



The intelligence which enriches mobility

Shared calendar
of co-locations

AU BON ENDROIT
MOMENT

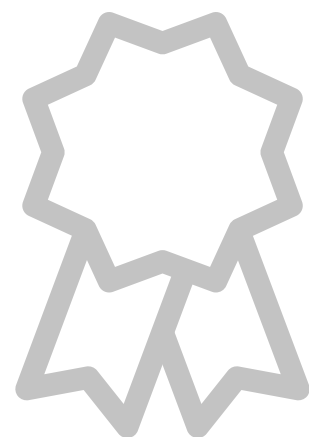
Société par actions simplifiées au capital de 930 993 euros

JANUARY 2019

hubtobee voted winner of the « Quality of life at work » Trophy as best developer & space processor



Without affecting architecture, hubtobee offers an open international meeting space for all colleagues.



hubtobee surfs the entire daily commute of employees to point to rewarding opportunities for networking, otherwise invisible and left to chance (travelers between them & travelers with sedentary).

hubtobee strengthens the collective and the human bond in the company, such as the coffee machine at the end of the corridor at the end of the world.

our vision

Create value for any mobility in hidden time:
« **The presence becomes a present** »

Our solution strengthens the agility of organizations. It allows the company's internal network to be used naturally to save time, energy and actively contributes to the growth of collective intelligence, the development of employees and the reduction of CO2 & Travel Budget.

OuiSNCF has selected hubtobee in its accelerator to provide networking for business travelers, on board trains and at train stations.

ADP also chose hubtobee for networking at the airport.

hubtobee plans to be deployed at any location where VIPs might enjoy the random presence of valuable contacts for them in hidden time.

(Transport companies, Hotels, Events concerts-sport-etc, coworking spaces)




