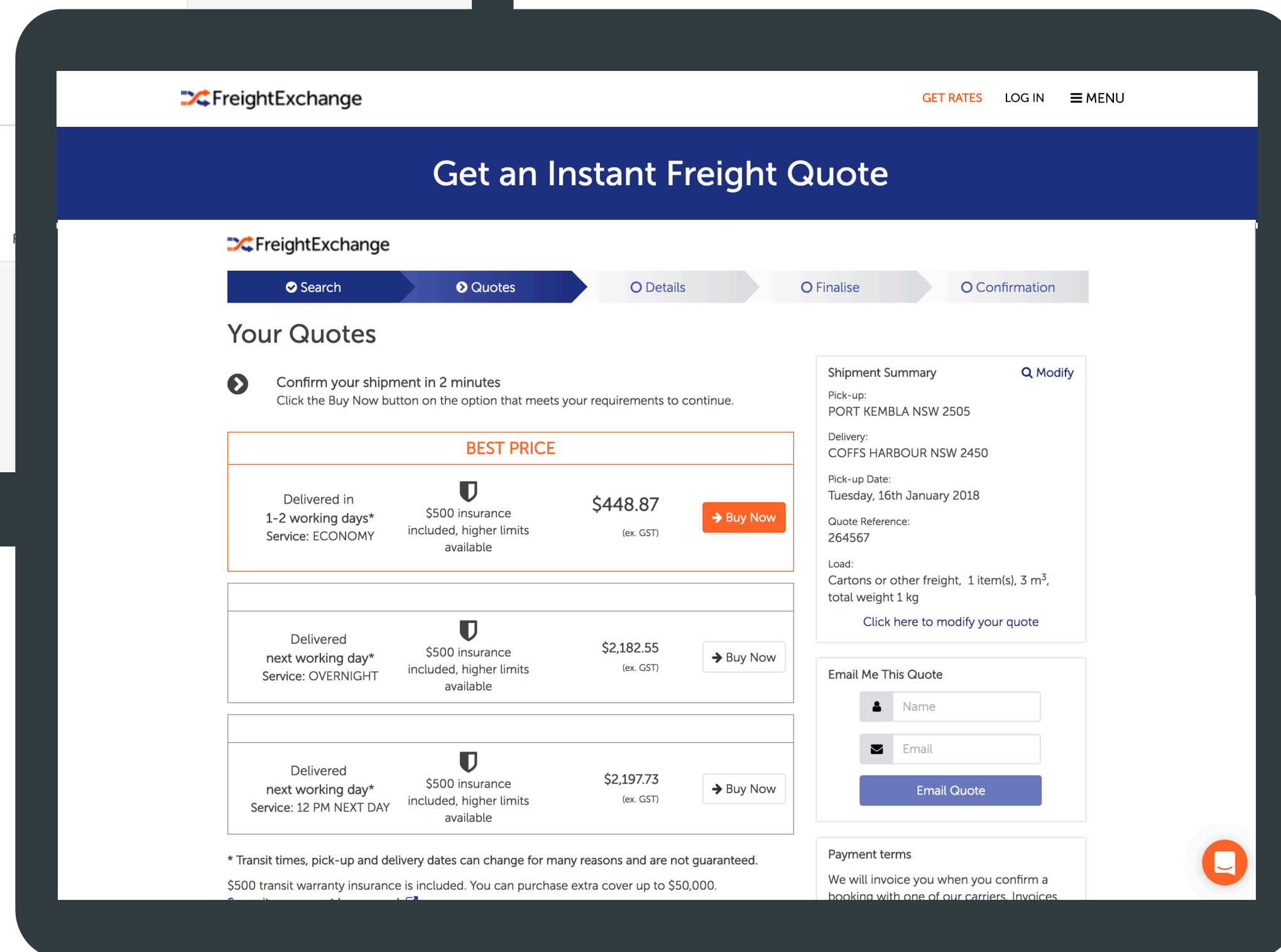
QUICK QUOTES FOR SHIPPERS

FreightExchange

Simple User Interface

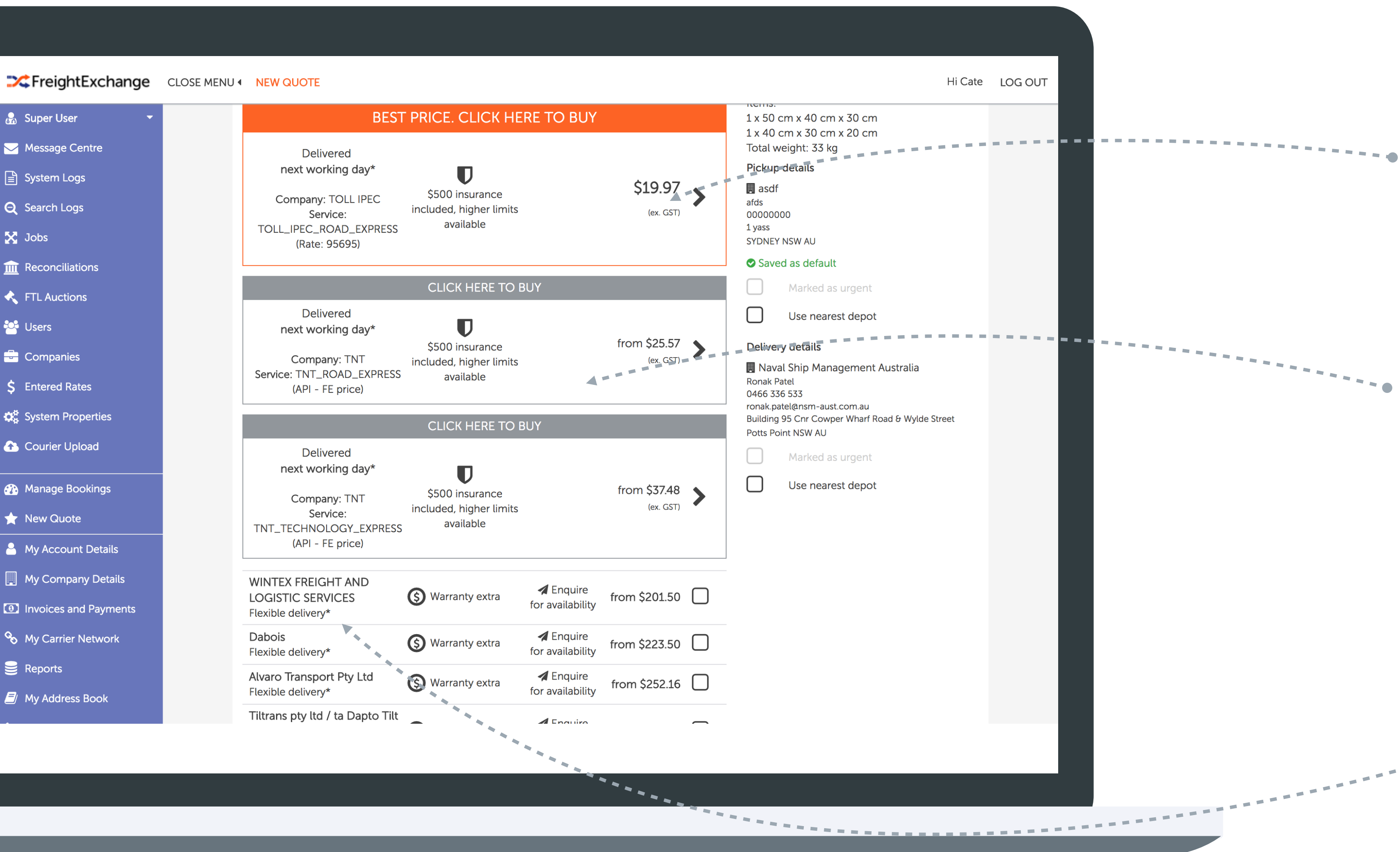Visual user experience makes it easy for users to quote and book range of freight options.

1

Get Instant Quotes

Remembers user settings. Shipping gets quicker the more you use it.

2

Screen 1

FreightExchange   GET RATES   LOG IN   ☰ MENU

Get an Instant Freight Quote

What type of goods are you shipping?

- Pallets/Cartons
- Parcels/Small Packages
- Heavy Haulage/Machinery
- 40ft/20ft Containers
- Grain/Feed/Minerals
- Dangerous Goods
- House/Office Removals
- Unpacked Goods
- Cars/Boats/Motorbikes

Screen 2

FreightExchange   GET RATES   LOG IN   ☰ MENU

Get an Instant Freight Quote

✓ Search ✓ Quotes ○ Details ○ Finalise ○ Confirmation

Your Quotes

Confirm your shipment in 2 minutes
Click the Buy Now button on the option that meets your requirements to continue.

BEST PRICE

| Delivered in 1-2 working days* Service: ECONOMY | $500 insurance included, higher limits available | $448.87 (ex. GST) | → Buy Now |

| Delivered next working day* Service: OVERNIGHT | $500 insurance included, higher limits available | $2,182.55 (ex. GST) | → Buy Now |

| Delivered next working day* Service: 12 PM NEXT DAY | $500 insurance included, higher limits available | $2,197.73 (ex. GST) | → Buy Now |

* Transit times, pick-up and delivery dates can change for many reasons and are not guaranteed.

$500 transit warranty insurance is included. You can purchase extra cover up to $50,000.

Shipment Summary   🔍 Modify

Pick-up:
PORT KEMBLA NSW 2505

Delivery:
COFFS HARBOUR NSW 2450

Pick-up Date:
Tuesday, 16th January 2018

Quote Reference:
264567

Load:
Cartons or other freight, 1 item(s), 3 m³, total weight 1 kg

Click here to modify your quote

Email Me This Quote

👤 Name
✉ Email

Email Quote

Payment terms

We will invoice you when you confirm a booking with one of our carriers. Invoices

TRANSPARENT PRICING FOR ALL USERS

FreightExchange

Select Courier Options

All rates are available to book instantly on the screen.

1

Faster Courier Options

For when a receiver needs a higher level of service.

2

Private Carrier Network

Send booking requests to your dedicated carrier network.

