

# Build and grow your IT practice in Azure

Price – Provision – Manage – Optimize



## Overview

Jump-start your Azure practice with Nerdio for Azure - full-lifecycle, from sales to servicing. Move your clients onto Azure, without unnecessary costs and complexities.

Whether you want to simply manage servers, deliver full-blown IT-as-a-Service, or something in between – Nerdio for Azure makes it much easier for both you and your clients.

All this from a unified management interface, with visibility and control for all of your clients' IT environments. And everything in "3-clicks or less".

## Use Case: Desktop-as-a-Service (DaaS)

- Migrate desktops and eliminate the need to manage local devices.
- Integrate virtual desktops with Office 365 and connect to SaaS and client/server applications.
- Manage users, O365 licenses, security groups and shared mailboxes all from an easy-to-use management portal.
- Provide users with always-on Windows desktop access from any internet connected device.

## Sample Deployment

Single location CPA shop with 18 full time employees and up to 10 more seasonal users

### Challenges:

Aging hardware in need of replacement, users unable to work effectively from home, inconsistent user device configuration, and lots of desktop issues.

### Before:

Aging on-prem server with 512GB of shared files in need of replacement and a mix of user devices. Using Intuit products, primarily Quickbooks. Email in O365.

### After:

Desktops and Quickbooks data migrated to Azure. Consistent user experience across all devices and locations. Ability to scale resource up during tax season and back down.

## You, the MSP

**Gross Margin: 56.5%**

Cost: \$734 /mo

- Azure
- RDS
- NFA Professional

**Recommended  
Customer Price**  
(w/3-year agreement)

**\$74 /user/mo**

Infrastructure: \$1,000 /mo

Users: \$30 /user/mo

Total: \$1,690 /mo

# nerdio Microsoft Azure Implementation Steps

- 1 Provision an Azure tenant and deploy Nerdio for Azure, connecting it to existing O365 tenant
- 2 Create site-to-site VPN tunnel from Azure to Office and migrate Active Directory users and groups, files and QB company files
- 3 Install all needed applications on RDS session host in Azure
- 4 Run final delta data copy the night before go live and provide users with RDS shortcuts to connect to their new desktops
- 5 Set up printing to local network printers via the site-to-site VPN tunnel, and shut down local server infrastructure