**# AU BON ENDROIT
MOMENT**

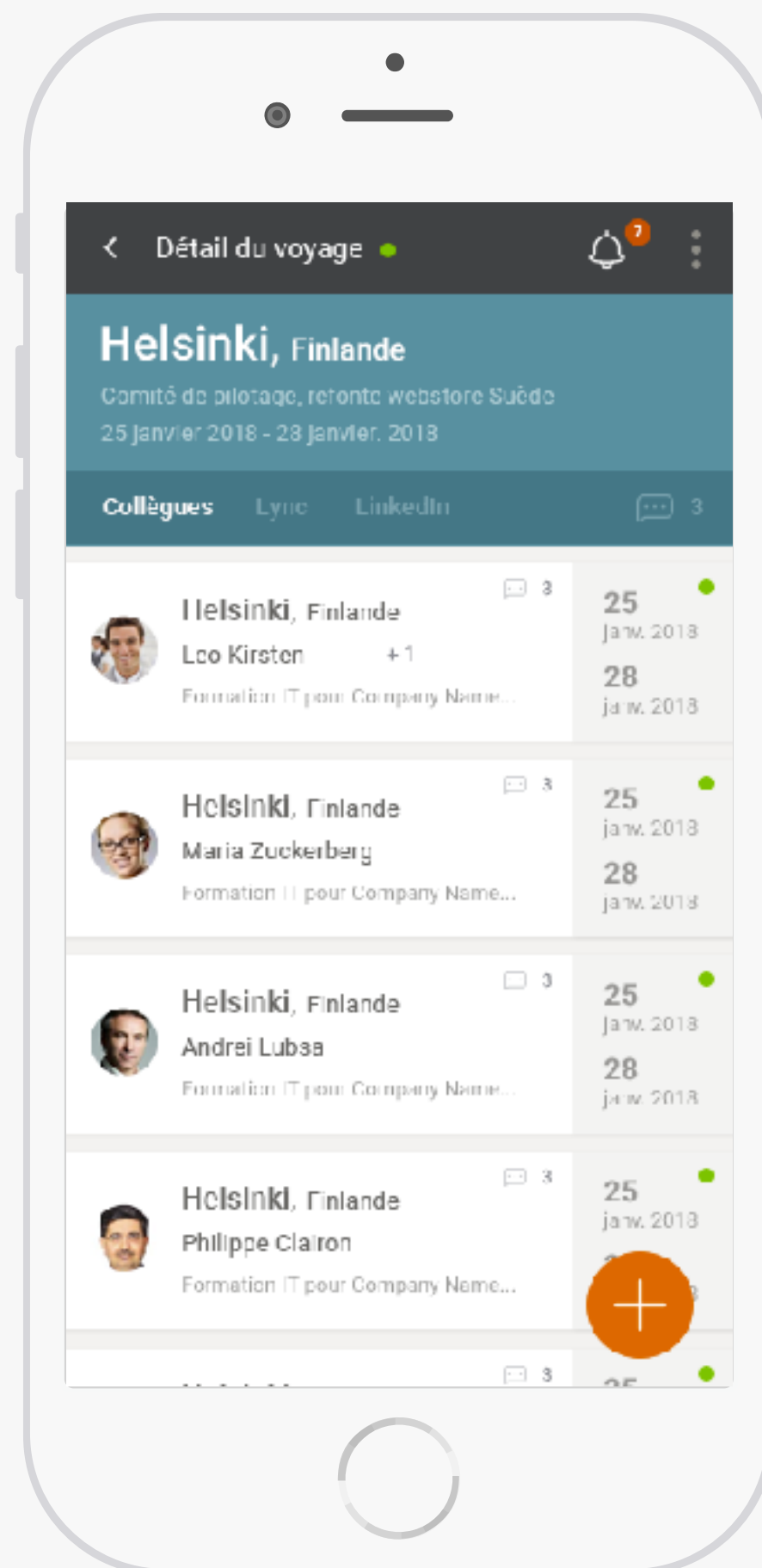
B2B

B2C

an aberrant finding



3rd expense item but
1st frozen budget...
because travel flows are totally
invisible, without management
intelligence



our B2B solution

An integrated application to consult, plan, share business trips and promote connections between employees (travelers & sedentary)

