

Azure Stack Your Cloud, Your Datacenter

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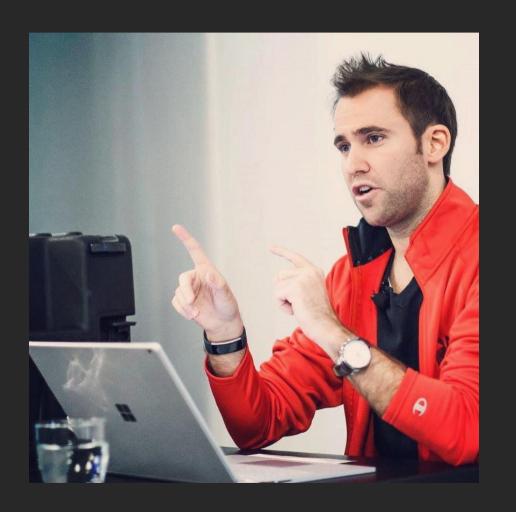
MCSE Private Cloud

MCSE Server Infrastructure

MCSD Azure Solution Architect

Microsoft MVP Cloud & Datacenter

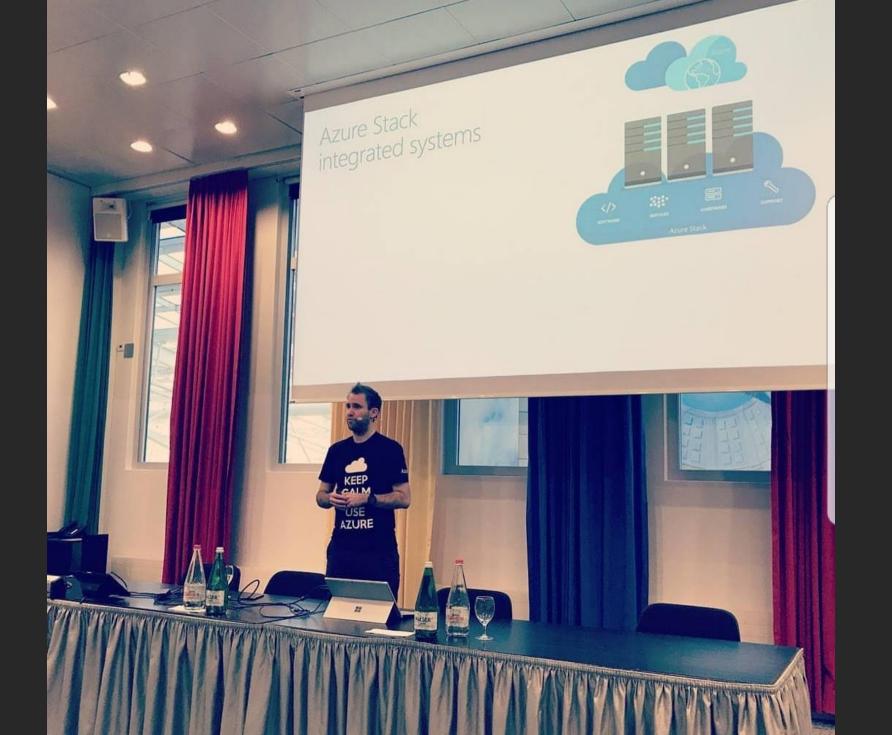
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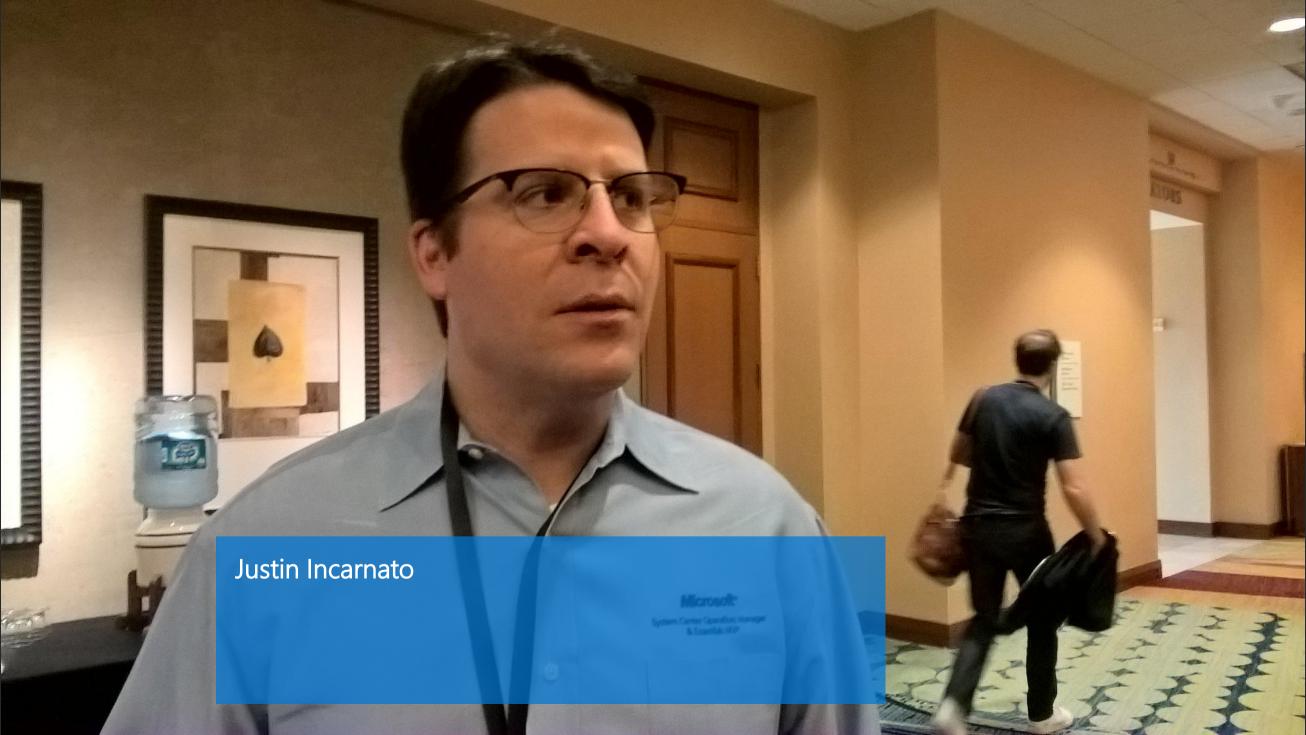