3

BOOKINGS FOR FREQUENT SHIPPERS

FreightExchange

Ship From Inventory

1

Linkages to inventory allow automation of SKU management and load consolidation.
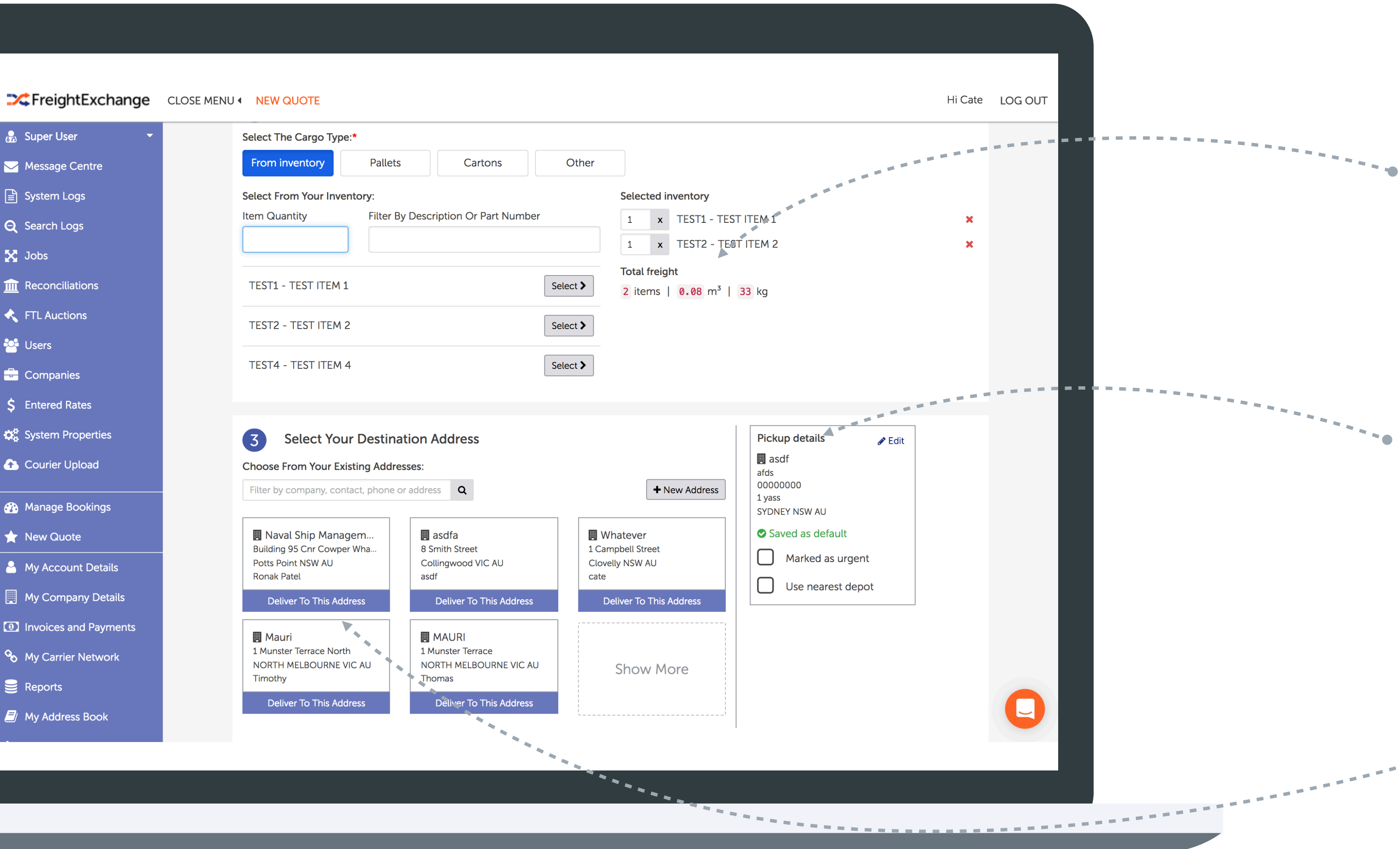
Remembers Users

2

Remembers user settings. Shipping gets quicker the more you use it.

Remembers Customers

3

Links to customer database for automated shipping. Addresses are remembered.

