

# Windows Embedded/IoT Distributor Information

Distributors can leverage their Windows IoT development experiences, and knowledge, to help you build secure and connected Windows IoT solutions.

If you would like to work with one of our distributors, please select a distributor in your region and contact the distributor directly for more details.

Regions:

- [Americas](#)
- [APAC](#)
- [EMEA](#)
- [Japan](#)



## AMERICAS

Disti Location	Distributor Name	Contact Name/Email	Contact Phone
Brazil	Softline International BRASIL COMER	<a href="#">Info</a>	+55 11 5188 8100
United States	Advantech Corporation	<a href="#">Nathan Cheng</a>	+949 420 2500 ext.6272
United States	Arrow Electronics INC.	<a href="#">Ken Marlin</a> <a href="#">Scott Chmiel</a>	+877 535 9166
United States	Avnet INC	<a href="#">Software@Avnet</a>	+1 480-643-7055
United States	Bsquare Corporation	<a href="#">Tim Shaw</a>	+602 881 4130
United States	Dell, INC. 	<a href="#">Marketing</a>	+512 723 7351

 Distributor's distribution rights only allow Distributor to sell IoT licenses and hardware bundled together.

APAC

Disti Location	Distributor Name	Contact Name/Email	Contact Phone
Australia	Advantech Australia PTY Limited	<a href="#">Abhishek Kathuria</a>	+61 3 97970140
Australia	MDS Pacific PTY Ltd.	<a href="#">Chloe Long</a>	+61 2 98887715
Australia	ARROW ELECTRONICS AUSTRALIA PTY LTD	<a href="#">Jesse Lin</a>	+61 397 374 963
China	AVNET(Shanghai) Limited	<a href="#">Eric Zheng</a>	+0755-26546225
China	Beijing Advantech XING YE Electronics	<a href="#">Cairu Zhong</a>	+86 13510330416
China	Comtech Industrial Technology	<a href="#">Selina Gong</a>	+86 15986642886
China	Dell (China) CO. Ltd. 	<a href="#">Shree Vidhya</a>	+91 9739096714
China	Lanxiang Technology (Shenzhen)	<a href="#">Lion Deng</a>	+86 13760251863
China	WT Microelectronics (Shanghai) CO.,	<a href="#">Sun Liang</a>	+86 18600933866
Hong Kong SAR	Advantech Automation Corp.	<a href="#">Cairu Zhong</a>	+86 82131924
Hong Kong SAR	Avnet Technology Hong Kong Limited	<a href="#">Kevin Wong</a>	+852 21765388
Hong Kong SAR	Comtech International (Hong Kong)	<a href="#">Selina Gong</a>	+86 15986642886
Hong Kong SAR	Syntech Asia Limited	<a href="#">Lion Deng</a>	+86 13760251863
Hong Kong SAR	WT Microelectronics Ltd.	<a href="#">Sun Liang</a>	+86 18600933866
Hong Kong SAR	Arrow Electronics China Ltd	<a href="#">Jesse Lin</a>	+852 2484 2484
Hong Kong SAR	Arrow/Components Agent Ltd	<a href="#">Jesse Lin</a>	+852 2484 2484
India	Advantech Industrial Computing	<a href="#">Ashok Kumar</a>	+91 9731191621
India	MDS Pacific India Pvt Ltd	<a href="#">Sreejith Krishnan</a> <a href="#">Santosh Kapruwan</a> <a href="#">Prajwal Shetty</a>	+91 80 41239727
India	Team Technology	<a href="#">Praveen B.</a>	+91 80 25261102
Korea	Advantech KR Co., Ltd.	<a href="#">Zesty Lee</a>	+82 2 3660 9220
Korea	MDS Technology Co., Ltd.	<a href="#">Mandella Jeong</a> <a href="#">ES Admin</a> <a href="#">ES Sales</a>	+82 31 627 3005
Korea	SGA Embedded Co., Ltd.	<a href="#">Brian Baek</a>	+82 70 7410 9348
Singapore	Advantech CO. Singapore PTE Ltd.	<a href="#">Aaron Li</a>	+65 6442 1000 Ext: 4743
Singapore	Dell Global B.V. (Singapore branch) 	<a href="#">Shree Vidhya</a>	+91 9739096714
Singapore	Arrow Electronics Asia (S) Pte Ltd	<a href="#">Jesse Lin</a>	+886 277 034 837

 Distributor's distribution rights only allow Distributor to sell IoT licenses and hardware bundled together.

