

Mobile  
Order  
Management  
Solution



Motivate your workforce, increase customer success and manage your company's supply chain intelligently by giving them the right tool to reach their goals. With Ordertake your administration personnel can spend more time on market and sales analysis and less time performing administration. With fewer administrative duties, sales representatives can visit customers more frequently improving the quality of care.



## Challenges

### **Does the workforce really have the tools to achieve excellence in patient care?**

Manual or traditional IT applications to order and requisition consumables in a hospital are time-consuming, non-intuitive and can cause order bottlenecks leading to delayed deliveries, unhappy patients and often low intelligence in the management of cost. .

**Think about the manual process and data entry when ordering equipment, consumables and services in a Sales & Distribution company and you will notice the process to be outdated, with no catalogues, and little mobility.**



## Ideal Solution

### **A mobile workforce that quickly processes orders and spends more time on care.**

A solution that integrates with different ERPs, accounting systems and other data sources, and increases the timeliness of financial close. KPIs set by management and cost control can be pinpointed by clinic or ward.

**A mobile order management solution that integrates with different ERPs allowing Sales Representatives to take orders directly on client premise, in turn speeding up the service and improving overall quality.**



## Desired Outcomes

- Eliminates manual processes
- Allows to process orders faster
- Off-line capability
- Gives access to up-to-date product and service catalogue
- Catalogue can be used as a detailing aid
- Integrates with any ERP
- Can be used as digital catalogue saving time searching through contextual and visual aids.
- Boosts professionalism, mobility and ease of working



# Mobile Order Management Solution developed by PTL



**Improve company performance by delivering an excellent service through accelerated requisitions, cost management and an efficient administration process.**

## Enhanced Efficiency

Speed up the ordering process with an order management application that simplifies the whole process. Once the order is created, the delivery is triggered, so the customer doesn't have to wait long to get their order. The efficiency is translated into quality of care that can be measured.

## Excellent Service

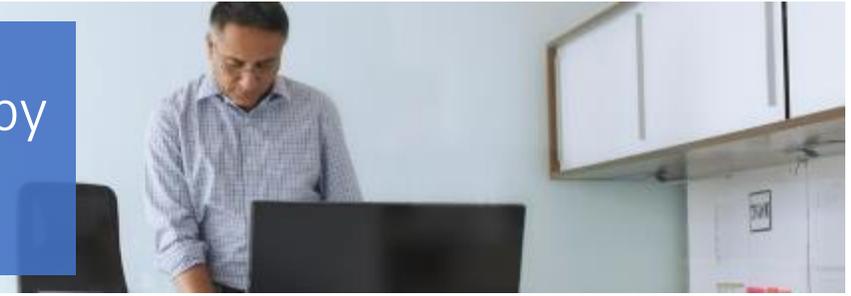
Designed to take orders directly online or offline anywhere, Ordertake guarantees a smooth and seamless experience. Management can immediately visualise customer credit information, the demands being triggered and cost-driven KPIs via Ordertake. Ordertake caters for stock and services needed to provide a solid Sales & Distribution supply chain.

## All Information at Your Fingertips

Ordertake includes a customer list, past orders, credit information, and other critical data, so your user may have access to information required to proceed with the generation of Sales Orders. With the catalogue included as part of the app, the workforce will always have the latest product information at hand.

**Improve performance and watch customer success & satisfaction grow through the Ordertake solution.**

# Ordertake, a mobile order management solution developed by PTL + Microsoft Azure



**Eliminate legacy sales procedures and speed up the ordering of stock with a cloud-based mobile order management application. Drive undertaking, by enabling salespeople with actionable information and customer experience.**

## Solution Alignment

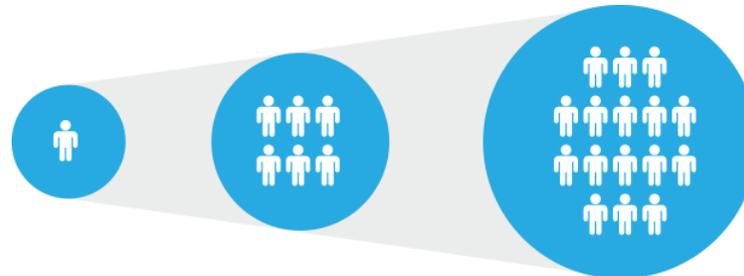
### Cloud Protection

With its excellent disaster recovery and business continuity capabilities, Microsoft Azure is chosen as a trusted and reliable cloud service. The solution is fully GDPR compliant and all the data remains hosted on premise.



### Full Scalability

One of the great features of Azure is its ability to scale according to the demands of the application requirements. The design of solution allows for large stock catalogues.



### Enhanced Security

Azure's Single Sign-On increases product value by providing secure and seamless access to Ordertake environment.