SIMPLE SPOT PRICING FOR SHIPPERS

FreightExchange
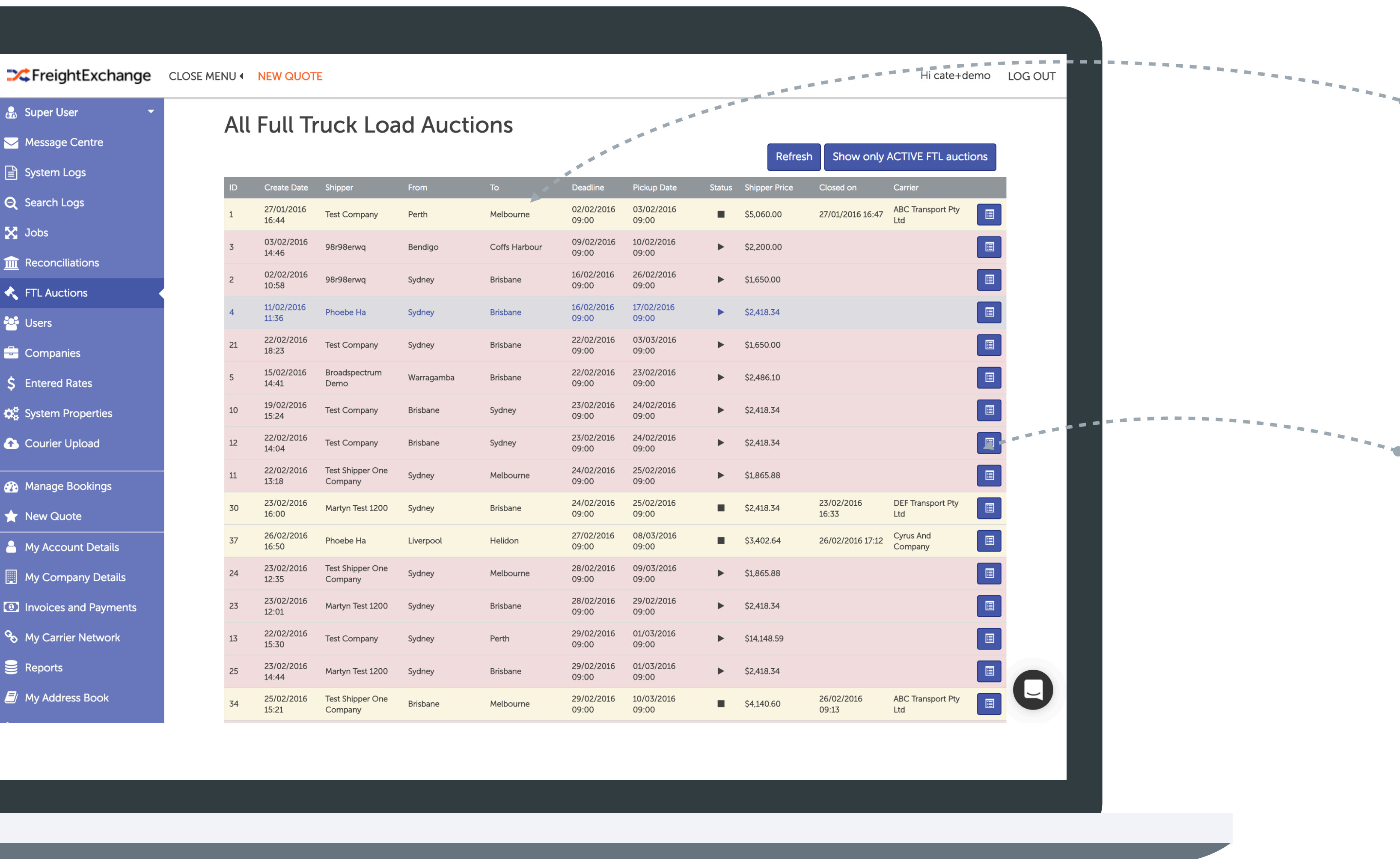
Manage Rate Requests

Manage spot based pricing requests.

1

Allocate Carriers

Drill into auction details, allocate carriers and track movements.

2

FreightExchange   CLOSE MENU ◂   NEW QUOTE   Hi cate+demo   LOG OUT

- Super User
- Message Centre
- System Logs
- Search Logs
- Jobs
- Reconciliations
- FTL Auctions
- Users
- Companies
- Entered Rates
- System Properties
- Courier Upload
- Manage Bookings
- New Quote
- My Account Details
- My Company Details
- Invoices and Payments
- My Carrier Network
- Reports
- My Address Book

All Full Truck Load Auctions

[Refresh] [Show only ACTIVE FTL auctions]

ID	Create Date	Shipper	From	To	Deadline	Pickup Date	Status	Shipper Price	Closed on	Carrier	
1	27/01/2016 16:44	Test Company	Perth	Melbourne	02/02/2016 09:00	03/02/2016 09:00	■	$5,060.00	27/01/2016 16:47	ABC Transport Pty Ltd	
3	03/02/2016 14:46	98r98erwq	Bendigo	Coffs Harbour	09/02/2016 09:00	10/02/2016 09:00	▶	$2,200.00			
2	02/02/2016 10:58	98r98erwq	Sydney	Brisbane	16/02/2016 09:00	26/02/2016 09:00	▶	$1,650.00			
4	11/02/2016 11:36	Phoebe Ha	Sydney	Brisbane	16/02/2016 09:00	17/02/2016 09:00	▶	$2,418.34			
21	22/02/2016 18:23	Test Company	Sydney	Brisbane	22/02/2016 09:00	03/03/2016 09:00	▶	$1,650.00			
5	15/02/2016 14:41	Broadspectrum Demo	Warragamba	Brisbane	22/02/2016 09:00	23/02/2016 09:00	▶	$2,486.10			
10	19/02/2016 15:24	Test Company	Brisbane	Sydney	23/02/2016 09:00	24/02/2016 09:00	▶	$2,418.34			
12	22/02/2016 14:04	Test Company	Brisbane	Sydney	23/02/2016 09:00	24/02/2016 09:00	▶	$2,418.34			
11	22/02/2016 13:18	Test Shipper One Company	Sydney	Melbourne	24/02/2016 09:00	25/02/2016 09:00	▶	$1,865.88			
30	23/02/2016 16:00	Martyn Test 1200	Sydney	Brisbane	24/02/2016 09:00	25/02/2016 09:00	■	$2,418.34	23/02/2016 16:33	DEF Transport Pty Ltd	
37	26/02/2016 16:50	Phoebe Ha	Liverpool	Helidon	27/02/2016 09:00	08/03/2016 09:00	■	$3,402.64	26/02/2016 17:12	Cyrus And Company	
24	23/02/2016 12:35	Test Shipper One Company	Sydney	Melbourne	28/02/2016 09:00	09/03/2016 09:00	▶	$1,865.88			
23	23/02/2016 12:01	Martyn Test 1200	Sydney	Brisbane	28/02/2016 09:00	29/02/2016 09:00	▶	$2,418.34			
13	22/02/2016 15:30	Test Company	Sydney	Perth	29/02/2016 09:00	01/03/2016 09:00	▶	$14,148.59			
25	23/02/2016 14:44	Martyn Test 1200	Sydney	Brisbane	29/02/2016 09:00	01/03/2016 09:00	▶	$2,418.34			
34	25/02/2016 15:21	Test Shipper One Company	Brisbane	Melbourne	29/02/2016 09:00	10/03/2016 09:00	■	$4,140.60	26/02/2016 09:13	ABC Transport Pty Ltd	

