

## DESIGN, DEPLOY, COLLABORATE. it's simple.

### Agenda

- 1. Introduction
- 2. Powell 365 Features
- 3. Technical Overview and Security
- 4. Powell 365 ROI
- 5. Who We Are
- 6. Powell 365 Architecture





### Introduction

Design, Deploy, Collaborate It's simple

### **Powell Software ID Card**

- Spinoff of a System Integrator: EXPERTIME
  - Microsoft Certified Partner with four areas of expertise:
    - Collaborative Solutions with SharePoint
    - Business Intelligence
    - Web Design
    - E-Commerce
  - In business since 2003. 150 consultants \$20 million revenue
- Powell 365 was launched in Fall 2015:
  - 2 years of design and development
  - Awarded multiple times
    - Microsoft Partner of the Year 2016: <a href="http://bit.ly/2hPHJ8M">http://bit.ly/2hPHJ8M</a>
    - Microsoft SharePoint Hackathons 2016 and 2017: http://bit.ly/2i7DKC3
    - Intranet Choice North America and Multi-National Companies in the Clearbox consulting report: https://www.clearbox.co.uk/portfolio-item/sharepoint-intranets-in-a-box-report-2018
  - Worldwide expansion since February 2016
  - 100+ customers worldwide. 500,000+ users sold:
    - http://www.powell-365.com/en/success-stories/
  - 80+ resell and implementation partners recruited worldwide





http://www.powell-365.com/en/





### From the Intranet to the Digital Experience Platform

**Traditional** Intranet **Corporate Information** Directories Search **Document Management** 

Advanced Intranet

Project Workspace
Workflow
RSS
Enterprise Social Network
Internal Tools
Analytics
Video

Digital Experience
Platform

App and Service Architecture
Al / Machine Learning
Continuous Experience
Personalized/One Access
Ever evolving features
Virtual collaboration
Multi-device

**Employee Engagement** 

**Business Outcome** 

### In a few words: The digital workplace



#### Communicate

- ✓ News
- ✓ Videos
- ✓ Policies
- ✓ References documents



#### Collaborate

Team sites
Social network
Coauthoring
Instant Messaging

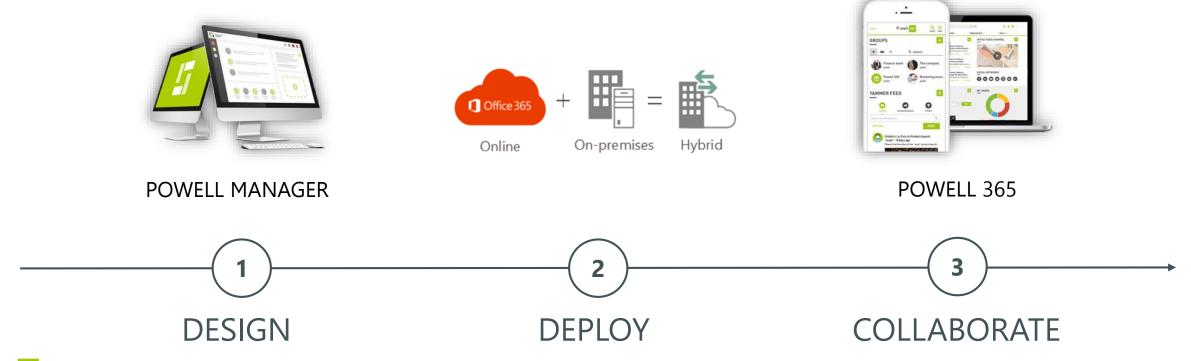


#### Connect

Internal apps
External apps
CRM
BI
Search

Multi device / Multi experience / Personalized

## Discover a new way to work with Office 365. It's simple.



### Powell Manager

Powell Manager enables IT departments to design and deploy SharePoint templates and structures without coding. Use Powell Manager to build any kind of communication and collaborative workplace solution.

**Powell Manager** enables to manage, maintain and update your SharePoint and Groups environments in a streamlined and automated way.

### Powell 365

**Powell 365** is a ready-made and configurable digital workplace that is built on top of the Microsoft Office 365 collaborative suite. Powell 365 delivers all the information and features users need to work more efficiently.

**Powell 365** offers a compelling and personalized user experience along with a full set of features that increases user engagement and Office 365 adoption.



### MORE THAN

AN INTRANET-IN-A-BOX THIS IS ALSO THE TOOL

# TO BUILD YOUR DIGITAL WORKPLACE

& THE CAPACITY
TO EVOLVE IT
OVER TIME



### Implementation Approach

With Powell **Without Powell** What What Where Who Why Who How How When Where When Why