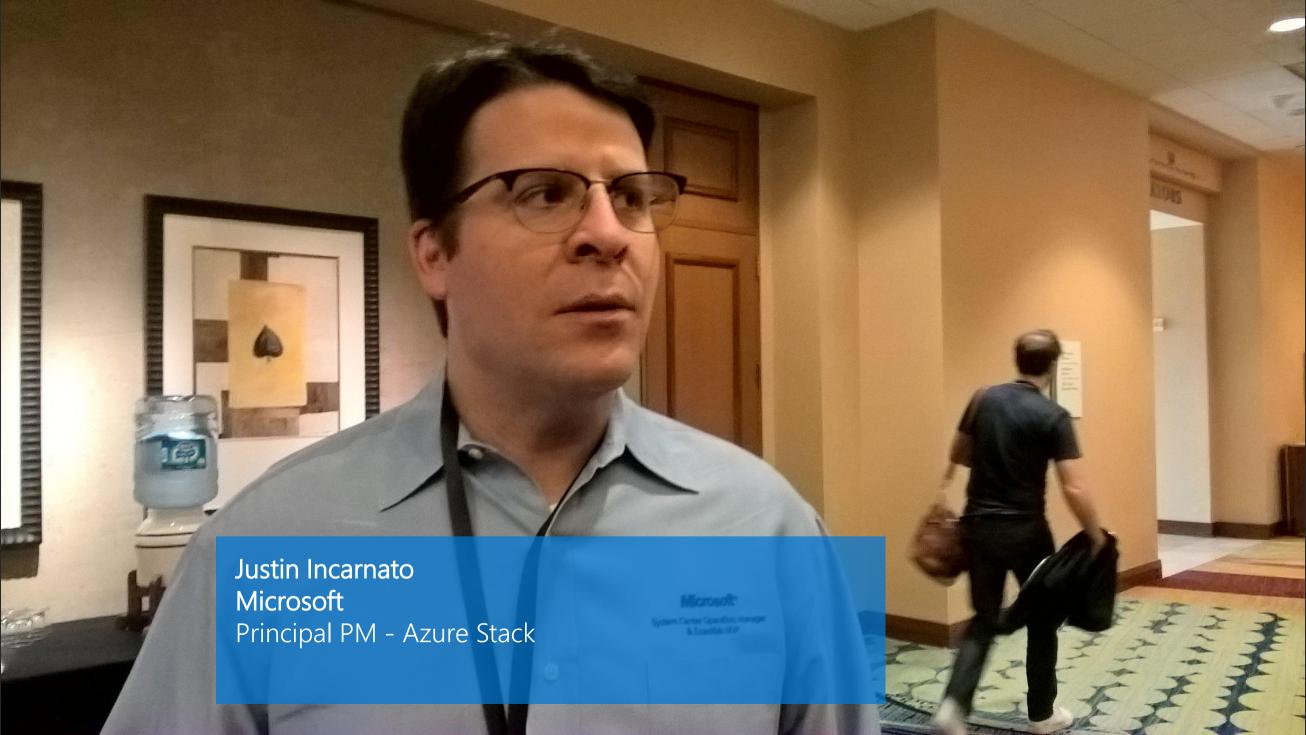
Experts Live United States













Azure Stack — The Extension of Microsoft Azure



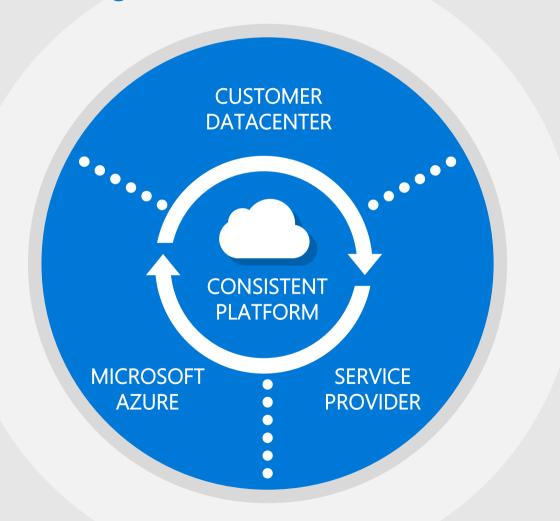
Power of Azure in your datacenter

Microsoft Azure Stack is a new hybrid cloud platform product that enables organizations to deliver Azure services from their own datacenter to help them achieve more.



Private, public, and hybrid cloud

Platform engineered with commonalities for flexibility and consistency



- Development code once, deploy VMs anywhere
- Management unified view across premises
- Identity single sign-on

- Virtualization
 built in, not an add-on
- Data

 analytics and storage
 spanning clouds

Microsoft Platform Services

Security & Management





Azure Active Directory





Multi-Factor Authentication







Key Vault



Store/



VM Image Gallery & VM Depot

Services Compute











Integration







Hybrid Connections



Media & CDN





Web and Mobile









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Developer Services







Data



F



1

Analytics & IoT§

Data Warehouse





AD Privileged Identity Management

Azure AD Health Monitoring

Hybrid

Operations







Operational Analytics



Import/Export



Azure Site Recovery



StorSimple

Infrastructure Services

OS/Server Compute







BLOB Storage





Storage



 \equiv







loT Hub



Networking





 \equiv

 \equiv



Datacenter Infrastructure (40 Regions)



>40 Azure regions

100s of service providers

• 1,000s of enterprises

Hybrid use cases: Azure and Azure Stack

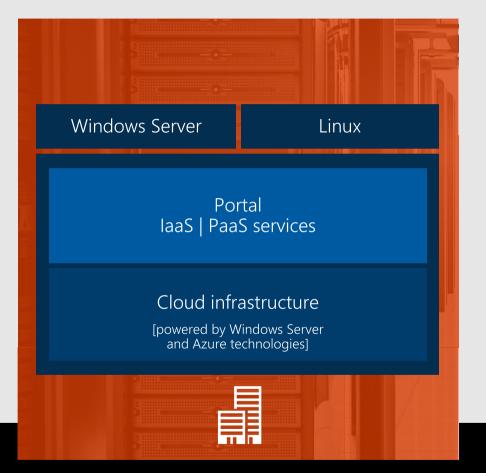


Edge and disconnected solutions

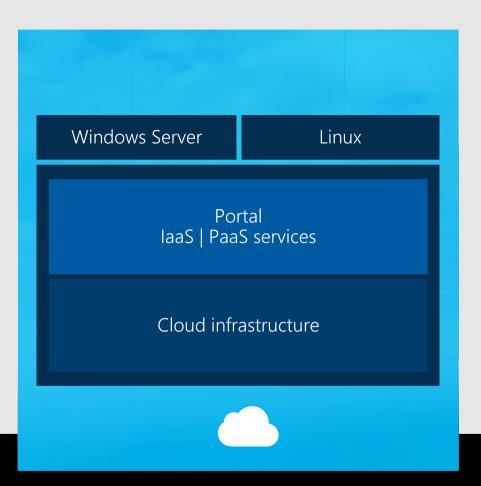
Cloud applications to meet varied regulations

