

**Appendix C Pricing Index  
to DIR-TSO-3373 (Per Amendment 6)**

<b>PRODUCT Description</b>	<b>SKU</b>	<b>MSRP</b>	<b>DIR Discount off MSRP</b>	<b>DIR Customer Extended Price</b>
<b><i>New Surface Pro</i></b>				
Surface Pro core M 4GB 128GB Consumer	FJR-00001	\$799.00	8.00%	\$735.08
Surface Pro i5 4GB 128GB Consumer	FJT-00001	\$999.00	8.00%	\$919.08
Surface Pro i5 8GB 256GB Consumer	FJX-00001	\$1,299.00	8.00%	\$1,195.08
Surface Pro i7 16GB 1TB Consumer	FKK-00001	\$2,699.00	8.00%	\$2,483.08
Surface Pro i7 16GB 512GB Consumer	FKH-00001	\$2,199.00	8.00%	\$2,023.08
Surface Pro i7 8GB 256GB Consumer	FJZ-00001	\$1,599.00	8.00%	\$1,471.08
Surface Pro core M 4GB 128GB - Commercial	FJS-00001	\$799.00	8.00%	\$735.08
Surface Pro i5 4GB 128GB - Commercial	FJU-00001	\$999.00	8.00%	\$919.08
Surface Pro i5 8GB 256GB - Commercial	FJY-00001	\$1,299.00	8.00%	\$1,195.08
Surface Pro i7 16GB 1TB - Commercial	FKL-00001	\$2,699.00	8.00%	\$2,483.08
Surface Pro i7 16GB 512GB - Commercial	FKJ-00001	\$2,199.00	8.00%	\$2,023.08
Surface Pro i7 8GB 256GB - Commercial	FKG-00001	\$1,599.00	8.00%	\$1,471.08
Surface Pro LTE 128GB i5 4GB Commercial	GWL-00001	\$1,149.00	8.00%	\$1,057.08
Surface Pro LTE 256GB i5 8GB Commercial	GWP-00001	\$1,449.00	8.00%	\$1,333.08
<b><i>Surface Pro Warranties</i></b>				
Surface Pro: MS Complete for Business 4 Year (Accidental)	HP3-00002	\$399.00	16.00%	\$335.16
Surface Pro: MS Complete for Business 3 Year (Accidental)	A9W-00005	\$249.00	16.00%	\$209.16
Surface Pro: MS Complete for Business 4 Year (No Accidental)	VP3-00031	\$149.00	16.00%	\$125.16
Surface Pro: MS Complete for Business 3 Year (No Accidental)	A9W-00001	\$99.00	16.00%	\$83.16
<b><i>Surface Pro Accessories</i></b>				
Surface Precision Mouse	FTW-00001	\$99.99	16.00%	\$83.99
Microsoft 102W Surface Power Supply	6NL-00001	\$99.99	16.00%	\$83.99
Microsoft Surface Book Power Supply SC EN/XD/ES Hdwr	Q4Q-00001	\$79.99	16.00%	\$67.19
Surface USB-C to HDMI Adapter	HFM-00001	\$39.99	16.00%	\$33.59
Surface USB-C to VGA Adapter	HFR-00001	\$39.99	16.00%	\$33.59
Surface Pen Silver Surface Pro	EYU-00009	\$99.99	16.00%	\$83.99
Surface Pro Premium Type Cover Burgundy	FFP-00041	\$159.99	16.00%	\$134.39
Surface Pro Premium Type Cover Cobalt Blue	FFP-00021	\$159.99	16.00%	\$134.39
Surface Pro Premium Type Cover Platinum	FFP-00001	\$159.99	16.00%	\$134.39
Surface Pro Premium Type Cover - Black w/FPR	RH7-00001	\$159.99	16.00%	\$134.39
Surface Pro Type Cover - Black	FMM-00001	\$129.99	16.00%	\$109.19
Surface Pro Signa Type Cover FRPCmM1755 SC English US/Canada Hdwr Commercial Black	GK3-00001	\$159.99	16.00%	\$134.39
Ethernet Adapter-Win8Pro SC EN/XD/XX Hdwr	EJR-00002	\$39.99	16.00%	\$33.59
HDMI Adapter-Win8/8Pro SC EN/XD/ES Hdwr	EJT-00001	\$39.99	16.00%	\$33.59
VGA Adapter-Win8/8Pro SC EN/XD/ES Hdwr	EJP-00001	\$39.99	16.00%	\$33.59
Surface Pen Black Surface Pro	EYU-00001	\$99.99	16.00%	\$83.99
Surface Pen Blue Surface Pro	EYU-00017	\$99.99	16.00%	\$83.99
Surface Pen Burgundy Surface Pro	EYU-00025	\$99.99	16.00%	\$83.99
65W Power Supply for Surface Book (Consumer)	Q4Q-00001	\$79.99	16.00%	\$67.19
Wireless Display V2 EN/XD/XX Hdwr	P3Q-00001	\$49.95	16.00%	\$41.96
Tumi Slim Tablet Cover for Surface Pro 4 - Ballistic Nylon	QF6-00137	\$79.99	16.00%	\$67.19
UAG Surface Pro4 Case Black SFPRO4-BLK-VP	QF6-00093	\$79.99	16.00%	\$67.19
Incipio Capture for Microsoft Surface Pro 4 - Blue	QF6-00172	\$79.99	16.00%	\$67.19
PERFECT FIT CleanShield Antimicrobial Film	QF6-00100	\$39.95	16.00%	\$33.56
Brenthaven BX2 Edge for Surface Pro 4 - Smoke Gray	QF6-00156	\$69.99	16.00%	\$58.79

