

INMOBI

# REDEFINING

consumer experiences through mobile advertising

WE ARE FULL-STACK, MOBILE-FIRST AND MOBILE-ONLY



## **INMOBI NETWORK**

Ad Network

Connecting your brand to the right users via our award-winning, intelligent ad serving platform



### **INMOBI EXCHANGE**

Programmatic Exchange

Enabling you to buy media transparently and in real time via a digital marketplace



### **INMOBI AFFILIATE**

Affiliate Network

Expanding your advertising reach through efficient media buying on affiliate channels

## THE WORLD'S LARGEST INDEPENDENT MOBILE ADVERTISING PLATFORM



**GLOBAL** 

**17** offices worldwide



**DEMAND** 

20,000+ advertisers



**SUPPLY** 

**32,000+** top apps



**USERS** 

**1.5 B** mobile uniques



Rank 3 - Fast Company's top 10 most innovative companies, India 2018

**5 Gold, 2 Silver, 6 Bronze** at MMA Smarties 2017

1 Gold, 2 Silver, 3 Bronze at Mob-Ex awards 2017

**Top 50 companies**Great Places to Work

Rank 1 in industry
Great Places to Work

ET India's best companies to work for in 2017



# WE DELIVER MOBILE ADVERTISING THAT'S BUILT ON A FOUNDATION OF TRUST

Strong partnerships with leading independent measurement providers to bring brand safety, viewability, transparent measurement and verified reporting to your brand campaigns, at scale











## INMOBI IN INDIA

65%

2017 Revenue Growth

500%

2017 Programmatic Growth

20 BN+

Monthly Ad Impressions

300+

Advertisers

1200+

**Publishers** 

182 MN

Monthly Active Users

# PIONEERING THE NEXT GENERATION OF MOBILE ADVERTISING



With our powerful first and second-party data, we help you understand your users, their mobile behavior and path to purchase so you can plan your campaigns better and improve your ROI



Research panel

Audience platform



Our comprehensive creative suite enables you to efficiently and easily launch mobile campaigns across a variety of creative formats in order to differentiate your brand and truly engage your mobile users

Creative authoring platform

∇ideo platform

Creative services



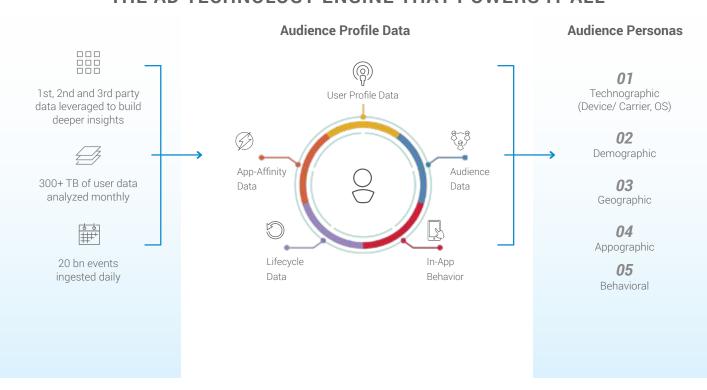
The power of InMobi's Software Development Kit (SDK) and programmatic exchange enables you to efficiently buy and reach your users with highly targeted messages, anywhere and anytime

Location insights & Polygon targeting

Programmatic exchange

G Glance

## THE AD TECHNOLOGY ENGINE THAT POWERS IT ALL



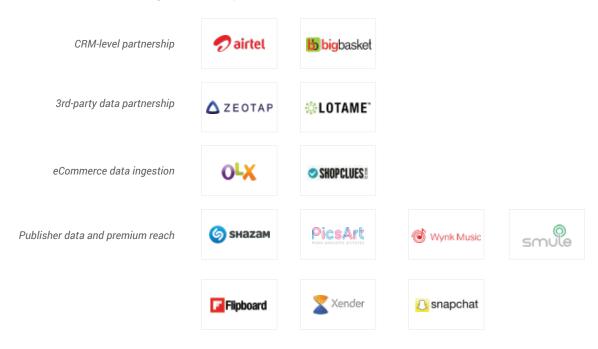




## UNDERSTAND YOUR REAL USERS AND GET CLOSER TO THEM

#### DATA AND SUPPLY PARTNERSHIPS

Our industry-leading data and app partnerships help drive highly precise segmentation and allow you to reach premium mobile audiences at scale



## MARKET RESEARCH PANEL

With a reach of over 1.5 billion users, our efficient, fast and accurate market research panel enables you to launch pre and post-campaign surveys at global scale with verified responses and immediate results **Product Market or Brand Brand Market Need** Market Concept **Customer Preference** Campaign **Identification Sizing** Reason **Testing Share of voice Effectiveness** How much market What is the next How big is this Which name, packaging, Why do consumers What impact did a

big opportunity to solve for?

opportunity and who are the competitors?

or colour of the product do consumers like the most?

share or recall does my brand have?

prefer one brand over another?

brand campaign have on brand favorability, awareness, purchase intent, or sale?