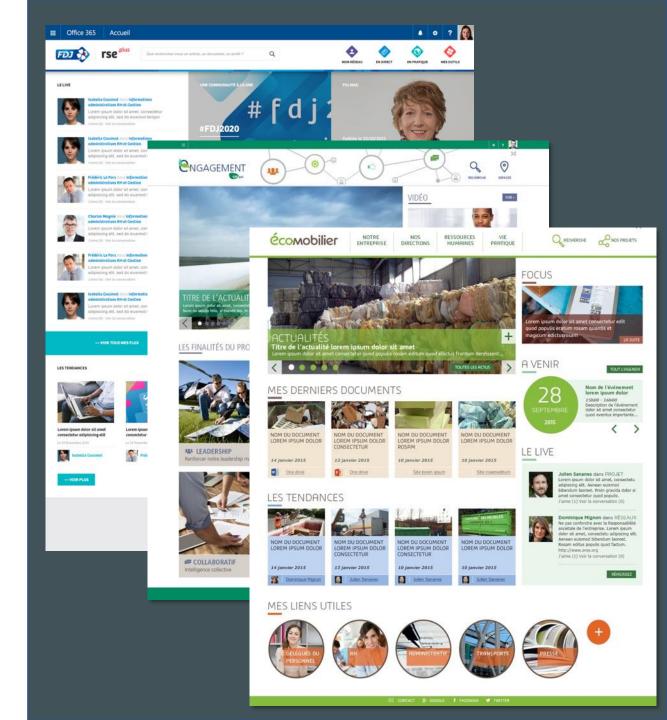
### Powell 365 features

Design, Deploy, Collaborate It's simple

### **Branding**

#### Implement your brand by configuring styles

- Implement your own themes
- Apply global styles and logos
- Customize the page structure and the presentation of content
- Implement unique headers and footers
- Keep it simple and configure with NO CODE configurations
- Advanced look and feel options for those unique requirements



### **Personalization**

#### **Personalize the Digital Experience**

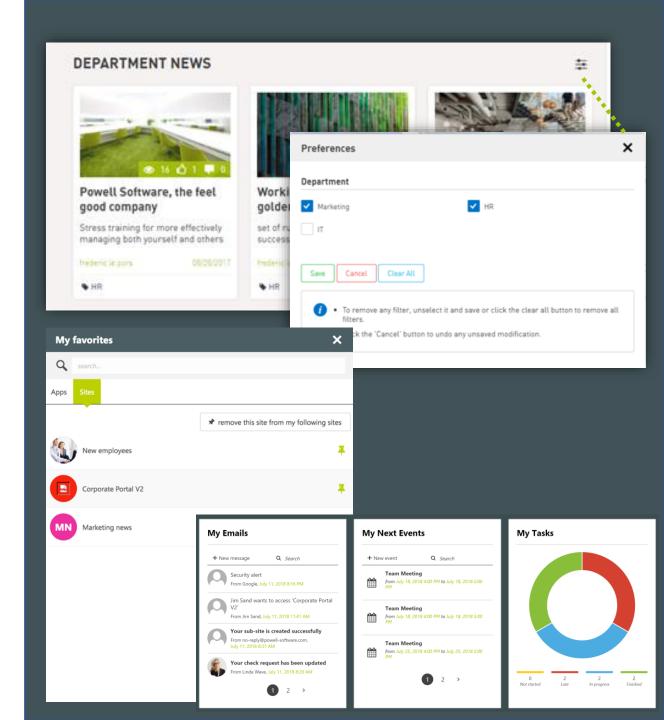
Based on personas and authorization rights

#### **Enable each employee to define:**

- Their personal links,
- Search preferences,
- Favorite apps
- Etc...

#### Bring Employee's personal data upfront

- Employee profile
- My projects/teams
- My Outlook emails
- My social posts
- Etc...



## Notifications & Favorites

### Powell 365 Search for all DEPARTMENTS COMMUNITIES ↑ TOOLS TOOLS \*\*

#### **Activity Notification**

Stay up to date and view recent activity

#### **Email Notifications**

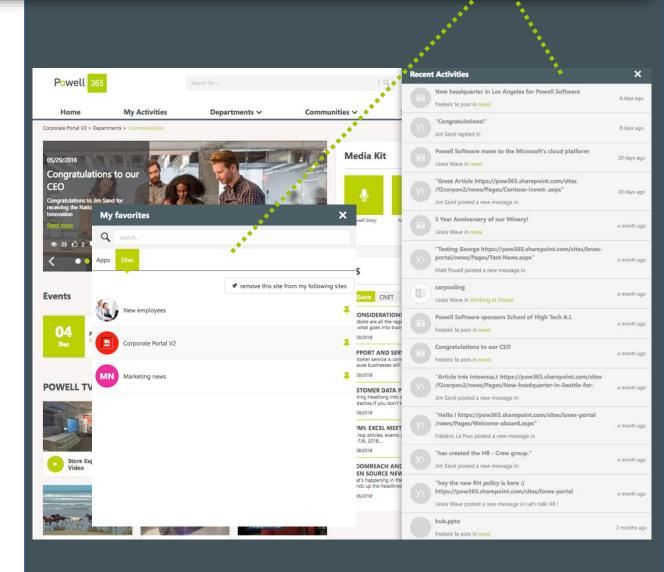
Subscribe to email notifications when content is created or changed

#### **Push Notification**

Push notifications to mobile phones

#### **Follow & Favorite**

Track, bookmark and favorite content, users and sites



### **Navigation**

Implement the best of SharePoint Online and Powell 365 to provide an intuitive and powerful Navigation story

- Configure our enhanced Global Mega Menu
- Manage Left/Current Navigation
- Use SharePoint Breadcrumbs
- Manage custom footer navigation