Cloud application model on-premises

Power of Azure and the Control of the Datacenter Microsoft Azure Stack

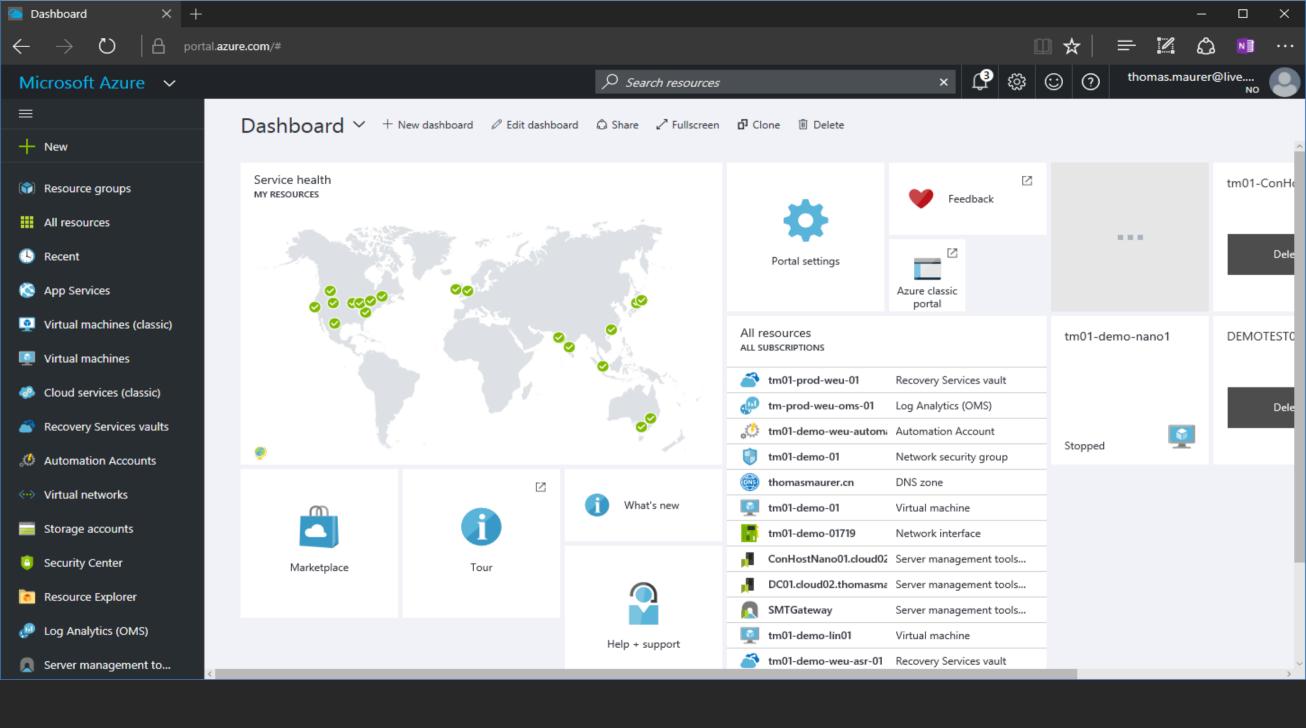


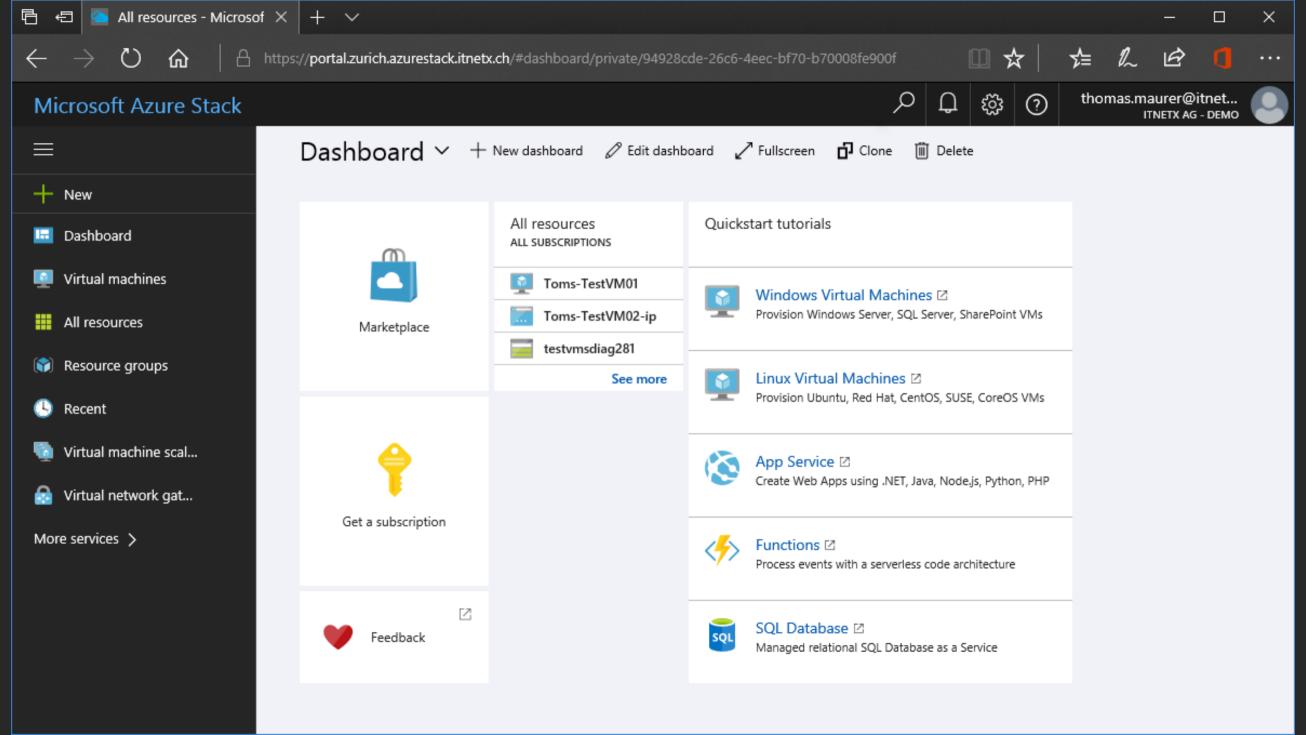




Microsoft Azure Stack (on premises | hosted)

Microsoft Azure









Azure Stack Integrated System

Delivering Azure Stack as an integrated system



Software



Hardware



Support



Services



Azure Stack integrated systems

Accelerated time to value

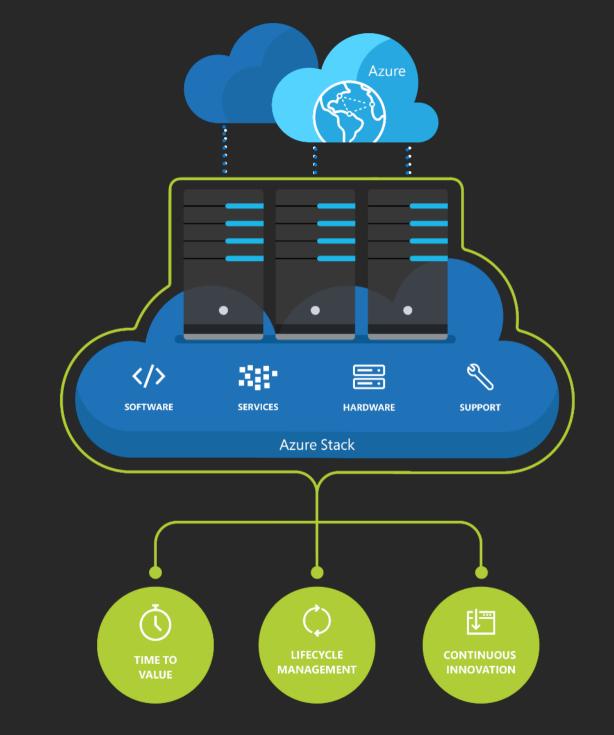
- · From concept to operations in days, not months
- Help developers be productive much faster

Enriched lifecycle management

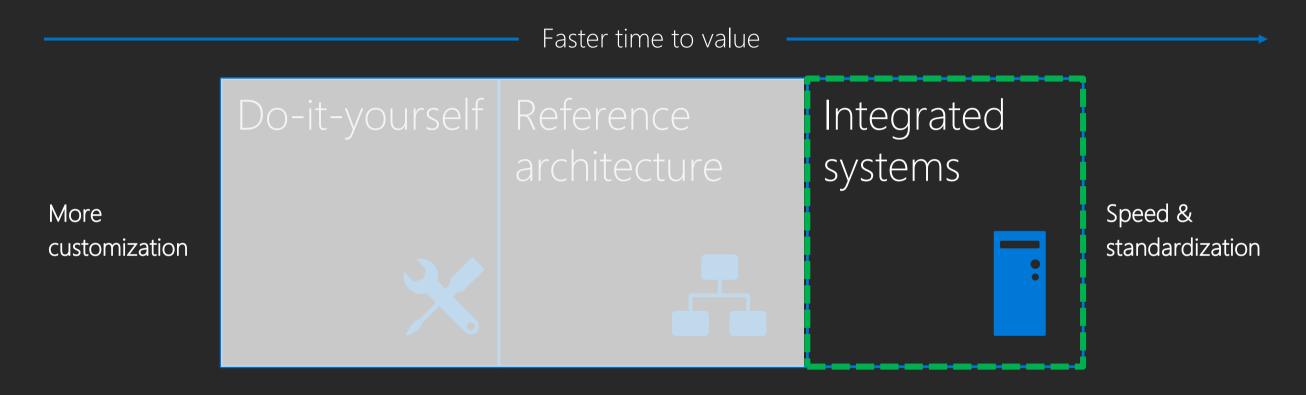
- · Greater quality and system reliability
- Focus on delivering Azure services, not operations