## **AUDIENCE PLATFORM**

Leverage existing audiences or create custom audience segments based on multi-dimensional data signals such as demographic, technographic, geographic and behavioral signals.

**75+** 

audience personas across 15+ industry verticals 1.5 Bn+

unique, global mobile users

10 TB data ingested daily

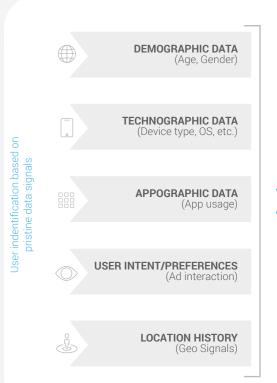
20 Bn events processed daily

150k+
requests / second

### DATA GATHERING & SYNTHESIS FOR ENRICHED AUDIENCE PERSONAS

1st party multidimensional data signals enrich our audience personas

**AUDIENCE PLATFORM** 



# Data Enrichment New User Discovery Predictive Modeling User Data Storage Self Learning FR



**ENRICHED AUDIENCE SEGMENTS** 

'erified by 3rd party measurement partners







# ENGAGE YOUR USERS WITH ADS THEY ACTUALLY WANT TO SEE

InMobi's award-winning creative services and comprehensive suite of mobile-first video formats guarantee immersive creatives that engage better, with optimal user experience and beautiful design



Split-screen carousel video



Vertical video

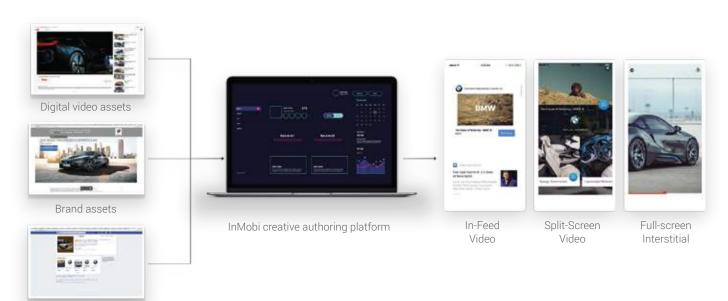


Interactive video



Gamified augmented reality

## IT TAKES NEXT TO NO TIME TO BUILD AND LAUNCH A MOBILE AD CAMPAIGN WITH OUR CREATIVE AUTHORING PLATFORM



Publically available assets



# DELIVER REAL RESULTS FOR YOUR BRAND CAMPAIGNS





## **LOCATION INSIGHTS**

Gain real-time access to highly sophisticated location data that enables you to look for users across 15+ geographical categories within a 0.25 km radius of your chosen point of interest

## **POLYGON TECHNOLOGY**

Target users more accurately than ever before with hand-drawn polygons at points of interest. Unlike radius-base targeting, the polygon method checks for user location inside the actual perimeter of the targeted location

**50%** Less Ad Spillage **3X** Improved ROI

Better Engagement



## PROGRAMMATIC EXCHANGE

Engage with your users on premium apps, locally relevant apps, most downloaded apps and app store toppers to promote your messages at the right moment. Bid on Open Exchange or get preferred access through the Private MarketPlace





## **DISRUPTIVE CONSUMER INNOVATION**

Reimagining lockscreen experiences with Glance



4.6 rating on Google Play Store



500,000



Partnerships
with global OEMs



Live updates from across the world about important events



Launch A platform that enables the launch of new products or services



**Nearby** The world's first location-powered event and activity discovery platform

## UNLEASH THE POWER OF THE LOCKSCREEN, WITH GLANCE

2,617

The no. of times we touch our phones/day 1

50%

Of the time, users glance at their lockscreens without unlocking <sup>3</sup>

150

The no. of times we check our phones 2

60%

Of users between 16-34 use their phones as a primary time piece 4

SOURCE:



## WITH INMOBI,

## THE FUTURE IS NOW!



## NEXT-GENERATION VIDEO BUYING

Video with interactivity now available for programmatic buying only through InMohi



## PARTNERING FOR GROWTH

InMobi acquired AerServ, creating the world's most powerful mobile video advertising and monetization solution

InMobi, the world's largest independent mobile advertising platform that delivers real ROI for mobile marketers.