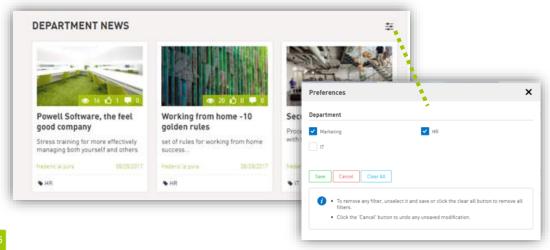


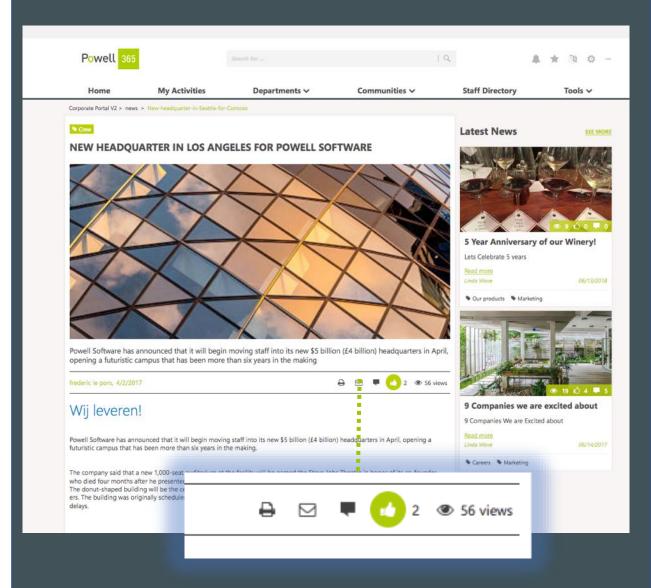
### **Company News**

### Comprehensive set of functionalities to communicate company news

Create articles to communicate news within the organization.

- Use tags to categorize news
- Feature news on targeted areas
- Easily share your news
- Implement rich content styles, images, and videos
- Personalize by setting preferences



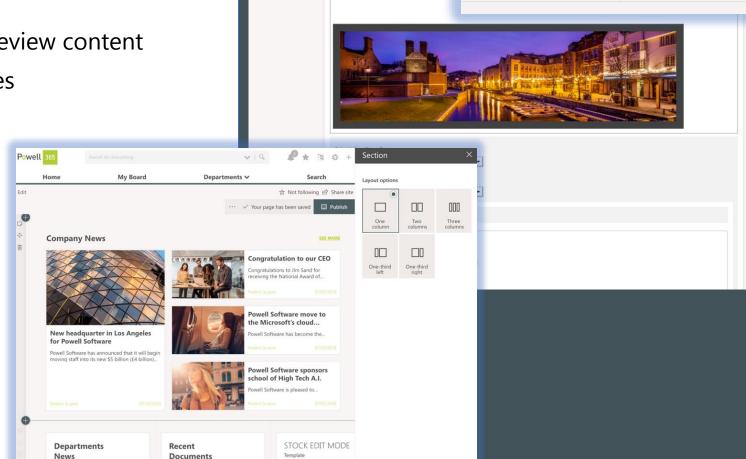


### **Company News**

Leverage the best of SharePoint Online or SharePoint On-Premise to collaborate, manage and govern.

Activate SharePoint features to:

- Check in/out, create drafts to preview content
- Office Ribbon for advanced styles
- Track Versions and history
- Publish & Content Approval
- Content Scheduling
- Modern Experience Editing



Wij leveren!

en more than six years in the making.

The company said that a new 1,000-seat auditoris after he presented plans for the spaceship-spaces The donut-shaped building will be the centre of t

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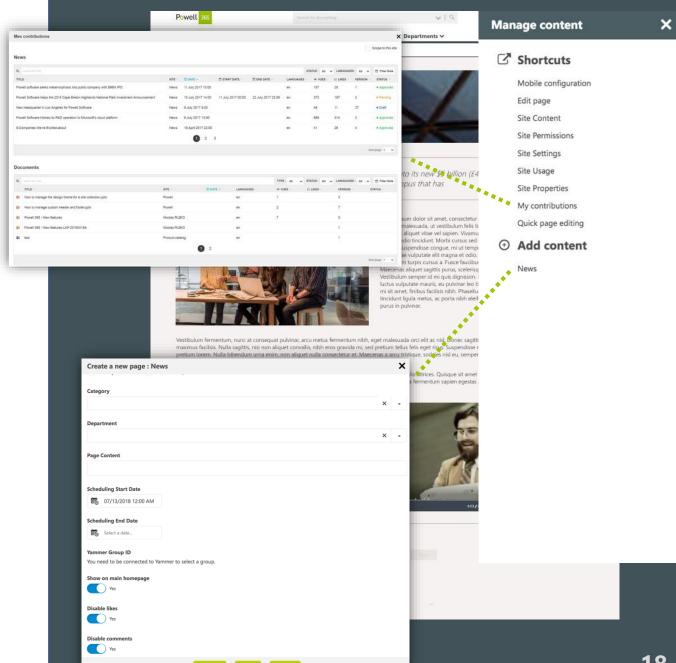
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### **Company News**

#### Simplify the creation and management of content by using the Powell365 Gear.

- Govern content creation by enabling what content can be created and where.
- Implement SharePoint Online Modern User Experience!
- Take the guess work out, make it simple for content authors to create content

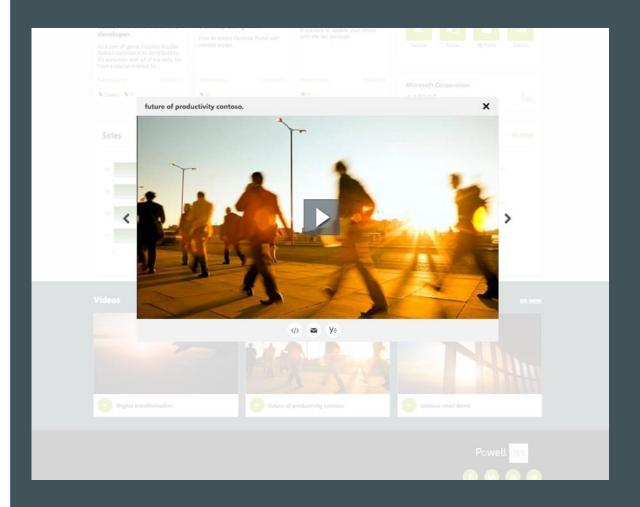


### Media

Communicate and publicize videos and play them directly from the intranet!