Continuous innovation

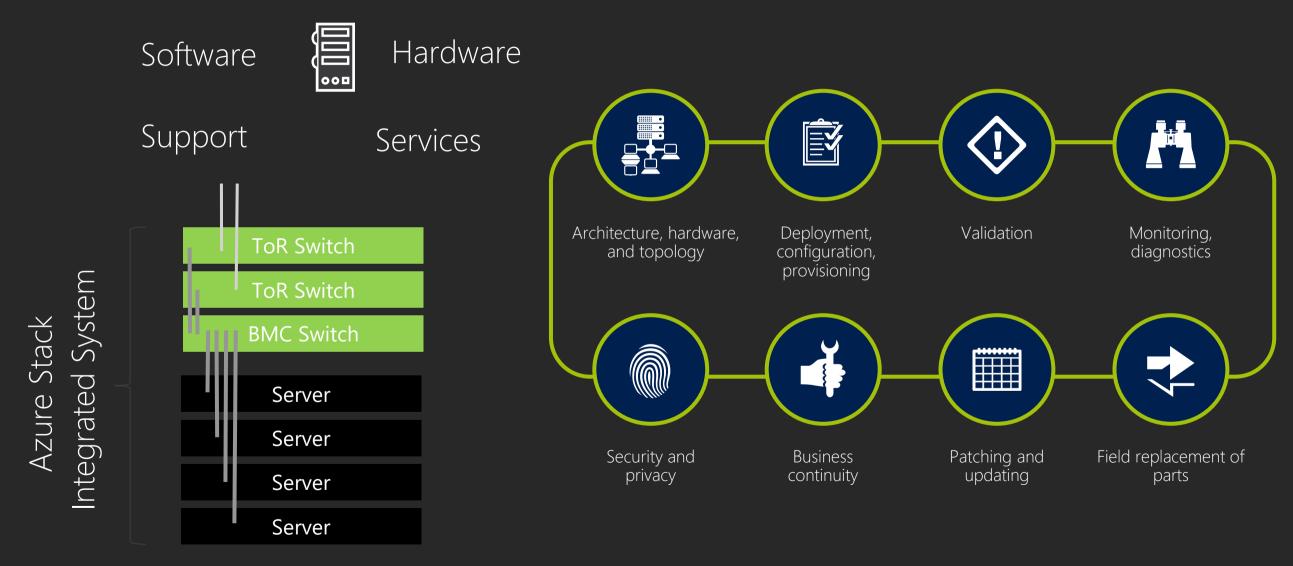
- Newest services and fastest updates
- No disruption to tenant availability or experience



Azure Stack integrated systems



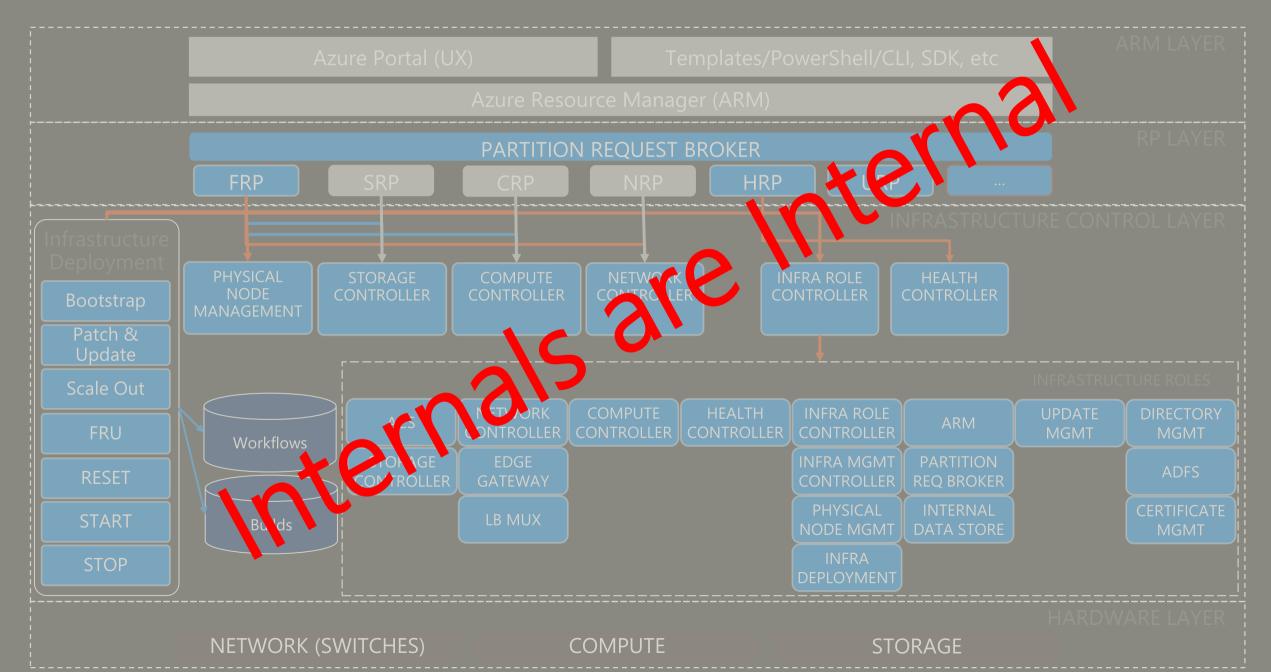
Azure Stack Integrated System



Azure Stack Integrated System (Life Cycle)



Azure Stack Internals











Integrated delivery experience





Hewlett Packard Enterprise



illilli CISCO.





Get up and running quickly

Deliver 100s of VMs initially (and grow over time)



Extension of Azure model

Receive one bill



Integrated support, broadly available

Consistent support experience, no matter who you call

Available in 46 geos initially

Azure Stack concepts



- Single instance of Azure Resource Manager (ARM)
- 1 or more Regions under management of ARM
- 1 or more Scale Units within a Region
- 4 or more servers within a Scale Unit



- Set of Scale Units that share same "physical location"
- Under one physical and logical "administrator"
- Networking requirements
 - High-bandwidth/low latency
 - Flat, layer-3 network
- Other attributes are implied by customer choices



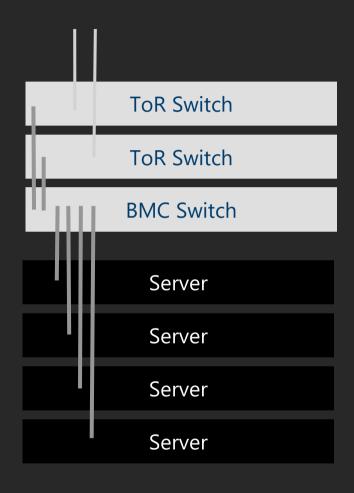
- Associated with a single Region
- 1 or more Scale Units within a Region
- Unit of capacity expansion
- Fault domains (Azure consistency)
- Alignment of Hardware SKU

 which is homogenous

 within Scale Unit

Peek into a Scale Unit

- 4 x servers + network switches
- Min spec for server
 - 2 x 10 Gb ports with RDMA
 - 256 GB Memory
 - 1 x boot media, 2 x SSD (cache) + 4 x HDD
 - 8 x cores per CPU, min 2 x CPU's
- Each server runs Windows Server 2016
- Failover cluster with hyper-converged storage spaces direct
- Resilient deployment of Azure Stack software in VM's
- Appropriate resiliency for each layer