a simple, secure and totally integrated solution

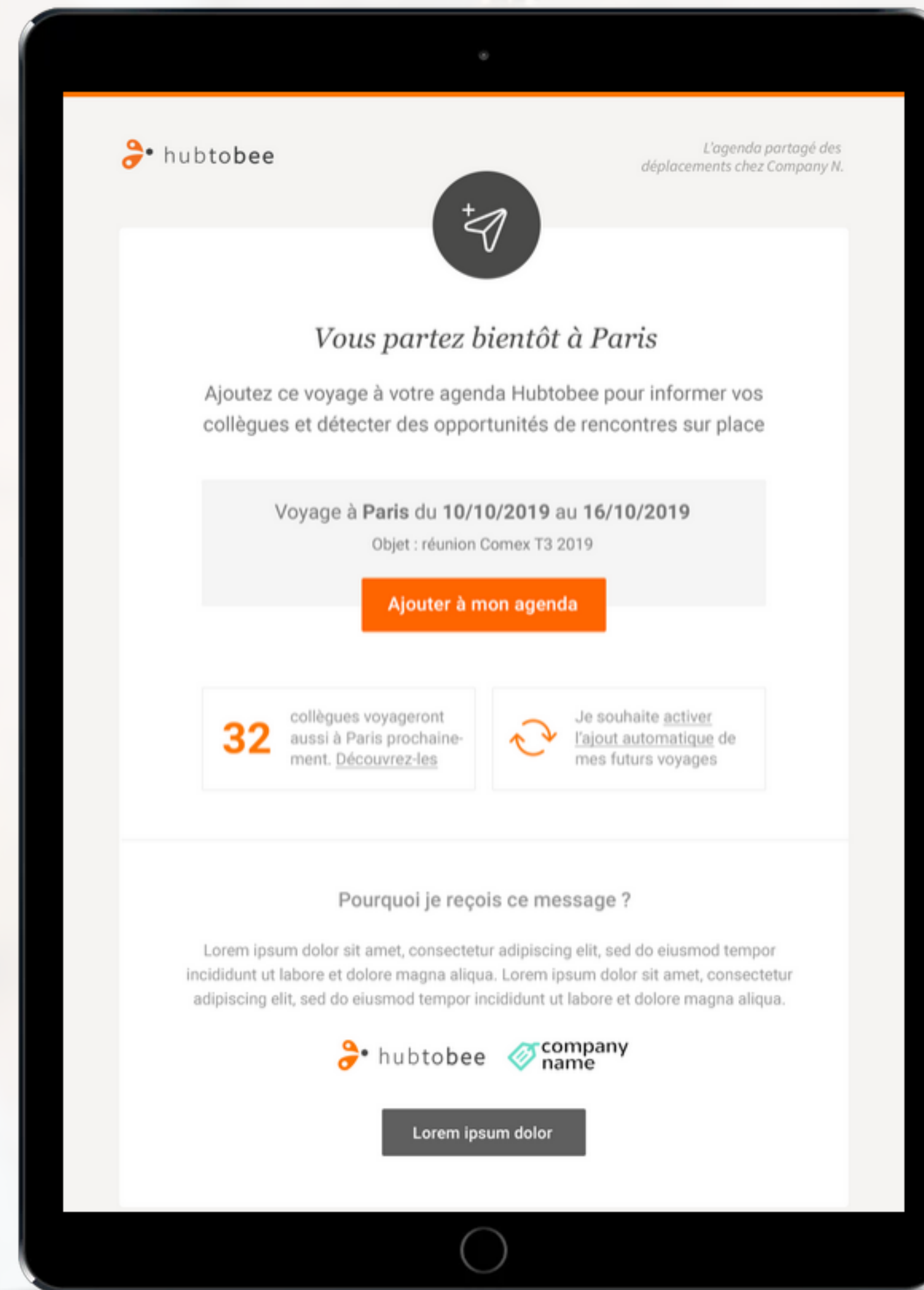
Hubtobee is a turnkey SAAS application, 100% system-integrated and secured, with no installation or deployment cost.

The solution is GDPR certified by VirtualDPO®.