Powell 365 provides powerful connectors to Office 365 Video, Office Stream, YouTube and Vimeo

- Play Videos directly from the intranet
- Comment and share via the power of Yammer!
- Connect to YouTube, Vimeo & Office Stream

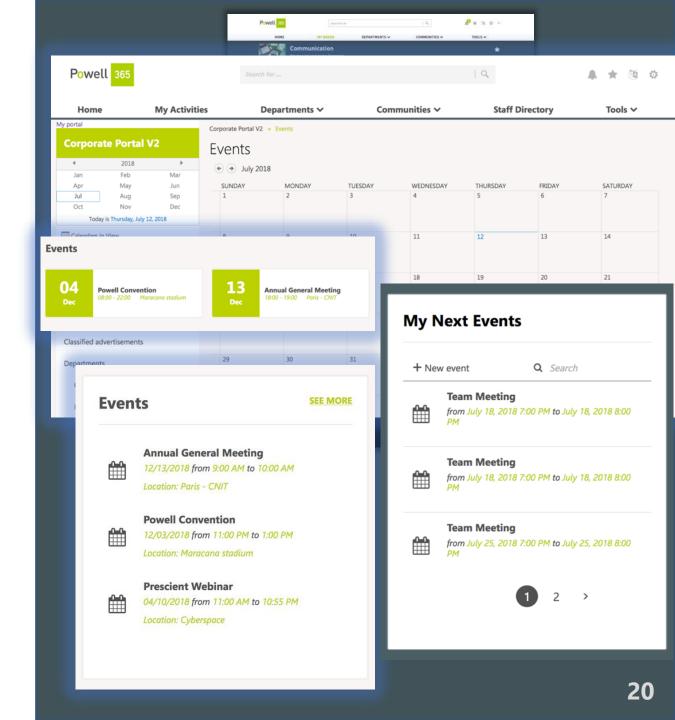


### **Events**

### Powell 365 enables to share events and visualize them in various formats

Leverage SharePoint calendars to store events

- Create events in SharePoint calendars
- Connect SharePoint calendars to Outlook
- Connect multiple calendars and color code events
- Display and create Outlook events



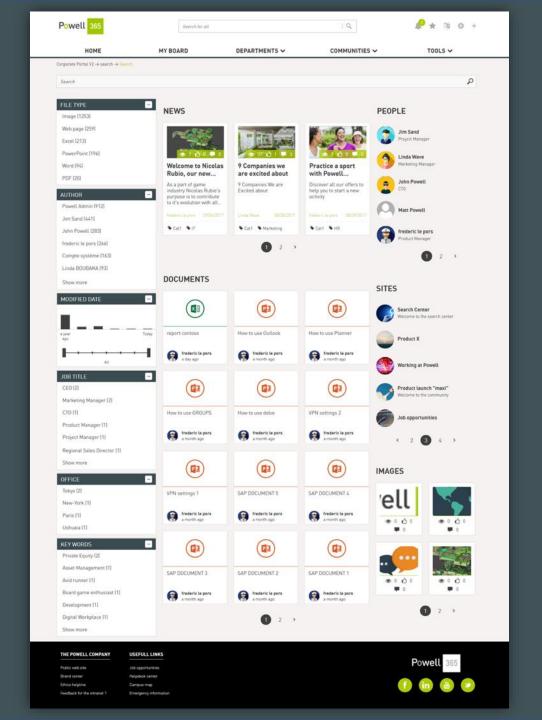
### **Search Features**

#### **Search Center**

- Based on SharePoint Search
- Integrated with Delve
- Advanced search and filter to refine results
- Customizable design

#### **Content Targeting**

- Search by User information
- Search only what you have access
- Search by Keywords, Geo, Departments, Content Type

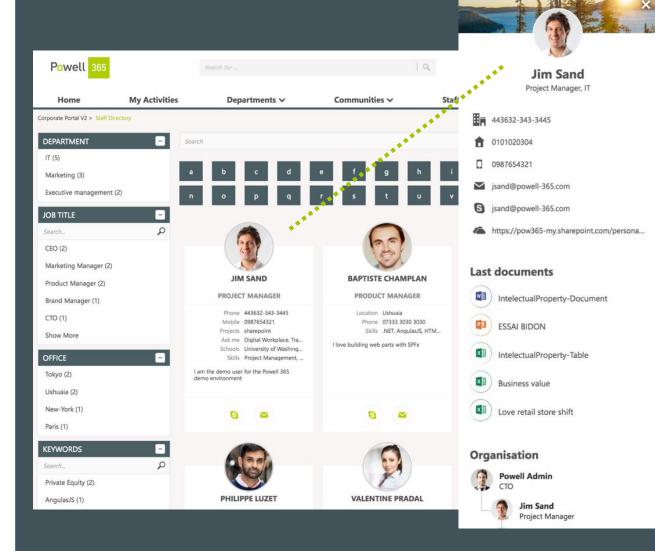


### **Employee Directory**

### Powell 365 Employee Directory will help you find expertise or colleague information

Find others by searching by name, refining results by expertise, job title, etc.