Azure Stack: Scale architecture

- One cloud "endpoint"
- 2 Several regions
- Multiple scale units (SU) per region

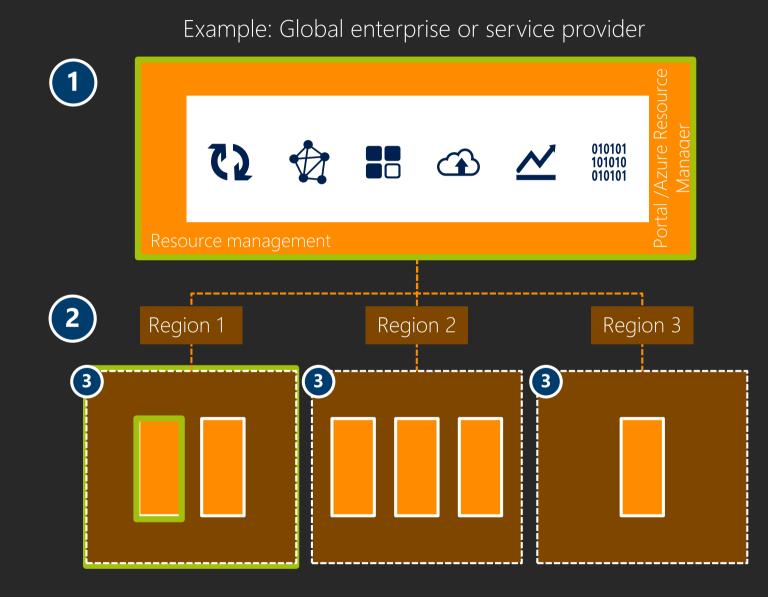
GA

(#servers per scaleunit, #scaleunits, #regions) (12, 1, 1)

CY 2018

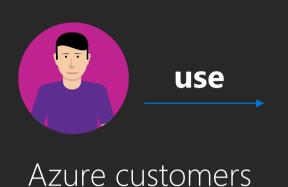
Incremental capacity expansion

Multi-region and then multi scale units



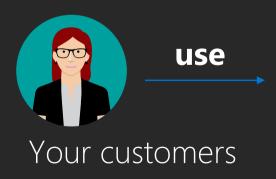
Azure Stack Datacenter Operations & Integration

Cloud operating model and job roles









DevOps Cloud Administrator

Azure Stack instance operate

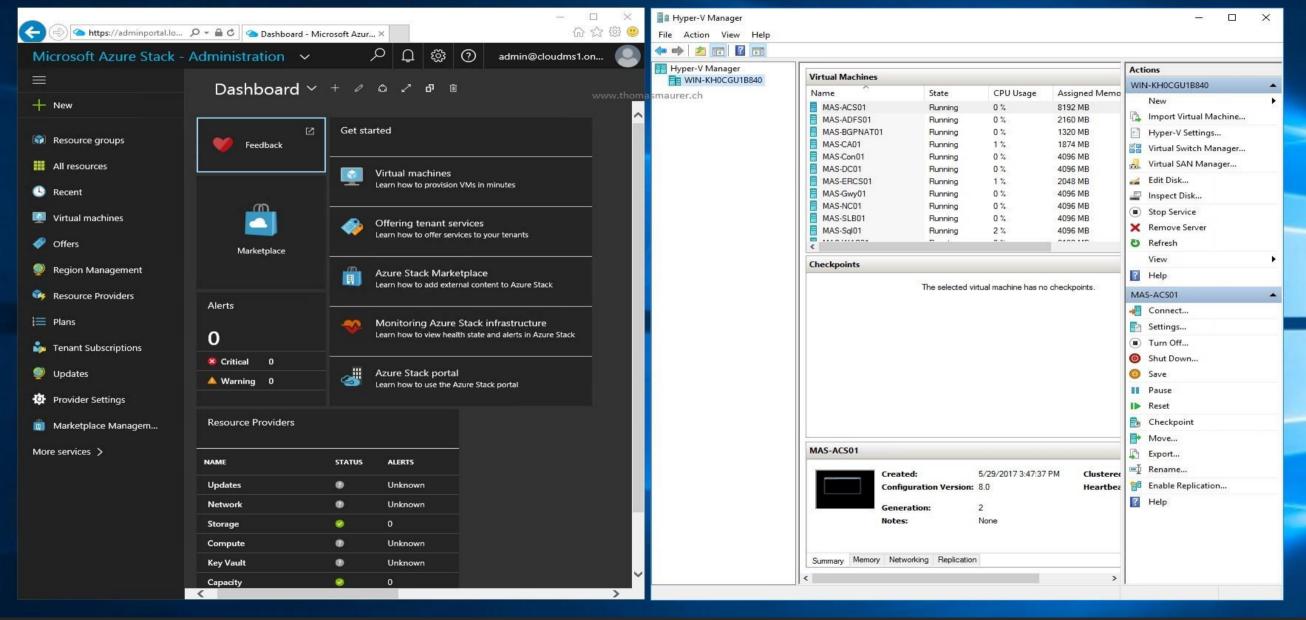
Your engineers

Cloud Architect Cloud Operator

Azure Stack Cloud Operator



System Administrator



Azure Stack: Integration in your datacenter

Border Devices

Datacenter monitoring/ticketing/ hardware monitoring

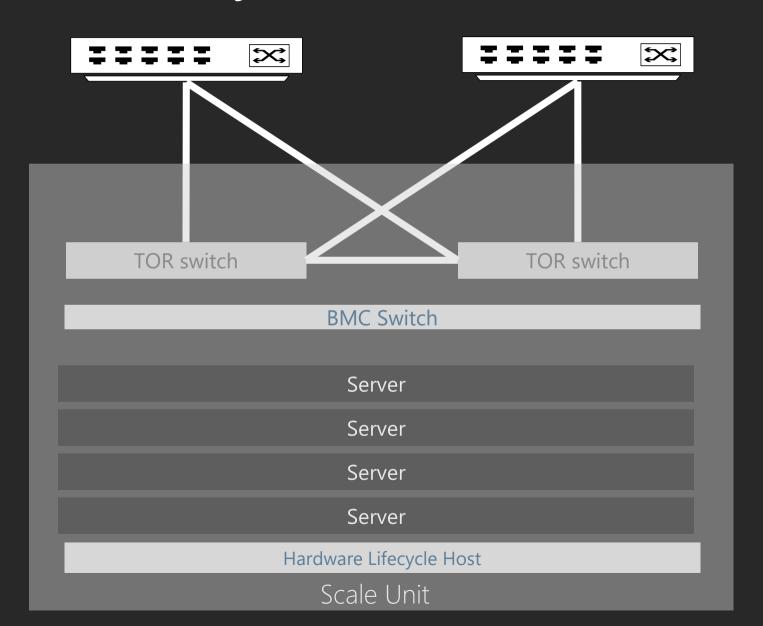


Identity Integration (User & Cloud Operator)