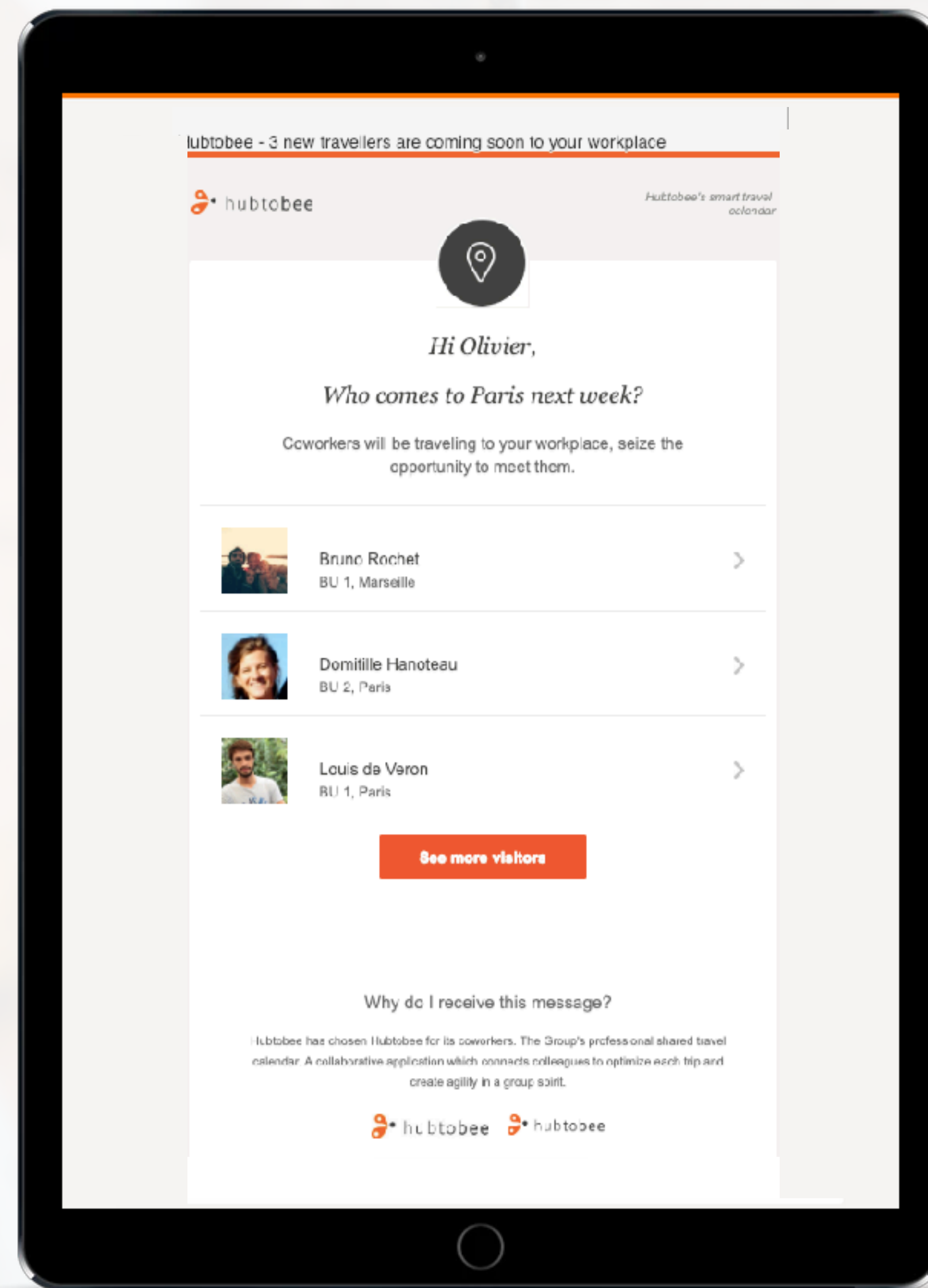


Simplified use for users via personalized mails and just 1 clic in these mails. This is not an additional tool but a networking assistant. Screening possible contacts by keywords. By default, hubtobee communicates custom contacts with « readmail »