SIMPLE FINANCIALS
FOR ALL

FreightExchange

Invoices And Payments

Account balance		Overdue balance		Make a payment VISA 💳 PayPal			
$2637.90	Pay	$2637.90	Pay	To pay one or more invoices, tick the box in the paid column.	Invoices 0	Amount $0.00	Pay

Show ☑ paid invoices ☑ unpaid invoices

Invoice number	Booking number	Date	Due date	Net amount	GST	Gross amount	Paid	
INV-10165	168	24/07/2015	24/07/2015	981.43	98.14	1079.57	✅	View Invoice
INV-10166	169	24/07/2015	24/07/2015 ❗	148.02	14.80	162.82	☐	View Invoice
INV-10167	170	24/07/2015	24/07/2015 ❗	200.69	20.07	220.76	☐	View Invoice
INV-10184	185	30/07/2015	30/07/2015 ❗	481.88	48.19	530.07	☐	View Invoice
INV-10253	245	12/08/2015	12/08/2015 ❗	1567.50	156.75	1724.25	☐	View Invoice
INV-10458	387	08/09/2015	08/09/2015	48.11	4.81	52.92	✅	View Invoice
INV-21007	10264	31/01/2017	31/01/2017	30.74	3.07	33.81	✅	View Invoice
CN-21008	10264	31/01/2017	31/01/2017	-30.74	-3.07	-33.81	✅	View Credit Note
INV-21015	10271	01/02/2017	01/02/2017	14.80	1.48	16.28	✅	View Invoice
CN-21016	10271	01/02/2017	01/02/2017	-14.80	-1.48	-16.28	✅	View Credit Note
INV-21596	10878	14/02/2017	14/02/2017	21.56	2.16	23.72	✅	View Invoice
CN-21597	10878	14/02/2017	14/02/2017	-21.56	-2.16	-23.72	✅	View Credit Note
INV-21705	11004	16/02/2017	16/02/2017	25.29	2.53	27.82	✅	View Invoice
CN-21706	11004	16/02/2017	16/02/2017	-25.29	-2.53	-27.82	✅	View Credit Note
INV-23390	12469	27/03/2017	27/03/2017	0.00	0.00	0.00	✅	View Invoice
FECN-1264	19975	17/07/2017	17/07/2017	396.41	39.64	436.05	✅	View In
INV-30383	21008	28/07/2017	28/07/2017	29.33	2.93	32.26	✅	View In

Menu items:
- Super User
- Manage Bookings
- New Quote
- My Account Details
- My Company Details
- Invoices and Payments
- My Carrier Network
- Reports
- My Address Book
- Contact Us
- FAQ
- Links