- Explore the Employee profile stored in Microsoft Active Directory, SharePoint or Delve
- Refine by Department, Job Title, etc.
- View Org Chart
- Explore latest documents

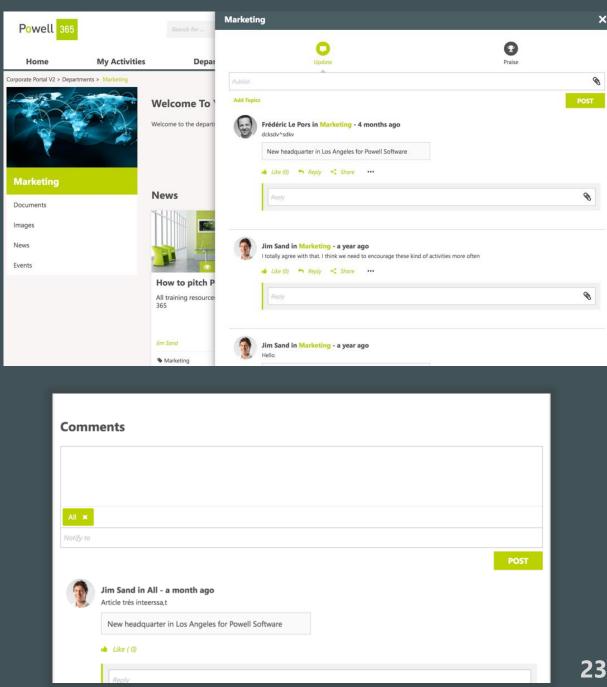


### **Discussion & Social**

#### **Powell 365 Integrates Enterprise social Networks like Yammer into a seamless** experience.

Comment on news, blogs, communities & support

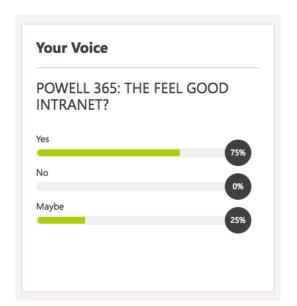
- News, Video Comments
- Department Social Collaboration
- Community Social Collaboration
- IT Support
- Team Discussions

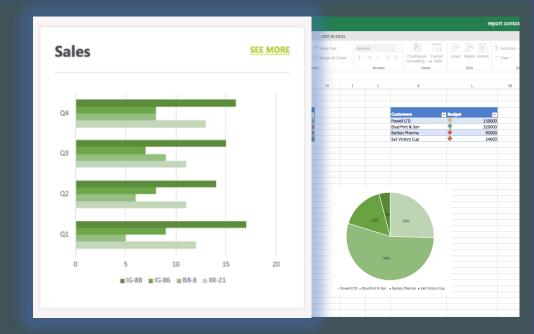


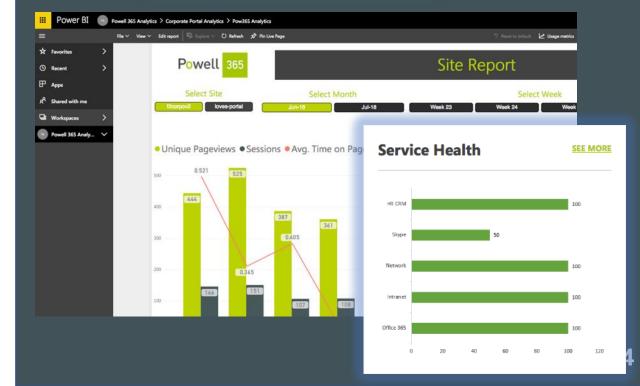
### **Surveys & Reporting**

### Powell 365 enables Polling and Dashboard capabilities

- Leverage Excel Services to build reports easily and quickly
- Connect to Power BI to build powerful dashboards
- Use Polling Widget to collect and communicate feedback, ideas, etc.





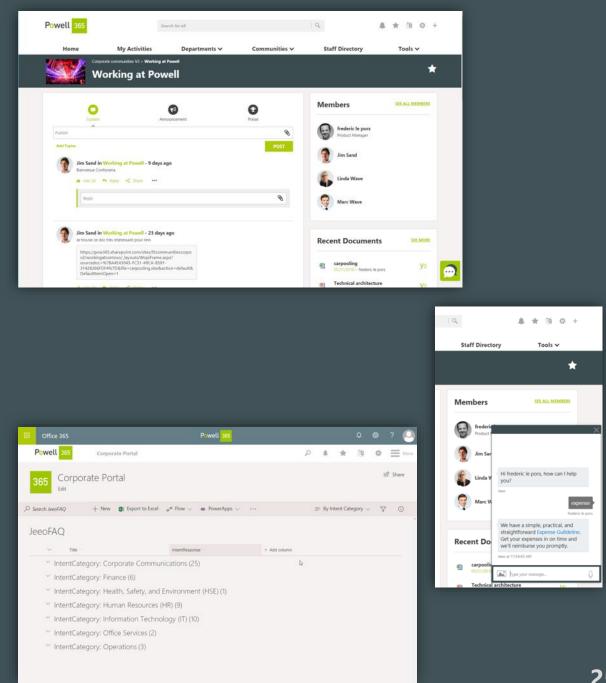


### **Chat Bots support**

## Complete integration with any Chat Bot solution compliant with the SharePoint development standard

Close partnership with **Jepeddo** ( <u>www.jepeddo.com</u> ) and meet Jeeo, the world's finest Corporate Concierge

- Jeeo and Microsoft AI (LUIS) interpret common user requests (intents) of a Corporate Intranet (eg. Where do I find job postings? How many vacation days do I have left?).
- Jeeo quickly guides users to the right content, anywhere across a Powell-365 environment.
- Business users can easily 'train' Jeeo from within Powell-365.



