

# CoreToEdge — Disaster Recovery as a Service for SAP on Azure



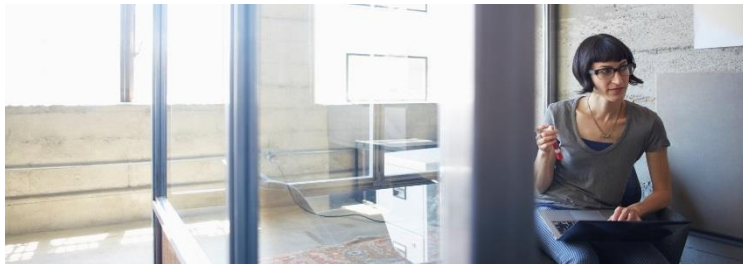
# Why Disaster Recovery as a Service for SAP on Azure?



## Challenges

- HANA servers are expensive and investing for DR requires 1-1 in size investment for Production Systems.
- Building a DR solution within onPremise is not possible for most of the companies.
- Local DR providers are not able to provide Pay-As-You-Go pricing model

Most SAP HANA implementations are not protected against disaster because of complexity and high investment costs. Companies who invested in DR requires continuous investment due to system growth.



## Ideal Solution

- Instantly provide DR solution for mission critical systems without investment.
- Use and Pay for capacity when you need and use
- Production grade failover systems when needed.

We leverage Azure Cloud Platform to provide Business Continuity to SAP Customers.



## Desired Outcomes

- You don't need to build or manage a secondary site.
- No extra I.T. resources needed to manage or test.
- Lower disaster recovery costs.

Our service is intended to leverage the Cloud flexibility to provide Disaster Recovery and so Business Continuity for your mission-critical systems.



# Traditional DR vs. DRaaS



## TRADITIONAL DR

- Increased hardware and storage
- Typically limited to a 24-hour RPO
- Long Recovery Time Objective (RTO) to restore manually from backups
- Difficult and time consuming to test
- Requires significant architectural work



## DRaaS

- Leverages cloud and economies of scale
- Variable RPO down to 15 minutes with application-level consistency
- Restored by the provider with much shorter RTOs
- Ability to view and test servers and data on production cloud equipment
- Pre-designed and validated for common environments