CLOSE MENU ◀ NEW QUOTE   Hi Cate   LOG OUT

FreightExchange

Keep Track Of Costs

1 Keep track of your costs and make payments. All from one screen.
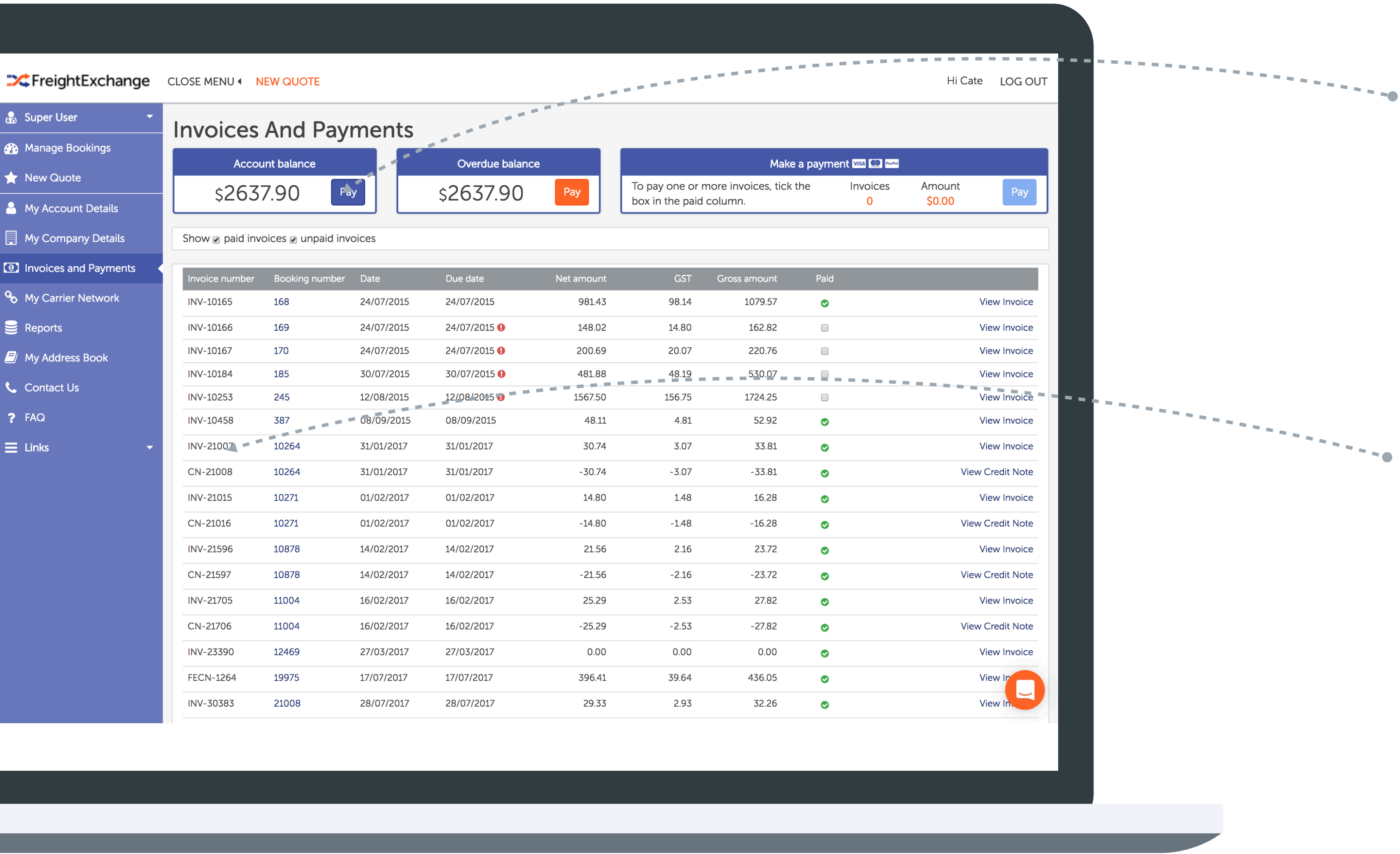
Manage Credits

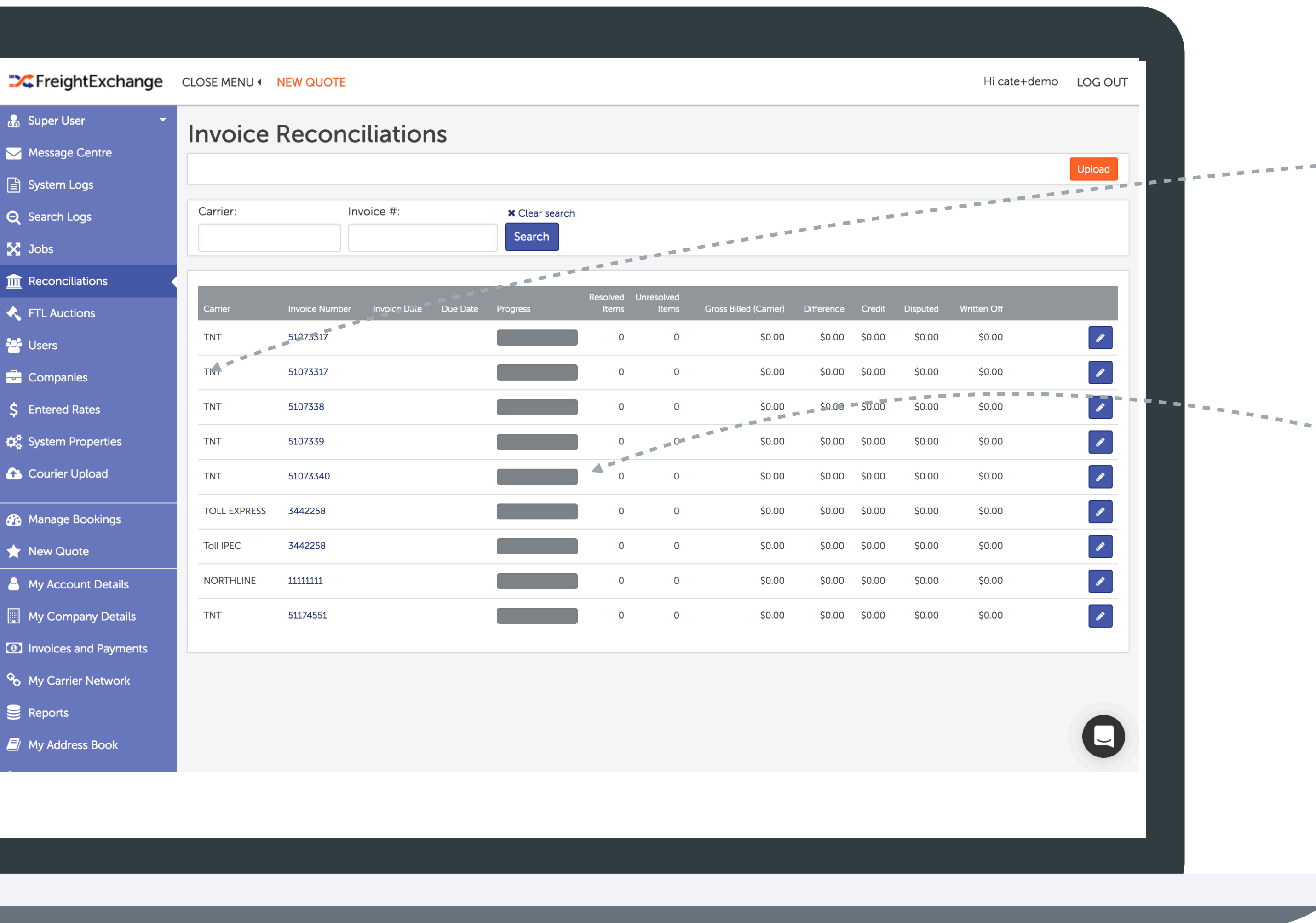**2** Transparent credit processing. Yes. Really.

