

Your field mobile application





All your products information in a scan







## Client Experience

Communication, up-sale, client retention, support



# Provide services via a simple scan of a tag



## The bleam: more than a barcode, a new experience



#### **EASY AND SMART**

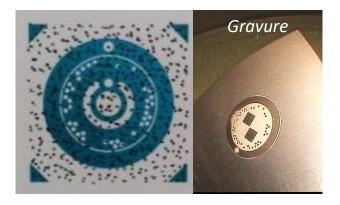
Scan in 1" far away (5m) and in perspective Compatible with 100% of smartphones





#### EXTREME TOLERANCE

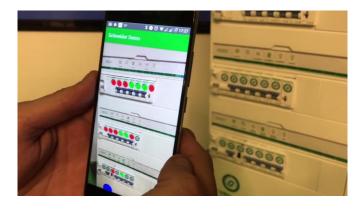
To degradations and distorsion
Compatible with supports (paper, textile,
metal, ...)
Long life duration > 20 years





## USER EXPERIENCE WITH AUGMENTED REALITY

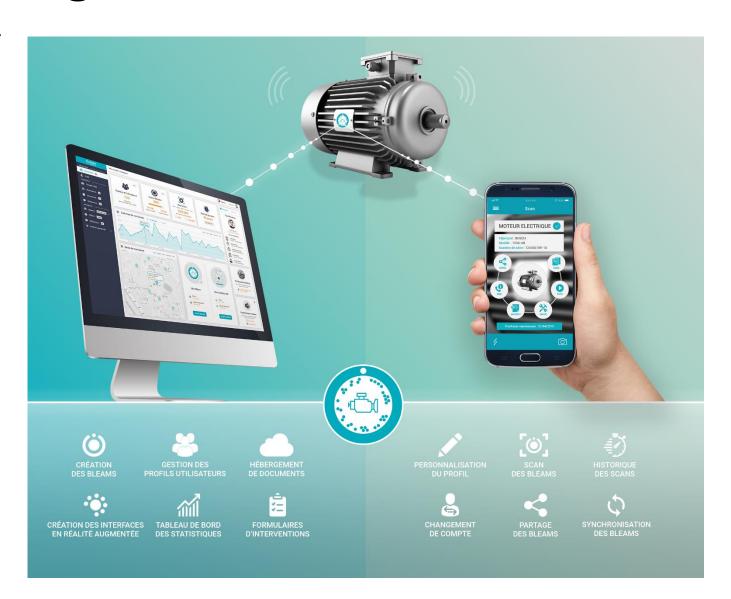
Customised interfaces Multiple detection (100 bleams)



Patent delivered in USA and in Europe

# Fusion: Product Management Plaform

- UBLEAM platform allows you to track all your equipments in one place.
- The basic use of the platform gives simple and evolutive functionalities such as:
  - Management of bleams, users and products
  - Mobile services: augmented reality interfaces, mobile reports fill in, online documentation
  - Data management: scans, history of operations, reports (maintenance)
- The advanced use allows to share data with different information systems (ERP, CMMS, CRM,etc ...) via an API.



### Use case: Pentair (Water treatment products, revenues > 2 Mds \$)



#### **GOALS**

- · Enhance dealers and resellers loyalty
- · Monetize new services

#### **DISPOSITIF**

- 1 mobile app « Scan & Service » for water softeners USA / Europe (3 releases / year)
- 1 mobile app « PIP Scanner » for pool products (3 releases / year)
- More than 2 millions unique Ubleam tags
- · Technical documentation and video tutorials, hotline, spare parts ordering, traceability.

#### **RESULTS**

- Brand developement
- Revenues enhancement for each BU for many years
- Strategic data gathering in order to en enhance marketing and commercial actions



<u>Watch the video:</u> https://www.youtube.com/watch?v=uRtqqxdrpqc

### Use case: Definox (stainless steel industrial valves, 27 M€ revenues)



#### **GOALS**

- · To differentiate from competitors
- · Customer assistance for spare parts identification and ordering

#### **SOLUTION**

- 1 multi-lingual mobile application « ID Definox » + 1 plant application
- 25 000 unique Ubleam tags
- Technical documentation and video tutorials, list of compatible seal kits

#### **RESULTS**

- A winning digital strategy and an innovative brand exposure
- Lead generation(via qualified data)
- New revenues thanks to additional services offered to customers.



Video use case

## Use case TOTAL (petrochimy, revenues 170 Mds \$)







- Improve on field operations (maintenance, inspection, ...)
- · Secure critical repairs

#### **SOLUTION**

- 4 mobiles applications implementing UBLEAM mobile SDK for identifications
- · 40 plants in deployment

#### RESULTS

- · High level of adoption
- · Time reduction by 1h every day per technical operator
- Extension to open data between third part operators and internal employees







# Your mobile field application in several steps

# Pilote (3 months): start and test solution on a small perimeter

- Few assets (the most critical at first),
   1 targeted group of users, 1 site (industry or offices)
- First services: documentation, reports, identification, ...
- Mobile Application and web platform to configure and track data

## Evolution (6 months): enrich volumes and features

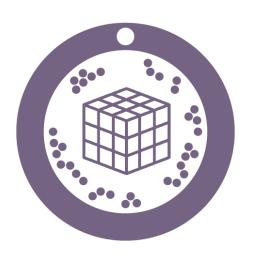
- Extension of new features
- Integration with company processes
- Extension of assets and sites list
- Project mode

#### Globalization (12 months):

- Extension to full industrial perimeter
- Integration with IT system (CMMS, ERP, CRM, PLM)

# Some bleam examples









# Advantage of UBLEAM Solution



#### Manufacturers

- Enforce your brand
- Boost your sales
- Loyalize your sales network
- Enhance your customer knowledge

# Direct impact on revenues

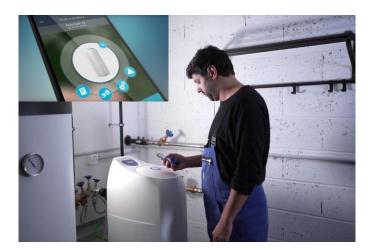


#### Customers and technicians

- Save time in production et maintenance
- Reduce your exploitation costs
- Reduce human errors and risks
- Real time cycles tracking
- Eco-reponsible policy (less paper)

# +30 minutes saved per day

# The bleam used by our clients



Pentair: App for dealers



Air Liquide: App for welders





Colissimo: Convoyers control rounds



Airbus: Equipements maintenance



Continental: Technical documentation



## Ubleam in few words

Software editor based in Toulouse andBordeaux Major player for augmented reality

employees 2M€ Raised funds

+200



**MEDIA** 









They work with us