Disti Location	Distributor Name	Contact Name/Email	Contact Phone
Singapore	MDS Pacific PTE Ltd.	<a href="#">Edmund Foo</a> <a href="#">Betty Row</a>	+65 6297 2800
Taiwan	Arrow Electronics Taiwan Limited	<a href="#">Jesse Lin</a>	+886 2 770 34837
Taiwan	Advantech CO., LTD.	<a href="#">Sharlin Chung</a>	+886 2 27927818 ext. 9485
Taiwan	Chander Electronics Corp.	<a href="#">Ally Weng</a>	+886 928872518
Taiwan	Synnex Technology Internationals COR	<a href="#">Terry Chang</a>	+886 912830162
Vietnam	MDS Pacific Vina Co., Ltd.	<a href="#">Khang Nguyen</a>	+84 905487738

## EMEA

Advantech Europe B.V.	<a href="#">Tze Chiew</a>	+31 402677055
Arrow Altech Distribution (Pty) Ltd	<a href="#">Riaan van Kooten</a>	+27 0 31 279 1660
Arrow Europe	<a href="#">Steve Dyson</a>	+44 7973 681 448
Arrow Rapac Ltd.	<a href="#">Danny Morim</a>	+97 23 920 3479
Avnet Silica : Eastern Europe and Iberia	<a href="#">Claudia Schmidl</a>	+49 8121 777 299
Avnet Silica : Austria	<a href="#">Thomas Schuller</a>	+43 1 86642 308
Avnet Silica : Belgium, Netherland, Luxemburg	<a href="#">Patrick Maas</a>	+31 76 5722 738
Avnet Silica : Switzerland	<a href="#">Martin Grossen</a>	+41 62 919 55 57
Avnet Silica : Germany	<a href="#">Christine Falke</a>	+49 151 1420 6230
AVNET Integrated : Northern Europe. Denmark, Finland, Sweden & Norway	<a href="#">Mark Winther</a>	+45 36 34 28 06
AVNET Integrated – Baltic States. Latvia, Lithuania & Estonia	<a href="#">Mark Winther</a>	+45 36 34 28 06
AVNET Integrated : United Kingdom, Ireland & Egypt	<a href="#">Mark Winther</a>	+45 36 34 28 06
AVNET Integrated : France	<a href="#">Chagot, Benedicte</a>	+33 (1) 64 47 99 96
AVNET Integrated : Italy	<a href="#">Cesare De Siena</a>	+39 (02) 66092 459
AVNET Integrated : South, West & Central Africa Benin, Botswana, Burkina Faso, Cameroon, Central Africa Republic, Chad, Congo, Cote D'Ivoire, Ethiopia, Gabon, Gambia, Ghana, Guinea-Bissau, Kenya, Liberia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Senegal, Sierra Leone, Tanzania, Togo, Tunisia, Uganda, Zambia, Zimbabwe.	<a href="#">Carl Van der Merwe</a>	+27 21 68941 47
AVNET Integrated : Israel	<a href="#">Sharon Grafi</a>	+972-9-7780333
Bsquare Corporation	<a href="#">Tim Beech</a>	+425 519 5253
Eastronics Limited	<a href="#">Edith Goldraij</a>	+972 36458777
Elbacom Elektronische Bauteileund	<a href="#">David Kotzenmacher</a>	+43 664 216 35 02
Komponenta Inc.	<a href="#">Valentina Slepchenko</a>	+7 4951502150 +7 4951330485
Koning & Hartman B.V.	<a href="#">Rowenda Ladeur</a>	+31 205877600 +32 22570200
Quarta Technologies	<a href="#">Valeria Ivanova</a>	+7 495 230 0611

**JAPAN**

Disti Location	Distributor Name	Contact Name/Email	Contact Phone
Japan	Advantech Japan Co., Ltd.	<a href="#">Pat Oiso</a>	+81 3 6802 1021 ext.4223
Japan	Avnet K.K.	<a href="#">Toshitaka Saito</a> <a href="#">Takahiro Ogawa</a>	+81 3 5792 9820
Japan	Okaya Electronics Corp.	<a href="#">Hideaki Nagai</a> <a href="#">Embedded Team</a>	+81 45 475 1502
Japan	Ryoyo Electro Corporation	<a href="#">Yusuke Fukuda</a> <a href="#">IS MSIS Division</a>	+81 3 3546 6211
Japan	Tokyo Electron Device Limited	<a href="#">Toshinori Suzuno</a> <a href="#">IoT Company</a> <a href="#">Embedded Solution</a> <a href="#">Division</a>	+81 45 443 4422