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Belkin Mini Display port to VGA Adapter#F2CD028bt	DEF-00083	\$34.99	16.00%	\$29.39
Belkin Cable,HDMI,6',ULTRA THIN PASSIVE #AV10097bt06	DEF-00091	\$29.99	16.00%	\$25.19
Microsoft ARC Touch Mouse SE Bluetooth EN/XD/ES Hdwr	E6W-00001	\$69.99	16.00%	\$58.79
Ethernet Adapter-Win8Pro SC EN/XD/XX Hdwr	F5U-00021	\$39.99	16.00%	\$33.59
HDMI Adapter-Win8/8Pro SC EN/XD/ES Hdwr	F6U-00020	\$39.99	16.00%	\$33.59
VGA Adapter-Win8/8Pro SC EN/XD/ES Hdwr	F7U-00025	\$39.99	16.00%	\$33.59
Surface Pro 4 Shim for Surface Pro 3 Dock	TP3-00001	\$0.01	16.00%	\$0.01
Surface Pen Tip Kit SC EN/XD/ES Hdwr	RJ3-00001	\$10.00	16.00%	\$8.40
Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Black	3XY-00011	\$59.99	16.00%	\$50.39
Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Blue	3XY-00021	\$59.99	16.00%	\$50.39
Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Gold	3XY-00051	\$59.99	16.00%	\$50.39
Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Silver	3XY-00001	\$59.99	16.00%	\$50.39
Port Replicator (Dock) for Pro 3, Surface Pro 4, Surface Book	PD9-00003	\$199.99	16.00%	\$167.99

<b>PRODUCT Description</b>	<b>SKU</b>	<b>MSRP</b>	<b>DIR Discount off MSRP</b>	<b>DIR Customer Extended Price</b>
<b>Surface Book 2</b>				
Surface Book 2 15" i7/16/256GB	HNR-00001	\$2,499.00	8.00%	\$2,299.08
Surface Book 2 15" i7/16/512GB	FUX-00001	\$2,899.00	8.00%	\$2,667.08
Surface Book 2 15" i7/16/1TB	FVH-00001	\$3,299.00	8.00%	\$3,035.08
Surface Book 2 13.5" i5/8/256GB	HMW-00001	\$1,499.00	8.00%	\$1,379.08
Surface Book 2 13.5" i7/16/1TB	HNN-00001	\$2,999.00	8.00%	\$2,759.08
Surface Book 2 13.5" i7/16/512GB	HNL-00001	\$2,499.00	8.00%	\$2,299.08
Surface Book 2 13.5" i7/8/256GB	HN4-00001	\$1,999.00	8.00%	\$1,839.08

<b>SERVICE Description</b>	<b>SKU</b>	<b>MSRP</b>	<b>DIR Discount off MSRP</b>	<b>DIR Customer Extended Price</b>
<b>Surface Book Warranties</b>				
Surface Book: MS Complete for Business 4 Year (Accidental)	HP3-00029	\$499.00	16.00%	\$419.16
Surface Book: MS Complete for Business 3 Year (Accidental)	F9W-00083	\$349.00	16.00%	\$293.16
Surface Book: MS Complete for Business 4 Year (No Accidental)	VP3-00005	\$249.00	16.00%	\$209.16
Surface Book: MS Complete for Business 3 Year (No Accidental)	A9W-00060	\$199.00	16.00%	\$167.16

<b>OPTIONAL Description</b>	<b>SKU</b>	<b>MSRP</b>	<b>DIR Discount off MSRP</b>	<b>DIR Customer Extended Price</b>
<b>Surface Book Accessories</b>				
65W Power Supply for Surface Book (Consumer)	Q4Q-00001	\$79.99	16.00%	\$67.19
Ethernet Adapter-Win8Pro SC EN/XD/XX Hdwr	F5U-00021	\$39.99	16.00%	\$33.59
Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Black	3XY-00011	\$59.99	16.00%	\$50.39
Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Blue	3XY-00021	\$59.99	16.00%	\$50.39
Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Gold	3XY-00051	\$59.99	16.00%	\$50.39
Surface Pen with Tip Holder/Removal Tool and/or 4 extra tips (Consumer) Silver	3XY-00001	\$59.99	16.00%	\$50.39
PERFECT FIT Surface Book CleanShield Antimicrobial Film #SBC	QF6-00181	\$39.99	16.00%	\$33.59
Brenthaven BX2 Edge for Surface Book – Smoke Gray	QF6-00161	\$89.99	16.00%	\$75.59
Tumi Slim Tablet Cover for Surface Book - Ballistic Nylon B	QF6-00139	\$79.99	16.00%	\$67.19
STM Bowery 13" Laptop shoulder bag SP3 - Graphite	QF6-00015	\$99.99	16.00%	\$83.99
Port Replicator (Dock) for Pro 3, 4, Surface Book	PD9-00003	\$199.99	16.00%	\$167.99

