The Leading Enterprise Contract Management Platform in the Cloud

**EASY | INTELLIGENT | ENTERPRISE-WIDE**

The Icertis Contract Management (ICM) platform is an innovative, easy-to-use solution that is highly configurable and continually adapts to your complex business needs. With its intelligent workflow and built-in analytics, ICM provides on-going contractual insights and best-of-breed contract management. ICM enables customers to increase compliance, improve governance, mitigate risk, and enhance user productivity, thereby maximizing ROI and accelerating time to value across the global enterprise.

**Speed to Market**
- Quick, 90-day deployment
- Easy-to-use, intuitive interface helps in quick adoption
- Instantly manage organizational rules changes

**Cost of Operations**
- Cloud-based deployment, pay-per-use model
- Scale as you grow
- Little or no IT involvement required

**Governance & Risk**
- Control-center monitoring of all clauses and terms
- Track deviations and auto route for review
- Assess risks and determine business impact

---

**Contract Compliance**
- Cross-enterprise contract integration
- Enforce terms, manage relationships
- Internal and external feeds to assess risks and potential noncompliance

**Contract Earned Value**
- Measure actuals against budgets
- Calculate savings and earnings benefits from transactions
- Eliminate bad deals

**Reporting & Analytics**
- Executive summary portal
- Cross-system reporting and analytics
- Personalized, role-based dashboards and insights

---

**ICERTIS CUSTOMERS INCLUDE**

![3M](image1.png)  [abbvie](image2.png)  [ABB](image3.png)  [BD](image4.png)  [Microsoft](image5.png)  [WIPRO](image6.png)
Icertis Contract Management (ICM) Platform Features

Compliance & Risk Management
- Comprehensive risk profiling
- Commitment Management
- Deviation analysis

Unique, Easy-to-Use UI
- Word and Excel integration for contract authoring tasks
- Easy, step-by-step agreement creation
- Unique and simple interface for easy adoption

Advanced Features
- Contract performance management
- Manage complex pricing structures
- Out of box integration with eSignature, Salesforce and Dynamics CRM

Dashboard & Visibility
- Alerts and notifications
- Keyword and full-text search
- KPIs and reports
- Tasks list

Contract Negotiation
- Auto compare any two contract versions
- Compare edited clauses with standard clause library
- Leverage contract history report, associated documents

Contract Operations
- Template and 3rd party paper
- Version management and history
- Native Microsoft Word and Excel integration

Contract Setup
- All contract types, global structure
- Agreement relationships
- Configurable metadata

Centralized Storage / Document Management
- Upload all documentation on contracts and corresponding transactions
- Archival and disposal rules
- Document management

Supplier Collaboration
- Supplier on-boarding
- Request management
- Tight integration with Contract Management


“The ICM platform easily integrates with sourcing, procurement, CRM, configure-price-quote, product lifecycle management, project management, service management and document management solutions. This integration capability—combined with ease-of-use, out-of-the-box flexibility, and enterprise-wide visibility—provides the kind of comprehensive contract management solution needed by modern businesses.”

– 2016 Gartner ERP Market Opportunity Report