Why?

Freight companies are notorious for opaque invoicing and billing.
We are different. We believe in transparency.

CONTRACT MANAGEMENT FOR ALL

FreightExchange

FreightExchange CLOSE MENU ◂ NEW QUOTE | Hi cate+demo LOG OUT

- Super User
- Message Centre
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- FTL Auctions
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- My Address Book

Invoice Reconciliations

[Upload]

Carrier: | Invoice #: | ✖ Clear search

[Search]

Carrier	Invoice Number	Invoice Date	Due Date	Progress	Resolved Items	Unresolved Items	Gross Billed (Carrier)	Difference	Credit	Disputed	Written Off	
TNT	51073317				0	0	$0.00	$0.00	$0.00	$0.00	$0.00	✎
TNT	51073317				0	0	$0.00	$0.00	$0.00	$0.00	$0.00	✎
TNT	5107338				0	0	$0.00	$0.00	$0.00	$0.00	$0.00	✎
TNT	5107339				0	0	$0.00	$0.00	$0.00	$0.00	$0.00	✎
TNT	51073340				0	0	$0.00	$0.00	$0.00	$0.00	$0.00	✎
TOLL EXPRESS	3442258				0	0	$0.00	$0.00	$0.00	$0.00	$0.00	✎
Toll IPEC	3442258				0	0	$0.00	$0.00	$0.00	$0.00	$0.00	✎
NORTHLINE	11111111				0	0	$0.00	$0.00	$0.00	$0.00	$0.00	✎
TNT	51174551				0	0	$0.00	$0.00	$0.00	$0.00	$0.00	✎

Invoice Reconciliation

1

Automated invoice reconciliation processes ensure your contracted carriers are billing correctly,

Discrepancy Management

2

Manage invoice discrepancies to ensure contracts are in order and costs don't escalate unexpectedly.

Why?

Freight expensive. Inaccurate pricing can make or break a businesses margins.