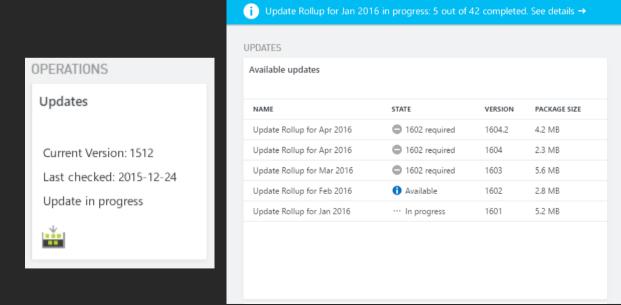
Space, Power & Cooling

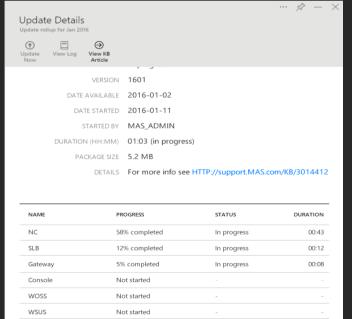


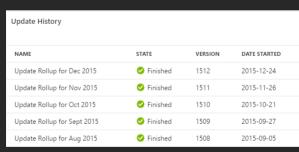


Patching and Update

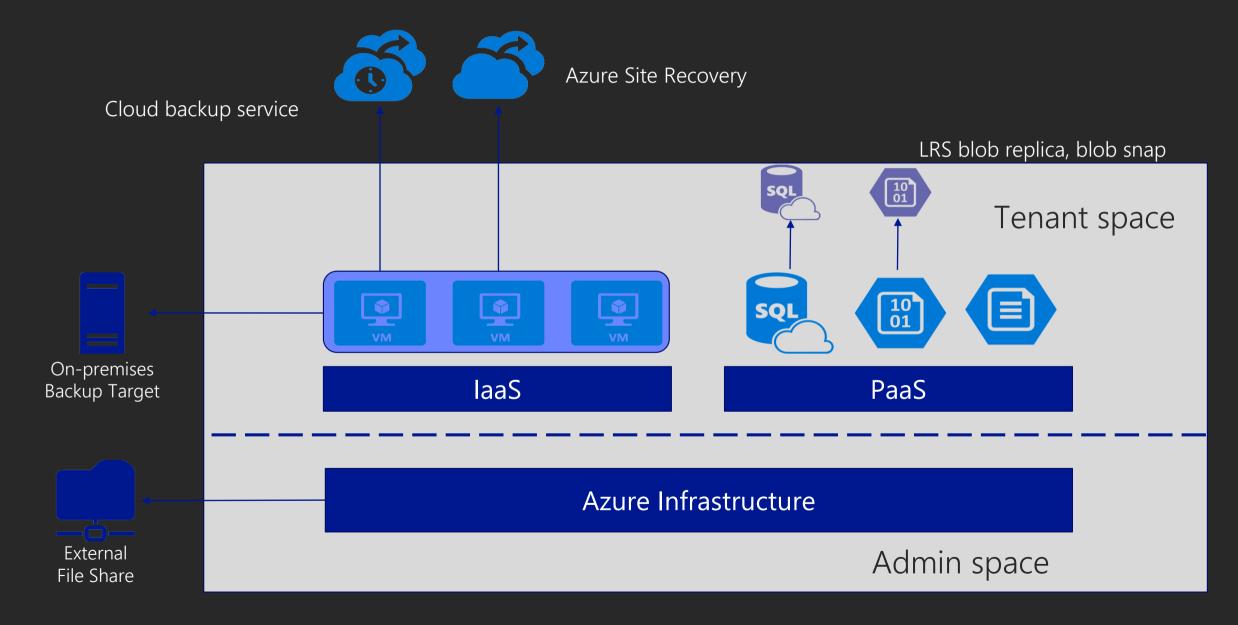
- Pre-validated updates for software and firmware
- · Designed to not disrupt tenant workloads
- · Designed to be reliable, single-sourced and easy to use
- Designed to allow focus on other aspects of the business







Azure Stack: Backup and Disaster Recovery

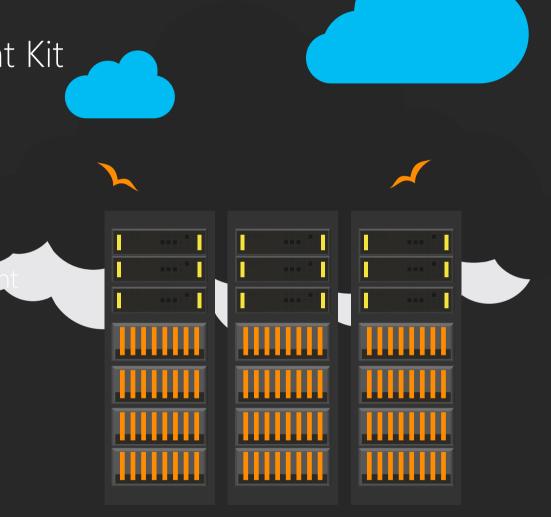


Azure Stack Developer Kit

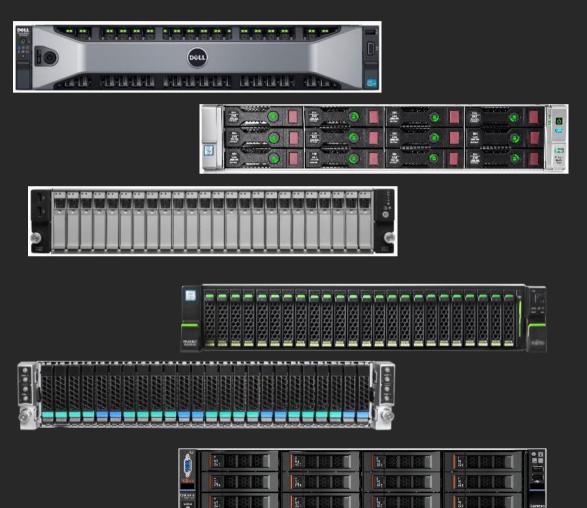
What is the development kit?

The idea behind the One-node Development Kit is:

- Limited deployment duration (hours)
- Minimal hardware required
- Reduced component install (non-HA)
- Easy to install (PowerShell)
- Enable on-premises Azure modern application developm
- Can integrate into a larger environment