### **Analytics**

### Follow the activities of your employees and track the success and usage of your intranet

#### **Google Analytics & Power BI**

Complete integration with Google Analytics.

Deliver a complete dashboard into Power BI and leverage the data with additional user profile properties (Office, Job title, unique identifier....)

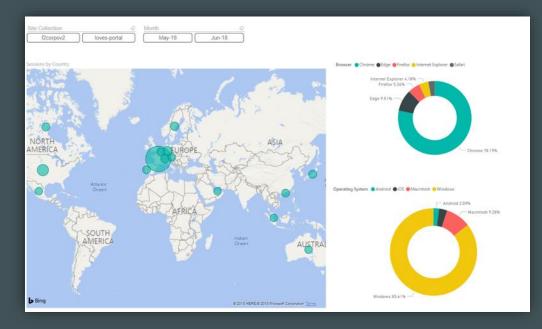
- Page views
- Location
- Departments
- Jobs Title
- Navigation in the portal
- Browsers & Operating system...

#### **Extend the analysis**

Compatible with SharePoint and Office 365 adoption pack usage report

You can also use a 3<sup>rd</sup> part solution available for SharePoint like Cardiolog, Web Trends or Tryane...





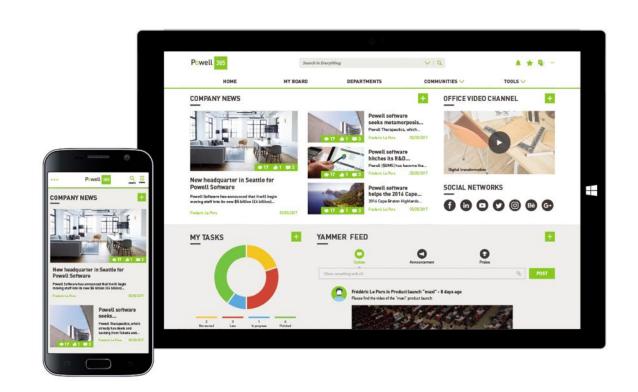
### **Multi-device**

#### **Responsive Design**

Natively multi-device and compatible with last generations of browsers: IE11, Edge, Safari, Firefox and Chrome.

#### Powell 365 App

Native app for Android and iPhone with company specific branding and quick access to main portal functionalities and notifications.



### **Personal Board**

#### **Outlook**

Last emails and next events from Outlook Online

#### **Delve**

Access your last documents and discover popular documents based on the Graph API

#### **Yammer**

Follow the latest discussions in the company based in Yammer with a complete experience (add files, praises, announcements...)

#### Planner

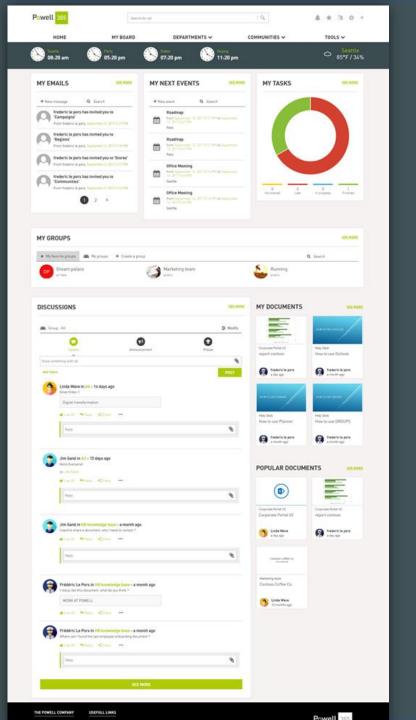
Follow and manage your tasks in Planner

#### **Groups & Teams**

Instant access to the latest content in your Microsoft Groups

#### **Extend the board**

You can extend the board with others features like CRMOL, Power BI, Office Video, your own components, etc.



### **Departments**

### **Capture** your business units and Departmental communication using our ready to use Templates

More than 30 site templates and 30 web parts are ready to be configured to best fit your business needs

#### IT

Communicate technical knowledge

#### Marketing

Capture media, images, social collaboration and create campaigns

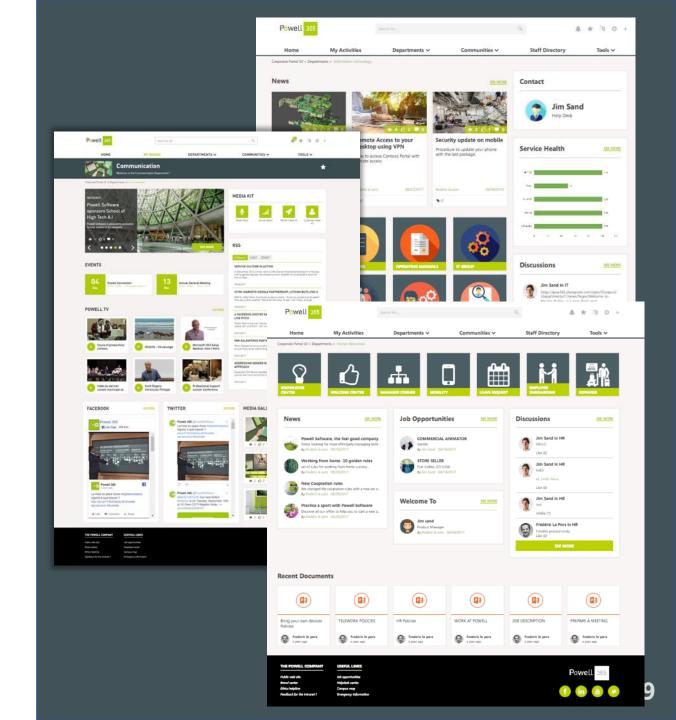
#### **Communications**

Publicize company events, news, videos, images and social media

#### HR

Welcome Employees, manage policies, organize procedures, capture business process