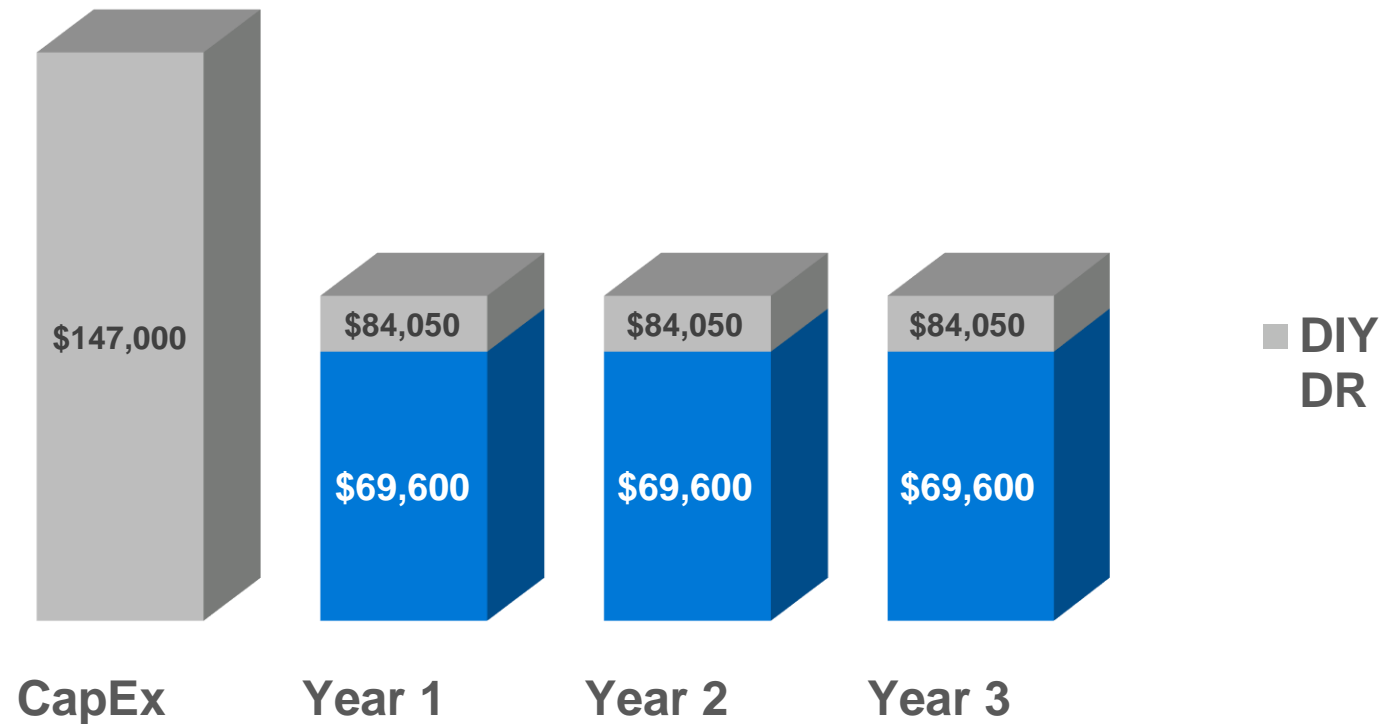


# CoreToEdge – Disaster Recovery as a Service for SAP on Azure (DRaaSAP)

Faster, more efficient and more cost-effective



- DRaaS RPO is **less than 15 minutes** with a Recovery Time Objective (RTO) of 4 hours
- Cloud-to-Cloud Pod Replication RTO is **less than 15 minutes** with an RTO of less than 1 hour
- **ALL AT SIGNIFICANT SAVINGS**



# Disaster Recovery as a Service for SAP on Azure (DRaaSAP) Options



## Availability in CoreToEdge DRaaS Options

Disaster Recovery as a Service Features	Server to Cloud Recovery	Cloud to Cloud Recovery
RTO of 15 minutes		✓
RTO in the range of 1 – 4 hours	✓	
Annual disaster recovery testing	✓	✓
Server and application recovery into CoreToEdge Hosted Solutions Cloud	Automated	Automated
VMWare Hypervisor-based protection	✓	
Support for physical and non-VMware environments	✓	✓
Self-service testing and declaration options	✓	
Support for customer premise and non-CoreToEdge managed systems	✓	✓
Long-term retention options		✓

# CoreToEdge – Disaster Recovery as a Service for SAP HANA on Azure

## Sample Pricing



Enjoy the confidence of your very own disaster recovery team, with personalized service to ensure you're prepared in case of emergency. We have the **infrastructure, tools** and **solutions**. We offer the **customization through consultation** to make them work for you.

### DR for SAP HANA Production System

**\$1750/Month**

#### Includes

- Continuous replication for 1 Production SAP System based on SAP HANA
- **Production HANA DB Size: up to 4 TB**
- Production SAP Application Server Replication with ASR
- Site2Site VPN to Customer Site
- Annual DR failover test for 3 days duration
- SLES for SAP License included
- Failback costs not included
- Azure Standard Support
- SAP HANA Replication Monitoring
- 1 Year Contract

### DR for SAP Production System

**\$750/Month**

#### Includes

- Continuous replication for 1 Production System based on AnyDB with OS Windows or Linux.
- **Production System Size: Up to 1 TB**
- Replication with Azure Site Recovery (ASR)
- Site2Site VPN to Customer Site
- Annual DR failover test for 3 days duration
- OS license not included
- Azure Standard Support
- SAP Replication Monitoring
- 1 Year Contract

# Customer Success Story



## Win Results