Development Kit Hardware Requirements

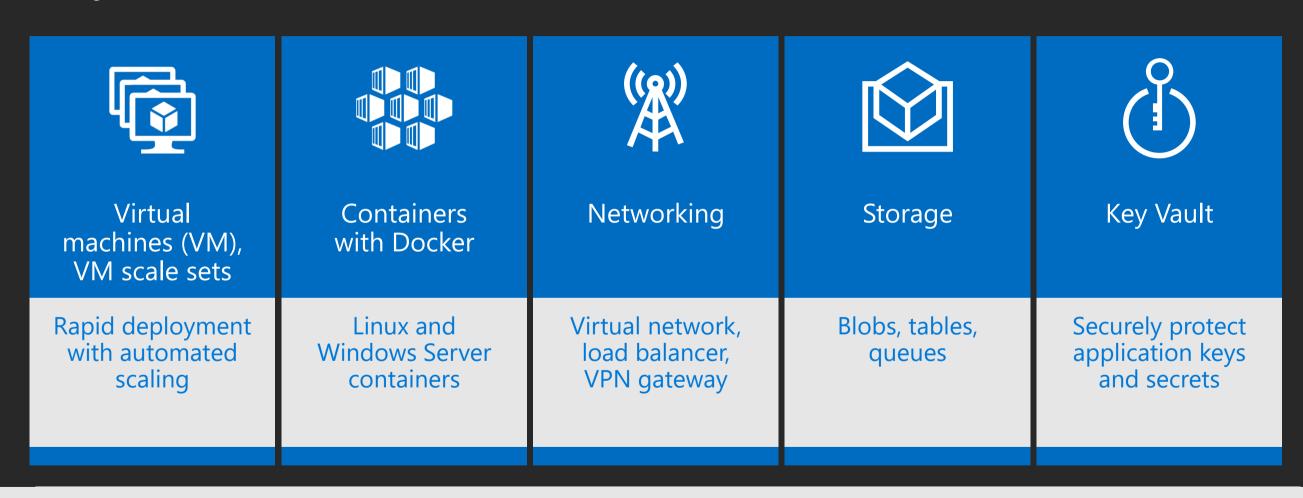


Component	Minimum	Recommended
Disk drives: Operating System	1 OS disk with minimum of 200 GB available for system partition (SSD or HDD)	1 OS disk with minimum of 200 GB available for system partition (SSD or HDD)
Disk drives: General development kit data*	4 disks. Each disk provides a minimum of 140 GB of capacity (SSD or HDD). All available disks will be used.	4 disks. Each disk provides a minimum of 250 GB of capacity (SSD or HDD). All available disks will be used.
Compute: CPU	Dual-Socket: 12 Physical Cores (total)	Dual-Socket: 16 Physical Cores (total)
Compute: Memory	96 GB RAM	128 GB RAM (This is the minimum to support PaaS resource providers.)
Compute: BIOS	Hyper-V Enabled (with SLAT support)	Hyper-V Enabled (with SLAT support)
Network: NIC	Windows Server 2012 R2 Certification required for NIC; no specialized features required	Windows Server 2012 R2 Certification required for NIC; no specialized features required
HW logo certification	Certified for Windows Server 2012 R2	Certified for Windows Server 2012 R2

Source: https://docs.microsoft.com/de-de/azure/azure-stack/azure-stack-deploy

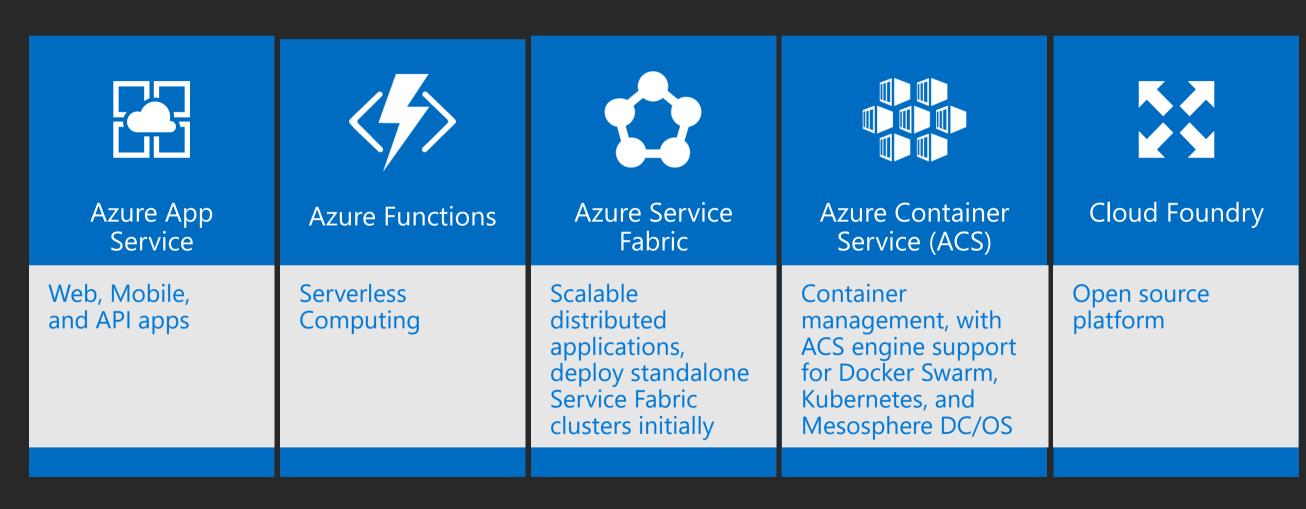
Azure Stack Services

Azure laaS available on-premises: beyond traditional virtualization



Roadmap: Additional Azure consistency (New VM types, Managed Disks, storage API updates) in CY18.

Azure PaaS available on-premises: High productivity development



One Azure ecosystem

Work with the tools and technologies you want across Azure and Azure Stack

Goal: Applications and services that are certified for Azure work on Azure Stack































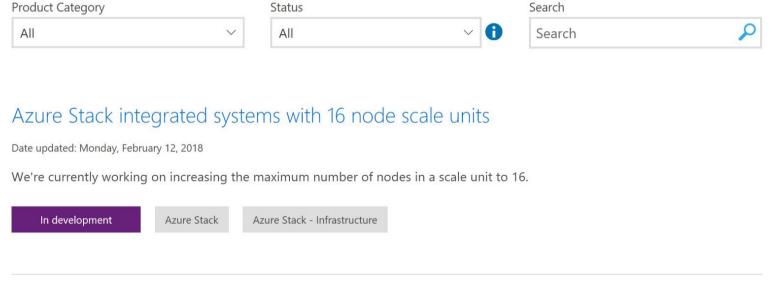


Azure Stack Roadmap

Azure roadmap

As Azure continues to grow, we want to keep you informed—so that we can plan for the future together. This product roadmap is the place to find out what's new and what's coming next. Let us know what you think by providing feedback and voting on items. You can also subscribe to notifications, so you'll always be the in the know.

Why Azure V Solutions Products V Documentation Pricing Training Marketplace Partners V Support V



Azure Stack support for Azure Backup

Date updated: Monday, February 12, 2018

We're developing the ability for Azure Stack operators to backup and recover guest OS, data disks, and volumes using Azure Backup.

Explore

Check out recent Azure releases.

Subscribe

Azure updates >

Tell us what you think of Azure and what you want to see in the future.

Provide feedback >

Azure is available in more regions than any other cloud provider.

Check product availability in your region >

Read the Azure blog for the latest news.

Blog >

Roadmap H1 2018

- Azure Stack support for Azure Backup
- Azure Stack support for Azure Site Recovery
- · Azure Container Service (AKS) on Azure Stack
- Templated Kubernetes deployments
- · Templated Service Fabric cluster deployments
- · Managed Disks in Azure Stack
- · Azure Stack integrated systems with 16 node scale units
- · Azure Stack integrated systems support for multiple scale units

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Azure Stack Packaging and Pricing & Support

Purchased as an integrated system



Azure services

Billed by Microsoft via EA or CSP, support via Premier or Azure agreement.



Hardware

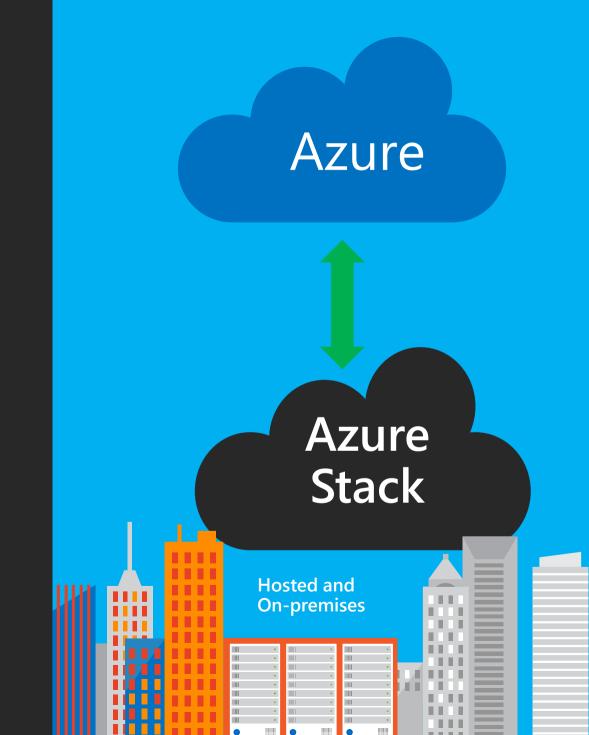
Purchased directly from hardware partners, including support and installation services.