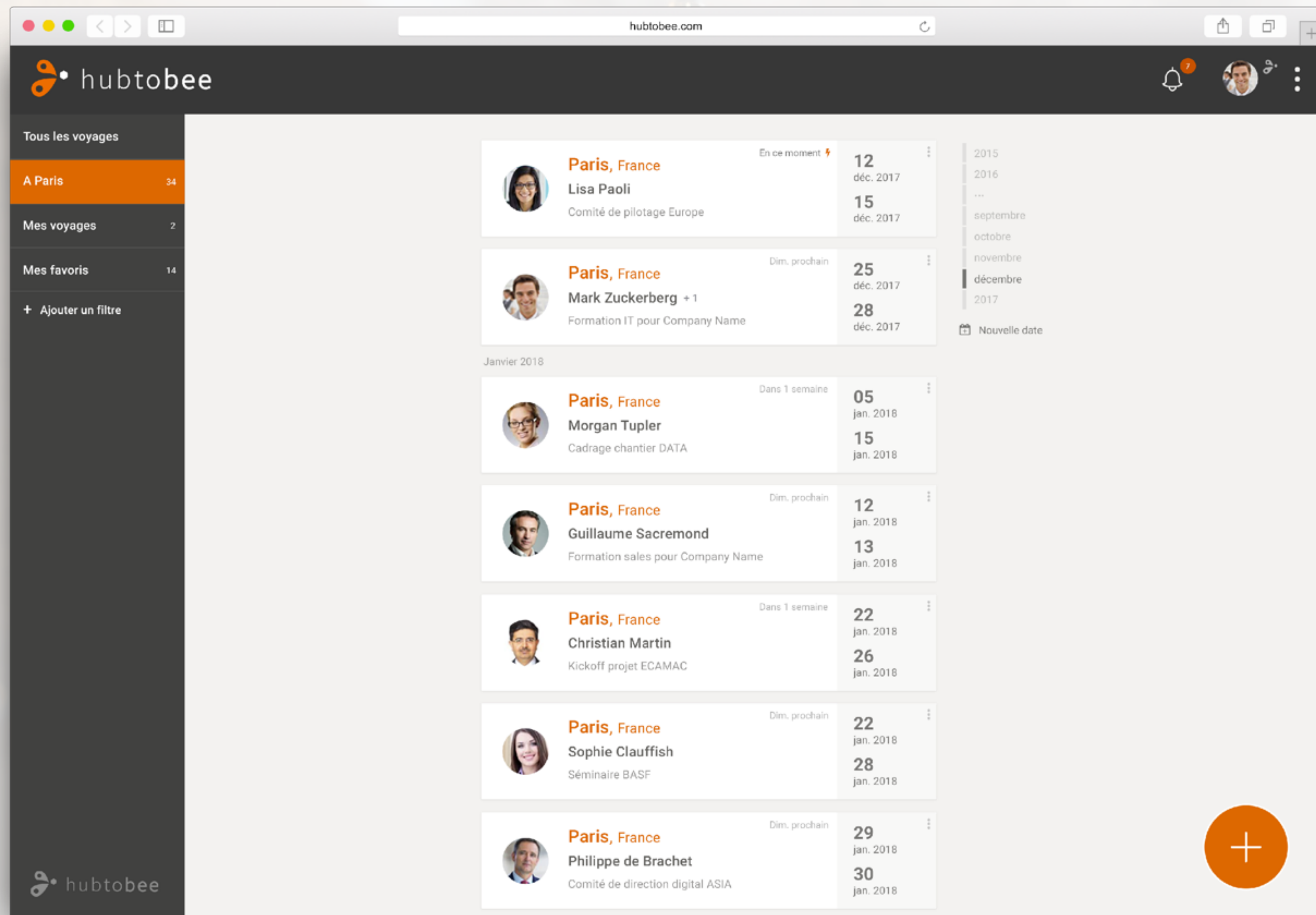
A tool fully integrated with Microsoft and travel agencies