MANAGE USERS
FOR ALL
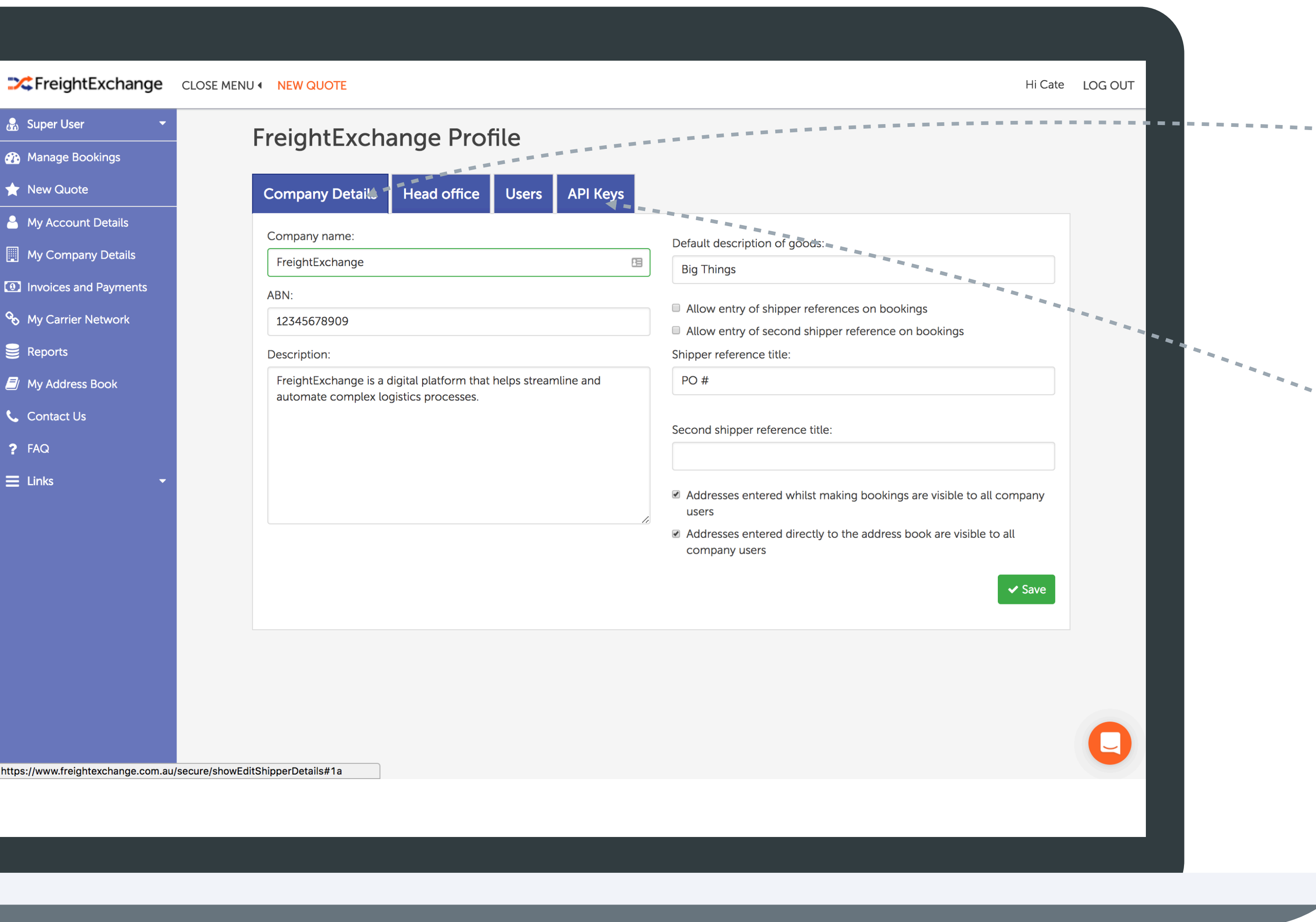
1 Manage Public Profile

Tell the world what you do.

2 Integrate!

Generate API keys for integrations into other platforms, such as Shopify and Xero.

MANAGE SUBCONTRACTORS

Manage Your Network

Add and manage sub-contractors zones, rates and fleets so you can instantly book freight with them.

1

Manage Rates

Enter zones, rates and fleets so you can instantly book movements when needed.

2

Why?

Most logistics companies have numerous sub-contractors and carriers.
Frequently these contracts and contacts are managed manually.

SIMPLE INTEGRATIONS FOR SHIPPERS

FreightExchange

Input parameters

Parameter	Type	Mandatory	Description
securityToken	text	Y	Your security token.
quoteId	number	Y	The quoteId returned from the quote API that you wish to book/
priceId	number	N	If you wish to book a specific price result returned from the quote API then you must specify the returned priceId value. If this field is ommitted then we will book the cheapest price for the specified quote.
freightDescription	text	N	A description of the freight you are sending.
costCentre	text	N	The cost centre to be used for this booking. If you don't have cost centres set up on your account this cannot be used.
shipperReference	text	N	Your reference for this shipment which will be shown on our invoice.

Example request - waiting for booking to be confirmed with carrier

```
{
    "securityToken": "XXXXXXXXXXXXX",
    "quoteId": 11564,
    "freightDescription": "test freight",
    "waitForConfirmation": true
}
```

Example request - not waiting for booking to be confirmed, labels sent by email

```
{
    "securityToken": "XXXXXXXXXXXXX",
    "quoteId": 11564,
    "freightDescription": "test freight",
    "waitForConfirmation": false,
    "labelDeliveryMethod" : "EMAIL",
    "labelDeliveryEmail" : "labels@test.com"
}
```

Quote

1

Get instant quotes from your couriers, carriers, subcontractors in your own system or eCommerce platform.

Book

2

When you receive an order, you can automatically book shipments and generate labels for senders.

Track

3

Track all freight movements in your own system or customer facing website.

DRIVER APP FOR CARRIERS

FreightExchange

Manage A Drivers Day

Pickups and deliveries are sent to drivers automatically.

1

Accept Loads

Accept new loads on the go.

2

Real Time Tracking

Location and transport status' are communicated automatically.

3

UVW Transport

- My Routes
- Advertise New Route
- My Jobs
- Search Jobs
- Filter Jobs
- Dashboard
- Sync Data
- Logout
- Exit

Job #2954   ACTIONS

Status	AT DELIVERY
Pickup Date	Fri 23 Dec 2016 at 09:00 AM
Delivery Date	Fri 13 Jan 2017 at 07:00 AM

Pickup Address

Orange NSW 2800, Australia

Delivery Address

Traralgon VIC 3844, Australia

930 kms in 9 hours 48 mins

Freight Type	PALLETS
Total Items	1