One integrated experience.

Pay-as-you-use model

- Extension of Azure business model
- Fee for consumption: only pay for services running on Azure Stack
- No upfront licensing fees: don't pay until you use the service
- Compatible with Azure: same subscriptions, monetary commitment, invoice
- EA and CSP channels



Pay-as-you-use pricing

Pay-as-you-use Pricing

Service	Price
Azure Stack initial deployment	\$0 – no upfront licensing fees
Cloud Infrastructure; Management, Security, & Identity; Networking; Service Fabric	\$0
Virtual Machines: Base VM	\$0.008/vCPU/hour (\$6/vCPU/month)
Virtual Machines: with Windows Server	\$0.046/vCPU/hour (\$34/vCPU/month)
Azure Blob Storage Service	\$0.006/GB/month
Azure Tables & Queues Storage Service	\$0.018/GB/month
Azure Standard Unmanaged Disk	\$0.011/GB/month
Azure App Service (including Functions)	\$0.056/vCPU/hour (\$42/vCPU/month)
	Azure Stack initial deployment Cloud Infrastructure; Management, Security, & Identity; Networking; Service Fabric Virtual Machines: Base VM Virtual Machines: with Windows Server Azure Blob Storage Service Azure Tables & Queues Storage Service Azure Standard Unmanaged Disk

- Customers can bring their own Windows Server and SQL Server licenses to run on Base VM images
- Windows Server BYOL must license the entire region

Capacity model

For disconnected scenarios: no usage metering or connection to commerce

Fixed fee, annual subscription: based on number of physical cores

License all physical cores on a solution, with unlimited laaS rights

Separate transaction from Azure: cannot use monetary commit, different billing

EA channel only



Capacity model pricing

App Service Package

\$400/core/year

- Includes: App Service, Base VM, Azure Storage
- Must license all physical cores on the deployment
- Windows Server and SQL Server are BYOL (on-premises license)

laaS Package

\$144/core/year

- Base VM, Azure Storage only
- Must license all physical cores on the deployment
- Windows Server and SQL Server are BYOL (on-premises license)

existing on-premises licenses to deploy Windows Server and SQL Server virtual machines.

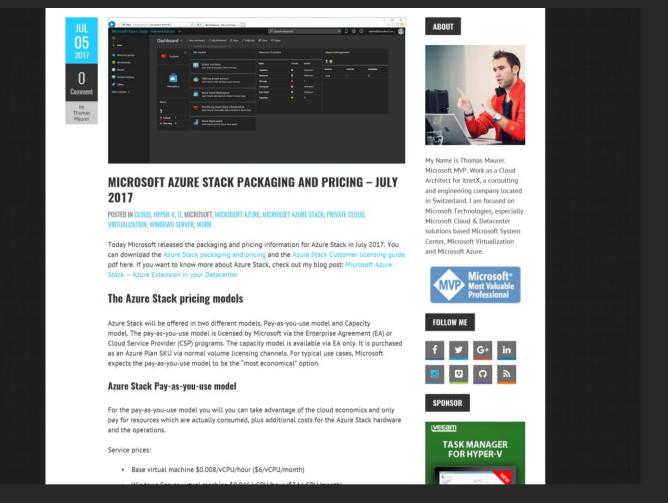
US

SUL

The capacity model is available via EA only. It is purchased as an Azure Plan SKU via normal volume licensing channels. For typical use cases, Microsoft expects the pay-as-you-use model to be the most economical option.

Support

Azura Stack support is a consistant integrated bybrid support



https://www.thomasmaurer.ch/2017/07/microsoft-azure-stack-packaging-and-pricing-july-2017/

Integrated support experience

Azure-consistent support experience

no matter who you need support from

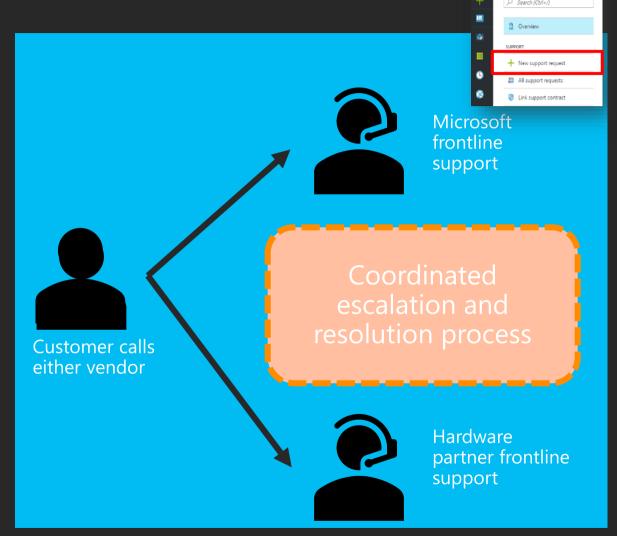
Coordinated escalation and resolution process

Cloud services support delivered by Microsoft

Existing Azure support or Premier Support contract

System support delivered by hardware partners

System support contract with hardware partners



Two ways to purchase Azure Stack

As an integrated system

Customer controls management and operations (DIY or via SI)

Two contracts: one for Azure services and another for hardware

Typically hosted at customer premises

<u>Example</u>: Customer purchases Azure services from Microsoft, integrated systems from Dell EMC/HPE/Lenovo

As a fully managed service

Managed service provider does management and operations

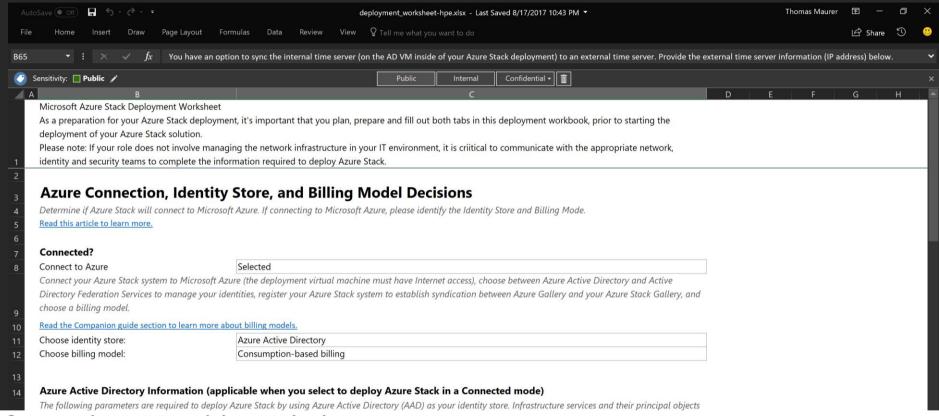
Single point of purchase, one contract

Typically hosted at managed service provider premises

<u>Example</u>: Customer purchases a complete solution from itnetX

One integrated support experience (

Consulting



information (IP address) below.

Customer and Environment Info

Network Settings

HPE

Customer Pre-Delivery Checklist

Wragby Business

Solutions &

Xylos NV

itnetX

Tieta Corporation

..com/en-us/

UOLDIVEO

Tecnologia Ltda

WinWire

Technologies Inc.

Summary: Accurately positioning Azure Stack

First consistent Hybrid Cloud Platform

Virtualization-replacement play

Integrated system with IaaS & PaaS

DIY infrastructure

Regularly updated for Azure-consistency

Static system you deploy & forget

Truly open and flexible (just like Azure)

.NET/Windows only

- · Join our itnetX Booth!
- To learn about Azure Stack
- · And to win a Tesla!
- ·Okay just kidding...
- But you can win a ticket to ExpertsLive Switzerland!





Please Complete your Session Evaluations

Get your cool loT Dev Kit!

Fill out your feedback form and turn it in before you leave.