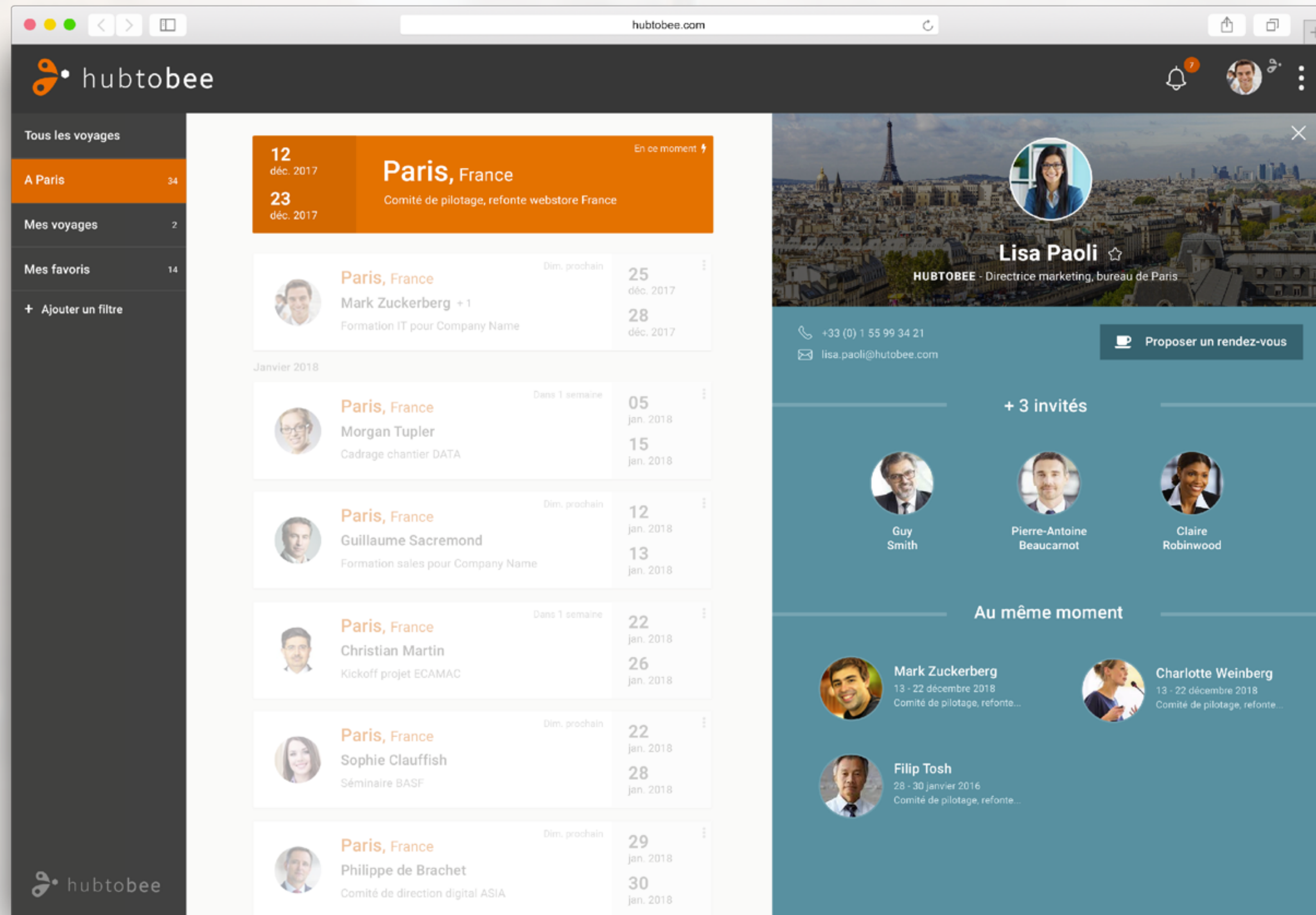
Sharing ones' trip on hubtobee easily to become visible without effort



**Knowing which colleague will come to where I work thanks
to Push mails sent to executives every Thursday**



An intuitive and personnalise flow to know who travels where and when



hubtobee quickly identifies new meeting opportunities and proposes appointments in 1 clic

the ROI

For the USER

travel flows
visible and exploitable



Decompartmentalize the
business **connecting**
travelers and sedentary

+

Plan appointments
between colleagues
during travel or at the
workplace

+

Optimise travel
dates based on
travel by other
employees

+

Eliminate missed
opportunities :
« If I had known you
were here... »

the ROI FOR the ORGANIZATION

travel flows
coordinated and optimized



Manage the **influx** on
subsidiaries and avoid
peaks

+

**Reduce travels by
eliminating
redundancies**
*Travel smarter, meet
more, travel less !*

+

**Improve the
anticipation of
ticket taking**

+

**Mutualize travel
expenses : taxis,
courier fees...**

between **2% & 5% savings on the** travel budget

our ROI

We create the intangible value of collective intelligence that also generates new savings

Win/Win Business - Travelers:

the big travelers dream of traveling less, they represent 80% of the Travel budget, they support thoroughly the cancellation of journeys allowed by hubtobee.

