

SALES COMMISSIONS ARE HARD

Automate Your Sales Incentive Program

- Solve administration headaches
- Eliminate **spreadsheet** distribution
- Give each rep an incentive **dashboard**
- Change compensation models any time
- Ensure **compliance** & access control

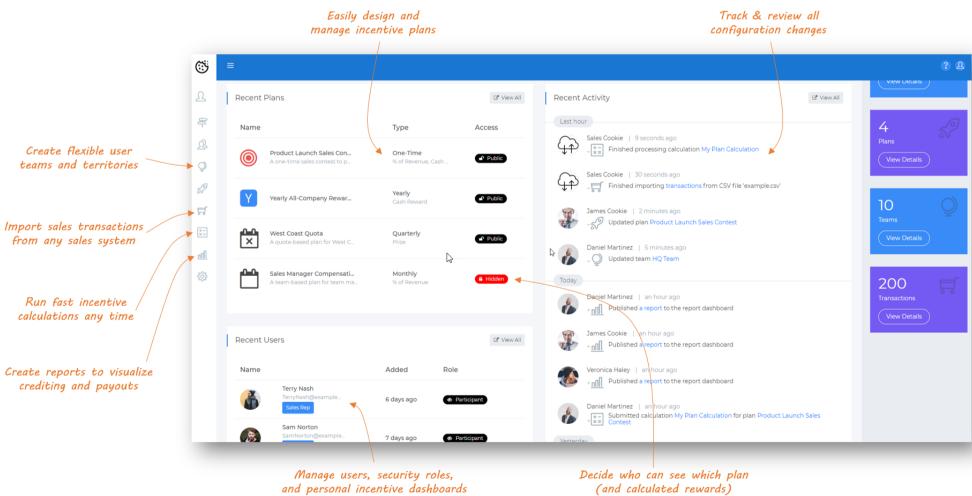
- Deliver **accurate** commisions
- Stop **losing** top reps over commissions
- Legally **protect** your incentive program
- Automate everything within **hours**
- Organize & **resolve** commission disputes



SALES COMMISSIONS MADE EASY

READY TO BECOME YOUR SALES TEAM'S HERO?

Sales Cookie is the most powerful sales commission management solution for SMBs. Our cloud-based solution makes it easy to design and manage sales incentive plans - even very complex ones. Every sales representative gets a personalized dashboard with their goals, crediting, and rewards. All <u>calculations</u> are fast and accurate so you can pay reps on time. Here is what the admin dashboard looks like:





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Managing Commissions Takes Too Much Of Your Time

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You've Experienced Commission Calculation Errors

You're Manually Distributing Sales Commission Spreadsheets

Free Trial

Don't take our word for it! Our free trial lets you experiment with zero risk to your business. Trials are good for 14 days and no credit card is required.

Rapid Deployment

Our solution is 100% cloud based so there is nothing to install. No need for dedicated IT resources, or expensive consulting engagements.

Plan Designer

Our plan designer will walk you through compensation design step-by-step. No technical knowledge is required (even to create sophisticated rewards).

----- Flexible Rewards

From sales contest, traditional quotas, split commissions - to complex territory cascading rules, we offer the flexibilty you need to create meaningful rewards.



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Better Communication

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Auditable & Secure

From managing plan acceptance, to automatically informing participants of important changes, we'll help rebuild trust in your incentive program.

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Fully Automated

Define rewards and participants. Upload sales transactions. We'll do all the calculations and generate easy-to-understand reward statements.

No. Powerful Insights

Leverage advanced analytics to review and analyze rewards. We'll even alert you if something looks wrong. Our reports look beautiful too!

A sales incentive solution should not work in isolation. Connect to other systems such as SalesForce, Dynamics CRM, or any accounting / sales system.

Money Saver

Spend less time dealing with disputes. Ensure accurate calculations. Configure your plan to exclude taxes. Set limits to prevent overpayment.

Great Support

Our support center contains several hundred KBs. But should you not find what you need, support is included with each plan. Take a look at our <u>support center</u>. Dealing with sensitive data requires strong security. From encryption to change logs or precise permission management, we'll keep your data safe.

Your Data's Shape

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The "shape" of sales transaction data is unique to each business. We'll adapt to the shape of your transactions to ensure correct payment.

Innovative

We offer innovative plan designs not found in any other automation solution. The best part is that those designs are meaningful and avoid overpayment.

Modern UI

Designing and managing incentives should not be boring - it should feel exciting! You deserve to work with a modern, responsive user interface.

Aulti-Currency

Automatically convert between currencies. Specify exchange rates, or let us automatically lookup market rates. Compensate users in different currencies.



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RESOURCES

ALL DESIGN LEARN DEPLOY

A Ninth Floor Solution

Ninth Floor Technologies © creates memorable enterprise SaaS solutions designed to address concrete enterprise needs. We focus on measuring, improving, and rewarding employee productivity.

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