#### And much more!



### **Knowledge Centers**

### Discover all the information you need to thrive in your work!

#### **FAQ**

Record and manage Frequently Asked Questions

#### **Policies**

Promote and communicate policies

#### **Glossary**

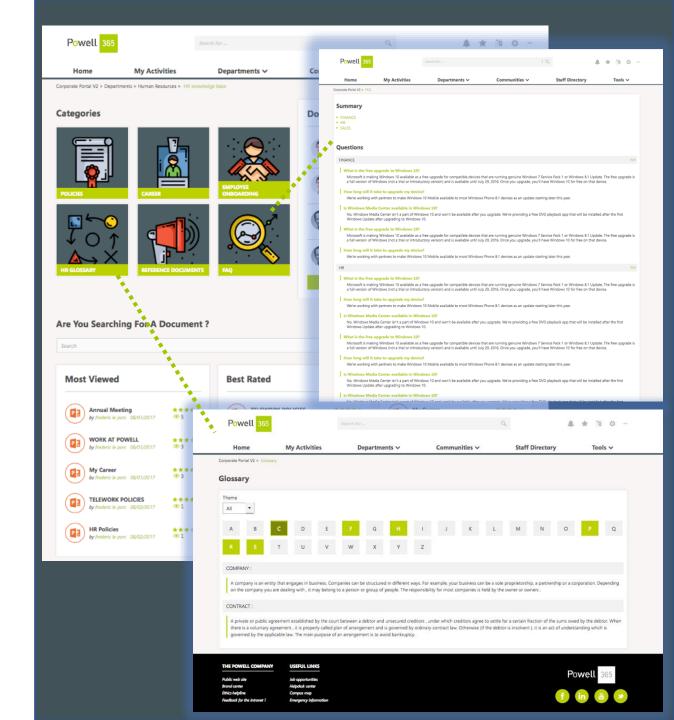
Define & Organize your terms and definitions

#### **Employee Onboarding**

Communicate onboarding information and capture processes

### Reference Documents

Sort and publish all key documents in a single hub



## **Engage & Communicate**

#### **Classifieds**

In-house marketplace to sell, buy and donate items

#### **Employee Highlight**

Highlight & acknowledge employees

#### Campaigns

Organize, plan and mobilize users to build campaigns

#### **Job Postings**

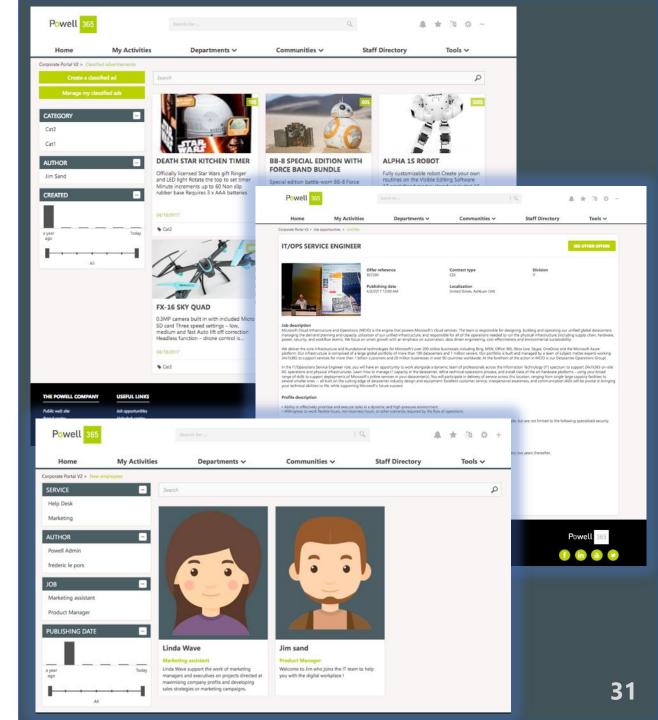
Record and manage Frequently Asked Questions

#### **Tools**

Communicate common and helpful tools

#### **Communities**

Connect users with common interests

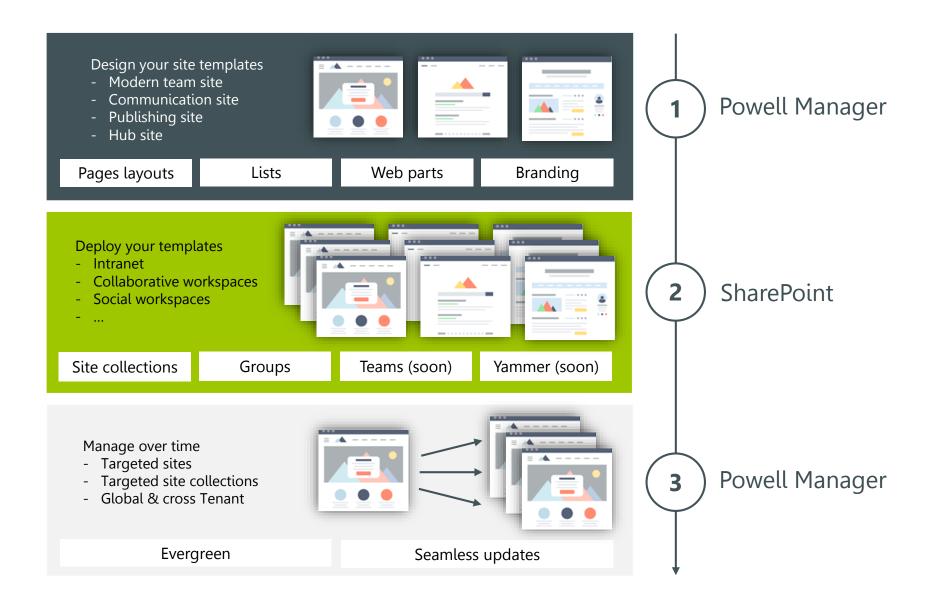




### Technical Overview

Design, Deploy, Collaborate. It's simple.