ROI in less than 3 months:

the DHL saved + the shared taxis + cancelled trips amortize the hubtobee annual fixed price for the Group in one quarter!

USE CASES



Group strengthening

The Brazilian HR uses it so that his local teams have a stronger sense of belonging to the Group, especially when they go to the French HQ.



Productivity and Group strengthening

The Group is deploying hubtobee to decompartmentalize the group and increase meetings between employees during travel. The objective is to foster teamwork on complex project management.



Reduction of CO2 emissions

The HR is preparing hubtobee deployment to streamline group-wide travel and reduce CO2 emissions. Currently their trips emit more CO2 than their plants.



Coordinate the flow on the subsidiaries

25% of trips resulted in a request for an appointment on some hubs.

Positive feedback from the Abidjan Management who organized the flow on his subsidiary differently, thanks to hubtobee



Decrease in international recommended packages

Danoners of R&D have passed their samples from one country to another via travelers and no longer Fedex.



Deleting declared trips

Coordination of international team travel

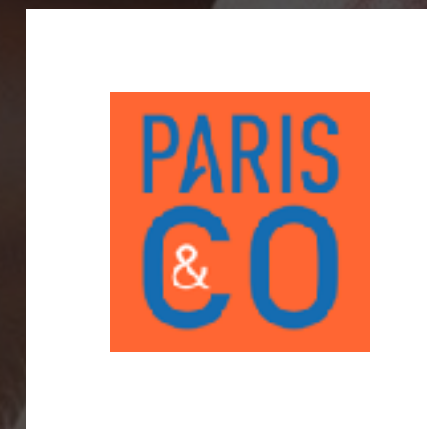
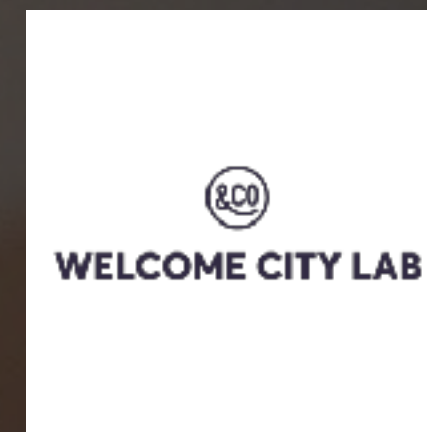
Intelligence that enriches mobility

they have selected us

ACCELERATORS



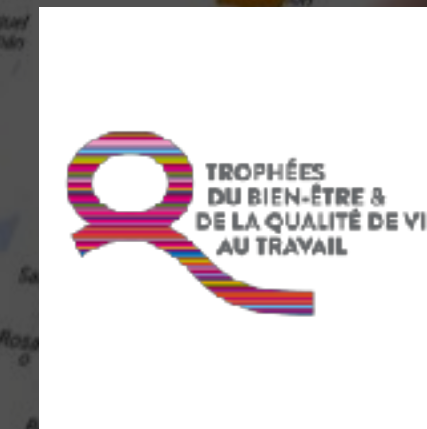
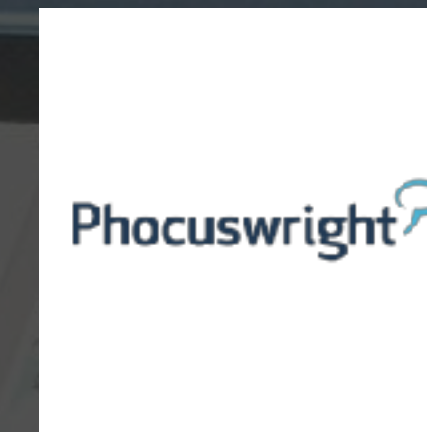
INCUBATORS



PARTNERS



AWARDS



thank
you