<b>PRODUCT Description</b>	<b>SKU</b>	<b>MSRP</b>	<b>DIR Discount off MSRP</b>	<b>DIR Customer Extended Price</b>
<b>Surface Laptop</b>				
Surface Laptop i5 4GB 128GB Platinum	D9P-00001	\$999.00	8.00%	\$919.08

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Surface Laptop i5 8GB 256GB Platinum	DAG-00001	\$1,299.00	8.00%	\$1,195.08
Surface Laptop i5 8GB 256GB Graphite Gold	DAG-00003	\$1,299.00	8.00%	\$1,195.08
Surface Laptop i5 8GB 256GB Burgundy	DAG-00005	\$1,299.00	8.00%	\$1,195.08
Surface Laptop i5 8GB 256GB Platinum Commercial	DAH-00001	\$1,349.00	8.00%	\$1,241.08
Surface Laptop i7 8GB 256GB Platinum	DAJ-00001	\$1,599.00	8.00%	\$1,471.08
Surface Laptop i7 8GB 256GB Platinum Commercial	DAK-00001	\$1,599.00	8.00%	\$1,471.08
Surface Laptop i7 16GB 512GB Platinum	DAL-00001	\$2,199.00	8.00%	\$2,023.08
Surface Laptop i7 16GB 512GB Platinum Commercial	DAM-00001	\$2,199.00	8.00%	\$2,023.08
Surface Laptop i5 8GB 128GB Platinum Commercial	EUS-00001	\$1,099.00	8.00%	\$1,011.08
Surface Laptop i5 8GB 256GB Cobalt Blue	DAG-00007	\$1,299.00	8.00%	\$1,195.08
Surface Laptop i7 16GB 1TB Platinum	EUP-00001	\$2,699.00	8.00%	\$2,483.08
Surface Laptop i7 16GB 1TB Platinum - Commercial	EUQ-00001	\$2,699.00	8.00%	\$2,483.08
Surface Laptop i7/16/512GB - Burgundy	DAL-00037	\$2,199.00	8.00%	\$2,023.08
Surface Laptop i7/16/512GB - Cobalt Blue	DAL-00055	\$2,199.00	8.00%	\$2,023.08
Surface Laptop i7/16/512GB - Graphite Gold	DAL-00019	\$2,199.00	8.00%	\$2,023.08
Surface Laptop i7/8/256GB - Graphite Gold	DAJ-00021	\$1,599.00	8.00%	\$1,471.08
Surface Laptop i7/8/256GB - Burgundy	DAJ-00041	\$1,599.00	8.00%	\$1,471.08
Surface Laptop i7/8/256GB - Cobalt Blue	DAJ-00061	\$1,599.00	8.00%	\$1,471.08

<b>SERVICE Description</b>	<b>SKU</b>	<b>MSRP</b>	<b>DIR Discount off MSRP</b>	<b>DIR Customer Extended Price</b>
<b>Surface Laptop Warranties</b>				
Comm Complete for Bus 4YR Warranty US USD Surface Laptop	HP3-00038	\$399.00	16.00%	\$335.16
Comm EHS 4YR Warranty US USD Surface Laptop	VP3-00041	\$149.00	16.00%	\$125.16
Comm Complete for Ent 3YR Warranty US USD Surface Laptop	WJ3-00032	\$299.00	16.00%	\$251.16
Comm EHS 3YR Warranty US USD Surface Laptop	A9W-00072	\$99.00	16.00%	\$83.16
Comm Complete for Bus 3YR Warranty US USD Surface Laptop	F9W-00094	\$249.00	16.00%	\$209.16

<b>OPTIONAL Description</b>	<b>SKU</b>	<b>MSRP</b>	<b>DIR Discount off MSRP</b>	<b>DIR Customer Extended Price</b>
<b>Surface Laptop Accessories</b>				
Accessory Surface Arc Bluetooth Mouse Light Grey	CZV-00001	\$79.99	16.00%	\$67.19
Accessory Surface Arc Bluetooth Mouse Burgundy	CZV-00011	\$79.99	16.00%	\$67.19
Accessory Surface Arc Bluetooth Mouse Cobalt Blue	CZV-00051	\$79.99	16.00%	\$67.19
Accessory Arc Bluetooth Mouse Black	ELG-00001	\$79.99	16.00%	\$67.19