### **Functional** overview



### Architecture overview

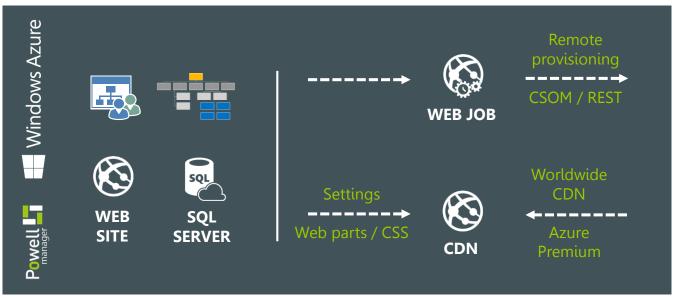
Customer's administrators build their SharePoint portals in Powell Manager The SharePoint portal structure are deployed on the customer's Office 365 tenant

Users access the portal in SharePoint online on the Office 365 tenant

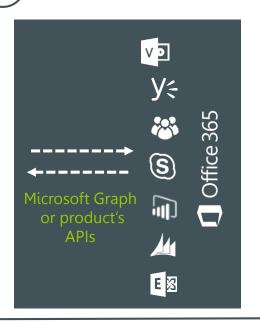
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Powell 365 web parts and specific features are consumed from the CDN for better performance & easy maintenance

### Platform Environment



#### **HOSTING**

The Powell Manager suite is hosted in the Amsterdam Azure data center.

The Powell CDN uses Azure CDN Premium and is replicated worldwide for redundancy and high availability.

#### SLA

#### Powell Manager & job: 98,5% uptime

- Maintenance is announced one week before
- Standard downtime is 30min.

#### Powell CDN: 99,9% uptime

- If the CDN is unavailable, SharePoint Online is still running with empty web parts for Powell features.
- Powell Manager maintenance has no incidence on the CDN availability.



## Data, security, updates & reversibility

All your data stays in SharePoint and Office 365

You can benefit from all features provided by the Microsoft Compliance and Security Center 2

Powell 365 uses Office 365 authentication for maximum security

Powell Manager benefits from all security features provided by Azure 3

Powell Software provides regular updates (twice per month) to follow SharePoint and Office 365 evolutions

You don't need to re-deploy your portal

4

If you stop using Powell 365, you keep all your content, security settings, SharePoint site structure and design

You stop benefiting from Powell web parts and specific features



### Benefits & ROI

Design, Deploy, Collaborate. It's simple.

### Drive your projects **SIMPLY**



No wireframe, no detailed specifications, no tunnel effect. Users have always **the portal live with the latest changes** 



### POWELL SITES key functional benefits

Key features	Powell sites	SharePoint Publishing	SharePoint Modern Exp.
Unified navigation across site collections			
Personalized Search center			
Cross-site content presentation			
Multi device			
Advanced branding			
Content notification			
Page translation			
Manage favorites			
Simplified content contribution & contribution dashboard			
Advanced O365 features integration: Delve, Groups, Planner, Outlook, Dynamics,			
Out-of-the-box site templates	30+	1	2
Additional business web parts to third-party solutions and services	30+		

### **POWELL MANAGER** functional benefits

Let your **SHAREPOINT EXPERTS** focus on what matters, not all the repetitive tasks required by SharePoint

Key features	Powell Manager	Custom development
Site template	Drag & drop	Office Dev PnP template
Site template classification	Configuration	Not available
Page template and page layout template	Drag & drop	Office Dev PnP template
Navigation template	Configuration	SPFx extensions
List & content type templates	Configuration	Office Dev PnP template
Office Groups template	Configuration	Not available
Standard Branding	Configuration	HTML+CSS
Site Design templates	Configuration	Powershell + Office Dev PnP template
Office 365 updates	Automatic	Manual reactive maintenance
Portal updates and deployment	Configuration	PowerShell
Development environments (dev / test / prod)	Configuration	Not available
Unique platform to manage On-Line and On-Premises	Configuration	Not available

### POWELL 365 ROI

#### Powell 365 project versus a standard project

	Time	Cost *
Design	Divide by 3	Divide by 2
Build	Divide by 10	Divide by 3
Run (evolution + maintenance)	Divide by 5	Divide by 2

\*Costs are calculated for a single project including Powell 365 licenses.

By using Powell 365 across multiple projects, ROI will further increase as Powell 365 license costs will be spread across these different projects





### Powell Software

Leading Digital Workplace Provider

### **Powell Software**

Leading Digital Workplace designer

**500.000**+ users

150 customers in Europe and United-States

90+ partners trained and certified in France, Europe, America and Middle Est

Offices in North America, Asia and Europe

www.powell-365.com

### Analysts reviews



SharePoint intranets in-a-box report 2018







Solutions Intranet
Office 365 2018



<u>Driving Office 365 and G Suite</u> <u>Workload Adoption</u>



### A Strong Community of CUSTOMERS

150 customers all over the world



































































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